

INDIAN INSTITUTE OF MANAGEMENT
TIRUCHIRAPPALLI

FINAL PLACEMENT REPORT

ACADEMIC YEAR
2017-18



THE 2018 SESSION

It is with great pride that Indian Institute of Management Tiruchirappalli announces the successful completion of the Final Placement process for the **class of 2018** of its coveted **Post Graduate Program in Management (PGP)**. Since its inception, IIM Trichy has become a preferred destination for recruiters across industries owing to its diverse educational and work experience background.

With the institute shifting to its state-of-the-art permanent campus and the IIM Act 2017 coming into force, this year has been a historic one in its own right. This year the institute witnessed participation from **113 companies** offering various roles to a batch of **176 students**.

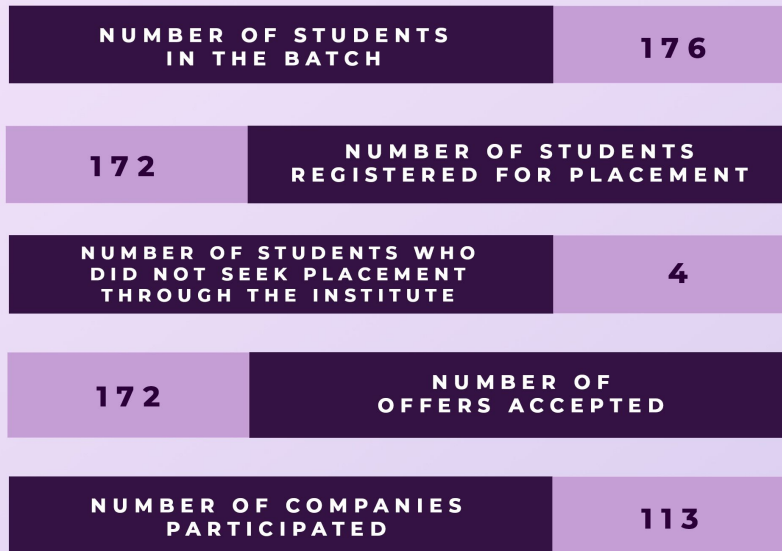
Recruiters from various sectors such as **ITES, BFSI, Consulting, FMCG, Retail, Manufacturing, Infrastructure, Ecommerce and Logistics** participated in the final placement process. The campus saw regular recruiters like **BPCL, Dell, Deloitte, HCL, ICICI, JPMorgan & Chase Co, Larsen & Toubro, Latent View, Microsoft, RBS, Saint Gobain** and participation from new recruiters like **Karur Vyasa Bank, DHL, EdCIL, Federal Bank, Tredence, TCS, GMR Group, Kotak Life Insurance, KMB, Tolaram Group, Trafigura, Ultratech Cements, ValueLabs, VLCC** offering coveted profiles across various domains.

The companies offered diverse roles in domains of **Sales & Marketing, Consulting & Analytics, Finance, Strategy and General Management, Operations and HR**.

Roles like **Associate Director, Product Head, Management Consultant** were the highlights of this year's placement process. The rigorous curriculum of IIM Trichy that imparted enriching experience and skills to the students helped them bag coveted roles.

We would like to express our sincere gratitude to our valued regular recruiters for their unflinching support and faith in IIM Trichy and first time recruiters with whom we desire to establish enduring relationships.

AT-A-GLANCE



CONTINUING A LASTING PARTNERSHIP

BPCL Dell
Deloitte HCL ICICI
JP Morgan & Chase
Larsen & Toubro
LatentView
Microsoft RBS
Saint Gobain
TAFE TVS

VALUED PAST RECRUITERS

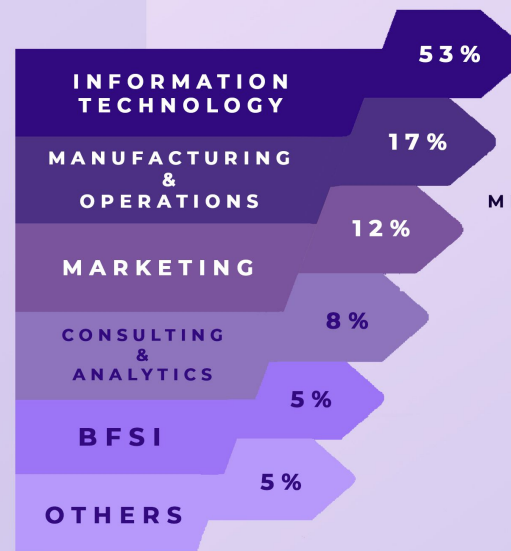
FORGING NEW RELATIONSHIPS

DHL Karur Vyasa Bank
Federal Bank EdCIL
GMR Group Tredence
KMB Kotak Life
Trafigura Tolaram
Group Shopclues VIP
Ultratech Cement
VLCC TCS VMware

