

Lead real time uncertainties in the world of finance

Post Graduate Certificate Programme in

Financial Management

IIM Tiruchirappalli



jaro education

About IIM Tiruchirappalli



'The Week' - Business Rankings 2023



BT-MDRA India's Best B-Schools 2023



NIRF India Rankings 2023: Management



among top B-schools in MBA Universe Ranking 2024

IIM Tiruchirappalli (IIMT) is one of the fastest-growing second-generation IIMs with a full-fledged state-of-the-art campus spread over 174 acres. Established in 2011, the institute has established its name as one of the premier management institutions with capabilities in creating and disseminating management knowledge. The institute has 48 faculty members with strong academic and industrial experience.

Faculty members are from leading management educational institutions from India, like IIMs and IITs, and foreign universities. The institute, apart from running its flagship Post Graduate Programme in Management, also has doctoral programmes and postgraduate programmes in business management for working managers.

IIM Tiruchirappalli was conferred with the Leadership & Innovation Award: 2020 in the Business School Category by the Higher Education Forum (HEF) at the 11th HEF Annual Convention. The Institute is placed 7th among the top B-Schools in Outlook-ICARE India MBA Rankings 2020.

IIM Tiruchirappalli has been placed at 22nd rank by the National Institutional Ranking Framework, Ministry of Human Resource Development, Government of India (2023), in the category of Management Institutions. The elearning Center of Executive Education and Consultancy (EEC) furthers the mission of IIMT to reach out to aspiring executives keeping in mind their time and location constraints.

The e-learning programmes enable IIMT to foray into the online Executive Education space with a single-minded focus to make quality management education contemporary, conveniently accessible and affordable.



Director's Message



Prof. Pawan Kumar Singh

The Director
Indian Institute of Management Tiruchirappalli

Indian Institute of Management Tiruchirappalli (IIMT) is the 11th IIM established by the Government of India in 2011 and has completed the 13-year milestone. Tiruchirappalli is a vibrant city widely known for its art and culture that dates back to thousands of years. Now the city is the hub of educational institutions, scholastic centers, and modern industries. Our Institute is transcending to new heights and stands true to its motto: 'Gyaanam Anantam' which means 'Knowledge is Infinite'. Continuous learning is the foundation for better value creation and IIMT aspires to instill in its students an unceasing desire to learn. The institute proudly takes on the responsibility of shaping the students into leaders of tomorrow who would be the catalysts of change for the betterment of society. IIMT is functioning from its sprawling state-of-the-art campus spread over 174 acres of land, situated about 11 km from Tiruchirappalli International Airport.

Our mission is to nurture a learning environment that assimilates, disseminates, and creates knowledge of global standards adding value to the society and nation. Starting journey with an intake of 84 students, today we host over 500 students and offer diverse Programmes such as: Post Graduate Programme in Management (PGPM); Post Graduate Programme in Management – Human Resources (PGPM - HR), Doctoral Programme in Management (DPM), Executive Doctoral Programme in Management (EDPM) and Post Graduate Programme in Business Management (PGPBM) for the working executives. The Executive Education & Consulting under IIM Trichy offers both short duration and long duration programmes, Faculty Development Programmes, and e-Learning Programmes especially designed to enhance the skills and knowledge of corporate managers. Through a carefully designed curriculum, we shape our students as future leaders with deeper understanding. We also strive to create dynamic and innovative entrepreneurs who could bring positive changes in Society.

Our strength comes from our faculty members and dedicated staff. Our faculty possess the highest level of innovative and interactive skills. They not only impart knowledge but also instill the core values and ethos of invincible Indian culture. We develop a spirit of enquiry into the minds of our students and for fruitful purposes invite them to challenge the existing paradigms. High-quality research is always an integral part of IIMT culture. Our thoughtfully created Learning Resource Centre helps the faculty and research scholars to ponder over their ideas in an exquisite academic ambience and produce world-class research output. IIM Tiruchirappalli has expanded its horizons by entering into various collaborations with academia and industry. We have signed agreements of academic cooperation with reputed institutions across the world. Through projects like 'Make a Difference', we imbibe social and national commitments in our students.

