



Annual Report 2014



भारतीय प्रबंध संस्थान तिरुचिरापल्ली
INDIAN INSTITUTE OF MANAGEMENT
TIRUCHIRAPPALLI



This logo is born out of the idea of 'Celebration of Learning'. It takes the shape of a human form with out- stretched arms signaling the spirit of achievement and fulfillment. The freshness of orange captures the vibrancy of the institute's culture. The subtle shape of the blue between the arms also indicates a flame - a traditionally recognized symbol of education. The logo design combines tradition with a contemporary touch. IIM Trichy as the base unit forms the foundation for that learning and growth.

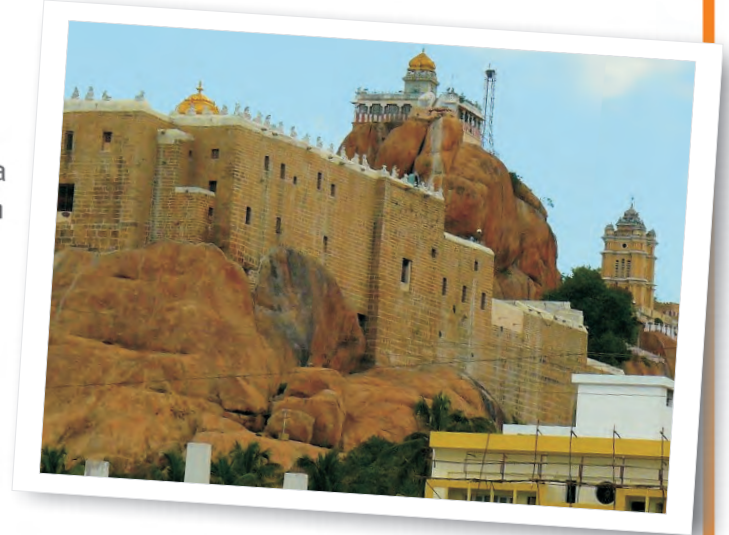
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About Tiruchirappalli

Tiruchirappalli or Trichy is centrally located in Tamil Nadu with excellent road, rail and international air connectivity. It is 330 kms south-west of Chennai and around 340 kms south-east of Bengaluru. The river Cauveri flows through the city.

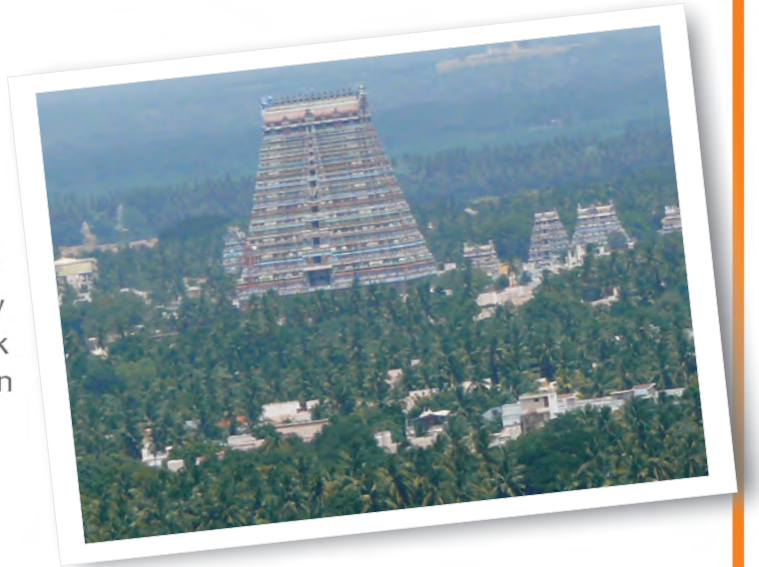
History

Uraiyur, the capital city of the early Cholas, is a part of Trichy. The place was an important town during the times of early Cholas (1st Century CE), Pandyas, Pallavas, Vijayanagar Empire, Nayaks and the British. It also played an important role during the Carnatic wars. The oldest man-made dam Kallanai, built by Karaikala Cholan, is located in Trichy across the river Cauveri.



Industry

Tiruchirappalli is an important industrial and educational hub of central Tamil Nadu. Trichy also boasts of a good presence of manufacturing / fabrication industries. Good business environment and availability of IT talent pool is another important attribute of Trichy. Ordnance Factory Tiruchirappalli, Heavy Alloy Penetrator Project, Bharat Heavy Electricals Limited (BHEL) and Golden Rock Railway Workshops are located in Tiruchirappalli.



Education

Trichy is a key education centre of Tamil Nadu with a number of Engineering Colleges, Polytechnics, Arts & Science Colleges and Schools. Apart from the Indian Institute of Management Tiruchirappalli (IIMT), the National Institute of Technology, Bharathidasan University and Anna University of Technology have their campuses in Trichy. National Law School and Indian Institute of Information Technology shall soon be setting up their campuses in Trichy.

Connectivity

Trichy is well connected with other cities through road and railways. The airport provides domestic and international services. There are regular flights to Chennai, Kuala Lumpur, Colombo, Singapore and Middle East from Trichy.

About IIM Tiruchirappalli

The eleventh IIM, Indian Institute of Management Tiruchirappalli (IIM Tiruchirappalli) was established by the Hon'ble Minister for HRD and Telecommunication, Shri Kapil Sibal by laying the foundation stone on January 4, 2011.

The iconic IIM brand is a hallmark of excellence and a benchmark of quality that IIMT constantly aims to achieve and up hold. The institutes thrives to carve its own identity while developing competent managers of tomorrow. This effort is showcased in our flagship programme, Post Graduate Program in Management (PGPM), which endeavors to create champions of excellence for the industry and society at large.

IIM Tiruchirappalli is strongly governed by its motto: 'Gyanam Anantham' (Knowledge is endless). It aspires to instill in its students an unceasing desire to learn, because of its fundamental belief that continuous learning is the foundation for better value creation. The institute proudly takes on the responsibility of shaping the students into leaders of tomorrow who would be the catalysts of change for the betterment of society.

About the Logo

This logo is born out of the idea of 'Celebration of Learning'. It takes the shape of a human form with out- stretched arms signaling the spirit of achievement and fulfillment. The freshness of Orange captures the vibrancy of the Institutes culture. The subtle shape of the Blue between the arms also indicates a flame - a traditionally recognized symbol of education. The logo design combines tradition with a contemporary touch. IIM Trichy as the base unit forms the foundation for that learning and growth.



Institute Vision and Mission

Vision

- We see our students leading and contributing to the betterment of a global society

Mission

- Creating an environment that encourages students having diverse backgrounds to achieve excellence in the field of their choice, through holistic, functional and relevant education and an education process that promotes ethics, critical inquiry, creativity and originality, emphasizing inter disciplinary approach and lays the foundation for life-long learning.

Values that we cherish

- Spirit of inquiry
- Intellectual freedom
- Integrity
- Data-based decision making
- Spirit of collaboration
- Being socially responsive and responsible
- Ability to work in, and to lead, a diverse global team, and
- An ethical behaviour



Prof. Suresh Paul Antony, Chairman, PGP leading the graduating batch of PGP students for the second Annual Convocation (March 2014).

Our Unique Selling Proposition (USP)

To provide Value Education which consists of

- Human Values
- Indian Ethics
- Personality Development
- Eastern and Western Management Mantras
- Practical Application and not just theoretical knowledge
- Encouragement of the holistic development of the student
- Emphasis on experiential learning, team work and leadership. Each semester to have sessions for integration of knowledge
- Industry – Academia Collaboration by seeking active support of visiting faculty from industry right from selection of students, curriculum design, teaching, assessment, mentoring, placement, consulting and joint research
- Process labs for enhanced self-awareness and a Capstone Project. We see our students leading and contributing to the betterment of a global society



Dr. Prafulla Agnihotri, Director (left) in conversation with Mrs. Rani Muralidharan, Chairperson, CII, Trichy Zone and Mr. A.V. Krishnan, Executive Director, BHEL, Trichy.

Members of Board of Governors and IIM Tiruchirappalli Society 2013-14

	Shri M Damodaran, IAS (Retd) Ex. Chairman, SEBI
	Mr Ashok Thakur, IAS Secretary, Technical Education Ministry of HRD, Govt. of India
	Mrs Sheela Balakrishnan, IAS Chief Secretary to Government of Tamil Nadu.
	Shri Hemant Kumar Sinha, IAS Principal Secretary - Higher Education Government of Tamil Nadu
	Mr Yogendra Tripathi, IAS Joint Secretary & Financial advisor (HRD)
	Mr P Abraham, IAS (Retd.) Formerly Power Secretary, Govt. of India
	Ms Mallika Srinivasan Chairman TAFE Chennai
	Mr Bharat N Doshi Executive Director & Group Chief Financial Officer Mahindra & Mahindra Ltd.

Members of Board of Governors and IIM Tiruchirappalli Society 2013-14



Mr Cyril Shroff
Managing Partner
Amarchand & Mangaldas & Suresh A Shroff & Co., Mumbai



Mr Rajendra K Saboo
Chairman, KDDL Limited, Chandigarh



Mr Srinivasan K Swamy
Chairman & Managing Director
R.K. Swamy BBDO Pvt. Ltd., Chennai



Dr K P Isaac
Member Secretary, All India Council for Technical Education



Prof. Ramaswamy
Vice Chancellor, University of Hyderabad



Dr Prafulla Agnihotri
Director, IIM Tiruchirappalli



Prof V Gopal
Professor, IIM Tiruchirappalli



Prof G Sethu
Professor, IIM Tiruchirappalli

IIM Trichy commenced its academic journey in June 2011 with 84 students in the first year of its Post Graduate Programme (PGP). IIM Tiruchirappalli is governed by professional members who are some of the most reputed and distinguished personalities in their own fields like finance, law, education, entrepreneurship, advertising, etc. This eminent Board of Governors is headed by Shri M. Damodaran, IAS (Retd.), who is one of the most illustrious personalities in Indian Administrative Service and the name which doesn't need any introduction.



IIM Trichy offered three academic programmes till March 2013:

- Post Graduate Programme
- Post Graduate Programme in Business Management
- Fellowship Programme in Management

Post Graduate Programme (PGP) is the flagship programme of the institute. During 2013, 111 students joined this programme at IIM Trichy taking the total number of students in both the years to 210.

Earlier in the year, the first PGP batch of IIM Trichy completed its final placements successfully. IIM Trichy is proud to state that despite adverse economic conditions, it could place all the students of the first batch who offered themselves for the placement in appropriate roles. Many leading companies like Mahindra GMC, Cognizant Business Consultant, Citi Bank, The Aditya Birla Group, KPMG, Perfint Healthcare, BPCL, Indian Bank, Berger Paints, Wipro, TAFE, etc participated in the campus placement process at IIM Trichy.

The second annual convocation of IIM Trichy was held on 15th March 2014 at the site of the permanent campus of IIM Trichy. It was a proud moment for all the IIMTians. Shri A. M. Naik, Chairman, Larsen & Toubro Limited was the Chief Guest. During the convocation, 104 students of the second batch were awarded the Post Graduate Diploma in Management. I am glad to report that IIM Trichy has constituted five gold medals which were awarded to the meritorious students of the batch by the Chief Guest and the Chairman, Board of Governors during the convocation. HDFC Bank sponsored two of these gold medals for the students who had scored highest marks in Marketing and Finance courses in the first year of PGP.

During the year, IIM Trichy launched its three year Post graduate Programme in Human Resource Management (PGPHRM) for working executives. The PGPHRM would be offered by IIM Trichy at its Chennai Centre. PGPHRM is specifically designed to enable working executives who aspire to equip themselves with a formal management education and move into senior leadership roles.

Ms. Sindhuja Shankar, Head, Human Resources, The World Bank Chennai inaugurated the first batch of PGPHRM in July 2013. IIM Trichy now offers two executive programmes – Post Graduate Programme in Business Management (PGPBM) and Post Graduate Programme in Human Resource Management (PGPHRM) for the working executives at the Chennai Centre. Eighty-four students from both the courses are currently studying in our Chennai Centre. I am glad to report that twenty-five students of the first batch of PGPBM will graduate and appear for convocation in March 2015, if they complete the programme successfully.

During the year 2013-14, one student joined the Fellow Programme in Management (FPM) of IIM Trichy. The candidate was selected through a rigorous selection process.

The Placement and External Relations Office (PERO) of IIM Tiruchirappalli serves as an interface of the institute with corporate and media and works towards facilitating inspiring and enlightening intellectual interactions. PERO looks after conducting summer and final placements of the PGP students, arrange for live, short term projects which provide opportunities to the student with practical experiences and valuable corporate exposure. PERO arranged many live projects from corporates in the areas of primary market research, digital marketing, venture capital funding, corporate finance, etc. The PGP students need guidance on career development. PERO arranged career guidance workshops with the help of external professionals for the students appearing for summer, lateral and final placements. Mock interviews and resume development sessions were also conducted in December 2013. PERO handled the lateral and final placements of the 2013-14 batch successfully. As mentioned earlier, despite adverse economic situation and many existing older institutions struggling to complete the placements, IIM Trichy was one of the very few institutes in the country to have 100% final placements.

Thanks to the efforts put in by PERO, IIM Trichy had a successful placement season for the summer placements for 2015 batch. The institute, in its third year of operations, hosted a total of 45 recruiters. The students had a good mix of profile to choose from in leading companies in the country.

IIM Trichy considers itself as a partner to the industry. It involves industry leaders right from the selection of the students as well as faculty members, invites them to take guest lectures and also for the placements of the students. It, in turn, helps industry by offering Consulting and Management Development Programmes.

During this year, the faculty members of IIM Trichy conducted three MDPs and one in-company training programme. We also conducted the academic leadership programme under the Technical Education Quality Improvement Programme (TEQIP) of Ministry of Human Resource Development from February 10-14, 2014 at the Chennai Centre. TEQIP is a World Bank assisted project initiated by Ministry of Human Resource Development which aims at building academic leadership to the technical institutes and hence improving the quality of Technical education in the country. Twenty-six participants from various Engineering Colleges in Andhra Pradesh, Pondicherry and Tamil Nadu attended the programme.

Like last year, I am glad to report that the faculty members of IIM Trichy have a number of

publications in reputed international journals as well as have presented their research findings in the best international conferences in their areas. A detailed list of their publications and presentation is given in the report.

IIM Trichy believes in the holistic development of the students. It encourages students to participate in a number of competitions in other institutes all over the country. They have formed several clubs which arrange a number of events like industry talks, seminars, workshops, guest lectures and quizzes through these clubs.

Learning Resource Centre (LRC) is the centre for academic and professional knowledge sharing. It aims to be a source of information and knowledge for students, faculty and other stake holders of IIM Trichy. It hosts a vast collection of books, research journals, magazines and newspapers in the field of management and social sciences, from India and across the world. It facilitates

knowledge creation through its electronic search platform and

offers access to a wide array of resources on and off campus. Currently, LRC has more than two thousand books, print journals, subscribes number of newspapers and magazines from India as well as from rest of the world. Apart from these print resources, it also hosts E-resources in the library. LRC of IIM Trichy had organized a book donation drive. The books so collected were donated to District Central Library (Tamil Nadu Public Library), Karur.



AN informal tea-meeting with the faculty members

IIM Trichy is a socially responsive organisation and understands its social responsibility. Elixir – the social responsibility club at IIM Trichy organizes lectures to increase awareness of

social issues and to underpin the concept of giving back to society in the minds of students. The club members undertake several initiatives through which the students participate in concrete activities that aim to create sustainable positive changes in the society. Elixir has organized two blood donation camps during the last academic year. There were many other CSR activities like Sanskriti, TEDx, Event, etc. that were conducted by the students of IIM Trichy under the banner of Elixir.

IIM Trichy celebrated its third foundation day on January 4, 2014 by hosting a Panel Discussion on “Manufacturing Sector, a Source of Global Competitiveness for India”. Leading professionals from the manufacturing industry participated in this panel discussion.

“Insight” is a unique guest lecture series which provides corporates the best way to directly interact with the students. It is a platform where eminent personalities from the realm of business present a picture of their world to the students. Students grab every opportunity of gaining knowledge and participate in these lectures with great enthusiasm. This experience

sharing by the professionals from industry gives a practical exposure to the students in addition to the academic inputs that they receive from the faculty.

Lastly, IIM Trichy is one of the few among its contemporaries to have started the work on its permanent campus. IIM Trichy has an internal committee consisting of faculty members and Director which is called as Campus Development Committee. This Campus Development Committee assists the Building and Works Committee (BWC) which includes external members from other organisations and experts in the field of architecture and civil engineering in developing the permanent campus. The permanent campus of IIM Trichy will be a green campus. It will be a zero-waste campus and water would be recycled for use for afforestation and maintaining lawns.

The CPWD has been appointed as the Project Management Consultants (PMC) for the construction of our permanent campus. CPWD, in coordination with the architects have already finalised the Master Plan and is now finalizing the drawing for each individual building. Very soon, we shall come out with the tender for selection of the contractor to build the permanent campus of IIM Trichy.



Dr. Prafulla Agnihotri, Director, IIM Trichy (left), Mr. A.M. Naik, Chairman, L&T Ltd., and Mr. M. Damodaran, IAS (Retd.), Chairman, Board of Governors, IIM Trichy leading the second Annual Convocation procession.

IIM Trichy had many additions to its family during the year. Nine faculty members and five administrative staff members joined the IIM Trichy family during the year. With these nine faculty members, the total number of faculty members at IIM Trichy has risen to twenty-five.

The above achievements would not have been possible but for the unstinted guidance, support and cooperation from the Chairman and esteemed members of the IIM Trichy Society, Board of Governors, faculty and staff members of the institute and the officials of Ministry of Human Resource Development, Government of India. I thank them for their whole-hearted and continued support to me during the year.

I take this opportunity to acknowledge the timely and grateful services rendered by our Bankers, the State Bank of India, NITT Branch, Tiruchirappalli for the accounts of IIM Tiruchirappalli, the HDFC, Anna Salai Branch, Chennai for IIM Tiruchirappalli – Chennai Centre and Punjab National Bank, Cantonment Branch, Tiruchirappalli for the maintenance of Institute Corpus Fund and Endowment Fund Accounts.

We are also grateful to M/s. G. Ramesh Kumar & Co., Chartered Accountants, Tiruchirappalli, our Statutory Auditors and M/s. A. Ravichandran & Associates, Chartered Accountants, Tiruchirappalli, our Internal Auditors who have rendered valuable services and guidance to our Institute during the course of their Audits.

Director`s Report...

Our sincere thanks to the Officials of Comptroller & Auditor General of India, New Delhi and the Director General of Audit (Central), Chennai, for their valuable services rendered during the course of Accounts and Transaction Audits. I take pride in declaring that our Institute received “NIL” comments from the DGA (Central), Chennai, for the second consecutive year of 2013-14. And, this underlines, our Institute's commitment to the best accounting and disclosure practices.

I look forward to the continued co-operation from all stake holders to take this institute to greater heights.

Dr. Prafulla Agnihotri



The Ariel View of the permanent campus



Dr. K. Selvanathan, CAO signing the MoU with CPWD. Also seen in the picture are Mr. V.K. Gupta, DG, CPWD and Dr. Prafulla Agnihotri, Director, IIM Trichy.

IIM Tiruchirappalli (Trichy, in short) offers Post Graduate Programme (PGP) in Management and Fellowship Programme (FP) in Management at the Trichy campus. It also offers Post Graduate Programme in Business Management (PGPBM) in its Chennai Centre.

Post Graduate Programme in Management

The Post Graduate Programme (PGP) in Management at IIM Tiruchirappalli is the flagship programme of the Institute. The Institute's vision is to prepare young minds to contribute to the betterment of the global society.

The third batch of the Post Graduate Programme in Management commenced on June 27, 2013 with 111 students registered. At the end of the academic year in March 2014, 106 students of this batch were promoted to the second year.

Chief Guest, Mr. SatishPradhan, Chief of Group HR, Tata Sons and the Guest of Honour, Mr. Kumar RamanathanDirector, Commercial, Analytics – Africa, Middle East and Asia Pacific, Vodafone Limited attended the inauguration of PGP and FPM and addressed the new batch providing new insights into the young minds.

The second year of the second batch (2012-14) began on June 11, 2013 with 103 students registered. At the end of the academic year, on satisfactory completion of the academic requirements 104 students graduated from the Institute along with a student from the first batch who could not complete the PGP in 2013.

Particulars	PGP I (2013-15)	PGP II (2012-14)
Joined the programme	105	103
Less: Discontinued	1	0
Add: Students on slow track and Rejoined from previous Batch	5	0
	109	103
Less: Asked to withdraw	2	0
Less: Asked to go on slow track	1	0
Add: Graduated from Previous Batch		1
Total:	106	104
	Promoted to 2nd Year	Graduated

Preparatory Programme

A Preparatory Programme of two weeks duration is offered to the in-coming students before the first term begins. The objective of this Preparatory Programme is to bring students from different academic and socio-economic backgrounds on the same platform by giving them additional inputs to improve some of the skills / areas where they lack in. Generally, the emphasis is on improving the communication and quantitative skills and giving inputs in certain subject areas like Accounting which they would find useful during the Post Graduate Programme. They are also familiarized with the basic computer usage. The programme is meant only for students who do not have sufficient level of proficiency in the following subjects / areas:

- Basic Accounting
- English Comprehension and Communication Skills
- Computer Usage Skills
- Quantitative Methods



Prof. Suresh Paul Antony, Chairman, PGP lighting the lamp to inaugurate the third batch of PGP in June 2013. Also seen in picture (from L to R) Dr. S. Sundararajan, Director, NIT Trichy, Mr. Kumar Ramanathan, Director, Commercial, Analytics – Africa, Middle East and Asia Pacific, Vodafone Limited, Mr. Satish Pradhan, Chief of Group HR, Tata Sons and Dr. Prafulla Agnihotri

Orientation Programme

Students from across the country join the PGP course of IIM Trichy every year. To familiarize them with the Socio-cultural environment in the Tiruchirappalli city and the Academic culture at IIM Trichy an Orientation Programme is organized at IIM Trichy as soon as all the incoming students of the first year complete their registration formalities.



Chief Guest addresses the incoming batch of students

During the Orientation Programme we conducted workshops / sessions on 'Ethics', 'How to approach a case', 'Gender sensitivity', 'Keeping good health' and 'Unlearning' among others. As part of the ice breaking exercise which enables students to know each other and bring them together as a group, an outbound programme was organized by a Bangalore based group of specialists.

During the Orientation session, we conducted the following programme:

- Briefing about Academic Matters by Prof. Suresh Paul Antony, PGP –Chairperson, IIM Trichy.

Post Graduate Programme in Management...

- “Administrative matters” by Mr. B V Venkatakrishna, OA & A, IIM Trichy.
- “Computing resources” by Prof. Jang Bahadur Singh, Chairperson – IT, IIM Trichy.
- “Learning resources” by Dr. K Elavazhagan, Librarian & CKO, IIM Trichy.
- “Placement Activities” by Prof. Godwin Tennyson, Chairperson - P & ER, IIM Trichy.
- “Student Activities” by Prof. K V Nithyananda, IIM Trichy.
- Mr. Soundararajan P of PTI was invited for the session on “Welcome to Trichy”.
- “Welcome to NIT Trichy” by Dr. G Kannabiran, IIM Trichy coordinator, NIT, Trichy.
- Ms. Sumitra Ghose, Head – Special Initiatives, TCS was invited for Workshop on Gender Diversity and Sexual Harassment at the Workplace.
- Interaction with Bankers to brief students about the education loan facilities on offer.
- Workshop on Academic Integrity was delivered by Prof. Alka Chadha, IIM Trichy.
- Workshop on Case Method was delivered by Prof. V Vijaya, IIM Trichy.
- Workshop on Ethics was handled by Prof. Rishikesh T Krishnan of IIM Bangalore.
- Lecture on “How to make good health” was delivered by Dr. G Ganapathy, MD, a leading practicing consultant in Trichy.
- “Akriti - programme on “unlearning” was handled by Prof. V Vijaya, IIM Trichy.
- Outbound programme was handled by M/s. Riti Murder, Bangalore.



A snapshot during the PGP inauguration on 27th June 2013.

Credits

The Institute uses the concept of credit to define the weightage of a course in the curriculum. Courses are listed as one, two or three credit courses depending on the indicated workload for each course.

Award of Diploma

A student will be eligible for the award of Post Graduate Diploma in Management only if he / she satisfy the following criteria at the end of Term VI.

- (a) CGPA of not less than 2.00 in the 96 or more credits taken over the two years AND
- (b) Not more than 18 DCPs over the 96 or more credits taken in the two years

Post Graduate Programme in Management...

Compulsory courses in the first year of PGP and FPM

The following courses were offered during the first year of the PGP which were compulsory for all the students:

Electives Offered		
Term I	Term II	Term III
Financial Accounting	Corporate Finance	Business Law
Managing Organisations	Macroeconomics	Competition & Strategy
Marketing Management	Managerial Communication	Indian Economy and Policy
Microeconomics	Managing People and Performance in Organisations	Management Accounting
Quantitative Methods I	Quantitative Methods II	Management Information System
Written Analysis & Communication	Research for Marketing Decisions	Operations Management

Electives Offered

During the 2nd year, students are required to take courses of minimum of 45 credits as electives over three terms. The details of credit distribution among the three terms are given below:

Term	Min	Max
IV	15	18
V	15	18
VI	9	12



Audience during the third foundation day.

The quality of an MBA Programme of an institution is partially determined by the number and diversity of electives offered by the institution. Though IIM Trichy was just two years old in the beginning of the academic year 2013, it is proud to state that the number and type of the electives offered there could be compared with those offered at any of the older IIMs

Post Graduate Programme in Management...

