





# THEME - MAKE A DIFFERENCE

IIM Trichy believes in inculcating the core values of social responsibility, humility and empathy in its students so that they enter the corporate world as socially responsible managers and work towards the betterment of their communities so that they may uplift the needy and help build an equitable society. The Make a Difference Project (MAD Project) is its attempt to inculcate these values into the students organically and help drive the growth of the students to become well-rounded managers and contributors to society. The theme of this brochure is closely intertwined with the core values of MAD to project our vision of symbiotic growth, laying the foundation for the development of the community as a whole.



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*...We are IIM Trichy*



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Secretary to the Board,  
IIM Tiruchirappalli



# DIRECTOR'S MESSAGE

Dear Friends,

Greetings from IIM Tiruchirappalli!

IIM Trichy came into existence in January 2011 as the eleventh IIM established by the Ministry of HRD. It has completed five years of its journey with four batches of Post Graduate Programme (PGP) and two batches of Post Graduate Programme in Business Management (PGPBM) having graduated from IIM Trichy. IIM Trichy has been the first IIM to start the Fellowship Programme (Ph.D.) in the very second year of its operation. Now, we have 22 Fellowship students enrolled at IIM Trichy and we recently welcomed 178 students for PGP to be part of the IIM Trichy family.

We have 35 full time faculty members dedicated to impart knowledge based on the latest pedagogy, with a healthy student-faculty ratio of 1:8. All of them are PhDs or Fellows from IITs or IIMs or the best of the schools abroad with a proven track record of research. Our faculty members have published their research papers in a number of refereed journals and reputed international conferences, while regularly taking up roles as consultants to the industry. We are one of the few IIMs, represented at the prestigious Academy of Management (AoM) Annual Conference in the USA by more than one faculty member every year since inception.

IIM Trichy encourages holistic development of its students by encouraging them to participate in extra-curricular activities and competitions organized by the industry and reputed B-schools, honing their leadership, team work and communication skills. Our students have won a number of accolades both nationally and internationally in the last five years. Through the "Make a Difference" Programme, we strive to sensitize our students, developing their innate drive to be socially responsible. IIM Trichy offers students a global perspective through its International Exchange Programs, developing future managers who can adapt to global cultures and manage global organizations.

We are proud to state that all the four PGP batches have had 100% placements with the mean CTC offered rising to INR 13.01 lakhs p.a. Some of India's most coveted business institutions like The World Bank, Mahindra (GMC), Deloitte, KPMG, Kellogg's, ICICI, HDFC Life, HSBC, RBS, Saint

Gobain, Vodafone, Idea, TAFE, Dabur, Cognizant, BPCL, Frost and Sullivan, etc. visited our campus for recruitment in the past academic year. With the commencement of a new placement season, we not only look forward to establish new partnerships but also to strengthen our existing relationships with corporate India.

We have bright students with great academic careers and diverse work backgrounds. The details of each of these ignited minds are given in the subsequent pages. I am sure you will find their credentials amazing and would certainly like to meet them in person. Our Placement Team will be in touch with you soon to deliver a fine recruitment experience.

I look forward to welcoming you on the campus as my guests.

Happy Recruiting!

Warm regards,  
**Dr. Prafulla Agnihotri**  
Director

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# About Tiruchirappalli

Tiruchirappalli (Trichy), located in central Tamil Nadu, is the fourth largest municipal corporation in the state. Situated on the banks of the river Cauvery, the city is known as a perfect amalgamation of ancient and modern Tamil Nadu. Today, Trichy is well-poised as an educational, industrial and religious hub of Southern India.

Trichy is one of the most historic cities in Tamil Nadu, whose recorded history begins in the 3rd century BC when it was under the rule of the Cholas. Uraiyur, which is currently one of Trichy's suburbs, was the capital city of the Chola dynasty. Due to this rich history, Trichy is home to many archaeologically significant monuments such as The Rockfort Temple, The Ranganathaswamy Temple at Srirangam and the famous Kallanai or Grand Anicut dam, which is considered to be one of the world's oldest water-diversion structures. Most of Trichy's temples are at least seven centuries old.