We take pride in who we are. We do not fixate on past accomplishments and constantly look for innovative ways to establish our vision to be a leading management institution with a significant impact on business and society. We believe that the Institute has the potential to be transformed into one of the best world-class management schools in India. We invite every stakeholder of society to join us in this journey of spreading value-based management education.

Programme Directors

Prof. Bipin Kumar Dixit

Associate Professor in the Finance and Accounting Area at IIM Trichy Fellow (IIM Bangalore), M Tech (IIT Kharagpur)

Prof. Bipin Kumar Dixit is an Associate Professor in the Finance and Accounting Area at IIM Trichy. He joined IIM Trichy in March 2014. He is a Fellow (Ph.D.) of the Indian Institute of Management Bangalore and received an M.Tech degree from the Indian Institute of Technology Kharagpur. He received the NSE Award for the Best Thesis in Financial Economics from the Indian Economic Association for his doctoral research. He has received research grants from the NSE-IGIDR Corporate



Governance Research Initiative. His research has appeared in academic journals of repute, such as the 'Journal of Accounting, Auditing, and Finance' and 'Managerial Finance.' His current research interests are in the areas of corporate finance and corporate governance, with a special focus on emerging markets.

He is a passionate and impactful teacher. He teaches courses on Corporate Finance, Advanced Corporate Finance, Mergers, Acquisitions, and Corporate Restructuring to MBA students and seminar courses on Corporate Finance and Corporate Governance to doctoral students. He is actively involved in teaching and training working executives across various domains. He consistently receives high ratings for his teaching across all the programs. He has significantly contributed to institutional development activities by holding various administrative positions at IIM Trichy.



Prof. Dharni Munusamy

Assistant Professor in the Finance and Accounting Area at IIM Trichy
Ph.D. (Finance), M.Phil. (Finance), M.Com. (Business Finance), Pondicherry University

Dr. Dharani Munusamy is an Assistant Professor of Finance and Accounting. He has received Bharat Ratna Dr. B.R. Ambedkar Gold Medal for his outstanding performance in the M.Phil. course and has qualified for the UGC-NET examination four times. He has more than 10 years of teaching experience at the Master's and Doctoral levels, including working with Executives. Before joining IIM Tiruchirappalli, he worked with IIM Kashipur (Oct 2020 - Nov 2022), ICFAI

Business School (IBS)-Hyderabad (June 2015 -Sept 2020), and Loyola College, Chennai (July 2012 - May 2015). Besides that, he has teaching experience in Financial and Management Accounting, Financial Management, Financial Markets, Trading Strategies in the Financial Markets, and Empirical Research in Accounting and Finance. He has publications in various ABDC and Scopus journals like The World Economy, International Review of Economics and Finance, Global Finance Journal, International Economics and Economic Policy, Research in International Business and Finance, International Journal of Finance and Economics, and Review of Behavioral Finance, among others. He also serves as a reviewer of papers for various journals.