The table below gives the Term-wise, Area-wise distribution of the elective courses offered and their enrollment by the students:

Sl. No.	Area : Finance & Accounting	Term	Enrollment
1	Strategic Financial Management	IV	22
2	Management of Banking and Financial Institution	IV	35
3	Investments & Portfolio Management	IV	47
4	Financial Derivatives	IV	25
5	Financial Markets Practice and Trading Strategies	V	18
6	Project Appraisal and Finance	V	33
7	Practical Aspects of Mergers & Acquisition	V	44
8	Corporate Valuation	V	43
9	Behavioural Finance	VI	43
10	International Finance	VI	22
Sl. No.	Area : Marketing	Term	Enrollment
1	Business to Business Marketing	IV	94
2	Consumer Behaviour	IV	71
3	Product Management	IV	57
4	Services Marketing	V	34
5	Digital Marketing	V	33
6	Sales and Distribution Management	V	72
7	Econometric Modeling of Market Phenomena	V	16
8	Role and Impact on Social Media Marketing	V	27
9	Integrated Marketing Communication	VI	54
10	Retail Management	VI	62
11	International Marketing	VI	25

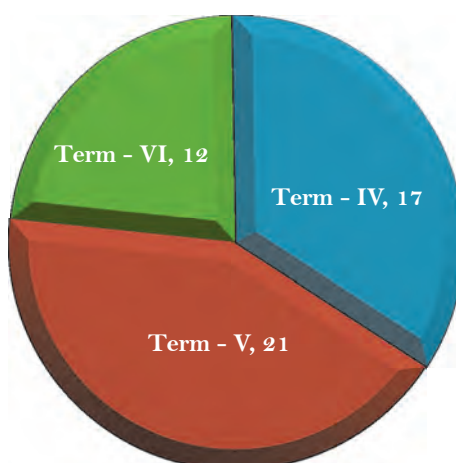
Post Graduate Programme in Management...

Sl. No.	Area : Economics & Public Policy	Term	Enrollment
1	Econometrics	V	22
2	Game Theory	V	21
3	Business Ethics: An Introduction	VI	8
Sl. No.	Area : Organizational Behaviour & Human Resource Management	Term	Enrollment
1	Performance Management and Employee Engagement	IV	31
2	Innovative strategies in Business Development	IV	29
3	Strategic Leadership	IV	29
4	Employee Relations	V	19
5	Recruitment & Selection	V	27
6	Managerial Effectiveness	V	34
7	Compensation Management	V	34
8	HR Metrics & Analytics	VI	26
9	Personality Mapping	VI	19
10	Talent management	VI	16
Sl. No.	Area : Operations Management & Quantitative Techniques	Term	Enrollment
1	Supply Chain Management	IV	64
2	Management of Manufacturing Systems	IV	11
3	Operations Research Applications	IV	29
4	Logistics Management	V	41
5	Business Process and System Optimization using Simulation	V	32
6	Manufacturing Strategy	VI	25

Post Graduate Programme in Management...

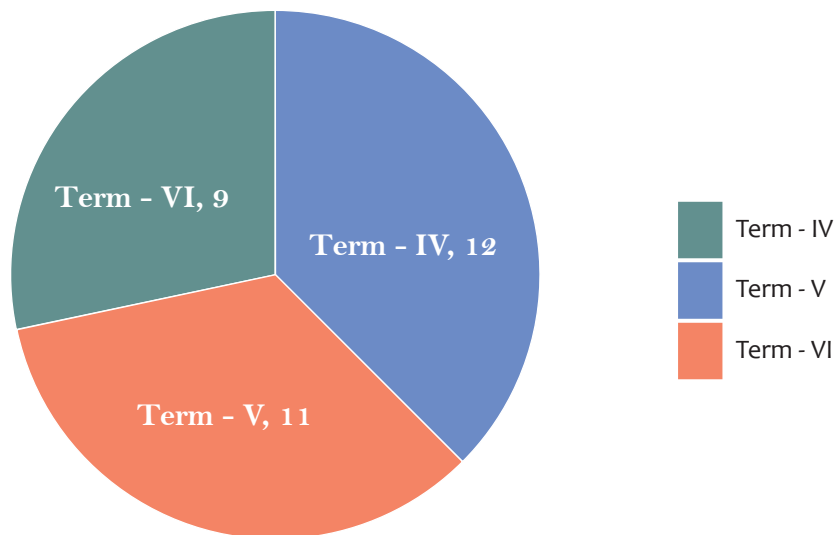
Sl. No.	Area : Strategy	Term	Enrollment
1	Advanced Corporate Strategy	IV	23
2	New Product Development	IV	29
3	New Venture Creation	IV	30
4	Crafting Strategy	V	21
5	Foundations of Strategy Consulting	V	42
Sl. No.	Area : Management Information Systems	Term	Enrollment
1	Business Analysis and IT Consulting	IV	26
2	Strategic Management of IT	V	20
3	Data Mining and Business Decision	V	52
4	Information Technology and Business Innovation	VI	33
5	Managing Software Development	VI	14

The pie chart below illustrates the number of electives offered during the three terms of the second year:

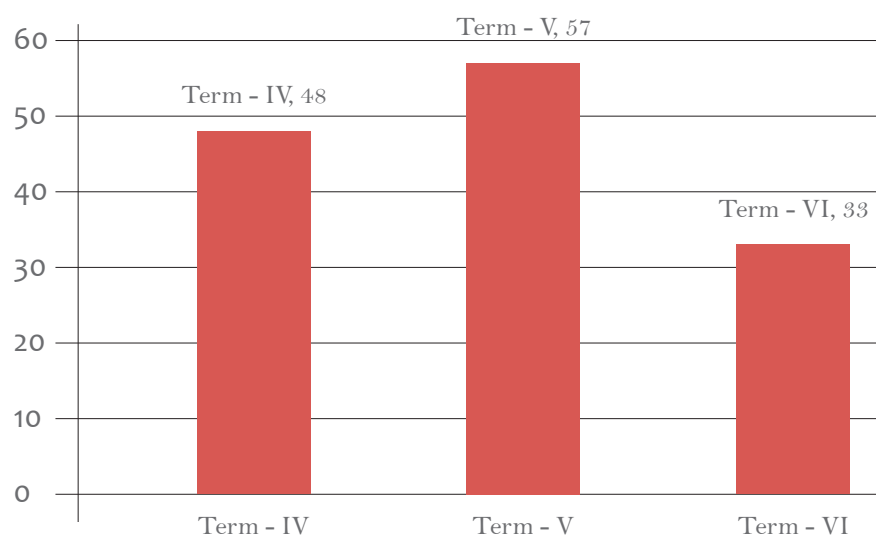


The students of IIM Trichy had the benefit of opting for electives offered by a number of visiting faculty members, many of them from IIM Bangalore and some of them from the Industry. The pie chart below gives the term-wise distribution of the Guest Faculty members who visited IIM Trichy during the three terms of the second year:

Guest Faculty visit at IIMT



Termwise Credits



Course of Independent Study (CIS)

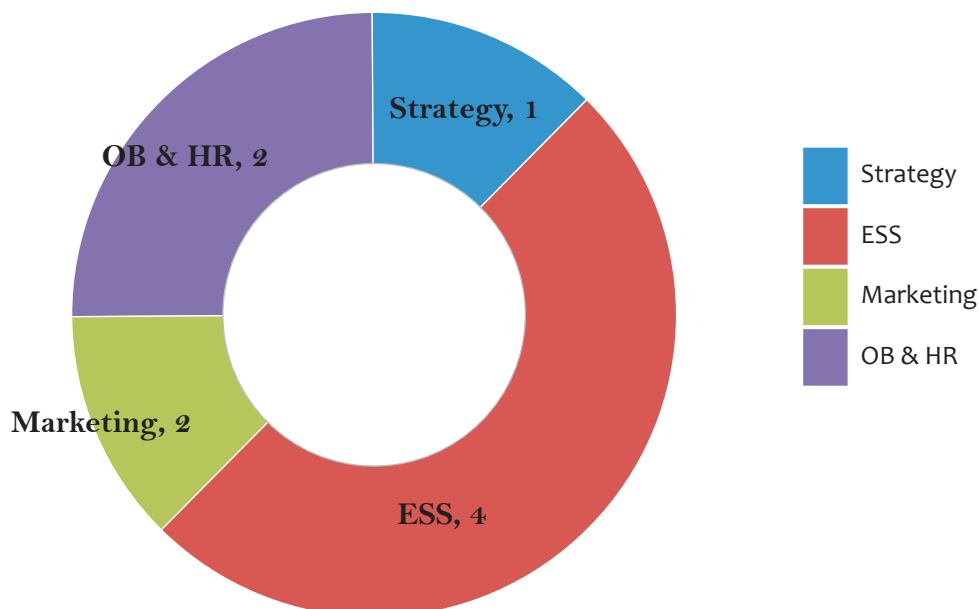
IIM Trichy allows its students to take up in-depth research work in any of their chosen areas of study. They research during the term under the close supervision of a faculty guide and submit a paper at the end of the term. This paper and the work done by them is considered equivalent to a full-course of three credits. This course is termed as Course of Independent Study.

The objectives of CIS are as under:

- To encourage students to delve deeply and rigorously into any subject/theme/ live business case of their interest.
- To provide an opportunity for the motivated students to develop the capacity to plan and manage own learning.

Students are given an option to take up a 'Course of Independent Study' during Term- IV or V of a maximum of 1 CIS under the supervision of a Permanent/Full-time Visiting Faculty member in lieu of a 3-credit elective course.

Composition of CIS Areawise



Honours – Academic

Awards of Certificate of Merit

In order to encourage the PGP students to study harder, IM Trichy recognizes the students who have topped each of the trimesters in the first year. The top two students for each trimester from both the sections (IIM Trichy has two sections in the first year) are felicitated on the day of inauguration of the new batch. They are awarded a Certificate of Merit and a book grant of Rs. 2,000 each.

Seven students from both sections were awarded a book grant of Rs.2,000/- each and a Certificate of Merit based on their TGPA at the end of each term on June 27, 2014.

- Ms. Reeti Joshi
- Mr. Shankar M
- Mr. Venkatkrishnan Iyer L
- Mr. Roshan George Nampeli
- Ms. Rama Lakshmi Phani Pavani Majety
- Ms. Ila Nivedita
- Mr. Emil Parukoor Thomas



Meritorious students awarded by Dr. S. Sundarajan, Director, NIT Trichy during the PGP inauguration

Award of Director's Merit List

The top 5 students in the batch based on academic performance during the first year will be included in the Director's Merit List and will be given a book grant of Rs.5,000/- and a Certificate of Merit. Students will be selected for the award based on the Cumulative Grade Point Average (GGPA) computed at the end of first year. Six students were received The Certificate and the grant will be awarded on 27th June, 2014 and six students received.

Six students from both sections were awarded a book grant of Rs.5,000/- each and a Certificate of Merit based on June 27, 2014.

- Emil Parukoor Thomas
- Ila Nivedita
- Reeti Joshi
- Roshan George Nampeli
- Venkatkrishnan Iyer L
- Rathna Kireeti M

Post Graduate Programme in Management...

Award of Gold Medals



The award winners along with the Chief Guest, Mr. A.M. Naik (fourth from left), Shri M. Damodaran (fifth from left) and Dr. Prafulla Agnihotri (third from left) during the second Annual Convocation of IIM Tiruchirappalli.



Mr. M. Damodaran, Chairman, Board of Governors, IIM Tiruchirappalli declaring the convocation open

Award Details	Awardee Name
IIM Tiruchirappalli Gold Medal for Securing First Rank	Ms. Tina Marshall
IIM Tiruchirappalli Silver Medal for Securing Second Rank	Mr. Navin Kumar L
HDFC Bank Gold Medal for academic proficiency in Finance & Accounting courses	Mr. Navin Kumar L
HDFC Bank Gold Medal for academic proficiency in Marketing courses	Mr. Karthikeyan B
Leela Chandrasekhara Menon Award for the Outstanding Lady student of the year	Ms. Sameera Dhavala
IIM Tiruchirappalli Gold Medal for the Best All Round Performance	Mr. Anand Kumaresh. K

Convocation

The second Annual Convocation was held on Saturday, 15th March, 2014 at the site of our permanent campus. Shri A. M. Naik, Chairman, Larsen & Toubro Ltd. was the Chief Guest. During the convocation 104 students were awarded the Post Graduate Diploma in Business Management.

Addressing the second Annual Convocation of IIMT, Mr. Naik said, "Each and everything can change. But values, transparency and commitment to society should never change." Appealing to the 104 students who were conferred Diploma in Post Graduate Programme in Management,

Post Graduate Programme in Management...

Mr. Naik said, “Wherever you may be... You might excel in New York, you may be do wonders in NASA, but don't forget your roots...”.

Scholarships Awarded

In order to acknowledge the hard work done and the scholastic performance of its students, IIM Trichy has instituted few scholarships to its meritorious students.

- Two students received Societe Generale Talent Scholarship from Societe Generale Global Solution Centre Pvt. Ltd.
- Eleven students from first and second years received scholarships for Top Class Education for SC students from Ministry of Social Justice and Empowerment
- One student received a scholarship from Indian Oil Corporation Ltd.
- Two students received scholarships from National Handicapped Finance and Development Corporation
- One student received a scholarship from State Government of Maharashtra
- One student received a scholarship of Merit cum means scholarship from West Bengal Minorities' Development and Finance Corporation
- One student received a scholarship of Merit cum means scholarship from Andhra Pradesh Minorities' Development and Finance Corporation.
- One student received a scholarship of Merit cum means scholarship from Kerala Minorities' Development and Finance Corporation.



Mr. A.M. Naik delivering the convocation address



The proud IIMTians who earned their Post Graduate Diploma in Management on 15th March 2014



The Chairman, IIM Trichy, Members, Board of Governors and faculty members of IIM Trichy with the graduating students on the second Annual Convocation on 15th March 2014.

PGPBM Inauguration - 2013

IIM Trichy launched its 3-year Post Graduate Programme in Business Management for working executives at its Chennai Centre in August 2012. The second batch of the programme commenced in July 2013. Ms. Sindhuja Shankar, Head, Human Resources, The World Bank Chennai was the Chief Guest for the inauguration of the second batch, and delivered the inaugural address. Merit Awards were also given for the outstanding students of academic year 2012-2013.



Ms. Sindhuja Shankar, Head, Human Resources, The World Bank, Chennai, lights the ceremonial lamp to inaugurate PGPBM 2013-2016. Also in the photograph from L to R – Prof. K.S. Manikandan, Chairperson, PGPBM, IIMT, Dr. Prafulla Agnihotri, Director, IIMT, Mr. M. H. Mohan, FA&CAO and Mr. Venkatakrishna, Officer – Admissions & Administration

Thirty-one students were admitted as part of the second batch. The average work experience of the class was seven years and represented students from diverse industry sectors ranging from information technology to manufacturing to banking services to pharmaceuticals, and functional backgrounds.

PGPBM Class Profile

Work experience (in years)	No. of students	
	2012-2015	2013-2016
3 - 5 years	8	16
6 - 12 years	10	10
13 years and above	10	5



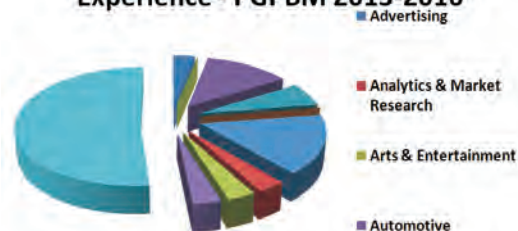
Ms. Sindhuja Shankar awarding the meritorious students of IIM Trichy Chennai Centre students during the PGPBM inauguration



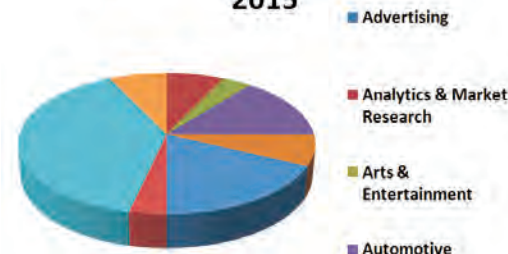
Ms. Sindhuja Shankar awarding the meritorious students of IIM Trichy Chennai Centre students during the PGPBM inauguration

Sector-wise work experience	No. of students	
	2012-2015	2013-2016
Advertising	-	1
Analytics & Market Research	2	-
Arts & Entertainment	1	-
Automotive	4	4
Electronics	-	2
Energy	2	-
Engineering, Manufacturing & Industrial Services	5	5
Financial Services	1	1
Healthcare	-	1
Human Resources Services	-	1
IT & ITES	11	16
Logistics	2	-

Experience - PGPBM 2013-2016



Experience - PGPBM 2012-2015



Students of PGPBM batch at Chennai Centre attending a session



Mr. M. H. Mohan, FA & CAO along with Mr. Venkatakrishna during the Registration process at Chennai Centre

Fellow Programme in Management

The Fellow Programme in Management (FPM) is a full time, residential doctoral programme of Indian Institute of Management Tiruchirappalli (IIMT). The FPM at IIMT encourages rigorous and inter-disciplinary research in all areas of business management.



Dr. Prafulla Agnihotri, inaugurating the third Foundation Day Celebrations (from L to R): Prof. V. Gopal, Dean (Academics), Mr. S. R. Subramanian, Mr. A.V. Krishnan and Ms. Rani Muralidharan.

Duration of the Programme

Students are expected to complete the programme within 4- 5 years.

Curriculum and Programme Structure

The Programme is broadly divided into six phases of course and research work. During the first 3 phases, the student undertakes rigorous coursework in her/his area of interest as well as in other areas of management. This is interspersed with a summer research project for a period of 10-12 weeks.

Fellowship Programme in Management

The first batch of FPM students completed their course work in Mar-2014 and will be taking their Comprehensive Qualifying Exam in June-2014. Presently, we have 3 FPM students and 8 students will join the institute in July 2014. Including the new batch, the institute has a total of 11 FPM students and each of the 7 areas have at least 1 FPM student.

Financial Support

FPM Students in good standing will receive a total support of Rs. 3,00,000/- per annum for first two years and Rs. 3,60,000/- for next two years in addition to tuition fee waiver, to cover their living expenses, books and materials, insurance and other contingency expenses. The support can be extended for 6 months for a maximum of two times thereafter with the concurrence of the DAC and the FPM Committee

No room rent will be deducted from the stipend on a monthly, for those students availing hostel accommodation on campus. Those who stay outside the campus will get additional payment of Rs 5,000/- per month towards non-residential subsidy.

A contingency grant of Rs.25,000/- per year is allowed on a reimbursement basis for purchase of hardware, software, books, databases, data collection expenses etc. for a maximum of 4 years. Any unspent money of the contingency grant in one year can be carried forward to future period, as long as the student is registered in the programme.

Number of students admitted

FPM 2012 Batch			
S.No	Roll No.	Name of the student	Area of specialization
1	1202001	Ms. Suja Sekhar C	Finance
2	1202002	Mr. Tejas Shashank Patil	Finance
FPM 2013 Batch			
S.No	Roll No.	Name of the student	Area of specialization
1	1302001	Mr. Vipin Arora	Marketing



Dr. Agnihotri, Director, IIM Trichy interacting with the students

The Placement and External Relations Office (PERO) of IIM Tiruchirappalli serves as an interface of the institute with corporate and media, and works towards facilitating inspiring and enlightening intellectual interactions. The office consists of Chairperson, faculty committee, office staff, student placement team and student external relations team. The student placement team and student external relations team are selected through a rigorous process to coordinate the activities of the office under the supervision of the Chairperson. The following describes some of the important activities of PERO.

Aspirant Mentorship

The external relations team ideated with a one-to-one mentorship activity for the aspirants of the incoming 2014-16 batch. The activity received tremendous response with more than 4000 registrations. Each student in the mentorship team was assigned to roughly 250 aspirants, and clarifications and guidance related to an informed decision making and the admission process were given. The team members took care of guiding the aspirants through online and social media platforms as well. Queries from the aspirants, especially via Pagalguy and Facebook were answered on priority. City meets were also organized in major cities where the aspirants were met by mentoring team to clarify any questions related with the admissions process and the institute.



Mr. M. Damodaran, Chairman, Board Of Governors,
IIM Trichy addressing the PGP students.

Insight Guest Lecture series:

“Insight” is a unique guest lecture series, which provides corporates the best way to directly interact with the students. It is a platform where eminent personalities from the realm of business present a picture of their world to the students. Students grab every opportunity of gaining knowledge outside their academics and participate in these lectures with great enthusiasm. The aim of the lectures is to integrate theory and practice and heighten the business sensibilities of the students. Students are given the immense opportunity to interact with specialists from the industry after the lecture through a highly charged Q&A session that is eagerly looked forward to. The lectures cover the various domains and are directed towards developing a holistic view of the business world. Through Insight, the students learn from the very best in each field and are encouraged to open their minds to innovative thoughts and ideas.

The institute has witnessed enlightening sessions from eminent industry personalities through the Insight series. The list of guests includes the following:

Placement and External Relations Office...

S. No.	Guest Name	Institute / Company	Topic of the lecture
1	Mr. Kamesh Krishnamoorthy	Cognizant Business Consulting	Cognizant and MBAs
2	Mr. Kamesh Krishnamoorthy	Cognizant Business Consulting	Consulting engagement & Live project
3	Mr. Isaac Arun	TCS	Future trends in HR and "Future Employee- Are we ready?"
4	Mr. Ganesh	TCS	TCS-Employment Opportunities for MBA Graduates

Public Relations

The PERO handles all media relations and plays a crucial role as an interface between the media and the institute. The office has always ensured that all important events, achievements, activities, initiatives and developments at IIM Tiruchirappalli are informed to the media through arrangement of media coverage, press releases or press meets. The following lists some of the important public relations activities of this office.

1. Media coverage for the inauguration of PGPM – 3rd batch and FPM – 2nd batch
2. Media coverage for IIM Trichy's inaugural HR conclave
3. Media coverage for the Third Foundation Day celebrations
4. Press Meet for the launch of PGPHRM course in Chennai Centre and the inauguration of PGIBM – 3rd batch
5. Press Meet for the launch of IIM Trichy's corporate governance cell
6. Press release for the successful completion of Summer Placements
7. Press release and media coverage for the Second Annual Convocation of IIM Tiruchirappalli
8. Press release for the successful completion of Lateral and Final Placements



IIM Trichy considers itself as a thought leader in the society in general and academic circles in particular. Dr. Prafulla Agnihotri, Director, IIMT delivering the address as a Chief guest at the Annual Day of a local college in Trichy.

In addition, the Chairperson had interacted with the media on a regular basis to provide additional updates about the important events, achievements, activities, initiatives and developments at IIM Tiruchirappalli.

Placement and External Relations Office...



Dr. Godwin Tennyson, Chairperson, P&ER and Mahindra & Mahindra officials with the winning team of IIM Trichy in the Mahindra War Room Season-6

Institute and Student Profile Brochures

The PERO handled the process of creation of the Institute and Student Profile brochures. Faculty profiles, facilities in the institute, student activities, institute activities and collaborations were detailed in the Institute Brochure along with individual student profiles figuring in the Student Profile Brochure. These brochures serve as a mirror of the institute to the corporate world.

Live Projects

Live projects provide opportunities to students to associate with organizations through short-term projects on part-time basis from the institute along with their academic curriculum. A live-project provides the student with valuable corporate exposure and at the same time, companies can benefit by getting some of the best talents in the country to work on these short-term projects.

The placement team, through their interactions with the companies, channeled many live projects to the students from the corporates in the areas of primary market research, digital marketing, venture capital funding, corporate finance etc.

Campus Events and Competitions

Companies could conduct workshops and competitions for the students, which could be a National Level competitions open for students from all B-schools in the country, or institute-specific events conducted inside the campus. The placement team coordinates with the companies to conduct these events in the campus either in person or through online. Some of the prominent events conducted in the campus include Mahindra War Room 2013 and Cognizant Strategist, Deloitte Maverick, ICICI Stock mind season 2 among others. Events like these help students widen their knowledge about the company and the industry and devise strategies for current business issues, thereby, helping the association build mutually beneficial relationship.

Career Development Workshops

Career development workshops were conducted in August 2013 for the first year students and in December 2013 for the second year students. The theme for these sessions was mainly to give students a thorough understanding of the various verticals that they would have to work with in their post MBA careers. In addition to this, sessions on resume development and mock interviews were conducted for the first and second years in order to ensure their industry readiness.

Sl No.	Consultant	Title	Modules
1	EduNext	Career Development Programme	Resume building workshop
			Mock group discussions and
			Personal interview assessment
2	"We Faculty"	Industry Deep-Dive Programme	Sectoral Analysis workshop

Summer Placements

IIMT had a successful placement season for the summer placement of 2013-15 batch.

The summer placement process for the 2013-15 batch of the Indian Institute of Management Tiruchirappalli (IIMT) has been successfully completed. The success is strongly attributed to the faith and confidence reposed on IIMT's students by recruiters. In addition, the success also bears testimony to the skill and perseverance of IIMT's people? its students and faculty.

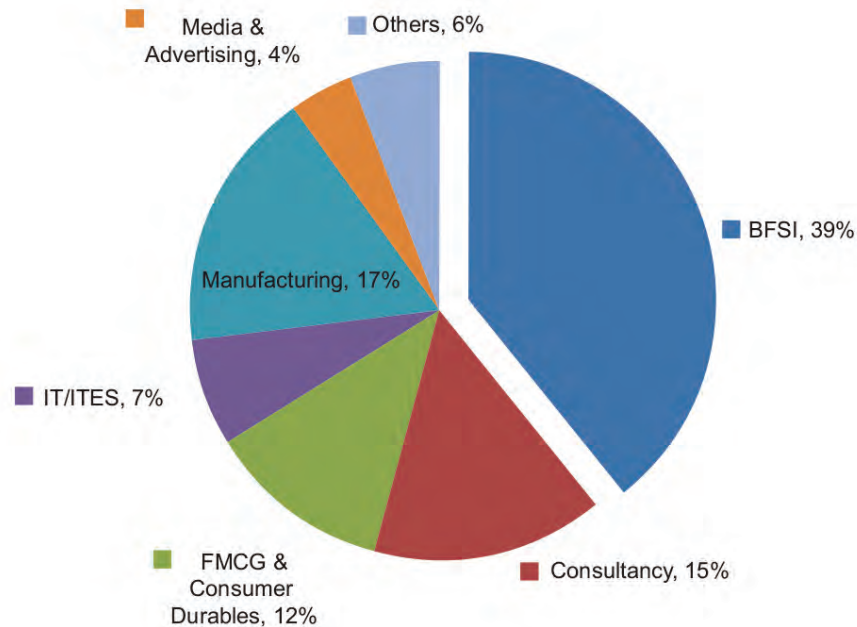
A total of 45 Companies from various domains such as BFSI, Consulting, FMCG, Consumer Durables, IT/ITES, Manufacturing, Automobile, Digital Media, Advertising, Energy, Sports and Law etc. participated in the institute's recruitment process. The companies offered diverse and enriching profiles such as Consulting, Sales & Marketing, Operations, Supply Chain Management (SCM), Finance, Human Resources (HR), and IT/ITES. Roles in niche interest areas, such as Digital and Social Media Marketing, Sports Consulting, Alternate Channel Promotion, Brand Management, Portfolio Fund Management etc. were also offered to cater to varied aspirations of the students.