The city is located in the geographic center of Tamil Nadu, which ensures excellent connectivity by rail and road. It is also equipped with an international airport with flights to and from Kuala Lumpur, Singapore, Sharjah and Colombo apart from regular flights to Chennai. As a result, it has become an important manufacturing hub with many large firms such as BHEL, Dalmia Cements, Kothari Sugars, MRF Tyres and Cethar Vessels setting up manufacturing centres in the city. Trichy is also a hub of small and medium scale manufacturing industries, which cater to these large corporates. Thuvakudi Industrial Estate, located right outside NIT Trichy, is home to 250 such SMEs.

In addition, Trichy has also been an educational hub for several years. Many distinguished minds such as Sir CV Raman, Dr. APJ Abdul Kalam, Dr. GN Ramachandran and former president of India, R. Venkatraman have studied in Trichy. Further, the city is home to a number of national institutes such as IIM Tiruchirappalli, NIT Tiruchirappalli, IIIT and National Law School. There are many state-run and private colleges and universities in the city as well.





# ABOUT THE INSTITUTE

The eleventh IIM, Indian Institute of Management Tiruchirappalli (IIM Tiruchirappalli), was instituted on January 4, 2011 by then Hon'ble Minister for HRD and Telecommunication, Shri Kapil Sibal, under the patronage of the Government of India. IIM Tiruchirappalli has been established in Tiruchirappalli, a city in Tamil Nadu renowned for its art and culture. While the institute currently functions from NIT Tiruchirappalli, the permanent campus is taking shape on 172 acres of land on Trichy-Pudukottai highway, 12 km from Tiruchirappalli International Airport.

## Mission

To nurture a learning environment, for the creation and dissemination of management knowledge to develop leaders of enterprises who add value to society

## Values

- Dignity of the individual
- Academic freedom with professional responsibility

- Fairness
- Diversity to promote inclusiveness
- Spirit of collaboration
- Innovation and continuous improvement
- Sustainability



### Dignity of the individual

We uphold the dignity of the individual in all our transactions and activities.

### Academic freedom with professional responsibility

We believe in academic freedom. Academic freedom means (i) freedom to undertake and publish research, (ii) freedom to design and offer courses, and (iii) freedom of expression in the classroom. We will be guided by the highest standards of academic integrity in exercising our academic freedom.

### Fairness

We treat our employees, students and other stakeholders in ways that are just, honest and free from prejudice. We rely on the principles of justice in allocation of resources and distribution of benefits and outcomes to our stakeholders.

### Diversity to promote inclusiveness

We promote inclusiveness by supporting and encouraging diversity in age, gender, cultural and academic background. As an academic institution and thought leader, we also create an atmosphere of mutual respect by accepting and accommodating multiple and diverse perspectives.

### Spirit of collaboration

We respect and nurture the spirit of collaboration with all stakeholders for achieving academic excellence.

### Innovation and continuous improvement

We strive for continuous improvement in all our activities to enable a thriving learning environment. We are open to innovate in all our processes.

### Sustainability

We are sensitive to our natural environment and resources and promote their efficient and sustainable use.



# FACULTY PROFILES

## Economics



### **Alka Chadha**

Alka Chadha is a PhD from NUS; M.A. Economics from Delhi School of Economics and B.A. (Hons) Economics from St. Stephen's College, Delhi. Before joining IIM Tiruchirappalli she was teaching at the NUS Business School, National University of Singapore. Her teaching interests include Microeconomics, Industrial Organization, Health Economics, and International Trade. Her research areas are Patents, Innovation, Internationalization and FDI, Pharmaceuticals and Software. Her work has been published in leading internationally refereed journals including World Development, Industrial and Corporate Change, Economic Modelling and Scientometrics. She has also presented her work widely at many international conferences.



### **Prabhvir Vishnu Poruthiyil**

Prabhvir Vishnu Poruthiyil is a PhD from RSM and he secured his Masters in Development Studies from the Institute of Social Studies (ISS), Erasmus University. Vishnu has more than ten years' consulting experiences in corporate, public sector, and civil society organisations of which the larger share (8 years) was in the Netherlands. His primary teaching and research focus is business ethics, a field of applied ethics encompassing the range of scholarly attempts to formulate morally-justified roles for business enterprises in meeting the demands of social justice. His teaching experience in classrooms is spread across continents (India, the Netherlands, and South America), levels (bachelor, master and executive), and types (compact courses over 2 weeks to the conventional modules spread over 3 months). Vishnu has published and/or presented papers on related issues in venues specialising in business ethics, development ethics, ageing, organization theory and qualitative research methods.