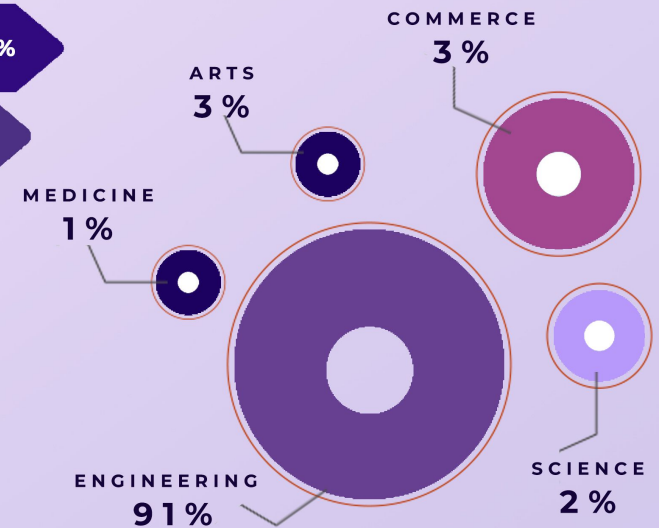
PROMINENT FIRST TIME RECRUITERS



PRIOR WORK EXPERIENCE (NUMBER OF MONTHS)



PRIOR WORK EXPERIENCE (DOMAIN)



EDUCATIONAL BACKGROUND

PLACEMENT HIGHLIGHTS

* Numbers in RED inside brackets indicate the batch sizes over the years

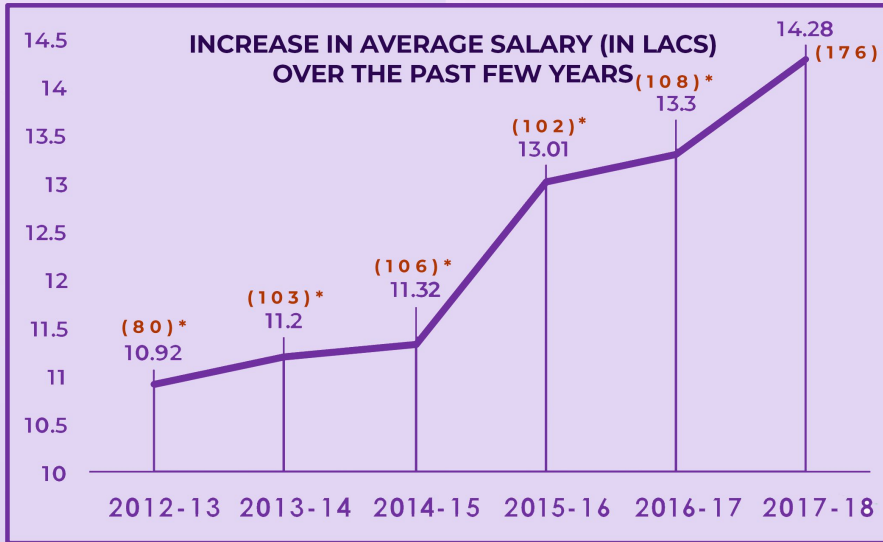
HIGHEST INTERNATIONAL CTC
₹ 54.50 L

HIGHEST DOMESTIC CTC
₹ 31.70 L

AVERAGE SALARY OF TOP 10 PERCENTAGE
₹ 29.42 L

AVERAGE SALARY OF TOP 25 PERCENTAGE
₹ 22.27 L

AVERAGE SALARY OF THE BATCH
₹ 14.28 L



AVERAGE DOMESTIC SALARY OF TOP 10% IN FINANCE
₹ 31.00 L

AVERAGE DOMESTIC SALARY OF TOP 10% IN MARKETING
₹ 24.44 L

AVERAGE DOMESTIC SALARY OF TOP 10% IN GENERAL MANAGEMENT
₹ 17.05 L

AVERAGE DOMESTIC SALARY OF TOP 10% IN CONSULTING & ANALYTICS
₹ 16.30 L

AVERAGE DOMESTIC SALARY OF TOP 10% IN OPERATIONS
₹ 16.00 L

CONSULTING & ANALYTICS

31%

SALES & MARKETING

30%

FINANCE

17%

GENERAL MANAGEMENT & STRATEGY

14%

OPERATIONS

7%

1%

HR & OB

24%

INCREASE IN AVERAGE OF TOP 25 PERCENTILE

7.4%

INCREASE IN ANNUAL CTC

6X

INCREASE IN OFFERS ABOVE 20 LAC

4X

INCREASE IN DOMESTIC OFFERS ABOVE 30 LAC

13 LAC

MEDIAN SALARY OF THE BATCH

DOMAIN WISE SPLIT

SECTOR WISE SPLIT

ECOMMERCE & OTHERS
13%

INFRA & MANUFACTURING
14%

FMCG & RETAIL
15%

CONSULTING
17%

BFSI
17%

ITES
24%

OUR PROMINENT RECRUITERS



THE PLACEMENT TEAM

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