This year's highlight was the diverse mix of profiles offered, be it industrial domain or function. The profiles offered by the companies visiting campus bear testament to the quality and efforts of the institute. Summer internship offers were made by the recruiters to all 94 students registered for campus placements. Thirteen students opted out of summer internship process to seek opportunities in specific areas of their choosing. They opted for social media analytics, credit analysis, risk management and enterprise solutions.



Dr. Prafulla Agnihotri, Director, IIM Tiruchirappalli addressing the students during the inauguration of third batch of PGP.

Sectoral Classification for Summer Placements



The following are some of the prominent recruiters that participated in the summer internship process.

BFSI: World Bank, Reserve Bank of India, Citibank, ICICI Bank, DCB Bank

FMCG & Consumer Durables: Dabur, Mapro, TTK Prestige, Emami, United Biscuits

Manufacturing: Mahindra, TAFE, Larsen & Toubro, Saint Gobain, Garuda Vaayu Shakti Ltd., TVS Srichakra

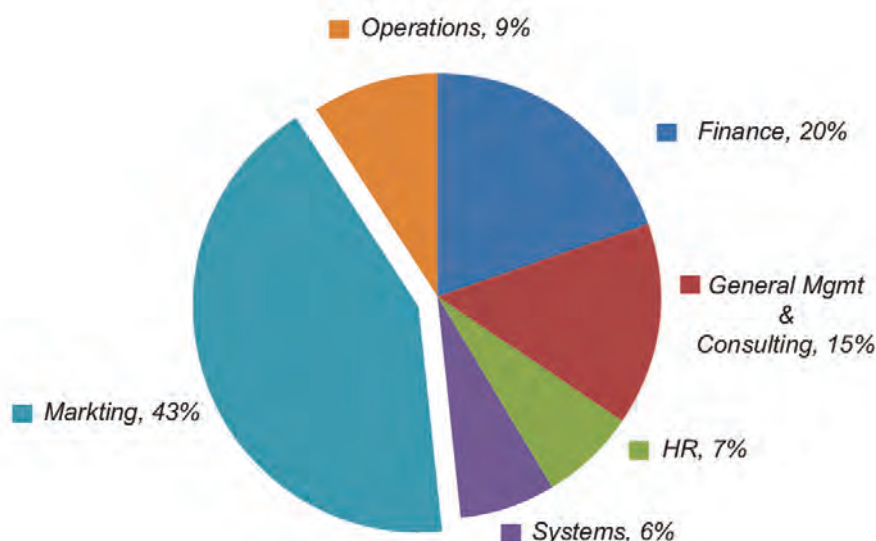
IT/ITES: HCL, Genpact, DoodleBlue, Lapid Digital

Media & Advertising: Reliance Broadcast Network, Draft FCB Ulka, Simplify 360

Consultancy: KPMG, Cognizant Business Consulting, HCL Axon, Index Advisory, Nodwin Consulting and Knowledge Faber Consultants

Others: Indus Law, Kshatriya Sports, MyDeals24x7, TCIL, Hidesign

Functional Classification for Summer Placements



Marketing

Summer Placements, this year, saw various roles offered in sales, digital marketing, market research, pre-sales and advertising. The offers came from diverse sectors ranging from IT and Media to Manufacturing and FMCG. A few of the major FMCG recruiters were **Dabur, Mapro, Emami** and **United Biscuits**. **HCL** offered roles in the pre-sales function while **Saint Gobain, TAFE, TVS Srichakra, Garuda Vaayu Shakthi Ltd.** and **TTK Prestige** offered sales and marketing profiles. **Draft FCB Ulka** offered a role in strategic planning of marketing communications. Other major recruiters in marketing functions included **Lapiz Digital, Genpact, ACH Consulting, Basket Option, Explico Consulting, Kshatriya Sports, Simplify 360, Reliance Broadcast Network** and **DCB** among others.

Finance

World Bank offered roles in their Financial Instruments Department while **ICICI Bank** offered profiles in Corporate Banking and Wealth Management. In addition, **Reserve Bank of India, Prequate Mind works, Kshatriya Sports, Indus Law, Basket Option** and **Explico Consulting** recruited students for positions in corporate finance, portfolio fund management and mergers & acquisitions. Further, **Marmore, ICCL (BSE)** and **IIFCL** recruited interns for equity/industry research, risk management and project finance respectively. Other profiles offered in this function include Business Advisory and Transaction Review among others.

Operations

Operations roles offered this year came from different sectors such as BFSI and Manufacturing.

Placement and External Relations Office...

Citibank and **DCB** offered profiles in operations management. In addition, **TCIL** and **TVS Srichakra** offered roles in SCM and operations.

General Management & Consulting

Mahindra recruited students for its GMC program while **KPMG** offered internships with their Strategy and Operations business unit. The students also received offers from firms such as **Cognizant Business Consulting**, **Saint Gobain**, **HCL**, **Index Advisory**, **Nodwin Consulting**, **Knowledge Faber Consultants** and **Explico Consulting**. The profiles offered include project management, consulting, business research and process optimization. **MyDeals24x7** offered business development roles.



Placement Team Members interacting with Mr. Muthu Kumar Thanu, CHRO, TAFE

Systems

Companies offering IT roles included **HCL**, **Lapiz Digital** and **Doodle Blue**. **HCL** and **Lapiz Digital** offered business development and business analyst roles respectively. **Doodle Blue** offered creative product development roles.

Human Resources

Profiles in the HR function were offered by **TAFE**, **L&T**, **Hidesign** and **Metis India**. **Metis India** offered HR consulting roles involving integration during mergers and acquisitions process. **Hidesign** and **Larsen and Toubro** offered roles in performance management, recruitment and training.

Summer Placement Statistics *

Number of Students in the batch	107
Number of Students registered for Summer Placements	94
Number of Students offered Summer Internships	94
Highest Stipend offered for the Internship period	Rs. 1,40,000
Average Stipend offered for the Internship period (Top 25 Percentile)	Rs. 95,909
Average Stipend offered for the Internship period (Top 50 Percentile)	Rs. 66,108
Average Stipend offered for the Internship period (Top 75 Percentile)	Rs. 51,042
Average Stipend offered for the Internship period (All offers)	Rs. 42,657

* Stipend statistics excludes travel allowances and daily allowances offered by many companies.

Placement and External Relations Office...

A successful beginning and a strong follow through that exceeds expectations - this has been the hallmark of IIM Trichy's summer placement process. IIM Trichy is thus firmly set on the paths of excellence. The high quality inculcated in our students has secured the confidence of recruiters and enhanced the reputation of the institute's program and rigour.

Lateral and Final Placements

IIMT had a successful final placement process for the 2012-14 batch. This stands as an example of the quality of students in the batch and the rigor of the program. The diverse skill sets, varied experience, fresh perspectives and keenness displayed by the students were highly appreciated by the recruiters. **All 85 students who had registered for final placements have been placed.** The industry reinstated its faith in the institute as past recruiters along with new recruiters took part in the process this time around. The recruiters were impressed with the diverse views, out of the box thinking, enthusiasm and keenness shown by the students. With the **increase in the batch size from 80 to 103**, the number of companies who had participated in our process also increased significantly. The placement process saw the **participation of 76 recruiters** through a rolling process.



Students of IIM Trichy in France on student Exchange Programme

The unique feature in the process was the diversity of profiles offered to the students which gave them a good choice in terms of industry and the role. These included roles such as **Vice President-Strategy, Executive Assistant to CEO, Planning and Strategy, Treasury Services, Corporate Banking, International Sales, Logistics Manager, Capital Markets Consulting** as well as consulting in verticals such as Retail, Healthcare and Insurance. Prominent recruiters like



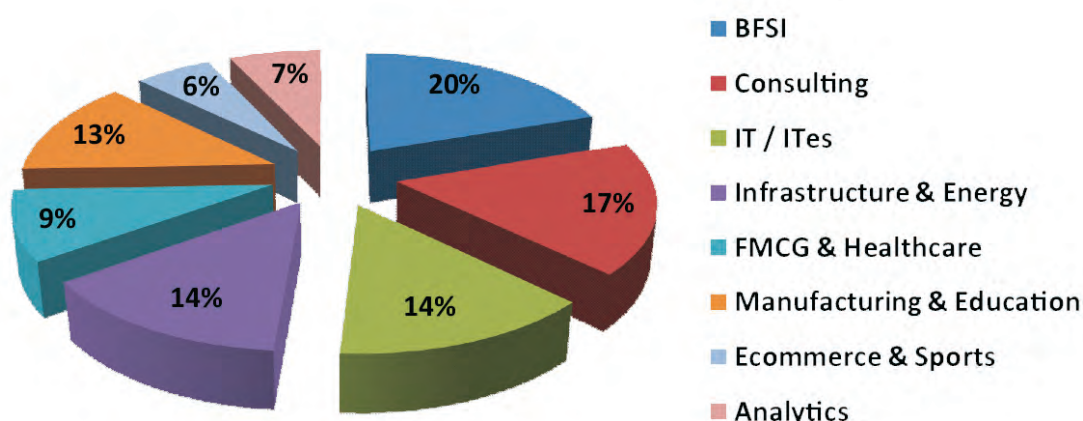
Students of IIM Trichy seen with their friends in France on student Exchange Programme

Cognizant Business Consulting, Citibank, ICICI Bank, Latent View Analytics, HCL Technologies, Puravankara and Lakshmi Machine Works recruited four or more students each. Some of our reputed recruiters include **Mahindra GMC, Kellogg's, Dabur, TTK Prestige, L&T, BPCL, TAFE Group, TVS Tyres, Trident Group, Avalon Consulting, SAP India, Berger Paints, Tata Power, Decathlon Sports, Tata Elxsi, Cholamandalam Finance, HDFC Bank and Dr. Reddy's Laboratories** among many others.

Eighteen students had opted out of the placement process to pursue other opportunities.

Students who had opted out were placed in various roles such as real estate consultancy, derivatives trading, Climate change and corporate sustainability services, E-commerce consulting, Energy consulting, Business development and analysis through off-campus process in companies like Futures First, Propcore, Soft cell Technologies and DNV – GL Business Assurance India Pvt. Ltd among others. One student has planned to pursue entrepreneurial venture in jewellerys and accessories making.

Sector-wise Categorization for Final Placements



The following lists some of the prominent firms who had participated in the final placement process:

BFSI: ICICI Bank, Citibank, Indus Valley Partners, HDFC Bank, Cholamandalam finance, Intequant, Dexler

Consulting: Cognizant Business Consulting, Avalon consulting, Vernalis Business Consulting, Knowledgefaber, Ikon marketing consultants, Infinity Research, Optimal strategix, Transven, Ennovent, Great place to work, Barry whemiller, Aryaka networks

IT/ITes: SAP India, HCL technologies, TCS, Oracle, Vertyx technologies, MAQ Software, Abiba Systems, Doodle Blue, CSS Corp, Congruent, IT Xcg, TCS BPS, Vembu technologies, Flexing IT

Infrastructure & Energy: Tata Power, BPCL, Manali petro chemicals, GAIL, Puravankara, Larsen & Toubro

FMCG: Kellogg India, Berger Paints, Dabur, TTK Prestige, Trident group, Kwality milk foods

Healthcare: Dr. Reddy's Labs, Brand care, Perfint healthcare, Scio health analytics, GE Healthcare

Manufacturing: Aditya Birla Group LEAP, Mahindra GMC, Stovekraft, IFB Industries, Godrej and Boyce, Nissan, Tata Elxsi, TAFE, Lakshmi Machine works, TVS Tyres, Asahi glass, Garware Bestretch

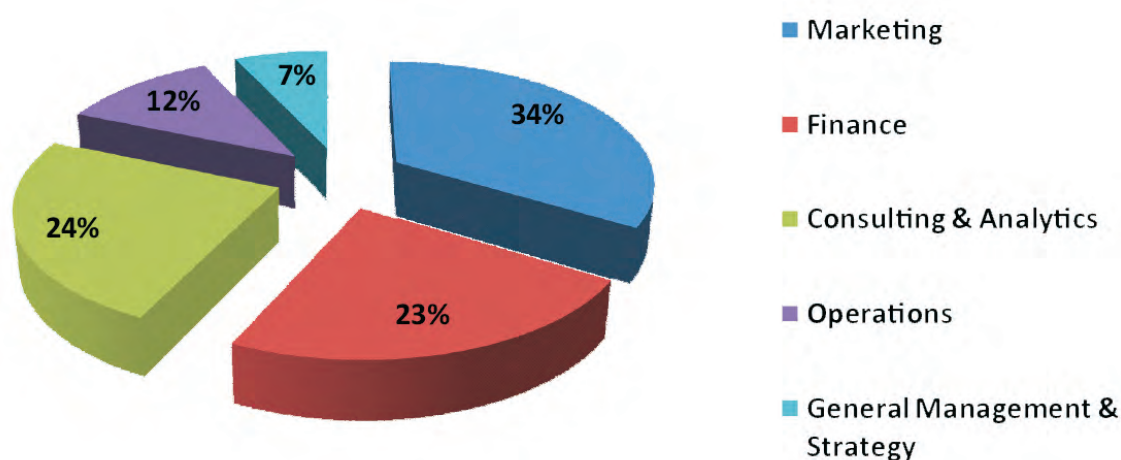
Placement and External Relations Office...

Education: Randstad, Rank Junction, FACE, Benchmark Sixsigma

E-commerce & Sports: Savegenie, Decathlon sports, Retailon, Litchi Knowledge Centre, Simplilearn, Housing.com

Analytics: Latent View Analytics, Musigma, IQR Analytics, Positive Integers

Function-wise Categorization for Final Placements



Marketing

Once again sales & marketing continues to be the major choice of students as well as the recruiters at IIM Trichy contributing 34% to the placements. The offers spanned various sectors such as FMCG, manufacturing, IT, Construction / Real Estate, energy, healthcare etc. Few major FMCG & manufacturing recruiters included **Kellogg, Trident Group, Berger Paints, TAFE, Manali Petrochemicals and Lakshmi Machine Works**. **Tata Elxsi, SAP & Puravankara** offered sales role while **BPCL, TTK Prestige, Perfint Healthcare** offered sales & marketing role. Roles offered from IT, Consulting & Business Intelligence included marketing role from **Vernalis, Ikon Marketing Consultants, Vertyx Technologies** and **Abiba** systems & Market research role from **Infiniti Research**. **Scio Health Analytics** also offered a Marketing role.

Finance

Finance was the second function where major roles were offered, **ICICI Bank** being the top recruiter in this field offered roles like corporate banking, banking treasury, risk management and Business strategy. Roles like Portfolio Management & Capital marketing consulting were offered by **HDFC Bank & HCL Technologies** respectively. Few other prominent recruiters in the function included **Tata Power, Cholamandalam Finance & Lakshmi Machine Works**.

Placement and External Relations Office...

Consulting/Analytics

Cognizant Business Consulting & Latent View Analytics where the major recruiters in this field offering roles across various verticals such as Retail, Manufacturing, BFSI, healthcare, IT and Logistics etc. **Avalon consulting** offered role in strategy. **SAP India Consulting** offered roles in SAP consulting. Few other prominent recruiters in the function from IT included **MAQ Software, HCL & TCS** who offered roles in SAP, Derivatives consulting and Business consulting.

Operations

Students received offers in various sectors such as Sports, BFSI, and IT & Healthcare for the role of Logistics Manager, Operations and Technology expert, Supply chain management etc. Major recruiters included **Citibank, Dr. Reddy's, Decathlon Sports** and **HCL Technologies**.

General Management/Strategy

Mahindra GMC, TVS Tyres, L&T & HCL Technologies were a few prominent recruiters for General Management role and from consumer durables sector **Asahi India Glass** offered Strategy role. Executive Assistant to CEO role was offered by TVS tyres. **Mahindra GMC** offered a strategy role in solar power whereas Larsen & Toubro offered a strategy role for their infrastructure business unit. An Ecommerce start-up **Savegenie** offered the role of vice president - strategy to the students.

Placement Summary Statistics

Number of students in the batch	103
Number of students registered for final placements	85
Number of students placed	85
Number of recruiters who participated in the process	76
Total number of offers made	86
Number of Pre Placement Interviews	17
Number of Pre Placement Offers	2
Minimum Annual Compensation (in Rs. Lakhs)	6.1
Average Annual Compensation (in Rs. Lakhs - Top 50 Percentile)	12.88
Average Annual Compensation (in Rs. Lakhs - Top 75 Percentile)	11.78
Median Annual Compensation (in Rs. Lakhs)	11
Maximum Annual Compensation (in Rs. Lakhs)	19.25

Placement and External Relations Office...

IIM Tiruchirappalli hence reaffirms its commitment to provide talented and outstanding managers and looks forward to building lasting and rewarding relationships with the industry. We, at IIM Tiruchirappalli, take this opportunity to invite corporates from every sector to visit us and find bright talent to build a lasting and fruitful partnership for the future.



Students of IIM Trichy



Students of IIM Trichy attending a guest lecture

During the year 2013-14, Alumni activities took off in the right earnest. First meeting of alumni association was conducted on the day after the convocation. It has been decided to have an induction for the new set of alumni on the day after convocation every year. The function was attended by about 100 convocated students and about 30 alumni from the first batch.

During the year, it was also decided to introduce two sets of alumni memberships. One will be regular members, who convocate in the annual convocation, such as PGBM, PGPBM, PGPHRM and FPM programmes. Another class of members will be executive alumni, who undergo executive education, such as FEFM, PGCBM, PGCBAM, in-company training programmes which are not less than 3 days' duration.

During the year, two informal meeting were held with members of first batch and a system was put in place to capture their data at the institute level itself. A logo completion was held for creating the logo for alumni association. This will be formalized by the institute in due course.



Prof. V. Gopal addressing the alumni students of IIMT. Also see in picture from L to R, Dr. Prafulla Agnihotri, Director, IIMT, MR. Sripathi Reddy and Mr. Bala Teja Swaroop



Alumni of IIMT during the Alumni Meet

Consulting and Management Development Programme (CMDP)

IIM Trichy considers itself as a partner to the industry. It involves the industry leaders right from the selection of students as well as faculty members, take guest lectures till placements of the students. It, in turn, helps industry by offering Consulting and Management Development Programmes.

This year, the CMDP wing of IIM Trichy has achieved remarkable milestones. The gist of the CMDP activities is given below:

I. MDP Programmes

We have conducted 3 MDP Programmes during the year 2013-14.

1. Business Decision Making through Spreadsheet – 3rd to 5th, Jan 2014 by Prof. Jang Bahadur Singh.
2. HR Analytics for Employee Excellence- 17th to 18th, Jan 2014 by Dr. V.Vijaya.
3. Game Theory and Business Strategy for Managers- 26th to 28th, Feb 2014 by Prof. Alka Chadha.

II. TEQIP

Our First Academic Leadership Programme under the **Technical Education Quality Improvement Programme (TEQIP)** of Ministry of Human Resource Development was held on 10th to 14th Feb, 2014 at the Chennai Centre of Indian Institute of Management Tiruchirappalli. TEQIP is a World Bank assisted project initiated by Ministry of Human Resource Development which aims at building academic leadership among technical institutes and hence improving the quality of Technical education in the country. 26 participants from various Engineering Colleges in Andhra Pradesh, Pondicherry and Tamil Nadu attended the event.



The faculty members of IIM Trichy with the first batch of TEQIP participants

The Programme Directors: Dr. Prafulla Agnihotri, Prof. V. Gopal and Dr. V. Vijaya

III. Following are the In Company training Programme conducted during the year 2013-14.

Asian Paints

Topic: Service Management

Programme Directors: Dr. Prafulla Agnihotri & Prof. Suresh Paul Antony.

Dates: 5 sessions during Feb – March, 2014.

Consulting and Management Development Programme (CMDP)...

We are in the process of finalizing the following programmes:

1. **Post Graduate Certificate in Business Management for HCL Services.**
Programme directors: Prof. V. Gopal, Prof. Suresh Paul Antony & Dr. Madoun Mouloud.
Dates: To be finalized.
2. **Executive training programme for Chennai Silks on the topic “Family Business”.**
Programme Directors: Dr. V. Vijaya & Prof. V. Gopal.
Dates: To be finalized.
3. **Mini MBA Programme for Amarchand and Mangaldas & Suresh A. Shroff. Co**
Five days Executive Training Programme in the form of Mini MBA for the Senior Lawyers, Partners and Management Team of AMSS
4. **Neyveli Lignite Corporation Ltd.(NLC)**
5. **MAVERIC- Leading IT Assurance Service Provider**

For offering customized training programme for their senior managers.

IV. Executive Programme through Interactive learning mode:

IIM Trichy has launched the Executive education through interactive learning mode in collaboration with NIIT Imperia on 6th March, 2014.

Following are the Long Duration Programme offered through NIIT Imperia.

1. **Post Graduate Certificate in Brand and Advertising Management.**

Programme Directors: Dr. Prafulla Agnihotri, Prof. Suresh Paul Antony & Prof. Sanja Samirana Pattanayak
Dates: March 2014 to Feb 2015.

2. **Finance Essential for Managers.**

Programme Directors: Dr. Jijo Lukose P.J & Prof. V. Gopal
Dates: March 2014- July 2014

3. **Post Graduate Certificate in Business Management.**

Programme Directors: Dr. V. Vijaya, & Prof. Manikandan K.S.
Dates: June 2014 to May 2015.



Dr. Prafulla Agnihotri, Director, IIM Trichy addressing the TEQIP participants

V. Offering MDP's jointly with IIITMK(Indian Institute of Information Technology and Management Kerala, Trivandrum)

IIM Trichy is in the process of finalizing MOU with IIITMK to offer joint MDP Programme at IIITMK Campus Trivandrum

ACADEMIC LEADERSHIP PROGRAMME

PROGRAMME DIRECTORS' REPORT ON TEQIP II Conducted from 10–14, February, 2014 at CHENNAI

The First TEQIP II programme for academic leadership programme for potential leaders of engineering institutions in the States of Andhra Pradesh, Tamil Nadu and Puducherry was conducted by IIM Tiruchirappalli from 10th to 14th February 2014 at IIMT's Chennai Centre. 26 participants attended the Programme. The profile of the participants consisted of 1 Dean/HOD of which nine were of the professor cadre, and one Associate Professor. Additionally, there were two professors, 6 Associate Professors and one Assistant Professor.



PGPM students at Chennai Centre during a session

The Main theme of the programme was “Technology and Strategic Leadership in engineering education institutions. The programme was conducted on a participant- centered mode of learning. It contained lectures, case study discussions, demonstrations of various platforms and technologies, field visits and presentations by participants. The mix of internal and external resource persons were invited in the ratio of 70% and 30%. External resource persons had personalities like Dr. Anandakrishnan, Chairman, BoG, IIT Kanpur, Mr. Kamal Bijlani, coordinator for A-View project and experts from NIC and IIT Madras. Participants were taken for a field visit to IIT Madras and NIC Chennai for hand on sessions on A-View, NPTEL etc. They could get clarifications on problems faced by them in using these platforms. Participants were given sufficient and adequate course material well in time, which was one of the reasons for the success of the programme.

The Sessions were divided into 4 parts: They are:

1. Strategy related issues, about building a Vision, Implementation Five year plans etc.
2. Stakeholder management in accreditation, alumni relationships, student relationships etc.
3. Learning methodologies like PCL, team learning
4. Technology related issues such as e-learning, use of digital library, A-View, APTEL etc

The session topics covered are given in detail in the session plan. Apart from this, the participants were required to develop a strategic road map for their institutions. The strategic road map was divided into 1 year, 5 year and beyond 5 years, under the following heads:

1. Programmes
2. Industry interface
3. Research
4. Society.

All the participants attended all the sessions and it was 100% attendance, a great achievement for any training programme of this nature.

As Chennai had better connectivity, it was decided to conduct the programme in Chennai. This decision was based on feedback from participants, even though it increased the cost of the programme. As IIM Tiruchirappalli, does not have its own hostel/ guest house facility at Chennai, participants were accommodated in a Hotel.

Overall, it can be seen that the major objective of capacity building in higher education institutions in engineering sector was fulfilled to a great level through this programme.



Dr. Prafulla Agnihotri, Director, IIM Trichy during an informal interaction with non-faculty members

Student Exchange Programme

The International Relations at IIM Trichy is working on full swing to finalise agreements with few top b-schools across the world. These agreements, with the best of the schools abroad shall take care of students and faculty exchange, joint research by the faculty members and faculty of both the institutes may also offer courses jointly in both the institutes. These students and faculty exchanges would give international exposure to our students. They will be able to see and experience a different business and socio-cultural environment in the foreign country. They would be able to network with students from several countries and will get a chance to listen to a different perspective from faculty members from different countries. This would certainly widen their horizons and shall make them more matured and would give them different perspective altogether. Similarly, we shall have faculty exchanges and would encourage joint research by the faculty members of both the institutes. This research would be published in leading journals all over the world.

Two students were on Exchange programme during Term- V to IAE AIX Graduate School of Management, France and ESSCA School of Management, Budapest.

Two students from the graduate school IAE Aix en provence, France on exchange programme spent Term – III with our 1st year students from 31st December, 2013 to 25th March, 2014 along with our PGP 2013-15 Batch students.



