

FINAL PLACEMENT  
REPORT  
2022





Years of Excellence



# FOREWORD

IIM Tiruchirappalli proudly announces the successful completion of Final Placement process for its flagship programmes - Post Graduate Program in Management (PGPM'22) & Post Graduate Program in Management - Human Resources (PGPM-HR'22). The institute's extensive academic rigor and robust corporate engagements paved the way for students to bag the most sought-after roles in leading organizations across the country.

The campus witnessed 228 offers made by 110 companies in the fields of Sales & Marketing, Finance, Consulting, IT & Analytics, Operations, and HR. This year, the highest and average CTC stood at 34 LPA and 17.01 LPA, respectively. Further, the campus also witnessed a tremendous increase in Consulting offers (47% of total offers), a true testament to students' potential at IIM Tiruchirappalli.

We are incredibly grateful to our regular recruiters such as ABFRL, Avalon Consulting, Bain & Company, BNY Mellon, Cognizant, Deloitte, GAIL, Godrej, HSBC, ICICI, Microsoft, NatWest, Optum, JP Morgan & Chase, Ultratech, McKinsey & Co, Samsung and TATA AIG for their tremendous trust and confidence in us. We are also delighted to have established a new relationship with leading recruiters such as Accenture Strategy & Consulting, Adani Wilmar, Axis Bank, Capgemini, Chargebee, CRISIL, EXL Services, EY GDS, IBM, Infosys Consulting, Reliance Retail, Stovekraft, Thoucentric and Wells Fargo.

We also thank the entire IIM Tiruchirappalli fraternity (faculty, staff and alumni) for their extensive guidance and support throughout the Placement season.

# MESSAGES FROM LEADERSHIP



IIM Tiruchirappalli is one of the fastest-growing IIMs in our country. We are known for the academic rigour and all-round development we provide to our students. Our efforts have led to a successful placement season this year with the students of our flagship MBA Programmes bagging lucrative final placement and summer internship offers. Our flagship programme PGPM has produced 10 batches of industry-ready professionals and leaders. This year we are further contributing to the corporate world through our first batch of graduating PGPM-HR students as well. This two-year full-time programme is specially curated with specialized and contemporary courses, one-on-one industry mentorship programme and industry projects. We will continue to serve the nation by inspiring many more young minds and creating responsible business leaders.

Dr. Pawan Kumar Singh  
Director, IIM Tiruchirappalli

IIM Tiruchirappalli believes in excellence and our whole eco-system is geared towards providing a rigorous academic programme and extensive corporate exposure. Our motto - "Gnanam Anantham" is our cornerstone and this has helped us nurture and create responsible business leaders. This year's stellar placement performance by our PGPM and PGPM-HR students is an outcome of the dedication and hard work of each and every stakeholder of the organization and we are geared towards reaching greater heights in the years to come!

Prof. Sirish Kumar Gouda  
Placement Chairperson, IIM Tiruchirappalli



# BATCH HIGHLIGHTS

## BATCH DETAILS

PGPM  
230

PGPM-HR  
32

35%  
Female



65%  
Male

## Engineering & Research

Sales/Marketing



Operations



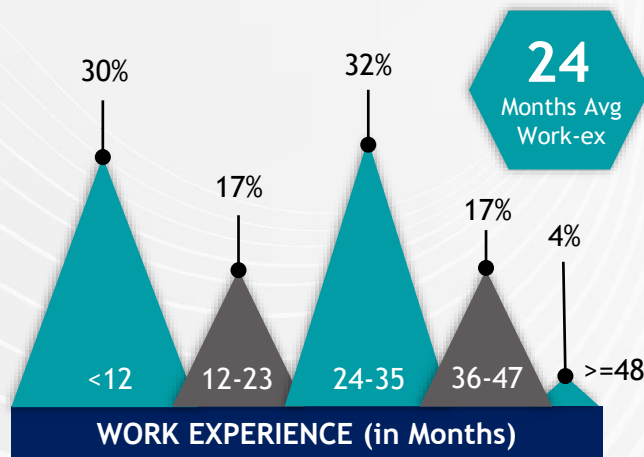
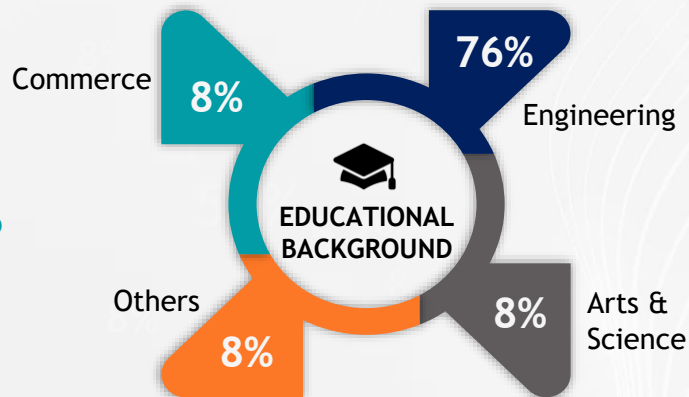
IT & ITes