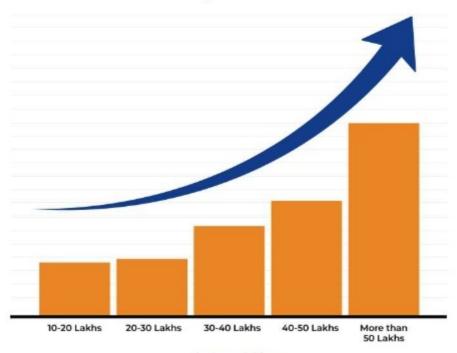


The growth in AUM of NBFCs and HFCs is likely to be at 9-11% in FY23

- Source: Zeebiz



Salary Bracket



Source: 6figr

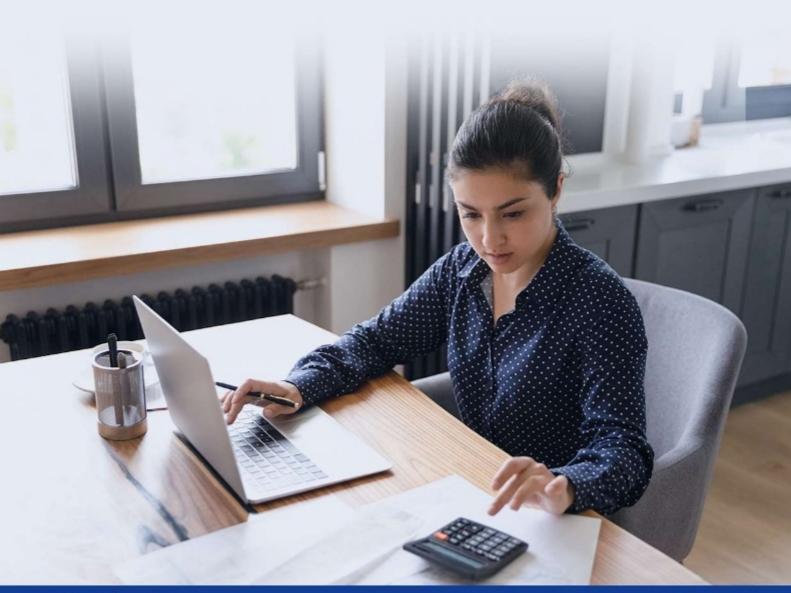
Salary hike



Source: 6figr

Programme Overview

Unlock your potential in the rising finance world with IIM Tiruchirappalli Post Graduate Certificate Programme in Financial Management. This interdisciplinary programme is open to all graduates, postgraduates and professionals who want a deeper comprehension of the banking and financial industries. The programme aims to broaden the horizon of professionals from basic financial statements to the corporate finance function in an organisation to concepts which govern the functioning of the finance function and much more. This programme's goal is to familiarise professionals with new concepts and ideas in the banking and finance industry. By taking part in this programme, participants will develop a better understanding of the industry as a whole and be better equipped to make informed decisions. Professionals can also combine functional knowledge with an understanding of financial management to take on more diverse roles in general management. They will learn about the nuances of finances and also about how to navigate risk and uncertainty in the financial world from prominent IIM faculty and experts.



www.iimtrichy.ac.in

Programme Highlights



Executive Education Programme Alumni Status and PG Certificate from IIM Trichy



171 hours of Interactive Learning



3 Days Campus Immersion



Learn from eminent IIM Trichy Faculty Experts



Convenient Direct to Device (D2D) Mode



Pedagogy will be Case-Based



Learning Outcomes



Decoding the basic financial statements



Leveraging in-depth acumen in financial management



In-depth understanding on FinTech and Analytics



Identifying various concepts governing functioning the finance function



Interrelationships between finance and other functions, such as: Sales, Production & Materials management



Programme Content

Financial Statements and Analysis 1

- Importance of accounting for the business organization
- Understanding the accounting system of the business organization
- Preparation of the financial statements
- Analyzing and interpreting the financial statements for managerial decision-making

Fundamentals of Corporate Finance 2

- Time value of money
- Capital budgeting
- Risk, return & cost of capital

- Financing decisions
- Capital Structure and payout policies
- Working capital management

Introduction to Financial Markets

Capital Markets

3

4

6

- Initial and Follow-on Public Offerings
- Book Building

Strategic Cost Management

- Cost Control and Performance Evaluation Cost Allocation
- Cost Information for Decision Making

- 5 **Portfolio Management**
 - Why invest?
 - Investment Avenues

Asset Classes

Entrepreneurial Finance

- What do investors want in a start-up?
- Problems in appraising a start-up
- Linking stages of a start-up and sources of finance
- 5Ts and estimation of TAM, SAM, and SOM
- Evaluation of a start-up and Exit strategies

Valuation

- Approaches to Valuation for various Businesses
- Intrinsic Valuation (using DCF for both Firm & Equity)
- Relative Valuation (Market Approach and Asset Oriented Approach)
- Contingent Claims Valuation (Real Options Valuation Methods)
- Valuation of Acquisitions