Two French students who were at IIM Trichy on Student Exchange Programme seen with the students of IIMT

Journal Article

1. **Chadha, Alka** & Pattnayak, Sanja Samirana (2013). Technical Efficiency of Indian Pharmaceutical Firms: A Stochastic Frontier Function Approach. *Productivity: A Quarterly Journal of the National Productivity Council*, 54(1), 54-62.
2. **Chakraborty, A.** and Stewart, G. (2014) "Strategy taxonomy and classification system development using content analysis: Study of government agencies", *International Journal of Society Systems Science* (Accepted for Publication).
3. Mishra, R. P. and **Chakraborty, A.** (2014) "SWOT analysis of Lean implementation frameworks", *International Journal of Lean Enterprise Research* (Accepted for Publication).
4. **Chakraborty, A.** and Mishra, R.P. (2014) "Identification of positive deviance – methodology development", *International Journal of Process Management and Benchmarking*, Vol. 4 No. 1, pp. 36 – 50.
5. Mandal, P. and **Chakraborty, A.** (2014) "Understanding challenges of supply chain sustainability in Asia", *International Journal of Process Management and Benchmarking*, Vol. 4 No. 1, pp. 51 – 68.
6. **Elavazhagan, K.,** & Udayakumar, M. S.(2013). Use of Resources in the BITS, Pilani – Hyderabad Campus: A Study. *International Research Journal of Library and Information Science*, 3(3), 470-479.
7. **Godwin, T.,** Gopalan, Ram & Narendran, T.T. (2014). Estimating Order Delivery Times and Fleet Capacity in Freight Rail Networks: Part I – Simulation Modeling. *International Journal of Operational Research*.
8. **Godwin, T.,** Gopalan, Ram & Narendran, T.T. (2014). Estimating Order Delivery Times and Fleet Capacity in Freight Rail Networks: Part II – Analytic Approximation, *International Journal of Operational Research*.
9. **Godwin, T.,** Gopalan, Ram & Narendran, T.T. (2013). Factors Influencing the Design of a Linear Rail Network for a Dedicated Freight Corridor. *International Journal of Logistics Systems and Management*, 14(1), 73-92. doi: 10.1504/IJLSM.2013.051021 (December 2013)



Dr. Prafulla Agnihotri, Director, IIM Trichy addressing the gathering during the Book Exhibition

10. **Manikandan, K.S.** & Ramachandran, J. (2014). Beyond institutional voids: Business Groups, Incomplete Markets, and Organizational form. *Strategic Management Journal*, doi: 10.1002/smj.2226
11. Ramachandran, J., **Manikandan, K.S.** & Pant, Anirvan(2013). Why Conglomerates Thrive (Outside the U.S.). *Harvard Business Review*, 8(12), 99-108.
12. **Nilakantan, Kannan** (2013). Estimation of Career Progression and Growth Properties in Markov Manpower Systems with a Competitive Climate. *International Journal of Business and Systems Research*, 7(3), 292-317, doi: 10.1504/IJBSR.2013.055321
13. **Nithyananda, K.V.** (2013). Agricultural Productivity and Rural Sustainability. *OIDA International Journal of Sustainable Development*, 6(2), 77-82.
14. **Pattnayak, Sanja Samirana,** & Thangavelu, S. M. (2014). Productivity and Learning-by-exporting: A Firm-level Analysis of Indian Manufacturing. *The World Economy*, doi: 10.1111/twec.12136
15. Chadha, Alka & **Pattnayak, Sanja Samirana** (2013). Technical Efficiency of Indian Pharmaceutical Firms: A Stochastic Frontier Function Approach. *Productivity: A Quarterly Journal of the National Productivity Council*, 54(1), 54-62.
16. **Poruthiyil, P. V.** (2013). Weaning Business Ethics from Strategic Economism: The Development Ethics Perspective. *Journal of business ethics*, 116(4), 735-749. doi: 10.1007/s10551-013-1818-8
17. Varman, Rohit & **Sreekumar, Hari** (Forthcoming). Locating the Past in its Silence: History and Marketing Theory in India. *Journal of Historical Research in Marketing*.
18. Senthil, S., **Srirangacharyulu, B.,** & Ramesh, A. (2014). A Robust Hybrid Multi-Criteria Decision Making Methodology for Contractor Evaluation and Selection in Third-Party Reverse Logistics. *Experts Systems with Applications*, 41(1), 50-48, doi: 10.1016/j.eswa.2013.07.010
19. **Srirangacharyulu, B.** & Srinivasan, G. (2013). An exact algorithm to minimize mean squared deviation of job completion times about a common due date. *European Journal of Operational Research*, 231(3), 547-556, doi: 10.1016/j.ejor.2013.06.017
20. **Totawar, Abhishek K.,** & Nambudiri, Ranjeet (Forthcoming). Can fairness explain satisfaction? Mediation of quality of work life in the influence of organizational justice on job satisfaction. *South Asian Journal of Management*.
21. **Totawar, Abhishek K.,** & Nambudiri, Ranjeet (2013). Mood and Self-Efficacy: The Moderation of Hedonic and Utilitarian Motivation. *Human Resource Development*, 1534484313492330.

22. **Totawar, Abhishek K., & Nath, P.** (2013). Competent snobs and lovable fools: How personality traits affect corporate choices. *Souvenir of the Southern Regional Conference 2013*. National Institute of Personnel Management, Madras Chapter, India.
23. **Totawar, Abhishek K., & Nambudiri, Ranjeet** (2013). An overview of depersonalization in the organizational context. *Indore Management Journal*, 4(2), 64-92. (Published in 2012 September)

Conference Presentations

1. Pattnayak, Sanja Samirana & **Chadha, Alka** (2014). Is Health Care Really a Luxury? The Debate Revisited with New Evidence from Emerging Economies. *9th International Business and Social Science Research Conference*, Novatel World Trade Centre, Dubai, UAE, January 6-8.1.
2. **Chadha, Alka** & Ying, Zhiliang (2013). TRIPs, Innovation and Survival of Indian Pharmaceutical Firms. *10th Annual International Conference on Small and Medium Sized Enterprises: Management-Marketing-Economic Aspects*, Athens, Greece, July 29 & 31-August 1.
3. Pattnayak, SanjaSamirana & **Chadha, Alka** (2013). Health Care Expenditure and Income Emerging Economies: The Case for Inclusive Growth. *Pan-IIM World Management Conference: Emerging Issues in Management*, Goa, India, May 30 – June 1.
4. **Elavazhagan, K.** (2013). Developing a Hybrid Library from the Scratch. *Entrepreneurial Approaches to Librarianship*, Entrepreneurship Development Institute of India, Ahmedabad, India, December 26-28.
5. **Godwin, T.** (2013). Simulation Modeling of a Toll Plaza Operation. *XVII Annual International Conference of the Society of Operations Management*, Chennai, Tamil Nadu, India, December 20-22.
6. **Godwin, T.** (2013). Intelligent Selection of a Server among Parallel Identical Servers. *2013 Winter Simulation Conference*, Washington, DC, USA. December 8-11.



Participants during the TEQIP programme

Research and Publications...

7. **Hansoge, Narahari** (2013). Can Business Groups Survive with Institutional Development? Theory and Evidence, *Conference On Emerging Markets Finance*, Indira Gandhi Institute for Development Research, Bombay, India, December 20-21.
8. **Hansoge, Narahari** (2013). Can Business Groups Survive with Institutional Development? Theory and Evidence, *India Finance Conference 2013*, Indian Institute of Management Ahmedabad, India, December 17-19.
9. **Lukose, P.J. Jijo** (2013). Financing Constraints and Investments in R&D: Evidence from Indian Manufacturing Firms. *VIII Annual Conference on Forum for Global Knowledge Sharing*, IIT Bombay, Bombay, India, October 25-27.
10. **Madoun, Mouloud** (2014). Social Entrepreneurship. *International Conference on Entrepreneurship (IEC 2014)*, Istambul, Turkey.
11. Ramachandran, J., Pant, Anirvan & **Manikandan, K.S.** (2013). Strategy-on-the-Go: Revisiting Strategic Choice and Strategic Leadership. *Strategic Leadership: An Emerging Market Perspective*, Mohali, India, December 17-19.
12. **Narayanaswami, Sundaravalli** (2013). GNU Linear Programming kit (GLPK), *ICORDADA 2013*, University of Kashmir, India, October 21-23.
13. **Nithyananda, K.V.** (2013). Agricultural Productivity and Rural Sustainability. *International Conference on Sustainable Development 2013*, Toronto, Ontario, Canada, August 6-7.
14. **Nithyananda, K.V.** (2013). Half Yearly Report. *IMTFI 5th Annual conference*, Institute for Money, Technology and Financial Inclusion (IMTFI), University of California, Irvin, California, December 4-6.
15. **Nithyananda, K.V.** (2013). Teaching Legal Aspects of Innovation and Entrepreneurship to Management Students at the Post graduate Level. *International Conclave on Innovation and Entrepreneurship in 21Century Higher Educational Institutes*, Indian Institute of Technology Roorkee, India, November 9-10.
16. **Nithyananda, K.V.** (2013). Alchemy and IPR: Monetizing Intellectual Property Rights. *Strategic Management Forum XVI Annual Convention 2013*, Indian Institute of Management Kozhikode, Kerala, India, May 23-25.
17. **Pattnayak, Sanja Samirana** & Chadha, Alka (2014). Is Health Care Really a Luxury? The Debate Revisited with New Evidence from Emerging Economies. *9th International Business and Social Science Research Conference*, Novotel World Trade Centre, Dubai, UAE, January 6-8.



Prof. Madoun accessing books in the library

Ahmedabad, Ahmedabad, India, December 12-14.

18. **Pattnayak, Sanja Samirana & Chadha, Alka** (2013). Health Care Expenditure and Income Emerging Economies: The Case for Inclusive Growth. *Pan-IIM World Management Conference: Emerging Issues in Management*, Goa, India, May 30 – June 1.
19. **Totawar, Abhishek K., & Nambudiri, Ranjeet** (2013). How does Organizational Justice Job Satisfaction and Organizational Commitment? Explaining with Psychological Capital. *3rd Biennial Conference of the Indian Academy of Management (IAM) 2013, IIM Ahmedabad*, Ahmedabad, India, December 12-14.
20. **Totawar, Abhishek K.** (2013). Competent snobs and lovable fools: How personality traits affect corporate choices. *Southern Regional Conference 2013 National Institute of Personnel Management*, National Institute of Personnel Management, Chennai, India, November 15-16.
21. **Totawar, Abhishek K., Nambudiri, Ranjeet & Selvaraj, P.** (2013). Justice, Satisfaction, Commitment: Mediation of Quality of Work Life and Psychological Capital. *The 73rd Annual Meeting of the Academy of Management*, Lake Buena Vista (Orland), Florida, USA, August 9-13.
21. **Vijaya, V.** (2013). The Psychological Contract with Employee. *Southern Regional Conference 2013 National Institute of Personnel Management*, National Institute of Personnel Management Chennai, Tamil Nadu, India, November 15-16.

Book Chapter

Tatachari, S., **Manikandan, K. S.**, & Gunta, S. (2014). A Synthesis of Organizational Learning and Knowledge Management Literatures. In M. Chilton, & J. Bloodgood (Eds.) *Knowledge Management and Competitive Advantage: Issues and Potential Solutions* (pp. 122-147). Hershey, PA: Information Science Reference. doi:10.4018/978-1-4666-4679-7.ch008

Proceeding Publication

1. Pattnayak, Sanja Samirana & **Chadha, Alka** (2014). Healthcare expenditure and income in emerging economies: The case for inclusive growth. In Banerjee, Ashok (Ed)., *Emerging Issues in Management: Proceedings of Pan-IIM World Management Conference 2013* (pp.117-125). New Delhi: Emerald India.
2. **Pattnayak, Sanja Samirana** & Chadha, Alka (2014). Healthcare expenditure and income in emerging economies: The case for inclusive growth. In Banerjee, Ashok (Ed)., *Emerging Issues in Management: Proceedings of Pan-IIM World Management Conference 2013* (pp.117-125). New Delhi: Emerald India.
3. **Singh, Jang Bahadur** & Chandwani, Rajesh (2014). Adoption of Web 2.0 Technologies among Knowledge Workers: A Theoretical Integration of Knowledge Sharing and Seeking Factors. *Proceedings of the European Conference on Information Systems (ECIS) 2014*, Tel Aviv, Israel, June 9-11, ISBN 978-0-9915567-0-0.

Magazine Article

1. **Agnihotri, Prafulla Y.** (2013). The Bigger Problem is not colleges, but quality of Education that is imparted. This is the stage of rationalistaion. All those colleges, which find diminishing demand, will find it difficult to survive. *Rural & Marketing*, 2(8), 23-24.
2. **Agnihotri, Prafulla Y.** (2013). The Quality of Education and not institutions are a major Problem. They have to understand that attractive building and sprawling campuses will not serve any purpose. They have to recruit competent and experienced faculty to get better results. *Rural Connect*, 1(1), 25-26.

Editorial Member

1. **Elavazhagan, K.** (2014) Appointed as an *Editorial Board Member* of Chettinad Journal of Information Science and Technology.
2. **Narayanaswami, Sundaravalli** (2013). Editorial Member of *Annals of Management Science*.

Ph.D. Examiner and Doctoral Committee

1. **Gopal, V.** (2013). *Examiner of the Viva Voce Examination*, Guru Gobind Singh Indraprastha University, Dwarka, New Delhi, India, September 17.



Dr. Prafulla Agnihotri, Director, IIM Trichy during his session in the 'ThinkEdu', the annual education conclave of The New Indian Express

Research and Publications...

2. **Lukose, P.J. Jijo** (2013). *Doctoral Committee Member*, Indian Institute of Technology Chennai, Chennai, Tamil Nadu, India, October.
3. **Elavazhagan, K.** (2013). *Appointed as a Convener for the Viva voce examination*, Manonmaniam Sundaranar University, Tirunelveli, Tamil Nadu, India, November 29.
4. **Elavazhagan, K.** (2013). *External Doctoral Committee Member of Viva voce examination*, Anna University - Centre for Research, Chennai, Tamil Nadu, India, October 10.
5. **Elavazhagan, K.** (2013). *Nominated as a Doctoral Committee Member* at Bharathidasan University, Tiruchirappalli, Tamil Nadu, India.
6. **Sethu, G.** (2013). *Doctoral Committee Member*, National Institute of Technology Trichy, Tamil Nadu, India, August.

Ph.D. Thesis Evaluator

1. **Agnihotri, Prafulla** (2013). *Empanelled External Guide to AIMA-AMU Joint PhD Programme*
2. **Elavazhagan, K.** (2013). *Development of a Web Enabled Information Literacy Module and its Effectiveness among students in College of Education in college of education*, Anna University Chennai, Tamil Nadu, India, July.

Research Supervisor

Jijo, Lukose P.J. (2013). *Research Supervisor for Two Students*, in Institute for Financial Management and Research (IFMR), Tamil Nadu, India, June 18.

Research Project

1. Pattnayak, Sanja Samirana & **Chadha, Alka** (2013). *Working with a Research Project entitled "Rent-a-womb: The Market for surrogacy in India"*.
2. **Lukose, P.J. Jijo** & Subash, S (2014). *Working with Research Projects entitled on "Political Connections and Firm Performance"* from IIT Chennai, Tamil Nadu, India.
3. **Lukose, P.J. Jijo** & Shankar, R.L (2014). *Working with Research Projects entitled on "Earnings quality and efficiency of the stock option returns in India"* from IFMR Chennai, Tamil Nadu, India.
4. **Lukose, P.J. Jijo** & Shankar, R.L (2014). *Working with Research Projects entitled on "Cross-Section of Option returns in India"* from IFMR Chennai, Tamil Nadu, India.

Research and Publications...

5. **Lukose, P.J. Jijo & Komera, Surendereao** (2014). Working with Research Projects entitled on “*Firm characteristics and Partial adjustment toward optimal cash holding*” from IFMR Chennai, Tamil Nadu, India.
6. **Pattnayak, Sanja Samirana & Chadha, Alka** (2013). Working with a Research Project entitled “*Rent-a-womb: The Market for surrogacy in India*”.

Course Teaching

1. **Chadha, Alka** (2013). *Game Theory*, IAE-AIX Graduate School of Management, South of France, April.
2. **Lukose, P.J. Jijo** (2014). *Financial Accounting*. PGPMX Programme, Indian Institute of Management Indore Dubai Campus, Dubai, January – March.



Faculty members of IIM Trichy during the second Annual Convocation

Academic Council Member

Agnihotri, Prafulla Y. (2013). *Nominated as a External Member of Academic Council*, National Institute of Industrial Engineering, Vihar Lake, Mumbai, India, November 01.

Board of Studies

1. **Elavazhagan, K.** (2013). *Nominated as a member of UG/PG Board of Studies in Library and Information Science*, Pondicherry University, Pondicherry, India, November 29.
2. **Gopal, V.** (2013). *Member of Board of Studies*, Pondicherry University Community College, Pondicherry, India, May 23.

Advisory Board

Totawar, Abhishek K. (2014). *Member of the Conference Advisory Board at 4th Edition of the International Conference on Emerging Paradigms in Management Research*, Vivekanandha College of Engineering for Women & Mother Teresa University, Kodaikanal, Tamil Nadu, India, February 27-28.

Award

1. **Chadha, Alka** (2013). *Received the Best Paper Award* instituted by the International Review of Business Research Papers at 9th International Business and Social Science Research Conference, Novatel World Trade Centre, Dubai, UAE, January 6-8.
2. **Hansoge, Narahari** (2013). *Awarded the NSE-IGDR Corporate Governance grant for the Research project "Business Group Affiliation and Cost of Debt"* in October.
3. **Pattnayak, SanjaSamirana** (2013). *Received the Best Paper Award* instituted by the International Review of Business Research Papers and *Fellowship into World Business Institute* at 9th International Business and Social Science Research Conference, Novatel World Trade Centre, Dubai, UAE, January 6-8.
4. **Shri M. Damodaran, IAS (Retd)** *Guest of Honour of Business Today - YES Bank Emerging Companies Excellence Award 2013.*

Invited Talk

1. **Antony, Suresh Paul** (2013). *Inaugural Address* in St. Joseph's Institute of Management Association, July 22.
2. **Antony, Suresh Paul** (2013). *Delivered Keynote address on Challenges & Opportunities in Marketing of Services*, KPR School of Business, Arasur, Coimbatore, Tamil Nadu, India, June 12.
3. **Antony, Suresh Paul** (2013). *Invited Speaker at Effective of Management Teaching Skills*, Vels Institute of Business Administration, VELS University, Chennai, Tamil Nadu, India, May 16.
4. **Antony, Suresh Paul** (2013). *Invited Speaker at Emerging Trends in Rural Marketing in India*, EBET group of Institutions, Kangeyam, Tirupur District, Tamil Nadu, May 10.
5. **Chadha, Alka** (2014). *Delivered the inaugural address* on International seminar at IAE AIX en Provence, France, April 9-12.
6. **Chadha, Alka** (2014). *Panel Discussion at International Conference*, Loyola College, Chennai, Tamil Nadu, India, January 30.
7. **Chadha, Alka** (2013). *TRIPs, Innovation and Survival of Indian Pharmaceutical Firms*, Athens Institute for Education and Research, Athens, Greece, July 29-31 & August 1.
8. **Elavazhagan, K.** (2014). *Resource Person at Challenges and Opportunities in Migrating to Web based Information Services* at Sengunthar Engineering College, Tiruchengode, Tamil Nadu, India. February 1.

9. **Elavazhagan, K.** (2014). Delivered lecture on *Copyright, IPR and Plagiarism issues*, Madurai Kamaraj University, Madurai, Tamil Nadu, India, February 15.
10. **Elavazhagan, K.** (2014). Delivered keynote address on National Workshop, Sri Sarada College for Women, Tirunelveli, Tamil Nadu, India, February 14.
11. **Elavazhagan, K.** (2014). Delivered lecture on *TEQIP Academic Leadership Programme*, Indian Institute of Management Tiruchirappalli, Chennai Centre, February 12.
12. **Elavazhagan, K.** (2013). Delivered lecture on *Copyright and Plagiarism: Role of Librarians*, UGC Academic Staff Bharathidasan University Tiruchirappalli, Tamil Nadu, India, December 18.
13. **Elavazhagan, K.** (2013). *Implementation of RFID in Libraries*. National Institute of Technology Trichy, Tiruchirappalli, Tamil Nadu, India, August 23.
14. **Elavazhagan, K.** (2013). *Next Generation Library Services – SALIS 2013 – NGLS*, JABAS College for Women, Chennai, Tamil Nadu, August 17.
15. **Elavazhagan, K.** (2013). *Librarian Day Celebration*, AVM Sri Pushpam College, Thanjavur, Tamil Nadu, India, August 12.
16. **Elavazhagan, K.** (2013). *e-Resources for effective Teaching, Learning and Research*, Ramakrishna Mission Vidyalaya College of Education, Coimbatore, Tamil Nadu, India, May 4.
17. **Elavazhagan, K.** (2013). *World Book and Copy Right Day*, Alagappa University, Karaikudi, Tamil Nadu, India, April 17.
18. **Godwin, T.** (2013). Delivered a lecture on *Simulation in Transportation Systems*, NIT Tiruchirappalli, Tamil Nadu, India, August.
19. **Godwin, T.** (2013). Addressed the Chief Guest Address, Vivekananda College of Arts and Science for Women, Sirkazhi, Tamil Nadu, India, April 13.



Faculty members of IIM Trichy during the second Annual Convocation

20. **Gopal, V.** (2014). *Delivered keynote address* on International Conference on Emerging Paradigms in Management Research, Vivekanandha College of Engineering for Women & Mother Teresa University, Tiruchengode, Tamil Nadu, India, February 27-28.
21. **Gopal, V.** (2013). *Addressed the Inaugural address on Workshop on Financial Econometrics*, Bharathidasan University Tiruchirappalli, Tamil Nadu, India, November 10.
22. **Manikandan, K. S.** (2013). *Delivered talk about Industry-academia collaboration: some thoughts* at Regional Workshop (Southern Region) on 'Industry-Academia collaboration for greater national productivity, Ministry of Human Resources Development, Government of India, Chennai, Tamil Nadu, India, May 24.
23. **Nithyananda, K. V.** (2013). *Invited Speaker*, at National Seminar on Emerging Trends in Intellectual Property Law, SASTRA University Thanjavur, Tamil Nadu, October 25.
24. **Nithyananda, K. V.** (2013). *Addressed Chief Guest Address*, Nehru Arts & Science College, Coimbatore, Tamil Nadu, India, August 07.
25. **Pattnayak, Sanja Samirana** (2013). *Delivered a lecture on Nobel Prize 2013 winners in Economics* in Nobel Day 2013 Programme at CSIR-CECRI, Karaikudi, Tamil Nadu, India, December 9.
26. **Totawar, Abhishek K.** (2013). *Delivered lecture on Petroleum & Explosives Safety Organisation (PESO)* at Social Responsibility Towards Health, Safety, & Environment, Sivakasi, Tamil Nadu, India, September 6.

Training Sessions

Godwin, T. (2014). *Handled sessions on Supply Chain and Operations Management* in the Management Development Programme organized as part of the ongoing project with UKIERI to develop training materials for SMEs, Chennai, Tamil Nadu, India, January.

Workshop Conducted

Godwin, T. (2013). *Conducted (Edu-Next) Career development Workshop* for PGP – II (2012 – 2014) at Indian Institute of Management Tiruchirappalli on November 8–9.

Session Chair

Narayanaswami, Sundaravalli (2013). *Chaired a session* for Workshop of GNU Linear Programming KIT (GLPK), University of Kashmir, India.

Research and Publications...

Programme Facilitator

Antony, Suresh Paul (2013). *Facilitator for the Faculty Development Programme of Management Education in India - Including a Global Mindset*, Mangalam College of Engineering & Technology, Ettumanoor, Kottayam, Kerala, India, May 2-3.

Panel Discussion Moderator

Antony, Suresh Paul (2013). *Acted as a Moderator on Panel Discussion* at Alagappa Institute of Management, Karaikudi, Tamil Nadu, India.

Programme Coordinator

Antony, Suresh Paul (2013). *Acted as a Programme Coordinator of the Management Capacity Development Programme for SMEs*, Tiruchirappalli, Tamil Nadu, India, October 11-13 & 18-20.

Advisory Committee

1. **Elavazhagan, K.** (2013). *Entrepreneurial Approach to Librarianship*, Entrepreneurship Development Institute of India, Ahmedabad, India, December 26-28.
2. **Elavazhagan, K.** (2013). *National Conference on Next generation Library Services*. Justice Basheer Ahmed Sayeed College for Women, Chennai, Tamil Nadu, India, August 16-17.

Reviewer Services

Dr. Prafulla Agnihotri

1. Research and Innovation Support and Advancement, National Research Foundation, South Africa
2. Vikalpa, IIM Ahmedabad

Prof. Abhishek K. Totawar

1. Academy of Management Annual Meeting – 2014
2. Indian Academy of Management Conference – 2013
3. Human Resource Development Review – 2013

Dr. Alka Chadha

1. Second Pan IIM World Management Conference to be organized by IIM Kozhikode.

Prof. Sanja Samirana Pattnayak

1. Economic Modelling

2. International Economic Journal
3. Asian Case Research Journal and IEE Transactions on Engineering Management

Prof. Jang Bahadur Singh

1. Information Systems Frontier- 2013

Dr. Ayon Chakraborty

1. Australasian Journal of Information Systems (AJIS)
2. Business Process Management Journal (BPMJ)
3. International Journal of Intercultural Information Management (IJIIM)
4. International Journal of Quality and Reliability Management (IJQRM)
5. IEEE International Conference on Industrial Engineering and Engineering Management
6. IEEE International Conference on Management of Innovation and Technology
7. International Conference on Managing the Asian Century



Shri. M. Damodaran, Chairman, IIM Trichy interacting with Mr. A.M. Naik, Chief Guest and Shri. R.K. Saboo, Member, Board of Governors, IIM Trichy during the second Annual Convocation

Juror of Programme

1. **Sethu, G.** (2013). Juror of UTI Mutual Fund CNBC TV 18 Financial Advisory Awards 2012-2013, Mumbai, India, April.

Board of Director

1. **Shroff, Cyril.** (2013). Part of the Board Member of FBSB India, Financial Planning Standards Board India, Andheri (East), Mumbai, India, July 25.



The faculty members at the Learning Resource Centre

In line with our objective to provide the best of learning environment at our Chennai Centre, the Centre will be soon be equipped with state-of-the-art SMART classroom with high end video conferencing facility that will connect it with our Trichy campus and beyond. The Centre is also equipped with biometric attendance system this year. The Institute has also started the process to put in place a Lecture Capture System that will enable the students to revisit the class lectures even outside class hours.



Students attending a session through video conferencing facility

IT INFRASTRUCTURE

IIMT has designed and set up SMART Classrooms at Trichy Campus and Chennai Centre, integrating Video conferencing system, through which up to 7 locations can be connected concomitantly. SMART Classroom is augmented with overhead microphones which captures the voice from the complete area of the classroom. It comprises of all the latest Audio Visual solutions like HD Document Camera/Visualizer, HD 24" Interactive tablets, DSP Mixer with centralized processing, IP Switcher, Ultra short throw Interactive Projectors, Separate HD Cameras for capturing faculty and students etc.

The Board room of IIM Trichy is well established with world-class Video-Conferencing System and advanced AV Solutions. Table-top boundary microphones are installed in the Board room to help the members for active conversations and discussions during the meetings.

Additional Wi-Fi Access Points are installed in the Hostel, Faculty Quarters and Class rooms for strengthening the Wi-Fi signals. All the old Computers and printers are replaced with new Computers with advanced configuration. All the class rooms are exalted with all in one touch screen Computers, Projectors with high lumens & resolution and round the clock WiFi and wired internet connectivity.

For PGP 2014-16 Admissions, IIMT has developed and hosted the common online admission portal on behalf of the six new IIMs at Rohtak, Ranchi, Raipur, Udaipur, Kashipur and Tiruchirappalli.