Others



WORK-EX  
DOMAINS



## PAST WORK-EX COMPANIES

accenture adani

airtel amazon

BOSCH Deloitte.

ERICSSON fabHOTELS



HILTI IBM

Infosys NISSAN

ORACLE RBS

Shell tcs

Tech Mahindra wipro



# PGPM HIGHLIGHTS

The Post-Graduate Programme in Management at IIM Tiruchirappalli provides students with multiple inputs in the form of coursework, academic rigour, and industry exposure. In addition, the programme has a few aspects that differentiate it from programs offered elsewhere. First, students get exposure to socially relevant issues through the unique "Make a Difference Project," enabling them to hone their contextual understanding. Second, students get to do courses with professors at multiple international universities through the International Week module offered in the second year of the PGP. All this learning is supported by the world-class infrastructure in the form of well-equipped classrooms, comfortable hostel rooms, and spacious library, provided by the Institute. These are a few among the many features that make the PGP at IIM Tiruchirappalli a unique and enriching experience.



Prof. Hari Sreekumar  
PGPM Chairperson, IIM Tiruchirappalli

## EMERGING VICTORIOUS YEAR ON YEAR.....

26+

Corporate  
Partnerships



# PGPM HIGHLIGHTS

PGPM BATCH 2020 - 22

34 LPA

Highest CTC

23.40 LPA

Average of top 10%

21.37 LPA

Average of top 25%

17.01 LPA

Average CTC

16 LPA

Median CTC

## SECTOR-WISE OFFERS



110

Number of recruiters

23%

Increase in PPOs offered

20%

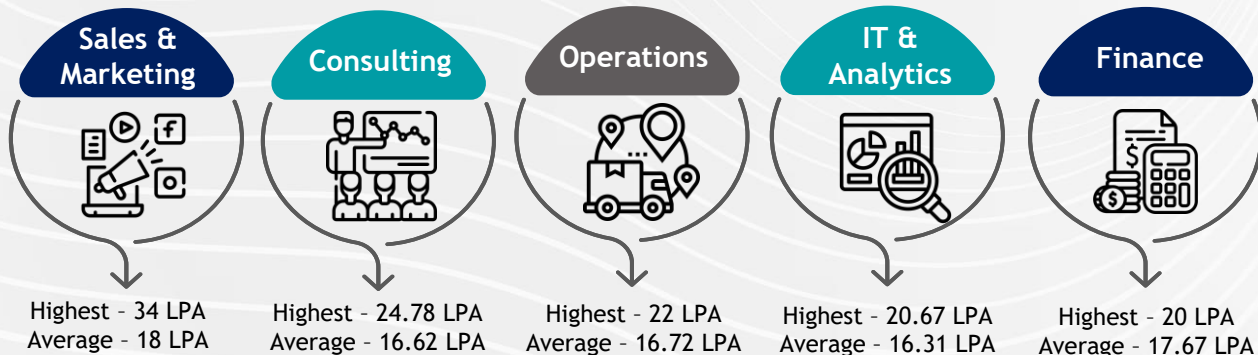
Increase in Freshers' average CTC

30%

Increase in S&M average CTC

228

Offers across the PGPM batch



\*All figures in INR

# TOP ROLES OFFERED

## CONSULTING & ANALYTICS

18.81 LPA | Avg of top 50%

Management Trainee, Product Manager, Project Manager, Senior Business Analyst, Functional/Tech Consultant, Business Consultant, Associate Manager - Strategy, Risk & Advisory, Digital Strategy, Capital Market Analyst