Programme Content

Financial Derivatives & Risk Management

- Fundamentals of Forwards and Futures, Stock futures and index futures
- Price convergence of futures, Hedging Strategies using Futures
- Fundamentals of Options, Types of Options, Option markets, Option Payoffs
- Stock and Index Options, Option Trading Strategies

9 Sustainable Finance

- Introduction to Sustainability and Sustainable Finance
- Environmental, Social, and Governance (ESG) Factors in Finance
- Sustainable Investing Strategies

10 Project Finance

- Corporate Finance vs. Project Finance
- Special Purpose Vehicle

Financial Evaluation of Projects

Fixed Income Securities

Bond Pricing

11

12

- Term Structure and Yield Curve
- Bond Duration and Convexity
- Bond Return and Risk Evaluation

Financial Analytics and Fintech

- Evolution & Digitalization of money
- Financial Institutions-Fintech synergy
- Financial Segments-Products and Services Overview, Bank Lending and Payments, Capital Markets
- Overview of Technology Stack and Analytics



Pedagogy

The programme will be delivered in an interactive format that includes class lectures, case studies, group assignments, term paper development, blogs. The evaluation methodology would also include assignments and an online exam. Exams will be administered by IIM Trichy's e-Learning partner.

Programme Details		
Duration	• 1 Year	
Mode	Device-to-Device (D2D)	
Eligibility	 The candidates who score 50% or more in Graduation or Post Graduation, whichever is more. Minimum post-qualification experience of 1-year. Reservations will be provided to eligible candidates as per Government of India norms. 	
Who should attend?	 Working in functional areas such as marketing, production, corporate strategy, HR, procurement, etc. who are ready to take on a general management role. Working in a finance function, but do not have any academic background in finance. Working in a finance function, but would like to refresh their knowledge. Graduates, aspiring to work in finance function or in financial institutions, including banks and NBFCs. Working in Banks and other financial institutions. 	
Schedule	 Class Timings: Sunday 6:00 p.m. to 9:15 p.m. Frequency: I day a week (3 hours per week). Application Closure Date: Closing Soon Commencement Date: 21st July 2024 	

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Fee Structure		
Application Fee (exclusive of taxes)	Total Programme	
INR 2,000/-	INR 2,25,000/-	

Installments Pattern		
Fee (Exclusive of GST)	Amount	
Term 1	INR 85,000/- As per the offer letter	
Term 2	INR 70,000/- Before Term 2 - 10 th October 2024	
Term 3	INR 70,000/- Before Term 3 - 10 th January 2025	

^{*}All fees are exclusive of applicable GST.



Programme Certification

IIM Trichy offers "Post Graduate Certificate Programme in Financial Management" for those who successfully complete the prescribed course of study and fulfil all other academic requirements.

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	भारतीय प्रबन्धन संस्थान तिरूचिरापल्ली Indian Institute of Management Tiruchirappalli			
	Certificate of Completion			
	This is to certify that			
	<name></name>			
	(Roll No.	•		
has successfully completed the				
Post Graduate Certificate Programme in Financial Management				
	through blended learning mode			
	Given on the			
9	Programme Director Programme Director Dean (Corporate Relations & Faculty Affairs)	Director		
-11		//		

Note: The above certificate is for reference purpose only.



Career Assistance

Profile Building

Rigorously building the candidate's profiles and resume scrutinizing with their LinkedIn profiles. Jaro Education enables personalised feedback to boost overall virtual presence.

Resume Review

Moving forwards with carefully curated resumes reviews that ensures you are interview-ready for the workplace of tomorrow.

Career Enhancement Sessions

Bridging connectivity to link the best talent with organizations throught eminent sessions from top-class industry speakers.