IT Department is now in the process of setting up Lecture capture system for live streaming and playback (on demand streaming) of the important lectures integrating with Moodle Learning Management System.



Meeting held through video conferencing at IIM Trichy

Learning Resource Centre (LRC)

Learning Resource Centre (LRC) is the Centre for academic and professional knowledge resources.

It aims to be a source of information and knowledge for students, faculty and other stake holders of IIM Trichy. It hosts a vast collection of books, research journals, magazines and news papers in the field of management and social sciences, from India and across the world. It facilitates knowledge creation through its electronic search platform and access to a wide array of research resources on and off campus.

The Learning Resource Centre of an academic institute is at the heart of all endeavors of IIM Trichy and has played a significant role in its success. IIM Trichy has invested more than Rs. Two Crores in the LRC so that it has all the latest books, journals, magazines and e-resources from across the world.

Our e-resources collection provides users with anytime, anywhere access to reading material for learning, teaching and research activities.

LRC subscribes to a number of company and industry databases, e-journals, simulations software statistical tools, cases etc., to provide latest scholarly information to the academic community.



Chairman during his visit to IIM Trichy

Print & E-resources

During the financial year ended on 31st March, 2014 LRC has purchased and subscribed the print resources as shown below:

Books:	3023
Newspapers:	10
Magazines:	20
Company and industry database:	10
E-journals (full text):	11
CD/DVDs	10,400+
Statistical tools:	62
Anti Plagiarism web application tool:	4
	1

Learning Resource Centre (LRC)...

LRC also subscribes to HBS, Darden and IIMA Cases for teaching and research activities.

During the financial year ended on 31st March, 2014 LRC has subscribed to the E-resources listed below:

Resources giving information on Companies:

CAPITALINE is corporate data base of Indian companies. It also covers full text of Director's Reports, Auditor's Report, and extensive news clippings of companies.



Dr. Prafulla Agnihotri, Director, IIM Trichy and Prof. Madoun discussing with book vendors during the second Book Exhibition

INSIGHT is India's leading database portal that provides access to financial information spanning 20y ears of history on 10,000 listed, unlisted and PSU companies of India.

Prowess: Largest Database of Financial Performance of Indian Companies.

The CapEx database provides information and insights on the new capacities coming up in India in the near or medium - term future

ACE Equity: ACE Equity, a desktop based application which gives a comprehensive and analytical statistics for company information.

ACE Mutual Fund: Ace MF database provides a comprehensive & analytical application for mutual fund information.

Resources giving information on Industry & Countries:

EURO MONITOR INTERNATIONAL- Passport is a vast resource of business intelligence on Industries, Countries and Consumers. The database covers about 28 Consumer Industries across 80 Countries.

CRISIL: is a Global Analytical Company providing Ratings, Research, And Risk and Policy Advisory Services.

Industry Outlook: Aforward - looking analysis of 70 industries. Presents forecasts of changes in capacity, production, sales, trade and prices.

E-Journals:

EBSCO, Business Source Complete database has 3763 full text journals & magazines in all disciplines of business, including marketing, management, MIS, POM, accounting, finance & economics and abstracts for the most important scholarly business journals, dating back as far as 1886.

ABIIN FORM Complete offers nearly 3,900 full - text titles covering business and economic conditions, corporate strategies, management techniques, as well as competitive and product information.

JSTOR: It provides full - text searches of digitized back issues of several hundred well-known journals,

Science Direct, Sci Verse's leading full-text scientific database offers science, medical and technical(STM) journal articles and book chapters. IIM Trichy has online access to 242 journals.

ACM Digital Library (DL): The ACMDL contains the largest and most complete full-text archive of articles on computing available today.

Springer: Springer link is one of the world's largest electronic databases of STM Journals. We have access to 47 titles in addition to the subscribed current years content springer shall open access to all back files published in these journals up to 1997 during the course of the contract for 47 titles.



Faculty members accessing the books during the second Book Exhibition

Taylor & Francis: We have subscription to 356 titles in Management and related domain. We can also access back files starting from 1997 or from whichever year the content is digitized.

Wiley: We have access to 603 titles out of these 603 titles, 586 titles are from the various different subject areas under the SSH (Social Science and Humanities) collection and 17 titles are from the Maths & Statistics subject area.

INFORMS: It provides full text access of current year and 15 years archival data of 13 highly ranked journals from the database.

Sage: It providing the full text access of 480 peer reviewed Management journals with



Inauguration of Language Learning Corner (LLC) by Dr. Elavazhagan, Librarian and Chief Knowledge Officer and Dr. Prafulla Agnihotri, Director, IIMT

60% of (297) titles are ISI Web of Knowledge ranked journals as per latest citation reports and also providing backfile access of the journals from the year 1999 to present with perpetually.

Emerald: e-Journals database providing the full text perpetual access of 202 peer reviewed Management journals of current year articles with Early Access option and also providing the backfile access of the journals from the year 1994 to present.

Legal Database:

Manupatra – The Online Legal Research Database offers materials on Indian law and business policy.

News paper:

FT.com provides reports and research on Industry, customers & competition, meaningful insight and analysis from award-winning columnists etc.

Others:

Indiastat: It provides access to cluster of 57 websites delivering socio-economic data about India and its states covering various sectors, states and parameters.

Indiastat.com has 56 associate sites which include **19 Sector specific** (provide information for 19 major Socio-economic sector of the country), **6 Regional specific** (provide information for 6 geographical regions of India) and **31 India/State/UTs specific sites** (provide information for 31 States/UTs of India).

States of India: The States of India service provides statistics, official documents of state governments, comments of CMIE analysts on the data and CMIE forecasts.

Economic Outlook provides a comprehensive and integrated view of the Indian economy.



Prof. V. Vijaya and other faculty members discussing with book vendors during the second Book Exhibition

Commodities combine the best of near real-time spot prices and market intelligence, historical fundamental data and robust forecasts for agricultural crops.

Statistical Tools:

IBM SPSS, Predictive analytics which helps organizations anticipate change so that they can plan and carry out strategies that improve outcomes.

IBM SPSS Modeler: It is a data mining workbench that helps user to build predictive models quickly and intuitively, without programming.

STATA: Stata is one of the widely used statistical packages for research and teaching. It is a complete, integrated statistical package that can be used for a variety of data management and statistical techniques.

The Decision Tools Suite is the complete risk and decision analysis tool kit for Microsoft Excel.

Simulation software:

ARENA : Arena simulation software helps to demonstrate, predict, and measure system strategies for effective, efficient and optimized performance.

Anti Plagiarism Web Application Tool:

TURNITIN: Turnitin is the global leader in evaluating and improving student writing. The company's cloud-based service for originality checking, online grading and peer review saves instructors time and provides rich feed back to students.

LRC Activities

Book Exhibition:

LRC organized the second Book Exhibition of IIM Trichy on 22nd October, 2013. The annual Exhibition provides an opportunity for publishers to present their works, and help faculty members to remain abreast of the latest developments in their fields. Director Dr. Prafulla Agnihotri Inaugurated the Exhibition.

Around 10 selected and reputed international publishers were invited to display their publications. More than 3000 new titles, CD's & DVD's were displayed during the Exhibition. More than 700 titles



Prof. J B Singh, Chairman, Library Committee inaugurating the second Book Exhibition on 2nd October 2013

Learning Resource Centre (LRC)...

were selected on the same day at a cost of around Rs. 28 lakhs, which helped to enhance the LRC physical collection.



Dr. Srirangacharyulu reviewing few books displayed during the Book Exhibition

Internship for LIS students

LRC offers internship opportunities to post graduate library and information science students. Intern assignments are structured practical experience. Three students from Pondicherry University have completed their 21 days internship programme during 21st May to 13th June, 2013.

Field Work Training Programme

LRC offering Field Work Training programme to the final year PG Students of Library Information Science students.

25 students from Bishop Heber College, Trichy got benefitted through this program this year. After training and accessing performance of each student 25 marks awarded and it was sent to the HoD for grading.

Language Learning Corner (LLC)

The ability to speak and understand multiple languages is a crucial business skill in today's inter-connected world. Moreover, understanding other languages broadens one's outlook, and enables great access to other cultures. With these aims, the Language Learning Corner (LLC) at the Learning Resource Centre was inaugurated by Director Dr.

Agnihotri on the 4th January, 2014. The LLC is the part of the broader "Language Lab" set-up at the LRC. It is a Self-learning Centre, equipped with user friendly digital learning materials, and provides a wonderful opportunity to the library users to enhance their speaking, reading and writing abilities in Asian & European languages.

Book Donation Programme:

Students organized book donation camp on the occasion of Foundation day (4th Jan,



Inauguration of Language Lab – an initiative to teach conversations in English and other foreign languages

Learning Resource Centre (LRC)...



Dr. Prafulla Agnihotri, Director, IIMT at the Language Lab of IIMT

resources available in the library on 24th Jan, 2014.

2014) and received more than 50 books through camp and individually. All these books are excellent books in management and related domain. LRC donated the same to District Central Library (Tamil Nadu Public Library), Karur and wish that these books will help the students and general public of Karur district.

Library Visit

Above 25 MPhil & research scholars visited and attended the orientation on the online

Training/Orientation Programme



Students from other colleges attending training sessions at IIM Trichy.

Apprentice Training

LRC provides apprenticeship training (since 2012) to the Postgraduate Library & Information Science students in order to get professional proficiency & working experience in a library to gain working knowledge of automation work, online information handling etc. Every year LRC selects two candidates through open advertisement. This year we recruited one apprentice and he will be joining in March, 2014.



An expert from BalaniInfotech offers a training program on "How to use Turnitin effectively in March, 2014"

Research Assistance

LRC assists users of IIMT and faculty, research scholars from other institutions like, National Institute of Technology, Alagappa University, Angappa College of Arts and Science, Karpagam University, Bharathiyar University, Madurai Kamaraj University, Bishop Heber College, Pondicherry University, TKM Institute of Management, Anna University, Sri Sai Ram Institute of Management, Sri Krishna College of Engineering & Technology in accessing information in a variety of formats and across all subject areas indifferent online resources subscribed by us.

Campus Connect

Campus Connect, the official newsletter of IIM Trichy, was launched at the Board of Governors meeting held at Chennai in January 2014. The newsletter aims to communicate the significant events, milestones and achievements of the IIMT faculty, students and staff members to our stakeholders. The newsletter is put together by a five-member Committee comprising the Librarian and faculty members. Three issues of Campus Connect will be released each year.



"Campus Connect" released by BoG members



Students of IIM Trichy at the LRC

IIM Trichy encourages its students to organize and participate in student activities that augment their overall learning by encourage team work and leadership. This academic year, the students of IIM Trichy organized several activities ranging from competitions to festivities. The activities conducted during the academic year included Independence Day celebrations, Sanskriti – IIM Trichy's internal cultural festival, Diwali celebrations, IIM Trichy Foundation Day celebrations, Republic Day celebrations, Arcturus – IIM Trichy's B-School Fest, IIM Trichy Football League, and Holi celebrations. IIM Trichy students also put in time to help IIM Trichy aspirants by clarifying their doubts and mentoring them through their interview processes until their final selection to IIM Trichy.



Mr. A.V. Krishnan, Executive Director, BHEL, Trichy addressing the audience during the Panel Discussion on the third Foundation Day.

Independence Day celebration was conducted by IIM Trichy at its campus with events including flag hoisting by our Director Prof. Prafulla Agnihotri, speeches by faculty and student representative. The celebrations culminated with cultural events that celebrated patriotism and Indian cultural heritage.

Sanskriti is an annual cultural competition held between section A and section B of IIM Trichy students. The event consists of competitions among the students on dance, song, skit, and other performance routines. This year, Sanskriti was witness to immense talent among students as far as creative talent and enthusiasm was concerned. Both sections competed fiercely but it in the end, section B edged out section A to emerge as the winning section for the academic year.

Diwali was celebrated by the students of IIM Trichy by lining up their residential hostels with traditional earthen lamps and organising customary rituals. Special gala buffet dinner and firecrackers helped complete the joyous celebrations in style and made the evening a truly memorable one.

TEDx event organized by IIM Trichy was aimed to seek out extraordinary voices in our local community who have a unique story or an unusual perspective. Seven speakers, from a variety of fields shared their stories with the IIM Trichy family.



A talk by Dr. Prafulla Agnihotri during the Republic Day.

Student Activities Report...

Berlin, founder of Russ Foundation – home for HIV infected children, located in Madurai, narrated the story of his organization and his experiences in the process of developing it. Rani Muralidharan, Director, GK Sons Engineering Enterprise Pvt Ltd. spoke about the importance of the contribution of educated women to the productivity of the nation. Eswar, founder of Mukunda Foods shared his story of contributing to automation of the preparation of Indian foods in order to compete with the western food chains. Jenitha Anto who is physically challenged but spiritually empowered woman, has won the Gold for Chess at the IPCA world Chess Championship held at Czechoslovakia. She spoke about the importance of being happy and thinking



Students of IIM Trichy during Diwali celebrations

positive. Gopalakrishnan, teacher and secretary, also addressed the gathering about helping rural children realize their dream of serving the nation through joining Civil Services through Lead India Project. Nammalvar who trains people in organic farming opined that the policies prevalent today do not actually eliminate poverty but just bring down the poverty line.



The distinguished guests of TEDx along with the faculty members of IIM Trichy

The TEDx event at IIM Trichy was extremely inspirational and left the audience with thoughts that are sure to stay with them for a long time.

Sangram, is the annual sports competition among three premier business schools in Southern India – the Indian Institutes of Management at Bangalore, Kozhikode and Trichy. In its 10th edition, the event was organized by the Indian Institute of Management Kozhikode with the number of participants from Bangalore, Kozhikode and Trichy being 180, 135 and 84 respectively who competed across 21 events.



Sports are as important as studies on IIM Trichy campus

Student Activities Report...



Sports are as important as studies on IIM Trichy campus

Despite of small batch strength compared to the other participating IIMs, IIM Trichy showed an exceptional performance in all the events. The overall performance of IIM Trichy was well appreciated by other teams and was reflected in the improved medal tally by IIM Trichy students compared to the previous editions of Sangram.

IIM Trichy students won gold medals in Hockey and Table Tennis (Boys). Silver medals were won by IIM Trichy students in Swimming (Girls), Badminton (Boys), Cricket (Silver), and Throw ball.

IIM Trichy celebrated its third **Foundation** Day on the 4th of January, 2014. The event was attended by notable dignitaries from manufacturing industries – Mr. A. V. Krishnan, Executive Director of BHEL Trichy, Mr. S. R. Subramanian, Executive Vice President, Machinery & Industrial Products IC, Larsen & Toubro, Chennai, and Ms. Rani Muralidharan, Chairperson- CII Trichy Zone. The Foundation Day event also included various entertaining performances by students to finish the celebrations in style.

Republic Day celebrations in the institute started with the flag hoisting by Director, Prof. Prafulla Agnihotri. He inspired students with his views about the responsibilities of IIM Trichy students towards India. The celebrations were followed by traditional song and dance events.

Arcturus, the B-School Fest of IIM Trichy is the stage that gives the best brains a platform to showcase their innovations and creativity. Events during Arcturus 2014 were Fusionen Miester & Long Bets in Finance domain, Brand Warz & Re-AdVenture in Marketing Domain, SectoRate & Consulting Czars in Consulting Domain, Ops-Wise & i-Simulate in Operations, Crack the Chaos & Write-o-Rama in HR Domain, Roads an entrepreneurial talk and other on the spot events. A total 4500 students all across the country from IIMs and other top B-Schools participated in the events.



Students during Arcturus, the B-School Fest of IIM Trichy

IIM Trichy Football League (ITFL) is the annual football tournament conducted by the Sports Committee of the institute. ITFL, 2013-14 was played among 6 teams. The teams had a good mix of first year and second year students. The teams selected the players through an auctioning process. The tournament took off on 3rd January, 2014 with league matches. The final was played

Student Activities Report...

on 25th February, 2014 between two teams with rather creative names – Ball Busters and Blitzkrieg, where the former came up as the winner of the tournament. A few of the faculty members were also present to grace the occasion. Winners were awarded a rolling trophy, a cash prize of Rs. 5,000/- and medals to all the team members and team owners. The team that came second won a cash prize of R. 2,000/- and medals. The tournament played a crucial role in creating some fun moments amidst the busy schedule of the students.



Football team of IIM Trichy during IIM Trichy Football League (ITFL)

Students celebrated **Holi**, the festival of colours by playing with colours the entire afternoon till no one was recognizable – at least not easily recognizable. Perhaps Holi celebrations allowed students to relive their childhood once again.

With help from faculty and students concerned, the cultural committee conducted a "French" cultural event on the 12th of March, 2014. The individual activities in the event were prepared by the two foreign exchange students from France (Mickael and Coralie), in order to showcase



Students celebrating Holi festival

French culture to the students of IIM Trichy. The event included French song and dance sequences and sharing of information regarding French culture.

The evening ended with a brief speech from both the French students who described their memorable experience in India. They also expressed their gratitude for the help accorded to them by the IIM Trichy community.

Apart from various celebrations involving sports and cultural activities, IIM Trichy students also did their bit to help IIM Trichy

aspirants. The External Relations (ER) Team was involved in the Institute's admission process related communication. The Team communicated regularly with aspirants at 3 stages of the admission. In the first stage the Team allotted the aspirants with student mentors and prepared a WAT/PI kit to aid them for the post CAT selection rounds. In the second stage the Team promoted Institute academics, faculty, student quality and activities, and facilities available. In final stage, the Team regularly provided clarifications regarding admissions. This year we had a rather colourful season with various impediments. However, the Team ensured that candidates received

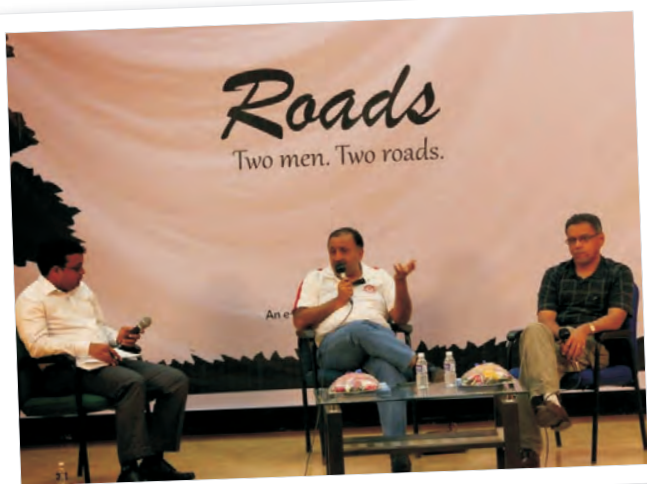
authentic and timely information. In this regard, city meets were conducted in 5 cities. The objective of the meets was to have an informal discussion with aspirants clarifying what they would be a part of in IIM Trichy be it academics, facilities or extra-curricular activities.

IIM Trichy students regularly work towards contributing to society by organising book donation drives and blood donation camps. Two book donation drives and two blood donation camps were organized over the last academic year. Students participated wholeheartedly in these events and expressed interest in organizing more such events in the future.

Student activities at IIM Trichy is an integral part of the culture of the institute and contributes to the wholesome learning experience of the students. In the coming academic year, IIM Trichy students are set to raise the bar even higher in terms of the number and scope of various student activities that would be conducted.



Students of IIM Trichy



An interaction with the guests during Arcturus



Registration during the Arcturus event

Highlights - Student Achievements:

- Aaron Ernest won 3 gold medals in Taekwondo competitions at national levels – one each in 26th Tamil Nadu State Taekwondo Championship, 32nd National Senior Taekwondo Championship and 9th Chennai District Taekwondo Championship.
- Sumit Panjwani, Prajwal Nagraj and Pratik Gupta were the national level winners in the event “Mergers and Acquisitions Frenzy”, organized by IIM Ahmedabad during Confluence 2013.

Student Activities Report...

- Shankar M, Shankar Suman and Santosh KLN were the national winners in “Intaglio Nokia Odyssey”, a pan-India marketing competition organized by IIM Calcutta.
- Venkat Iyer, Karthika Suresh, and Niranjana became the national winners in “Roar for CSK”, a marketing event organized by IIM Kozhikode.
- Sandeep B, Sunil Kumar Nasam and Supriyo Chakraborti were the national level winners in the event “Parivartan”, an Operations competition which was organized by DMS, IIT Delhi.

Apart from these achievements, more than 120 prizes were won by IIM Trichy students over the last academic year in various national level competitions.



Cultural club of IIM Trichy performing during an event

Events at IIM Trichy



Mr. Ashok Thakur, IAS, Secretary, MHRD inaugurating the first HR Conclave

IIM Tiruchirappalli organized its maiden HR Conclave on 20th September, 2013 at The Hilton, Chennai. The event turned out to be a huge success with active participation from corporate and academic fronts. The objective of the conclave was to offer a forum for the industry and academia to come together and share the latest knowledge and practices in the field of HRM.

The event was inaugurated by Mr. Ashok Thakur, IAS, Secretary (HE), Ministry of HRD, Govt. of India. Dr. Prafulla Agnihotri, Director, IIM Tiruchirappalli and Prof. V.

Gopal, Dean of Academics, IIM Tiruchirappalli also addressed the gathering during the inauguration.

This was followed by the first panel discussion on “Leadership and Change”. The invited panelists were Mr. SasiSunkara, Partner, McKinsey India, Mr. K. Ganesan, VP-HR, TCS and Mr. Muthu Kumar Thanu, CHRO, TAFE. The discussion was moderated by Prof. Abhishek Totawar of IIM Tiruchirappalli. The discussion started with defining leadership in various contexts and appreciating how different and superior leaders to managers are. The panel opined that effective leaders should not just accommodate change but anticipate and lead change. It has been noted that doing is more important than saying and constant evolution is the breath of today's competitive world.

The panelists emphasized the importance of situational leadership over personal excellence. The evolution of leadership as a collection of processes from being an attribute of a person has also been discussed. The dignitaries also told that understanding and adapting to cultural differences

in the global context of present day has gained importance and that leadership is not an aspect limited to corporate world but is relevant in all other scenarios.

The participants, including corporates, students of IIM Tiruchirappalli and other business schools took this opportunity to interact with the panelists and get cues to carve their way to be the leaders of tomorrow influencing change.

The second panel discussion went on with the theme “Talent Retention” for which the panelists were Mr. Dharmarajan, VP-HR, Head



Mr. Sasi Sunkara, Partner, McKinsey, Mr. K. Ganesan, VP - HR, TCS and Mr. Muthu Kumar Thanu, CHRO, TAFE during the Panel Discussion in the maiden HR Conclave of IIMT

of Buildings & Factories, L & T; Mr. Krishna Bhagvan, Director HR, Motorola Solutions; Mr. Rajesh Padmanabhan, Corporate VP/ CHRO, Capgemini and Mr. Prince Augustin, Executive VP-Group HR and Leadership Development, Mahindra and Mahindra. The discussion was moderated by Prof. Vijaya V of IIM Tiruchirappalli.

The group dealt with aspects like retention of talent physically, mentally and emotionally. Some of the panelists spoke about retention of technical talent and the effect of the aura of managerial positions cannibalizing technical talent. They emphasized the importance of emotional connect an employee should have with his work and his organization especially after being in a firm for more than a couple of decades.



Prof. Vijaya moderating the panel discussion during the maiden HR Conclave of IIM Trichy

They also noted that flexibility is an important factor to retain and nourish talent today as against rules and systems of the earlier days. But they added that this flexibility should be in line with the goals of the organization. The influence of cultural differences and diversity was discussed by this panel too and it opined that the techniques of Human Resource Management should be customized to suit the need of the hour.

The post lunch session was equally interesting and interactive with a panel discussing “Redefining Culture for Employee Engagement”. The panelists were Mr. Samir Agarwal, Principal, BCG; Mr. C. Mahalingam, Executive Coach and HR Advisor to corporate (he was with firms like IBM, Phillips India and Meritor Fuelite formerly); Mr. Soma Valliyappan, Life Member, NHRD; Ms. VidyaMuralidharan, HR, Business Partner, Ashok Leyland and Dr. Karthikeyan, MD, Gemba Consulting. The discussion was moderated by Prof. Mouloud Madoun of IIM Tiruchirappalli.

The panel said that developing emotional engagement with oneself is the first step of nurturing engagement of an employee with the organization. One of the panelists disagreed with the notion of equating engagement with entertainment and told that engagement should help an employee to gain mastery over her task, give freedom to express and explore and create a sense of purpose that is beneficial to her, to the organization and to the society on the whole.

The panel said that true engagement stems from personal interaction with the employees with respect towards their ideas. The panel also said that any personal development program should be need based and focused and should not just be a ritual.

The valedictory by Mr. Awadesh Krishna, MD, Global Head- HR, Nomura Ltd., gave a wonderful finishing touch to the proceedings of the day. He said that Human Resource Management is as much as a science as any other domain of management or technology. He pressed on the importance of change and described HR as “the profession of the century”. He encouraged the



The audience during the first HR Conclave

young HR professionals to stand up for their profession. He later interacted with all the students personally and cleared queries in topics like the feasibility of inducing change in others, the challenges of being an HR in the corporate world and the role of HRM in public sector enterprises.

The event was concluded with a vote of thanks by Prof. Mouloud Madoun and Prof. Abhishek Totawar of the institute.

Corporate Governance Conference:

The institute proposes to hold its first Corporate Governance Conference in June 2014. IIMT plans to organize this conference on an annual basis and provide a venue for academia and industry to come together on this topic. We received around 60 papers and 15 papers were selected through a review process to be presented at the conference. The conference was sponsored by BSE-IPF.

The institute also plans to launch its Center for Corporate Governance in June 2014. The main objective of the center is to conduct and to promote research in the area of corporate governance.



(L to R) Mr. Ashok Thakur, IAS interacting with Dr. Prafulla Agnihotri, Director, IIM Trichy and Prof. Prabhir Vishnu Poruthiyil during the first HR Conclave

Internal Complaints Committee:

The Internal Complaints Committee did not receive any complaint of sexual harassment at workplace. In order to spread awareness about gender issues, a workshop was organized on "Gender Diversity and Sexual Harassment" by Ms Sumitra Ghose, Head, Special Initiatives, TCS, as part of the Orientation Programme on 28 June, 2013.

The Chairperson of the Committee attended a residential training programme on Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013, organized by the Institute of Public Administration in Hyderabad, 18-19 November, 2013.