## FINANCE

19.51 LPA | Avg of top 50%

Corporate Investment Banking, Wealth Management, Financial Advisory, Global Finance & Business Management Analyst, Digital Finance, Research & Investment Services, Quant Validator



## OPERATIONS

19.05 LPA | Avg of top 50%

Capability Analyst, Project Management Associate, Regional Manager - Field Operations, Operations Consultant, Operations Analyst, Business Operations Manager, Process Manager

## SALES & MARKETING

21.45 LPA | Avg of top 50%

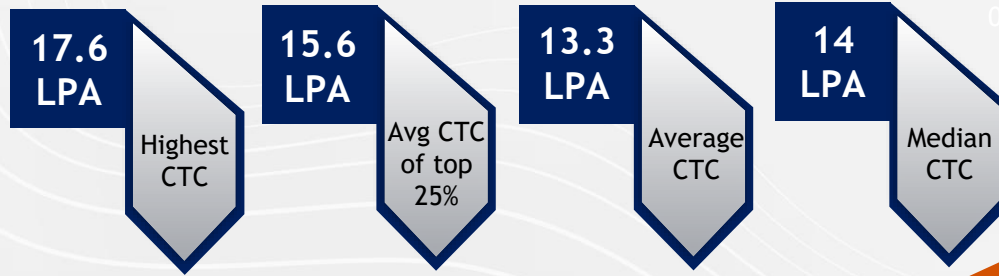
Management Trainee - Marketing, Sales Trainee, Account Manager, Associate Category Manager, Frontline Sales, Relationship Manager, Field Marketing Analyst, Business Development Manager

# PGPM-HR HIGHLIGHTS

The PGPM-HR programme prepares future HR professionals with core domain specific knowledge, business acumen and is augmented with exposure to contemporary topics on emerging technologies, analytics, sustainability, diversity, equity and inclusion. Our unique mentoring program involves one-on-one mentoring by HR leaders over a 18-month association. The Mentors share the legacy from one's own learning about managing HR which is a source of inspiration to a young student to be a great HR leader. This prepares the graduate to hold HR positions with a sense of ethics, commitment, responsibility as well as capabilities to take on the challenges of HR roles with higher confidence as they step or re-step into the corporate world after two years.



Prof. Upam Pushpak Makhecha  
PGPM-HR Chairperson, IIM Tiruchirappalli



\*All figures in INR

**ROLES OFFERED:** HR Consultant, HRT Analyst, Management Trainee - HR, Recruitment Manager, Associate - Talent Engagement, Associate - L&D, Associate - Organization Development, People Operations

## 45+ INDUSTRY MENTORSHIP PARTNERS





# PROMINENT RECRUITERS



accenture

adani  
wilmar



AMARA RAJA  
Gotta be a better way

amazon

ANANDRATHI



AXIS BANK

BAIN & COMPANY



BANK OF AMERICA

BNY MELLON



Capgemini



Chargebee



Career  
Launcher

Cognizant



darwinbox



Deloitte.

EXL

EY



Godrej agrovet  
brighter farming

HashedIn



HireTale



HSBC



ICICI Bank



ICICI PRUDENTIAL  
LIFE INSURANCE

indiamart

Infosys

CONSULTING

integrä  
powering content transformation

iQUANTI

JPMORGAN  
CHASE & CO.

KANTAR

LISTER  
technologies



The Math Company

McKinsey  
& Company



Microsoft



NatWest Group



Next Education  
Transforming Education



OPTUM



OXANE  
PARTNERS

propel



Reliance  
RETAIL

SAMSUNG



Schindler



STOVEKRAFT



WITH YOU ALWAYS

thouCentric  
RESOLVE.EVOLVE

TIGER  
ANALYTICS

TresVista  
Catalyzing Your Impact

UltraTech  
CEMENT

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Accelerating Business Outcomes

WELLS  
FARGO



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