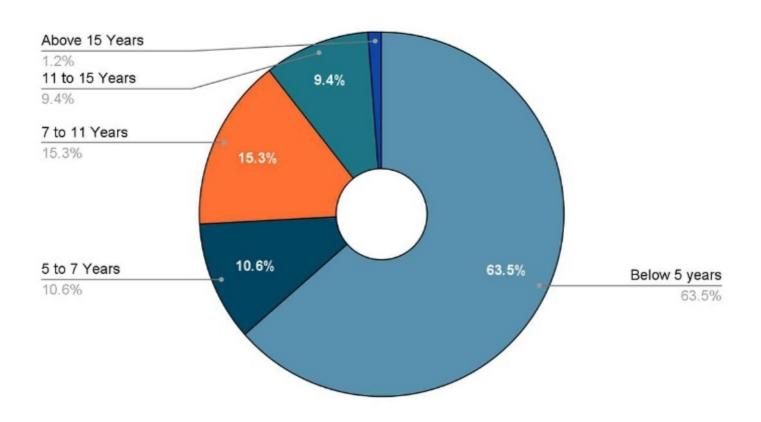


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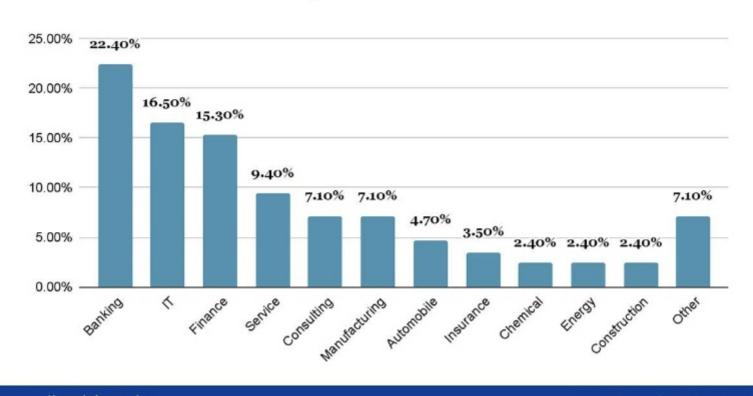
IIM Tiruchirappalli or Jaro Education do not guarantee or promise you a job or advancement in your existing position. Career services is simply provided as a service to help you manage your career in a proactive manner. Jaro Education provides the career services described here. IIM Tiruchirappalli is not involved in any way with the career services described above and offer no commitments.

www.iimtrichy.ac.in www.jaroeducation.com

Work Experience



Industry Wise Bifurcation



www.iimtrichy.ac.in

Top Companies Where Our Alumni are Working at





















Top Profiles of Our Alumni



Note:-

- Past performance records do not guarantee any future opportunities.
- All company names are trademarks or registered trademarks of their respective holders. Use of them does not imply any affiliation
 with or endorsement by them.
- The list is partial.

About Jaro Education

3, 50, 000+

Career Transformed

120+

Programs from Diverse Domains 30+

World's Leading
Academic Partners

23+

Learning Centres across India, USA & Singapore 18+

Top NIRF Ranked Indian Institutes & Universities 10+

Top QS Ranked Global Institutes & Universities



e-India Awards

The Best ICT Enabled Higher Education Institute Award



Educational Excellence Awards

Most Innovation & Successful online MBA Program in India



MODI Awards

Outstanding Contribution in Online Education



ABP Education Awards

Best Digital Learning Innovation Award



World HRD Congress

National Best Employer Accolade



World HRD Congress

Edtech Leadership





Outlook Business Icon Awards 2023

India's Most Trusted Online Higher Education Company

Jaro Education is an edtech pioneer and online higher education company that specialises in executive education, serving as a liaison between the world's leadinguniversities and institutes to create online and technology-driven programmes. The company provides a quality bucket of online executive education programmes catering to domains such as Doctorate & PhD, Analytics & Data Science, Management, Finance, etc., from renowned national and international institutions to meet the needs of working professionals. Our goal is to foster the growth of entrepreneurs and professionals at all levels, from entry-level to C-Suite, through world-class executive education programmes.

IIM Tiruchirappalli has empanelled Jaro Education for promotion and admission support to its highly-recognized Post Graduate Certificate Programme in Financial Management.





Get in TouchWith Our Admission Representatives

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Jaro Education's Presence