Campus Development

The firm of Architect M/s. Chandavarker & Thacker consultant Private Limited, Bangalore has prepared Master Plan and also individual Building Plans and Facilities. The Central Public Work Department has been appointed as our Project Management Consultant to execute the construction works at permanent campus. A Memorandum of Understanding has been signed with Central Public Work Department. The Phase- I of construction to the extent of 115800 sqm. of built up area would be taken up in two stages. We plan to construct buildings in stage-I like class rooms, Hostels, Faculty rooms and Faculty quarters to the extent of 75000 sqm. at the cost of Rs. 333 crore essential to move to the new campus. The rest of the buildings and facilities will be created in stage II.

Stage - I construction will be done in packages. Tender for package -I for enabling works like Construction of Estate Office, approach road etc., would be released in the month of April 2014 and Bhoomi poojan would be performed and construction would start in the month of June 2014.

The Tender for Package - II for construction of major buildings like Admin Block, Academic Block, Hostels, Library, Residential quarters and other bulk services would be released in the first week of July 2014. The construction work would be completed within 24 months period. The Board has accorded Administrative and Financial approval for an estimated cost of Rs.333 Crore.

In order to create latest facilities in the campus, Building and Works Committee members, Architect and CPWD officials visited campuses like Infosys, Mysore. We have utilized the expertise of Professors from IIT Madras for Soil Testing, Structural Drawing Proof Checking and on selection latest Technology for Sewage Treatment Plant. The latest IT infrastructure technology has also been planned in consultation with IT experts. We are planning to create well equipped kitchen and laundry for Hostels.

To create a green campus we have registered with GRIHA, to obtain the 4 star rating by creating Zero waste, water self-sufficient campus and by harvesting solar energy.



The Ariel View of the permanent campus



Dr. K. Selvanathan, CAO, IIM Trichy handing over the MoU document to Mr. V.K. Gupta, DG, CPWD. Also seen in the picture is Dr. Prafulla Agnihotri, Director, IIM Trichy.

HR Department – Activities - April 2013 - March 2014

Recruitments:

Faculty:

No. of Faculty Selection Process conducted	5
No. of Faculty selected & invited to join	9

Faculty Members selected and invited to join from
1st April 2013 to 31st March 2014

S. No	Name of the Faculty	Designation	Area	Date of Interview	Date of Joining
1.	Prof. Abhishek Kumar Totawar	Full-time Visiting Assistant Professor	OB & HR	21-05-13	01-07-13
2.	Prof. Neerav Nagar	Full-time Visiting Assistant Professor	F & A	08-08-13	18-09-13
3.	Prof. Narahari Hansoge	Full-time Visiting Assistant Professor	F & A	08-08-13	27-11-13
4.	Prof. Anirban Som	Full-time Visiting Assistant Professor	Marketing	14-10-13	18-12-13
5.	Prof. Kumar Rakesh Ranjan	Assistant Professor	Marketing	14-10-13	03-02-14
6.	Prof. Bipin Kumar Dixit	Full-time Visiting Assistant Professor	F & A	09-01-14	03-02-14
7.	Dr. Papri Nath	Full-time Visiting Assistant Professor	OB & HR	18-03-14	To join on 01-04-2014
8.	Ms. Smita Chattopadhyay	Full-time Visiting Assistant Professor	OB & HR	19-03-14	To join on 02-06-2014
9.	Ms Niharika Garud	Full-time Visiting Assistant Professor	OB & HR	19-03-14	

Non-Faculty:

No. of Non-Faculty interview conducted	3
No. of Non-Faculty members selected & offered appointment	5

HR Department – Activities - April 2013 - March 2014...

Sno	Name of the Faculty	Designation	Date of Interview	Date of Joining
1.	Ms Menaka A	Office Assistant (Accounts)	01-10-13	21-10-2013
2.	Mr Dhiraj Kumar Bhagat R	Junior Assistant	01-10-13	21-10-2013
3.	Ms Sajeela M	Junior Assistant	01-10-13	01-11-2013
4.	Ms Leema A	Junior Personal Assistant	16-02-14	Did not join
5.	Ms Pricilla D	Junior Personal Assistant	16-02-14	Joining soon

Confirmations:

No. of faculty members confirmed in their post - 7

1. Prof Saumen Majumdar, Professor w.e.f. 09-05-2013
2. Prof Gopal V, Professor w.e.f. 24-06-2013
3. Prof Nithyananda K V, Assistant Professor w.e.f. 07-08-2013
4. Prof Sethu G, Professor w.e.f. 19-10-2013
5. Prof Srirangacharyulu B, Assistant Professor w.e.f. 08-11-2013
6. Prof Godwin Tennyson, Associate Professor w.e.f. 28-01-2014
7. Prof Jang Bahadur Singh, Assistant Professor w.e.f. 30-03-2014

Regularizations:

No. of Non-Faculty members regularized in their post-4

1. Dr K Elavazhagan, Librarian & Chief Knowledge Officer w.e.f. 27-09-2013.
2. Ms V Priya, Personal Assistant w.e.f. 14-10-2013.
3. Ms C Rajalakshmi, Office Assistant w.e.f. 14-10-2013.
4. Ms Hemalatha Sivakumar, Officer Assistant w.e.f. 19-10-2013

Resignations:

No. of Faculty members resigned - 2

1. Prof K Nilakantan, Professor, QT & OM area w.e.f. 06-01-14 AN
2. Prof Neerav Nagar, Full Time Visiting Assistant Professor, F&A area w.e.f. 17-01-14 AN

No. of Non-faculty members resigned - 1

1. Mr Dhiraj Kumar Bhagat, Junior Assistant w.e.f. 01-01-2014 AN

IIM Trichy is proud to have the following faculty members in its family:

Area-wise table of all the Faculty Members as on 14-07-2014

Finance & Accounting	Prof. Gopal V Professor	➤ Fellow in Management(IIM Calcutta) ➤ AICWA (ICWAI) ➤ ACS (ICSI) ➤ B.E (Production) (CEG Madras)
	Prof. Sethu G Professor	➤ Fellow in Management (IIM Ahmedabad) ➤ M.Tech. (IIT Madras) (First Rank 89%)
	Dr Jijo Lukose P J Associate Professor	➤ Ph.D (IIT Bombay) ➤ Master's degree in Business Finance, Cochin University of Science and Technology, Kochi ➤ AICWA (ICWAI)
	Prof. Nithyananda K.V Assistant Professor	➤ Ph.D (NLSIU, Bangalore) ➤ Master of Business Law, (NLSIU, Bangalore) ➤ M. Phil in Commerce ➤ M.Com
	Prof Narahari Hansoge Full-Time Visiting Assistant Professor	➤ Fellow in Management(IIM Bangalore) ➤ PGDM (IIM Ahmedabad) ➤ ACA (ICAI 39th All India Rank)
	Prof Bipin Kumar Dixit Full-Time Visiting Assistant Professor	➤ Fellow in Management(IIM Bangalore) ➤ M.Tech. (IIT Kharagpur)

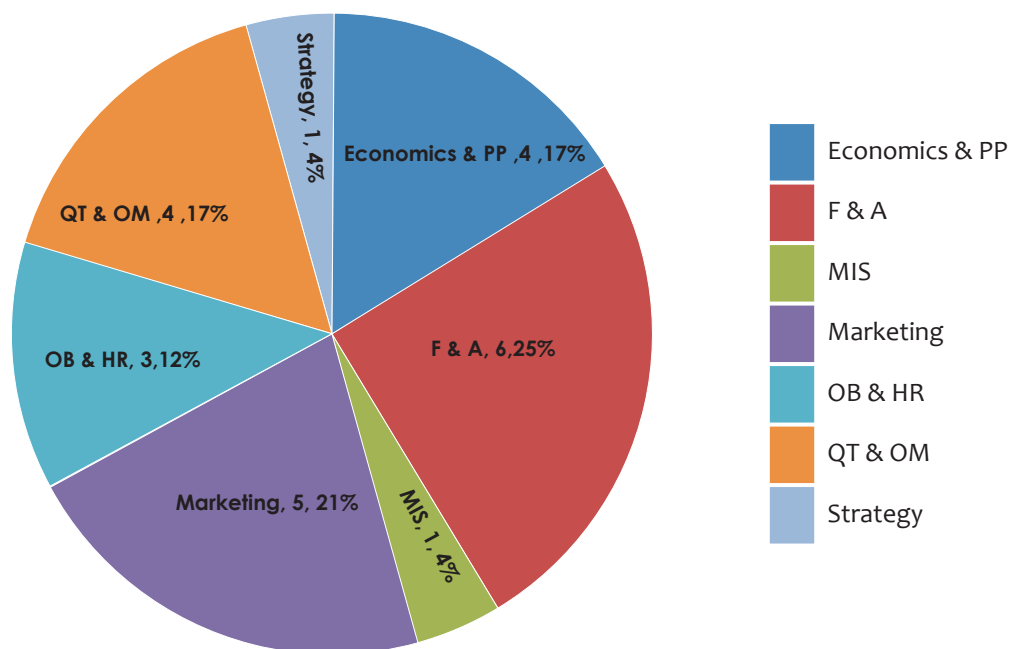
HR Department – Activities - April 2013 - March 2014...

Marketing	Dr. Prafulla Agnihotri Director	➤ Ph.D. in International Marketing Strategy, Jamnalal Bajaj Institute of Management Studies ➤ Master's Degree in Management Studies (M.M.S.), University of Bombay
	Prof. Suresh Paul Antony Associate Professor	➤ FPM (IIM Lucknow) ➤ MBA (Madurai Kamaraj University)
	Prof. Hari Sreekumar Assistant Professor	➤ FPM (IIM Calcutta) ➤ PGDM Goa Institute of Management, Goa ➤ M. Sc (Tech) BITS, Pilani
	Prof Kumar Rakesh Ranjan Assistant Professor	➤ FPM (IIM Bangalore) ➤ PGDRM (IRMA) ➤ B.E. (NIT Patna)
	Prof. Anirban Som Full-Time Visiting Assistant Professor	➤ Ph.D., Bond University, Australia ➤ M.Sc. (Business), NUS
Operations Management & Quantitative Techniques	Prof. Godwin Tennyson Associate Professor	➤ Ph.D (IIT, Madras) ➤ M. Tech. (NIT Calicut)
	Prof. Srirangacharyulu B Assistant Professor	➤ Ph.D (IIT Madras) ➤ M. Tech (SVU, Tirupati)
	Prof. Ayon Chakraborty Assistant Professor	➤ Ph.D. (NUS, Singapore) ➤ M.E. (BITS Pilani) ➤ B.E. (University of Rajasthan)
Strategy	Prof. Manikandan K.S Assistant Professor	➤ Fellow in Management (IIM Bangalore) ➤ B.E (Anna University Gold Medal)
MIS	Prof. Jang Bahadur Singh Assistant Professor	➤ FPM (IIM Bangalore) ➤ M. Tech (IIT Kharagpur)

HR Department – Activities - April 2013 - March 2014...

Economics & PP	Prof. Saumen Majumdar Associate Professor	➤ Ph.D. (IGIDR) ➤ M. Sc (University of Calcutta)
	Prof. Prabhvir Vishnu Poruthiyil Assistant Professor	➤ Ph.D (Erasmus University) ➤ Masters in Public Policy & Management (ISS, The Hague)
	Prof. Alka Chadha Full-Time Visiting Assistant Professor	➤ Ph.D (NUS, Singapore)
	Prof. Sanja Samirana Pattanayak Full-Time Visiting Assistant Professor	➤ Ph.D (NUS, Singapore) ➤ M. Phil (Jawaharlal Nehru university)
Organizational Behaviour & Human Resource Management	Prof. Madoun Mouloud Full-Time Visiting Professor	➤ Ph.D in Business Management (Doctorat en Sciences de gestion) Majoring in Management & Human Resources
	Prof. V. Vijaya V Associate Professor	➤ Ph.D. (IIT Madras) ➤ M. Phil (University of Madras) ➤ Masters Programme in Clinical & Counselling Psychology
	Prof. Abhishek Kumar Totawar Full-Time Visiting Assistant Professor	➤ FPM (IIM Indore)
	Prof. Papri Nath Full-Time Visiting Assistant Professor	➤ Ph.D (NUS, Singapore) ➤ M. Phil (Jawaharlal Nehru university)
	Prof. Smita Chattopadhyay Full-Time Visiting Assistant Professor	➤ FPM (IIM Bangalore) ➤ PGDBM (Som-Lalit Institute of Management Studies, Ahmedabad)

Area wise - Faculty Strength as on 31-03-2014



Prof. Manikandan at the Blood Donation Camp organized at IIMT on the Foundation Day.

Independence Day-15-08-2013

Unfurling of National Flag and Independence Day Address by Dr. Prafulla Agnihotri, Director, IIM Trichy. Patriotic songs & dance by Students.

Republic Day- 26-01-2014

Unfurling of National Flag and Republic Day Address by Dr. Prafulla Agnihotri, Director, IIM Trichy. Patriotic songs & dance by Students.

1. Vigilance Awareness Week 2013:

The Institute observed Vigilance Awareness Week – 2013 during 28-10-2013 to 02-11-2013 in the following manner:



Shri K Ganesan, AGM (Vigilance), BHEL, Trichy delivering his address during the seminar on Vigilance Awareness.

- a. Pledge-taking: All the faculty and staff members gathered in front of the Administrative complex and took the pledge against corruption.
- b. Display of Banners: Digital banners containing anti-corruption slogans were displayed at prime locations of the Institute.
- c. Writing of Anti-Corruption Quotes: Meaningful and effective anti-corruption quotes were written on white-board every day during Vigilance Awareness Week.
- d. Online Poster and Multi-media jingles Competition: Online poster competition and Jingles competition were announced among the students community of the Institute.
- e. Seminar: A seminar on the theme of “Promoting Good Governance – Positive Contribution of Vigilance” was organized. Shri K Ganesan, AGM (Vigilance), BHEL Trichy presented the seminar which was attended by faculty & staff members and students in large number.

2. Hindi Inspection - 29-01-2014

A two-member Inspection Committee from Ministry of HRD, New Delhi visited the Institute on 29-01-2014 to inspect the implementation of the essential provisions of the Official Language Act, 1963 at the Institute. The committee included Smt. Usha Sharma, Consultant, and Shri Rajesh Jain, Assistant of Ministry of HRD, New Delhi.

The Committee inspected various records of the Institute. The Committee appreciated the initiatives taken by the Institute towards implementation of the Official Language Act, 1963 at the Institute.

Events

Faculty & Staff welfare activities:

1. Annual medical checkup for Faculty & Non-faculty members at Kauvery Medical Centre.
2. Kitchen products were given to all Faculty & Non-faculty members as Diwali Gift.
3. Basic English classes both oral and written were organized for about 3 months. Dr. V Vijaya, Associate Professor, IIM Trichy, Dr. K. Elavazhagan, Librarian & Chief Knowledge Officer, IIM Trichy and Ms. Varsha Paul taught these classes for non-faculty members.
4. Hindi class was conducted for non-faculty members and also Agasthiyar Hindi guide was provided to them to learn basic Hindi language.
5. An interactive meeting of faculty and non-faculty members over a special lunch was organized on 08-01-2014 on the eve of Third Foundations Day celebrations.



Mr. M. Damodaran, Chairman, IIM Tiruchirappalli during an informal meeting with the faculty members



Staff members of IIM Trichy

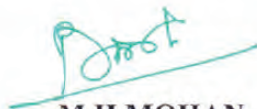
Statement of Grants-in-Aid (GIA) received from MHRD during the year ended 31st March, 2014



INDIAN INSTITUTE OF MANAGEMENT TIRUCHIRAPPALLI

Statement of Grants-in-Aid (GIA) received from MHRD during the year ended 31st March, 2014

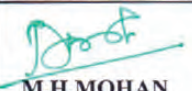
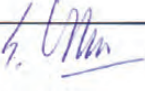
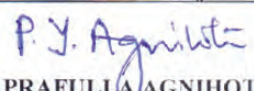
Sl. No.	Particulars	Amount (Rs. in Lakh)	
1	Opening Balance of Previous year		964.82
2	Grants received during the year 2013-14		6123.67
3	Interest from Bank		233.71
4	Total (1+2+3)		7322.20
5	GIA Utilized details during 2013-14		
5.a	Capital Expenditure	257.19	
5.b	Revenue Expenditure	974.44	
5.c	Advances to CPWD	5653.74	
6	Total (5.a +5.b+5.c)		6885.37
7	Closing balance of GIA as on 31.03.2014 (4 - 6)		436.83


M.H.MOHAN
FA&CAO

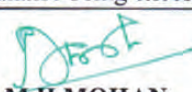
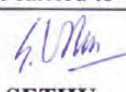
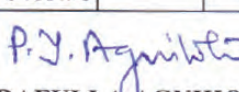

Dr. Prafulla Agnihotri
 Director
 Indian Institute of Management Tiruchirappalli

Statement of Accounts 2013 - 2014

INDIAN INSTITUTE OF
MANAGEMENT
TIRUCHIRAPPALLI

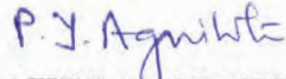
 भारतीय प्रबंध संस्थान तिरुचिरापल्ली INDIAN INSTITUTE OF MANAGEMENT TIRUCHIRAPPALLI BALANCE SHEET AS AT 31st MARCH 2014. (Rs. in Lakh)			
PARTICULARS	SCHEDULE	Current Year As At 31-03-2014	Previous Year As At 31-03-2013
SOURCES OF FUNDS			
I. UNRESTRICTED FUNDS			
(1). Corpus Fund	1	1001.02	0.00
(2). General Fund	2	8479.15	3073.17
(3). Designated / Earmarked Funds	3	0.00	0.00
II. CAPITAL FUNDS	4	6.00	0.00
III. LOANS & BORROWINGS	5		
(1) Secured Loans		0.00	0.00
(2) Unsecured Loans		0.00	0.00
IV. CURRENT LIABILITIES & PROVISIONS	6	5877.01	145.72
TOTAL		15363.18	3218.89
APPLICATION OF FUNDS			
I . FIXED ASSETS	7		
1. Tangible Assets		570.83	231.30
2. Intangible Assets		2.01	0.00
3. Capital Work- in- Progress		161.53	254.45
II. INVESTMENTS	8		
1. Long Term			
2. Short Term		6.00	0.00
III. CURRENT ASSETS	9	8767.90	2504.17
IV. LOANS, ADVANCES & DEPOSITS	10	5854.91	228.97
TOTAL		15363.18	3218.89
 M.H. MOHAN Financial Advisor & Chief Accounts Officer  G. SETHU Dean Accts. & Admn.  P. Y. AGNIHOTRI Director Tiruchirappalli 11.07.2014			

Annual Accounts and Audited Statement...

भारतीय प्रबंध संस्थान तिरुचिरापल्ली							
INDIAN INSTITUTE OF MANAGEMENT TIRUCHIRAPPALLI							
INCOME & EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31st MARCH 2014.							
PARTICULARS		Current Year ended 31-3-2014					Previous Year Ended 31-3-2013
		Unrestricted Funds			Capital Funds	TOTAL	
A. INCOME	SCHEDULE	Corpus	Designated Funds	General Fund			
Academic Receipts	11			1257.34		1257.34	1027.53
Grants & Donations	12			6135.88		6135.88	1030.00
Income from Investments	13			0.00		0.00	0.00
Other Incomes	14			396.00		396.00	159.92
Prior Period Adjustments	22			1.73		1.73	4.56
TOTAL [A]				7790.95		7790.95	2222.01
B. EXPENDITURE							
Staff Payments & Benefits	15			510.84		510.84	317.76
Academic Expenses	16			486.08		486.08	213.42
Admn. & General Expenses	17			264.40		264.4	326.23
Transportation Expenses	18			9.78		9.78	11.98
Repairs & Maintenance	19			59.05		59.05	68.25
Finance Cost	20			0.00		0.00	0.00
Other Expenses	21			0.00		0.00	0.00
Depreciation	7			51.40		51.40	29.58
Prior Period Adjustments	22			3.42		3.42	1.75
TOTAL [B]				1384.97		1384.97	968.97
Balance being excess of Income Over Expenditure [A - B]				6405.98		6405.98	1253.04
Transfer to/from Designated Fund / Building Fund / Others							
(please specify)							
Balance being excess Surplus / Deficit carried to General Fund				6405.98		6405.98	1253.04
 M.H. MOHAN Financial Advisor & Chief Accounts Officer  G. SETHU Dean Accts. & Admn.  PRAFULLA AGNIHOTRI Director							
Tiruchirappalli 11.07.2014							

 भारतीय प्रबंध संस्थान तिरुचिरापल्ली INDIAN INSTITUTE OF MANAGEMENT TIRUCHIRAPPALLI			
RECEIPTS AND PAYMENTS ACCOUNT FOR THE YEAR ENDED 31.03.2014 Rs. In Lakh			
PARTICULARS		For the Current Year Ended 31-03-2014	For the Previous Year Ended 31-03-2013
RECEIPTS			
1. OPENING BALANCE			
Cash on Hand		0.00	0.13
Cash At Bank			
In Deposit Account		2410.00	603.58
Interest Accrued		72.41	20.49
In Savings Account		21.76	673.13
TOTAL (A)		2504.17	1297.33
2. GRANTS RECEIVED			
From Government of India		6135.88	1030.00
3. CORPUS FUND / GENERAL FUND		7.03	0.00
4. INCOME ON INVESTMENTS		0.00	0.00
5. INTEREST RECEIVD			
On Bank Deposits		393.55	147.18
6. OTHER INCOME			
Own Generation - Programmes and Courses And Other Income		1259.79	1044.83
7. DEPOSITS, LOANS AND ADVANCES		0.00	199.34
8. INCREASE IN CURRENT LIABILITIES		5731.28	104.95
9. ANY OTHER RECEIPTS		0.00	0.00
TOTAL RECEIPTS		13527.53	2526.30
TOTAL OPENING BALANCE AND RECEIPTS		16031.70	3823.63

 भारतीय प्रबंध संस्थान तिरुचिरापल्ली INDIAN INSTITUTE OF MANAGEMENT TIRUCHIRAPPALLI			
RECEIPTS AND PAYMENTS ACCOUNT FOR THE YEAR ENDED 31.03.2014 Rs. In Lakh			
PARTICULARS		For the Current Year Ended 31-03-2014	For the Previous Year Ended 31-03-2013
PAYMENTS			
1. EXPENSES			
Staff Payments & Benefits		510.84	317.76
Administrative / Other Expenses		333.23	408.20
TOTAL EXPENSES		844.07	725.96
2. INVESTMENTS AND DEPSOITS MADE		6.00	0.00
3. EXPENSES ON FIXED ASSETS AND CAPITAL WORK IN PROGRESS		301.72	380.08
4. DEPOSITS, LOANS AND ADVANCES		5625.93	0.00
5. OTHER PAYMENTS			
Academic Expenses		486.08	213.42
6. CLOSING BALANCES			
Cash on Hand		0.00	0.00
Cash At Bank			
In Deposit Account		8444.79	2410.00
Interest Accrued		204.88	72.41
In Savings Account		118.22	21.76
TOTAL CLOSING BALANCES		8767.90	2504.17
TOTAL CLOSING BALANCES AND PAYMENTS		16031.70	3823.63
 M.H. MOHAN Financial Adviser & Chief Accounts Officer  G. SETHU Dean Accts. & Admn.  PRAFULLA AGNIHOTRI Director			
Tiruchirappalli 11.07.2014			

 भारतीय प्रबंध संस्थान तिरुचिरापल्ली INDIAN INSTITUTE OF MANAGEMENT TIRUCHIRAPPALLI		
CASH FLOW STATEMENT FOR THE YEAR ENDED 31.03.2014		
	Rs. in lakh	
Particulars	For the Current Year Ended 31.03.2014	Previous Year Ended 31.03.2013
Cash Flow from Operating Activities:		
Surplus/(Deficit) for the year	6405.98	1253.04
Adjustments for the non-operating incomes/expenses		
Depreciation	51.40	29.58
(Interest Income)	-393.55	-147.18
Surplus / (Deficit) before changes in the Current Assets /Current Liabilities	6063.83	1135.44
(Increase) / Decrease in Current Assets	-5625.93	199.35
(Increase) / Decrease in Current Liabilities	-5731.28	-104.95
Net cash from operating activities	6169.18	1439.73
Cash Flow from Investing Activities:		
(Purchase)/ Sale of fixed assests	-116.22	-125.63
Capital work in progress	-183.82	-254.45
Interest received	393.55	147.18
Net cash from investing Activities	93.52	-232.89
Cash Flow from Financing Activities		
Additions to General fund during the year	7.03	0.00
Increase in Investments	-6.00	0.00
Net Cash Flow from Financing Activities	1.03	0.00
Net Increase / Decrease in Cash Equivalents	6263.72	1206.84
Cash and Cash equivalent at the beginning of the period	2504.17	1297.33
Cash and Cash equivalent at the end of the period	8767.90	2504.17
 M.H.MOHAN Financial Adviser & Chief Accounts Officer  G.SETHU Dean Accts.& Admn.  PRAFULLA AGNIHOTRI Director		
Tiruchirapalli 11.07.2014		

Annual Accounts and Audited Statement...

 भारतीय प्रबंध संस्थान तिरुचिरापल्ली INDIAN INSTITUTE OF MANAGEMENT TIRUCHIRAPPALLI				
SCHEDULES FORMING PART OF THE BALANCE SHEET AS AT 31.03.2014				
	TRICHY	CHENNAI	TOTAL	31.03.2013
SCHEDULE 1 - CORPUS				
Balance at the Beginning of the Year	0.00	0.00	0.00	0.00
Add : Contribution towards Corpus	0.00	0.00		0.00
From CMDP	1.02	0.00	1.02	0.00
From IRG - As Per the Approval of BOG	1000.00	0.00	1000.00	0.00
Deduct : Asset Written off during the year under Corpus	0.00	0.00	0.00	0.00
BALANCE AT THE YEAR END	1001.02	0.00	1001.02	0.00
SCHEDULE 2 - GENERAL FUND				
Balance at the Beginning of the Year	3073.17	0.00	3073.17	1820.13
Add : Contribution towards General Fund	0.00	0.00	0.00	0.00
Add / Deduct : Balance of Net Income (expenditure) transferred from Income & Expenditure Account	6405.98	0.00	6405.98	1253.04
	9479.15	0.00	9479.15	
Less: Transfer to ICF as per approval of BOG	1000.00	0.00	1000.00	0.00
BALANCE AT THE YEAR END	8479.15	0.00	8479.15	3073.17
SCHEDULE 3 - DESIGNATED / EARMARKED FUNDS				
Balance at the Beginning of the Year	0.00	0.00	0.00	0.00
Add: Additions During the year	0.00	0.00	0.00	0.00
Deduct : Utilization of / Expenditure from the Fund	0.00	0.00	0.00	0.00
BALANCE AT THE YEAR END	0.00	0.00	0.00	0.00

 भारतीय प्रबंध संस्थान तिरुचिरापल्ली INDIAN INSTITUTE OF MANAGEMENT TIRUCHIRAPPALLI SUB SCEHDULE to SCHEDULE 3 ANNEXURE TO THE BALANCE SHEET AS AT 31-03-2014				
Details	Fund wise Break Up		TOTAL	
	Fund 1	Fund 2	Current Year	Previous Year
Opening Balance of the Funds	0	0		
Additions to the Funds			0	0
i Donation & Grants	0	0		
ii Income from Investments made out of the Funds	0	0	0	0
iii Accrued interest on Investments of the Funds	0	0	0	0
iv Other Additions (Specify nature)	0	0	0	0
TOTAL (a + b)	0	0	0	0
			0	0
Utilisation / Expenditure towards object of Funds				
i Capital Expenditure				
- Fixed Assets	0	0		
- Others	0	0	0	0
Total	0	0	0	0
ii Revenue Expenditure			0	0
- Salaries Wages Allowances	0	0		
- Rent	0	0	0	0
- Other Administrative Expenses	0	0	0	0
Total	0	0	0	0
TOTAL c	0	0	0	0
Net Balance at the year - end (a+b-c)	0	0	0	0

 भारतीय प्रबंध संस्थान तिरुचिरापल्ली INDIAN INSTITUTE OF MANAGEMENT TIRUCHIRAPPALLI				
SCHEDULES FORMING PART OF THE BALANCE SHEET AS AT 31.03.2014				
SCHEDULE 4 - CAPITAL FUNDS- ENDOWMENT FUND				
Balance at the Beginning of the Year	0.00	0.00	0.00	0.00
Add : " Leela Chandrasekara Menon Endowment Fund" to award a prize money of Rs. 50000 to the outstanding lady student of the year.	6.00	0.00	6.00	0.00
Deduct : Utilization of / Expenditure from the	0.00	0.00	0.00	0.00
BALANCE AT THE YEAR END	6.00	0.00	6.00	0.00
SCHEDULE 5 - LOANS & BORROWINGS				
A. SECURED LOANS				
1. Central Government	0.00	0.00	0.00	0.00
2. State Government	0.00	0.00	0.00	0.00
3. Financial Institutions	0.00	0.00	0.00	0.00
a) Term Loan	0.00	0.00	0.00	0.00
b) Interest Accrued and Due	0.00	0.00	0.00	0.00
4. Banks	0.00	0.00	0.00	0.00
a) Term Loan	0.00	0.00	0.00	0.00
Interest Accrued and Due	0.00	0.00	0.00	0.00
b) Other Loans (Specify)	0.00	0.00	0.00	0.00
Interest Accrued and Due	0.00	0.00	0.00	0.00
5. Other Institutions & Agencies	0.00	0.00	0.00	0.00
6. Debenture & Bonds	0.00	0.00	0.00	0.00
7. Others (Specify)	0.00	0.00	0.00	0.00
TOTAL (A)	0.00	0.00	0.00	0.00
Amount due within a Year	0.00	0.00	0.00	0.00

 भारतीय प्रबंध संस्थान तिरुचिरापल्ली INDIAN INSTITUTE OF MANAGEMENT TIRUCHIRAPPALLI				
SUB- SCHEDULE to SCHEDULE 4 ANNEXURE TO THE BALANCE SHEET AS AT 31-03-2014				
Details	Fund wise Break Up		TOTAL	
	Leela Chandra sekhara Menon Endowment Fund	Other Funds	Current Year	Previous Year
a Opening Balance of the Funds	0	0	0	0
b Additions to the Funds				
i Donation & Grants	6.50	0	6.50	0
ii Income from Investments made out of the Funds	0	0	0	0
iii Accrued interest on Investments of the Funds	0	0	0	0
iv Other Additions (Specify nature)	0	0	0	0
TOTAL (a + b)	6.50	0	6.50	0
c Utilisation / Expenditure towards object of Funds				
i Capital Expenditure				
- Fixed Assets	0	0	0	0
- Others	0	0	0	0
Total	0	0	0	0
ii Revenue Expenditure				
- Salaries Wages Allowances	0	0	0	0
- Rent	0	0	0	0
- Other Administrative Expenses	0.50	0	0.50	0
Total	0.50	0	0.50	0
TOTAL (c)	0.50	0	0.50	0
Net Balance at the year - end (a+b-c)	6.00	0.00	6.00	0

 भारतीय प्रबंध संस्थान तिरुचिरापल्ली INDIAN INSTITUTE OF MANAGEMENT TIRUCHIRAPPALLI				
B. UNSECURED LOANS				
1. Central Government	0.00	0.00	0.00	0.00
2. State Government (Specify)	0.00	0.00	0.00	0.00
3. Financial Institutions	0.00	0.00	0.00	0.00
4. Banks	0.00	0.00	0.00	0.00
a) Term Loan	0.00	0.00	0.00	0.00
b) Other Loans (Specify)	0.00	0.00	0.00	0.00
5. Other Institutions & Agencies	0.00	0.00	0.00	0.00
6. Debenture & Bonds	0.00	0.00	0.00	0.00
7. Fixed Deposits	0.00	0.00	0.00	0.00
8. Others (Specify)	0.00	0.00	0.00	0.00
TOTAL (B)	0.00	0.00	0.00	0.00
Amount due within a Year	0.00	0.00	0.00	0.00
TOTAL (A + B)	0.00	0.00	0.00	0.00
SCHEDULE 6 - CURRENT LIABILITIES & PROVISIONS				
A. CURRENT LIABILITIES				
1. Deposits from Staff	0.00	0.00	0.00	0.00
2. Deposit from Students	0.00	0.00		0.00
From Current Students	54.86	5.80	60.66	65.14
From Ex Students	0.00	0.00	0.00	0.00
3. Advances Received Tuition Fee	0.00	0.00	0.00	0.00
4. Sundry Creditors	0.00	0.00	0.00	0.00
a) For Capital Works Goods & Services	48.13	0.77	48.90	0.00
b) For Goods & Services	72.98	9.86	82.84	0.00
c) For Others	0.00	0.00	0.00	0.00
5. Interest Accrued but not due	0.00	0.00	0.00	0.00
a) on Secured Loans / Borrowings	0.00	0.00	0.00	0.00
b) on Unsecured Loans / Borrowings	0.00	0.00	0.00	0.00

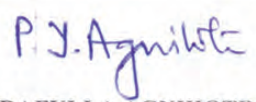


भारतीय प्रबंध संस्थान तिरुचिरापल्ली
INDIAN INSTITUTE OF MANAGEMENT TIRUCHIRAPPALLI

SCHEDULES FORMING PART OF THE BALANCE SHEET AS AT 31.03.2014

6. Statutory Liabilities				
a) Over Due	0.00	0.00	0.00	0.00
b) Others NPS	3.38	0.00	3.38	2.40
7. Other Current Liabilities				
a) Salaries Payable	30.85	0.48	31.33	21.26
b) Receipts against Sponsored Projects	5.57	0.00	5.57	0.00
c) Receipts against Sponsored Fellowships & Scholarships	9.80	0.00	9.80	0.00
d) Un Utilised Grants	0.00	0.00	0.00	0.00
e) Grants in Advance	0.00	0.00	0.00	0.00
f) Other Funds - Staff Welfare Fund	0.34	0.00	0.34	0.00
g) Other Liabilities	20.35	0.01	20.36	35.56
h) Audit Fees Payable	1.60	0.00	1.60	1.72
i) Over Drawn Balance in SB A/c - SBI	5610.79	0.00	5610.79	0.00
TOTAL (A)	5858.65	16.92	5875.57	126.09
B. PROVISIONS				
1. For Taxation	0.00	0.00	0.00	0.00
2. For Gratuity	0.00	0.00	0.00	0.00
3. For Super Annuation / Pension	0.00	0.00	0.00	0.00
4. For Accumulated Leave Encashment	0.00	0.00	0.00	0.00
5. For Expenses Payable	1.44	0.00	1.44	19.57
7. For Trade Warranties / Claims	0.00	0.00	0.00	0.00
8. For Others	0.00	0.00	0.00	0.07
TOTAL (B)	1.44	0.00	1.44	19.64
TOTAL (A+B)	5860.09	16.92	5877.01	145.72

 भारतीय प्रबंध संस्थान तिरुचिरापल्ली INDIAN INSTITUTE OF MANAGEMENT TIRUCHIRAPPALLI						
SUB SCEHDULE to SCHEDULE 6 ANNEXURE TO THE BALANCE SHEET AS AT 31-03-2014						
Receipts against Sponsored Projects / Fellowships & Scholarships & Other Funds						
HEAD OF ACCOUNT	Opening Balance As At 01.04.2013		Transactions During the Year 2013-14		Closing Balance As At 31.03.2014	
	Debit	Credit	Debit	Credit	Debit	Credit
(a) Sponsored Projects						
1. Institute of Money , Technology & Financial Inclusion, University of California, Irvine, USA for Research on Financial Inclusion & Micro Finance			2.80	5.38		2.57
2. Business Process Reengineering and drafting of SLA			0.00	3.00		3.00
TOTAL (a)			2.80	8.38		5.57
(b) Scholarships						
1. Department of Technical Education Kerala [Minority]			8.95	18.75		9.80
2. Department of Technical Education Andra Pradesh [Minority]			0.20	0.20		0.00
3. Government of Maharashtra [S T Studnets]			5.00	5.00		0.00
3. Ministry of Social Justice & Empowerment [S C Students]			11.46	11.46		0.00
4. Society Generele Bangalore[General]			4.40	4.40		0.00
5. West Bengal Minority Development & Finance Corporation [Minority]			5.30	5.30		0.00
TOTAL (b)			35.31	45.11		9.80

भारतीय प्रबंध संस्थान तिरुचिरापल्ली				
INDIAN INSTITUTE OF MANAGEMENT TIRUCHIRAPPALLI				
SUB SCEHDULE to SCHEDULE 6 ANNEXURE TO THE BALANCE SHEET AS AT 31-03-2014				
Statement of Grants in Aid Received from MHRD & Utilisation there of				
Particulars	Rs. in Lakh			
	GIA A/c 31 General	GIA A/c 35 Capital	GIA A/c 36 Salaries	TOTAL
Balance Brought Forward	1152.73	41.74	-229.65	964.82
Add:				
Grants in Aid received during the Year	222.47	5711.80	189.40	6123.67
Interest from Bank	233.71			233.71
Total (A)	1608.91	5753.54	-40.25	7322.20
EXPENDITURE				
Gross Expenditure	630.95	305.32	452.78	1389.05
Less:				
Other Current Liabilities	78.44	48.13	30.85	157.42
Net Expenditure	552.51	257.19	421.93	1231.63
Add:				
Advance to CPWD for Construction at New Premises		5653.74		5653.74
Total amount utilised (B)	552.51	5910.93	421.93	6885.37
Balance (A-B)	1056.40	-157.39	-462.18	436.83
Note: The negative balances appearing under Group Head A/c.No.35(Capital) and 36(Salaries) were met out from the plus balances available under Group Head A/c.No.31(General) which is due to sanction of major portion of Grant under that account during the inception year of 2011-12 and no Grant under Group head A/c.36(Salaries) was sanctioned during that year (2011-12).				
 M.H.MOHAN Financial Advisor & Chief Accounts Officer	 G.SETHU Dean Accts.& Admn.	 P. J. Agnihotri PRAFULLA AGNIHOTRI Director		
Tiruchirapalli				
11.07.2014				

INDIAN INSTITUTE OF MANAGEMENT TIRUCHIRAPPALLI SCHEDULE OF FIXED ASSETS AS AT 31-03-2014											SCHEDULE 7 Rs. In Lakh	
Sl No	PARTICULARS	COST BLOCK			RATE %	As at the beginning of the Year 1-4- 2013	DEPRECIATION		Prior Period Adjustments	Total up to the Year Ended 31-03- 2014	NET BLOCK	
		Cost / Valuation at the beginning of the Year	Additions during the Year 2013-14	Deductos during the Year 2013-14			FOR THE YEAR 2013-14	Deletion During the Year			As At the Current Year Ended 31-03- 2014	As At the Previous Year Ended 31-03-2013
i	Land	0.00	4.84	0.00	4.84		0.00	0.00		0.00	4.84	0.00
ii	Buildings - Compound Wall	0.00	276.73	0.00	276.73	1.63	0.00	4.51	0.00	4.51	272.22	0.00
iii	Plants, Machineries & Equipments - IIMT - CC	124.65	0.09	0.00	124.80	10.34	18.54	12.91	0.00	0.69	32.14	106.12
iv	Vehicle - IIMT - CC	9.75	0.00	0.00	9.75	9.50	1.80	0.92	0.00	0.09	2.81	7.95
v	Furniture & Fixtures - IIMT - CC	60.83	20.06	0.00	82.56	9.50	9.23	10.40	0.00	2.19	21.82	60.74
vi	Office Equipments - IIMT - CC	6.51	2.33	0.00	8.84	10.34	1.16	0.94	0.00	0.04	2.14	6.70
vii	Computers / Peripherals - IIMT - CC	42.76	33.28	0.00	76.04	16.21	9.14	12.78	0.00	0.37	22.29	53.75
viii	Electrical Installations - IIMT - CC	1.66	2.10	0.00	3.76	0.00	0.27	0.61	0.00	0.00	0.88	2.89
ix	Library Books - IIMT - CC	17.15	35.87	0.00	53.02	10.34	2.16	5.48	0.00	0.04	7.68	45.34
x	Other Assets - IIMT - CC	6.01	0.17	0.00	6.18	0.00	0.62	0.64	0.00	1.26	4.92	5.39
	Total	274.88	393.03	0.45	669.21		43.60	51.40	0.04	98.38	570.83	231.29
INTANGIBLE ASSETS												
xi	Software - IIMT - CC	0.00	2.76	0.00	2.76		0.00	0.75	0.00	0.75	2.01	0.00
CAPITAL WORK IN PROGRESS												
xi	Building Under Construction a. Building Under Construction	5.00	156.53	0.00	161.53				0.00		161.53	5.00
	b. Compound Wall under construction	249.45	27.28	276.73	0.00				0.00			249.45
	Total	254.45	183.81	276.73	161.53				0.00		161.53	254.45
	TOTAL	529.33	576.84	277.18	830.74		43.60	51.40	0.04	98.38	732.37	485.74

P. Y. Agnibala
PRAFULLA GNHITRI
Director

G. SETHU
Dean
Accts. & Admn.

M. H. MOHAN
Financial Advisor &
Chief Accounts Officer

Tiruchirappalli
11.07.2014

 भारतीय प्रबंध संस्थान तिरुचिरापल्ली INDIAN INSTITUTE OF MANAGEMENT TIRUCHIRAPPALLI				
SCHEDULES FORMING PART OF THE BALANCE SHEET AS AT 31.03.2014				
SCHEDULE 8 - INVESTMENTS				
A. INVESTMENTS FROM EARMARKED / ENDOWMENT FUNDS				
1. Central Government Securities	0.00	0.00	0.00	0.00
2. State Government Securities	0.00	0.00	0.00	0.00
3. Other Approved Securities	0.00	0.00	0.00	0.00
4. Shares	0.00	0.00	0.00	0.00
5. Debentures & Bonds	0.00	0.00	0.00	0.00
6 Others (Specify)	6.00	0.00	6.00	0.00
TOTAL (A)	6.00	0.00	6.00	0.00
SCHEDULES FORMING PART OF BALANCE SHEET AS AT 31st MARCH 2014				
B. INVESTMENT OTHERS				
1. Central Government Securities	0.00	0.00	0.00	0.00
2. State Government Securities	0.00	0.00	0.00	0.00
3. Other Approved Securities	0.00	0.00	0.00	0.00
4. Shares	0.00	0.00	0.00	0.00
5. Debentures & Bonds	0.00	0.00	0.00	0.00
6 Others (Specify)	0.00	0.00	0.00	0.00
TOTAL (B)	0.00	0.00	0.00	0.00
TOTAL (A+B)	6.00	0.00	6.00	0.00

 भारतीय प्रबंध संस्थान तिरुचिरापल्ली INDIAN INSTITUTE OF MANAGEMENT TIRUCHIRAPPALLI				
SCHEDULES FORMING PART OF THE BALANCE SHEET AS AT 31.03.2014				
SCHEDULE 9 - CURRENT ASSETS				
1. Stock				
a. Stores & Spares	0.00	0.00	0.00	0.00
b. Loose Tools	0.00	0.00	0.00	0.00
c. Publications	0.00	0.00	0.00	0.00
TOTAL	0.00	0.00	0.00	0.00
2. Sundry Debtors				0
a. Debts outstanding for a period exceeding six Months	0.00	0.00	0.00	0.00
b. Others	0.00	0.00	0.00	0.00
TOTAL	0.00	0.00	0.00	0.00
3. Cash in Hand including Cheques Drafts & Impre	0.00	0.00	0.00	0.00
4. Bank Balances				
a. With Schedule Banks				
i. In Current Account	0.00	0.00	0.00	0.00
ii. In Term Deposit	8444.79	0.00	8444.79	2410.00
iii. In Savings Account	78.99	39.23	118.22	21.76
b. With Non Schedule Banks				
i. In Current Account	0.00	0.00	0.00	0.00
ii. In Term Deposit	0.00	0.00	0.00	0.00
iii. In Savings Account	0.00	0.00	0.00	0.00
c. Interest Accrued on Term Deposits	204.89	0.00	204.89	72.41
TOTAL	8728.67	39.23	8767.90	2504.17
5. Post Office Savings Bank Account - TOTAL C	0.00	0.00	0.00	0.00
TOTAL CURRENT ASSETS	8728.67	39.23	8767.90	2504.17


भारतीय प्रबंध संस्थान तिरुचिरापल्ली
INDIAN INSTITUTE OF MANAGEMENT TIRUCHIRAPPALLI
SCHEDULES FORMING PART OF THE BALANCE SHEET AS AT 31.03.2014
SCHEDULE 10 - LOANS AND ADVANCES
1. Advances to employees (non interest bearing)

a. Salary	0.00	0.00	0.00	0.00
b. Festival	0.00	0.00	0.00	0.00
c. L T C	0.00	0.00	0.00	0.00
d. Medical	0.00	0.00	0.00	0.00
e. Others	0.00	0.06	0.06	0.00

TOTAL	0.00	0.06	0.06	0.00
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2. Long Term Advances to employees (Interest bearing)

a. Vehicle Loan	0.00	0.00	0.00	0.00
b. Housing Loan	0.00	0.00	0.00	0.00
c. Others	0.00	0.00	0.00	0.00

TOTAL	0.00	0.00	0.00	0.00
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3. Advances recoverable in cash or kind or for value to be received

a. On Capital Account	5653.74	0.00	5653.74	85.26
b. To Suppliers	0.00	0.00	0.00	0.41

TOTAL	5653.74	0.00	5653.74	85.67
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4. Prepaid Expenses

99.56	0.30	99.86	44.54
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5. Deposits

a. Telephone	0.09	0.00	0.09	0.00
b. Lease Rent	3.00	89.36	92.36	90.56
c. Electricity	0.00	0.00	0.00	0.00
d. Others	0.09	0.00	0.09	0.00

TOTAL	3.18	89.36	92.54	90.56
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 भारतीय प्रबंध संस्थान तिरुचिरापल्ली INDIAN INSTITUTE OF MANAGEMENT TIRUCHIRAPPALLI				
SCHEDULES FORMING PART OF THE BALANCE SHEET AS AT 31.03.2014				
6. Income Accrued				
a) on Investments Earmarked	0.00	0.00	0.00	0.00
b) on Investments Others	0.00	0.00	0.00	0.00
c) On Loans & Advances	0.00	0.00	0.00	0.00
d) Others (includes income due unrealised)	0.00	0.00	0.00	0.00
TOTAL	0.00	0.00	0.00	0.00
7. Other Receivables				
a) Grants	0.00	0.00	0.00	0.00
b) Others	8.71	0.00	8.71	8.20
TOTAL	8.71	0.00	8.71	8.20
8. Claims Receivable	0.00	0.00	0.00	0.00
TOTAL LOANS AND ADVANCES	5765.19	89.72	5854.91	228.97

 भारतीय प्रबंध संस्थान तिरुचिरापल्ली INDIAN INSTITUTE OF MANAGEMENT TIRUCHIRAPPALLI				
SCHEDULES FORMING PART OF THE BALANCE SHEET AS AT 31.03.2014				
SCHEDULE 11 - ACADEMIC RECEIPTS				
I. FEES FROM STUDENTS				
A. ACADEMIC				
1. Tuition Fee	1063.44	193.00	1256.44	1027.04
2. Admission Fee	0.00	0.00	0.00	0.00
3. Enrollment Fee	0.00	0.00	0.00	0.00
4. Library Admission Fees	0.00	0.00	0.00	0.00
5. Registration Fees	0.00	0.00	0.00	0.00
6. Others	0.00	0.00	0.00	0.00
Total - A	1063.44	193.00	1256.44	1027.04
B. EXAMINATION				
1. Admission Test Fees	0.00	0.00	0.00	0.00
2. Examination Fees	0.00	0.00	0.00	0.00
3. Mark sheet etc. Fees	0.00	0.00	0.00	0.00
4. Answer Paper Review Fees	0.08	0.00	0.08	0.09
Total - B	0.08	0.00	0.08	0.09
C. OTHER FEES				
1. Fines	0.81	0.01	0.82	0.40
2. Identity Cards	0.00	0.00	0.00	0.00
3. Medical Fees	0.00	0.00	0.00	0.00
4. Transportation Fees	0.00	0.00	0.00	0.00
5. Hostel Fees	0.00	0.00	0.00	0.00
Total - C	0.81	0.01	0.82	0.40

 भारतीय प्रबंध संस्थान तिरुचिरापल्ली INDIAN INSTITUTE OF MANAGEMENT TIRUCHIRAPPALLI				
SCHEDULES FORMING PART OF THE BALANCE SHEET AS AT 31.03.2014				
D. SALE OF PUBLICATIONS	0.00	0.00	0.00	0.00
1. Sale of Syllabus & question Paper	0.00	0.00	0.00	0.00
2. Sale of Prospectus including Admission Forms	0.00	0.00	0.00	0.00
Total - D	0	0	0.00	0
TOTAL (A+B+C+D)	1064.33	193.01	1257.34	1027.53
SCHEDULE 12 - GRANTS & DONATIONS				
[Irrecoverable Grants & Subsidies Received]				
Grants in Aid from				
1. Central Government MHRD	6123.67	0.00	6123.67	1030.00
2. State Government	0.00	0.00	0.00	0.00
3. Government Agencies	0.00	0.00	0.00	0.00
4. Institutions/ Agencies	0.00	0.00	0.00	0.00
5. International Organisations	0.00	0.00	0.00	0.00
6. Others - Ministry of Social Justice & Environme	12.21	0.00	12.21	0.00
TOTAL	6135.88	0.00	6135.88	1030.00



भारतीय प्रबंध संस्थान तिरुचिरापल्ली
INDIAN INSTITUTE OF MANAGEMENT TIRUCHIRAPPALLI

SCHEDULES FORMING PART OF THE BALANCE SHEET AS AT 31.03.2014

SCHEDULE 13 - INCOME FROM INVESTMENTS

Investment from Earmarked / Endowment Funds

1. Interest

a) On Govt. Securities

0.00 0.00 0.00 0.00

b) Other Bond / Debenture

0.00 0.00 0.00 0.00

2. Income Received [each Fund separately]

0.00 0.00 0.00 0.00

3. Income Accrued [each Fund separately]

0.00 0.00 0.00 0.00

4. Others [Specify]

0.00 0.00 0.00 0.00

Total 0.00 0.00 0.00 0.00

SCHEDULE 14 - OTHER INCOME

A. INCOME FROM LAND & BUILDING

1. Hostel Room Rent

0.00 0.00 0.00 0.00

2. License Fees

0.00 0.00 0.00 0.00

3. Hire Charges Audi

0.00 0.00 0.00 0.00

4. Electricity & Water Charges

0.00 0.00 0.00 0.00

TOTAL 0.00 0.00 0.00 0.00

B. Sale of Institute Publication

0.00 0.00 0.00 0.00

 भारतीय प्रबंध संस्थान तिरुचिरापल्ली INDIAN INSTITUTE OF MANAGEMENT TIRUCHIRAPPALLI				
SCHEDULES FORMING PART OF THE BALANCE SHEET AS AT 31.03.2014				
C. Income from holding Events				
1. Gross Receipts from Annual Function / Sports Carnival	0.00	0.00	0.00	0.00
Less Direct Expenditure incurred on above	0.00	0.00	0.00	0.00
2. Gross Receipts from Fetes	0.00	0.00	0.00	0.00
Less Direct Expenditure incurred on Fetes	0.00	0.00	0.00	0.00
3. Gross Receipts for Educational Tours	0.00	0.00	0.00	0.00
Less Direct Expenditure incurred on Tours	0.00	0.00	0.00	0.00
4. Others [to be specified & separately disclosed]	0.00	0.00	0.00	0.00
TOTAL	0.00	0.00	0.00	0.00
SCHEDULE 14 - OTHER INCOME				
D. INTEREST ON TERM DEPOSITS				
a) With Scheduled Banks	379.50	0.00	379.50	134.08
b) With Non- Scheduled Banks	0.00	0.00	0.00	0.00
c) With Institutions	0.00	0.00	0.00	0.00
d) Others	0.00	0.00	0.00	0.00
TOTAL	379.50	0.00	379.50	134.08
E. INTEREST ON SAVINGS BANK ACCOUNT				
a) With Scheduled Banks	12.27	1.78	14.05	13.10
b) With Non- Scheduled Banks	0.00	0.00	0.00	0.00
c) With Institutions	0.00	0.00	0.00	0.00
d) Others	0.00	0.00	0.00	0.00
TOTAL	12.27	1.78	14.05	13.10

 भारतीय प्रबंध संस्थान तिरुचिरापल्ली INDIAN INSTITUTE OF MANAGEMENT TIRUCHIRAPPALLI				
SCHEDULES FORMING PART OF THE BALANCE SHEET AS AT 31.03.2014				
F. INTEREST ON LOANS				
a) Employees / Staff	0.00	0.00	0.00	0.00
b) Others	0.00	0.00	0.00	0.00
TOTAL	0.00	0.00	0.00	0.00
G. Interest on Debtors & Other Receivables	0.00	0.00	0.00	0.00
H Others				
1. Income from Consultancy	0.00	0.00	0.00	5.10
2. Reimbursement from AICTE	0.00	0.00	0.00	0.00
3. Income from Royalty	0.00	0.00	0.00	0.00
4. Sale of Application form Recruitment	0.00	0.00	0.00	0.00
5. Misc. Receipts	1.43	1.02	2.45	7.64
6. Profit on Sale / Disposal of Assets	0.00	0.00	0.00	0.00
a) Owned Assets	0.00	0.00	0.00	0.00
b) Assets acquired out of Grants	0.00	0.00	0.00	0.00
TOTAL	1.43	1.02	2.45	12.74
GRAND TOTAL	393.20	2.80	396.00	159.92

 भारतीय प्रबंध संस्थान तिरुचिरापल्ली INDIAN INSTITUTE OF MANAGEMENT TIRUCHIRAPPALLI				
SCHEDULES FORMING PART OF THE BALANCE SHEET AS AT 31.03.2014				
SCHEDULE 15 - STAFF PAYMENTS & BENEFITS				
1. Salaries & Wages	393.36	3.75	397.11	270.95
2. Allowances & Bonus	74.91	7.31	82.22	15.97
3. Contribution to Pension	18.98	0.00	18.98	14.20
4. Staff Welfare Expense	0.46	0.00	0.46	0.00
5. Medical Facility	4.66	0.00	4.66	7.79
6. Honorarium	1.75	0.36	2.10	8.85
7. L T C Facility	1.49	0.00	1.49	0.00
8. Children Educational Allowance	1.72	0.00	1.72	0.00
8. TA & DA	0.00	2.09	2.09	0.00
TOTAL	497.33	13.51	510.84	317.76
SCHEDULE 16 - ACADEMIC EXPENSES				
1. Seminar & Workshop	1.93	0.00	1.93	3.48
2. Payments to Visiting Faculty	121.87	14.52	136.39	86.39
3. Student Welfare	4.39	0.00	4.39	7.40
4. Hostel Rent & Maintenance	19.92	0.00	19.92	8.69
5. Convocation Expenses	82.03	0.00	82.03	0.00
6. Printing & Stationery & Publication	10.36	0.77	11.13	0.75
7. Subscription Expenses	0.00	0.53	0.53	0.49
8. Stipend / Merit Scholarship	11.40	0.04	11.44	5.45
9. Examination Expenses	0.00	0.00	0.00	0.00
10. Others	5.95	0.00	5.95	5.90
11. Travelling & Vehicle Hire & Conveyance	14.97	11.16	26.13	10.68
12. Admission Expenses	34.06	0.00	34.06	21.18
13. Course Material	28.14	3.15	31.29	16.16
14. Computer Hire Charges	9.57	0.00	9.57	8.86

 भारतीय प्रबंध संस्थान तिरुचिरापल्ली INDIAN INSTITUTE OF MANAGEMENT TIRUCHIRAPPALLI				
SCHEDULES FORMING PART OF THE BALANCE SHEET AS AT 31.03.2014				
15. C M D P Expenditure	2.21	0.00	2.21	6.42
16. H R Conclave Expenses (Net)	0.08	0.00	0.08	0.00
17. TEQIP	5.89	0.00	5.89	0.00
18. I T	4.49	0.00	4.49	0.00
19. Corporate Governance Advertisement Exp.	0.38	0.00	0.38	0.00
20. Library	91.69	0.00	91.69	22.89
21. Advertisement Charges	4.26	0.00	4.26	8.67
22. Software - Validity Less Than 1 Year	2.32	0.00	2.32	0.00
TOTAL	455.90	30.17	486.07	213.42
SCHEDULE 17 - ADMINISTRATIVE & GENERAL EXPENSES				
1. Power & Electricity	17.46	13.49	30.96	39.26
2. Service Tax	7.79	6.61	14.41	19.21
3. Accommodation & Boarding & Lodging	7.32	1.21	8.53	3.84
4. Rent Rates & Taxes	5.21	95.44	100.65	88.58
5. Postage	2.20	0.15	2.35	0.02
6. Telephone & Internet	16.67	4.14	20.81	15.08
7. Printing & Stationery	10.73	0.00	10.73	13.13
8. Travelling and Conveyance	42.07	0.65	42.71	62.74
9. Hospitality	7.00	1.05	8.05	4.30
10. Remuneration to Auditors	1.57	0.00	1.57	2.79
11. Professional Charges	2.03	0.00	2.03	1.29
12. Advertisement & Publicity	2.83	4.48	7.31	49.55
13. Magazines & Journals	0.82	0.28	1.10	0.71
14. Meeting / Seminars / Conferences	1.55	0.00	1.55	14.73
15. Others	4.07	0.81	4.88	6.76
16. Computer Hire Charges	5.18	1.59	6.77	4.25
TOTAL	134.50	129.90	264.40	326.23

 भारतीय प्रबंध संस्थान तिरुचिरापल्ली INDIAN INSTITUTE OF MANAGEMENT TIRUCHIRAPPALLI				
SCHEDULES FORMING PART OF THE BALANCE SHEET AS AT 31.03.2014				
SCHEDULE 18 - TRANSPORTATION EXPENSES				
1. Vehicle Owned by the Institute				
a. Running Expenses	0.68	0.00	0.68	0.89
b. Repairs & Maintenance	0.26	0.00	0.26	0.61
c. Insurance	0.00	0.00	0.00	0.00
2. Vehicles taken on rent - Rent / Lease Exp.	7.65	1.19	8.84	10.48
TOTAL	8.59	1.19	9.78	11.98
SCHEDULE 19 - REPAIRS & MAINTENANCE				
1. Buildings	23.36	1.31	24.67	49.59
2. Furniture & Fixtures	0.00	0.00	0.00	0.00
3. Plant & Machinery	0.54	0.30	0.84	6.07
4. Office Equipment's	0.75	0.36	1.11	0.36
5. Cleaning Materials Housekeeping	22.43	5.21	27.64	11.75
6. Others	1.42	0.00	1.42	0.00
7. Electrical Maintenance	3.37	0.00	3.37	0.48
TOTAL	51.87	7.18	59.05	68.25
SCHEDULE 20 - FINANCE COST				
1. Interest on Loans	0.00	0.00	0.00	0.00
2. Interest to Bank	0.00	0.00	0.00	0.00
3. Bank Charges	0.00	0.00	0.00	0.00
4. Others	0.00	0.00	0.00	0.00
TOTAL	0.00	0.00	0.00	0.00

 भारतीय प्रबंध संस्थान तिरुचिरापल्ली INDIAN INSTITUTE OF MANAGEMENT TIRUCHIRAPPALLI				
SCHEDULES FORMING PART OF THE BALANCE SHEET AS AT 31.03.2014				
SCHEDULE 21 - OTHER EXPENSES				
1. Irrecoverable Balance written off	0.00	0.00	0.00	0.00
2. Others	0.00	0.00	0.00	0.00
TOTAL	0.00	0.00	0.00	0.00
SCHEDULE 22 - PRIOR PERIOD INCOME & EXPENSES				
1. Prior Period Income	1.73	0.00	1.73	4.56
TOTAL	1.73	0.00	1.73	4.56
1. Prior Period Expenditure	3.42	0.00	3.42	1.75
TOTAL	3.42	0.00	3.42	1.75
NET [+ or -]	-1.69	0.00	-1.69	2.81



INDIAN INSTITUTE OF MANAGEMENT TIRUCHIRAPPALLI

SCHEDULE 23

NOTES FORMING PART OF THE ACCOUNTS FOR THE PERIOD ENDED 31ST MARCH 2014

1. SIGNIFICANT ACCOUNTING POLICIES

a) Implementation of “Uniform Accounting Standard” (UAS)

The “Uniform Accounting Standard” (UAS) introduced by Ministry of Human Resource Development (MHRD) and upon its approval for implementation from the FY 2013-14 in all educational institutions as communicated vide letter D.O.No. 29-4/2012-IFD(Pt.) dated 06.11.2012 of the Secretary, MHRD, GoI, Department of Higher Education, New Delhi, has been applied for the preparation of Financial Statements of the Institute from Financial Year 2013-14. The guidelines given vide “ Report on Implementation of Accounting Standards in Educational Institutions of Department of Higher Education, MHRD” by the ICAI communicated vide letter No. 21-16/2012-TS.II dated 21.02.12 of MHRD, Department of Higher Education and further instructions given by the Consultant, MHRD, vide his letter dated 06.06.2014 have been complied with in the preparation of Financial Statements in the new format of accounts prescribed.

- b)** The financial statements are prepared on the basis of historical cost convention, unless otherwise stated and on the accrual method of accounting except in the case of subscription to foreign journals and periodicals, which are accounted on receipt / payment basis.
- c)** The concept of “fund based accounting” has been complied with in the preparation of Financial Statements.
- d) Stores & Consumables**

Closing Stock of stores and consumables, if available, are valued at cost and disclosed under current assets. The value of the Closing Stock at the end of current year is NIL.



INDIAN INSTITUTE OF MANAGEMENT TIRUCHIRAPPALLI

e) **Fixed Assets**

- (i) Fixed Assets are stated at cost of acquisition inclusive of inward freight, duties, taxes and direct expenses related to acquisition. In respect of projects involving construction, related pre-operational expenses form part of the values of the assets capitalized. Fixed assets received by way of non-monetary grants (other than towards the corpus funds), are capitalized at values stated, by corresponding credit to capital fund. Fixed Assets earned out of non-monetary grants is NIL for the Financial Year 2013-14.
- (ii) The purchase of computer software has been classified under “Intangible Assets” in compliance with the accounting procedure prescribed for the implementation of UAS.

f) **Depreciation**

- (i) Depreciation on fixed assets is computed on the basis of Straight Line Method (SLM) as per the rates specified under Companies Act, 1956.
- (ii) In respect of Intangible Assets, the amortization value of the asset is done based on the life / validity period of the asset.

g) **Revenue recognition**

Fee & Income on short-term deposits are recognized on accrual basis and the interests on savings bank account is accounted on cash basis. Income from Programs, Consultancy, Research Projects and other activities is recognized on actual completion of work.

h) **Foreign currency transactions**

Transactions denominated in foreign currency are accounted at the exchange rate prevailing on the date of transaction.



INDIAN INSTITUTE OF MANAGEMENT TIRUCHIRAPPALLI

i) Retirement benefits

All the employees appointed since the inception of the institute are governed under New Pension Scheme. The institute's contribution towards the same is expensed.

j) Contingent Liabilities

Provision is made for all known liabilities. Contingent liabilities, if any, are disclosed in the accounts by way of a Note. There are no Contingent Liabilities on the date of the Balance Sheet.

2. The Indian Institute of Management Tiruchirappalli was registered U/S 10 of the Tamil Nadu Societies Registration Act, 1975 on 24.03.2010. The transactions of the Institute up to the period ended 31.03.2011 are incorporated in the books and statements of the mentor institute-M/s. Indian Institute of Management, Bangalore.
3. The Government of Tamil Nadu have vide G.O. (Ms) No. 491, Higher Education Department, dated 22.12.2008 have issued order alienating land to an extent of 192.35 acres in Suriyur Village, Tiruchirappalli District situated within the Bharathidasan University (BDU) Campus to the Ministry of MHRD, Department of Higher Education, Government of India, New Delhi, for the purpose of establishing Indian Institute of Management Tiruchirappalli. The said land has been taken possession vide land transfer certificate effected by Thasildar of Tiruverumbur on 03.09.2010. However, the Government of Tamil Nadu (GoTN) have vide G.O.(Ms) No. 181 dated 10.08.2011 transferred land to an extent of 22.08 acres back to Bharathidasan University. IIM Tiruchirappalli has taken up this issue with Chief Secretary and the District Collector of Tiruchirappalli to take back 22.08 acres of land and the issue of Government order to that effect is awaited. The necessary transfer deeds for the mutation of title in favour of Institute is yet to be done, even for the 170.27 acres. The MHRD has also been approached to resolve the issue. After holding several negotiations and correspondences with BDU and Principal Secretary, Dept.of Higher Education, GoTN a meeting was conducted among the Authorities of IIMT and BDU in the presence of Principal Secretary, Dept.of Higher Education, GoTN on 8th April, 2014 and a MoU was reached between IIMT and BDU on 24.06.2014. The MoU, interalia, envisaged alienation of land measuring 3.60 acres



INDIAN INSTITUTE OF MANAGEMENT TIRUCHIRAPPALLI

(including the bore well) in SF No.656/2B and as a measure of Goodwill and compensation for the said portion of land along with borewell, IIMT would pay a sum of Rs.135.42 lakh to Tamil Nadu Water & Drainage Board (TWAD Board) towards the cost of executing the project for providing 2.00 lakh litres of water per day from Cauvery basin to BDU as full and final payment. IIMT will not be liable for any recurring expenditure thereafter.

4. The grants of Rs. 61,23,67,000 received from the Ministry of HRD, Government of India, has been treated as General Fund of the Institute, by treating the same as receipts in the Income and Expenditure Account for that year.
5. The Fees received from the students has been treated as the General fund of the Institute. The Board of Governors (BoG) has, vide item No. V.7 of the Minutes of 13th Meeting held on 10.01.2014, approved for the creation of Institute Corpus Fund (ICF) by transferring a sum of Rs.10.00 Cr. from the Internal Revenue Generation (IRG). The BoG has also, vide item No.VI.2 of the Minutes of 14th Meeting held on 15.03.2014, approved to open a separate bank account with Punjab National Bank (PNB) to operate and maintain the ICF. As per the approval of BoG, a separate savings bank account (No.0457000100137224) has been opened in the name of "IIMT-ICF" on 03.05.2014 in PNB. And, a sum of Rs.5.00 Cr. has been deposited (06.05.2014) as a long term deposit for a period of ten years in PNB and Rs.5.00 Cr. as a short term deposit for a period of one year (renewable in subsequent period subject to advantage in rate of interest) in HDFC Bank Ltd., (15.05.2014) as per the approval of BoG.

6. **Creation of Endowment Fund in the name of " Leela Chandrasekhara Menon Award.**

The Chairman of the Institute, Shri.M.Damodaran, IAS (Retd.), proposed (Feb.2014) to institute an annual Award for the Outstanding Lady Student among the graduating students of the PGP every year in memory of his beloved mother, Late Ms.Leela Chandrasekhara Menon. The proposal was approved (Feb.2014) by the faculty council of the Institute and as per the approval of the BoG given vide item No.VI.3 of 14th Meeting held on 15.03.2014 in pursuance of the powers conferred on it under Rule 12(vii) of IIM Tiruchirappalli Society, an Endowment Fund in the name



INDIAN INSTITUTE OF MANAGEMENT TIRUCHIRAPPALLI

of “Leela Chandrasekhara Menon Award for the Outstanding Lady Student of the Year” has been created for which a sum of Rs.6.00 lakh has been received (in Feb.2014) from the Chairman of the Institute and it has been deposited (10.03.2014) for period of 10 years in PNB through a separate savings bank account No.0457000100136854 opened with PNB to operate and maintain the said Endowment Fund Account. Out of the interest proceeds received every year, a cash prize of Rs.50,000/- along with a certificate will be awarded to the outstanding lady student among the graduating lady students of the two years PGP every year from 2013-15 Batch onwards. In respect of current year outgoing Batch of 2012-14, a sum of Rs.50,000/- received in cash (Feb.2014) from the Chairman of the Institute was disbursed as “Leela Chandrasekhara Menon Award for the Outstanding Lady Student of the Year” along with a certificate during the Second Convocation held on 15.03.2014.

7. The net surplus as shown in Income and Expenditure Account is transferred to General Fund.
8. The institute has received a demand for payment of rent @ Rs.1,76,760 per month from 09.03.2011 onwards from NITT towards the occupation of their old library building (Ground floor and first floor). However, the demand of payment of rent has been contested by the institute, on the ground of having spent huge outlay to an extent of Rs.101.26 Lakhs in total during 2011-12 towards major civil works (Rs.61.35 Lakhs) and electrical works (Rs.39.91 Lakh) besides non furnishing of break up details for the computation of monthly rent of Rs.1.77 Lakh. Upon a request made (September 2012) to NITT to provide the break-up details for the monthly rent fixed @ Rs.1.77 lakh, NITT provided (December 2012) details along with the monthly enhanced monthly rent of Rs.1.96 lakh. On a perusal of the workings provided by NITT, IIMT has reworked and arrived at the correct monthly rent @ Rs.71,000 and communicated (January 2012) to NITT for their concurrence. As IIMT did not receive concurrence from NITT, the due amount of rent of Rs.17.75 lakh for the period from March 2011 to March 2013 has been remitted to NITT in May 2013. However, necessary liability as of March 2013 has been provided for in the books of accounts for the year 2012-13. Though the rent has been regularly paid @Rs.71000



INDIAN INSTITUTE OF MANAGEMENT TIRUCHIRAPPALLI

p.m. for period up to September 2013, no further payment has been made on the p.m. ground of dispute to be resolved between NITT and IIMT and non- receipt of any demand from NITT.

9. In respect of Electricity and Water charges payable to NITT, it has been resolved to pay the energy charges, MD charges, Meter Rent and Water charges as per the demand raised by NITT and in respect of extra levy on M.D. charges it has been decided to pay on pro-rata basis as per the decision taken by the committee (January & February 2013) formed for this purpose. Accordingly, the dues of electricity and water charges up to March 2014 have been paid.
10. In compliance with the provisions of AS 18, it is stated that the services of Prof. Arundathi Agnihotri, wife of Prof. Prafulla Agnihotri who is the Director of the Institute, were engaged as Guest Faculty for conducting Preparatory Programme course on “Basic Accounting” for the first year PGP 2013-15 Batch students held in June 2013 in view of non-availability of suitable faculty locally for the said preparatory programme and for which a sum of Rs.0.97 lakh has been paid towards her travel and honorarium.

11. Current Assets, Loans and Advances

In the opinion of the Management, the current assets, loans and advances have a value on realization in the ordinary course of transactions, equal at least to the aggregate amount shown in the balance sheet.

The advance of Rs.56.00 crore was given to CPWD towards the construction of New Campus and the work is yet to commence. A sum of Rs.45.33 lakh being the balance amount receivable from the CPWD from out of the advances in the earlier years civil works has since been received during June 2014.

12. The Service Tax paid by the Institute on the various expenses incurred for the period upto 30.09.2013 has been accounted under a separate Head Service Tax. The Institute has not paid Service Tax on any of the expenditure incurred after 01.10.2013 as the Institute is exempt from Service Tax under the Category “Educational Institution”.



INDIAN INSTITUTE OF MANAGEMENT TIRUCHIRAPPALLI

13. The item wise details for Prior Period Income / Expenditure form part of the Statement of Accounts for the year.
14. The income of the Institute is exempt from Income Tax u/s 10 (23C) (iii ab) of Income Tax Act, 1961.
15. The Institute has been operating its unit at Chennai (IIMT – Chennai Centre) to provide Quality Management Education for the working Executives as a non-residential Executive Education Programme and it commenced its Academic operations from 27.08.2012 for the first Batch of PGPBM 2012-15. The figures for the IIMT, IIMT-CC and the consolidated portion for the two units are given in the Balance Sheet, Income and Expenditure Account and the connected Schedules for the year 2013-14 as per the guidelines of UAS.
16. Amounts have been rounded off to the nearest rupee and they have been represented in lakhs as per the guidelines of UAS rounded to two decimals.
17. Previous year figures have been regrouped / rearranged wherever necessary.
18. Schedules are annexed to and form an integral part of the Balance Sheet as on 31st March 2014 and the Income and Expenditure Account for the year ended on that date.



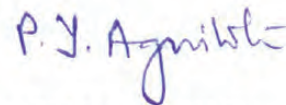
M.H. MOHAN

Financial Advisor &
Chief Accounts Officer



G. SETHU

Dean- Accts &
Administration



PRAFULLA AGNIHOTRI

Director

Tiruchirappalli

11.07.2014.

Annual Accounts and Audited Statement...



प्रधान निदेशक लेखापरीक्षा (केंद्रीय) चेन्नै का कार्यालय
लेखापरीक्षा भवन, 361, अण्णा सालै, तेनामपेट, चेन्नै - 600 018.

OFFICE OF THE PRINCIPAL DIRECTOR OF AUDIT (CENTRAL)

Chennai

"LEKHA PARIKSHA BHAVAN", 361, Anna Salai, Teynampet, Chennai - 600 018.

No. PDA (C) /CE/II/28-68 /2014-15/ 57

Dt. 24.10.2014

To

The Secretary to Government of India
Ministry of Human Resource Development
Department of Education
New Delhi - 110 001.

Sir,

Sub: Separate Audit Report on the accounts of the Indian
Institute of Management, Tiruchirappalli for the year
2013-14 – reg.

I forward herewith the Audit Report along with the statements of accounts of Indian Institute of Management, Tiruchirappalli for the year 2013-14. The dates of presentation of the accounts and Audit Report to Parliament may kindly be intimated to this office. Five copies of the report as presented to parliament may also be sent to this office in due course.

The receipt of this letter with enclosures may kindly be acknowledged.

Yours faithfully,

sd/-

Deputy Director/ CE

दूरभाष / Phone : 044 - 2431 6400

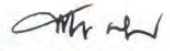
फैक्स / Fax : 044 - 2433 8924

तार / E-mail : dgacchennai@cag.gov.in

Endt.No. PDA (C) /CE/II/28-68/2014-15/ 58

Dt. 24.10.2014

Copy together with a copy of the Audit Report along with Annual Accounts of Indian Institute of Management, Tiruchirappalli for the year 2013-14 forwarded to the Director, Indian Institute of Management, Tiruchirappalli.


Deputy Director/CE

महा निदेशक लेखापरीक्षा (केन्द्रीय) का कार्यालय
लेखापरीक्षा भवन, 361, अण्णा सालै, तेनामपेट, चेन्नै- 600 018

सेवामें,

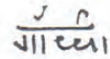
The Director
Indian Institute of Management
Thiruchirappalli,
NIT Campus, Thuvakudi
Trichy – 620 015.

महोदय,

मैं इसके साथ दिनांक 24.10.2014 के पत्र सं. सीएबी PDA(C)/ CE/ II/ 28-68/14-15/58

अबोधित कर रहा हूँ ।

भवदीय,



उप निदेशक/ प्रशासन

Separate Audit Report of the Comptroller & Auditor General of India on the Accounts of Indian Institute of Management, Tiruchirappalli for the year ended 31 March 2014

We have audited the attached Balance Sheet of Indian Institute of Management, Tiruchirappalli as at 31 March 2014, Income & Expenditure Account and Receipts and Payment Account for the year ended on that date under Section 20(1) of the Comptroller & Auditor General's (Duties, Powers & Conditions of Service) Act, 1971. The audit has been entrusted for the period upto 2015-16. These financial statements are the responsibility of the Institute's management. Our responsibility is to express an opinion on these financial statements based on our audit.

2. This Separate Audit Report contains the comments of the Comptroller & Auditor General of India (CAG) on the accounting treatment only with regard to classification, conformity with the best accounting practices, accounting standards, disclosure norms, etc. Audit observations on financial transactions with regard to compliance with the Law, Rules & Regulations (Propriety and Regularity) and efficiency-cum performance aspects, etc., if any, are reported through Inspection Report/ CAG's Audit Reports separately.

3. We have conducted our audit in accordance with auditing standards generally accepted in India. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material mis-statements. An audit includes examining, on a test basis, evidences supporting the amounts and disclosures in the financial statement. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of financial statements. We believe that our audit provides a reasonable basis for our opinion.

4 Based on our audit, we report that:

i We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purpose of our audit.

ii. The Balance Sheet, Income & Expenditure Account and Receipts and Payment Account dealt with by this report have not been drawn up in the format approved by the Ministry of Finance.

iii. In our opinion, proper books of accounts and other relevant records have been maintained by the Indian Institute of Management, Tiruchirappalli as required in the rules and regulations of the Institute, in so far as it appears from our examination of such books.

iv We further report that:

A. General

Ministry of Finance, Government of India had introduced Uniform Format of Accounts for all Central Autonomous Bodies in 2001 in consultation with CAG of India. Accounts of the Indian Institute of Management, Tiruchirappalli have been prepared in the new format of accounts introduced by Ministry of Human Resources

Annual Accounts and Audited Statement...

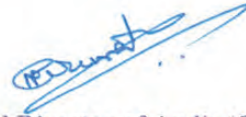
Development, Government of India for Institutions of Higher Education, which are still under finalisation in consultation with Comptroller and Auditor General of India.

B Grants in aid

Out of the grants-in-aid of Rs 61.23 crore received, internal receipt of Rs 2.34 crore and unspent balance of Rs 9.65 crore of previous year (total Rs. 73.22 crore), the Institute could utilize a sum of Rs 68.85 crore, leaving a balance of Rs 4.37 crore as unutilized grants as on 31 March 2014.

- v Subject to our observations in the preceding paragraphs, we report that the Balance Sheet, Income & Expenditure Account and Receipts and Payment Account dealt with by this report are in agreement with the books of accounts.
- vi In our opinion and to the best of our information and according to the explanations given to us, the said financial statements read together with the Accounting Policies and Notes on Accounts, and subject to the significant matters stated above and other matters mentioned in Annexure to this Audit Report, give a true and fair view in conformity with accounting principles generally accepted in India:
 - a. In so far as it relates to the Balance Sheet, of the state of affairs of Indian Institute of Management, Tiruchirappalli as at 31 March 2014; and
 - b. In so far as it relates to Income & Expenditure Account of the surplus for the year ended on that date.

For and on behalf of the C&AG of India



Principal Director of Audit (Central)
Chennai

Place: Chennai
Date: 24.10.2014

Annexure – I

1. Adequacy of Internal Audit System

The internal audit work is given to a CA firm.

2. Adequacy of Internal Control System

The internal control system was adequate.

3. System of Physical verification of fixed assets

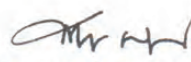
The Register of fixed assets is maintained properly. Physical verification of fixed assets was conducted.

4. System of Physical Verification of Inventory

The Physical verification of inventory was conducted.

5. Regularity in payment of statutory dues

The Institute is regular in payment of statutory dues.



Deputy Director/CE



भारतीय प्रबंध संस्थान तिरुचिरापल्ली
INDIAN INSTITUTE OF MANAGEMENT
TIRUCHIRAPPALLI

Thanjavore Main Road, Thuvakudi TIRUCHIRAPPALLI - 620 015 Tamil Nadu, India.

E-Mail : iimt@iimtrichy.ac.in URL: www.iimtrichy.ac.in

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