### **Sanja Samirana Pattnayak**

Sanja Samirana Pattnayak is a PhD in Economics from NUS and M.Phil. in Economics from Jawaharlal Nehru University, New Delhi. Prior to joining IIM Tiruchirappalli, Pattnayak had served in various teaching and research positions at the NUS Business School, Institute of Real Estate Studies, NUS Global Asia Institute and Lee Kuan Yew School of Public Policy, National University of Singapore. His teaching interests include Microeconomics, Industrial Organization, International Economic Theory and Policy, Public Sector Economics and Econometrics. His research is broadly in the areas of Applied Industrial organization, Micro-econometrics, Applied Econometrics, Real Estate Economics and Housing and Labour economics. He has worked on issues related to economic liberalization and productivity growth, FDI and technology transfer, linkage and spill overs of MNEs with domestic economy, and also issues related to migration and economic development. Pattnayak has published his research work in leading internationally refereed journals including Applied Economics, Economic Modelling, Journal of Economic Studies, International Journal of Business Studies and Keio Economic Studies. He has also presented his research at many international conferences.







### Saumen Majumdar

Saumen Majumdar is a PhD from IGIDR and completed his graduation (B.Sc) in Economics with Physics and Mathematics as allied subjects from Calcutta University and also Masters (M.Sc) in Economics. He has been widely published in peer-reviewed journals such as Journal of Quantitative Economics, Journal of Forecasting, and IEEE Transaction on Power Systems, etc. He worked in the Centre for Infrastructure and Regulation at the National Council of Applied Economic Research as a Senior Economist. He worked on various infrastructure issues such as fixing fares for the proposed Bangalore and Hyderabad metros, proposing concessions for road tolls on National Highways, delineating infrastructure policies for the newly formed state of Chhattisgarh, outlining framework for design of electric markets in India, etc.

## Finance



### Bipin Kumar Dixit

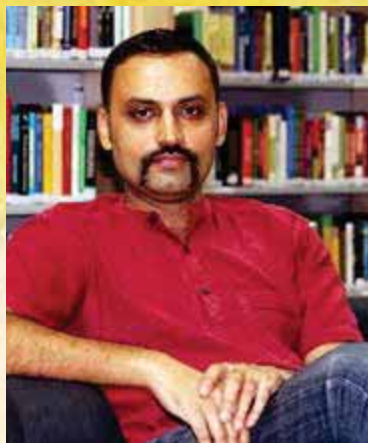
Bipin Kumar Dixit is a Fellow (PhD) of Indian Institute Management Bangalore and currently an Assistant Professor in the Finance and Accounting Area at IIM Trichy. He also holds an M.Tech from Indian Institute of Technology Kharagpur. He has received the NSE Award for the best thesis in Financial Economics for the year 2015 by the Indian Economic Association. His research has been awarded the research grant by NSE-IGIDR Corporate Governance Research Initiative. He has presented his research at leading academic conferences. He was an invited speaker in the National Conference organized by ASSOCHAM on 'Mergers and Acquisitions: Takeover Regime in India'. His current research interests are in the areas of M & A and corporate governance in emerging markets. He teaches corporate finance, mergers and acquisitions, and management of banks and financial institutions to regular MBA students and working executives. He also has the experience of conducting executive education as a programme director and faculty resource person.



### Gopal V

Gopal V is a fellow (PhD) from IIM Calcutta majoring in finance and accounting. He is also a qualified Cost Accountant as well as a qualified Company Secretary. He is an avid public sector enthusiast. He was part of the team which formulated the policy of Memorandum of Understanding between Central PSEs and Government of India, which led to formulation of performance management system for administrative ministries of Government of India as RFD policy. He has participated in various national and international conferences and published in national and international journals. He has also conceptualized and conducted the first international conference on Management of Micro, Small and Medium Enterprises at IMT Nagpur. He has conducted training programmes for various clients which include Power Grid Corporation, NTPC, Orissa Forest Corporation, and NALCO. He has been a regular guest lecturer at NADT, Nagpur.





### **Narahari Hansoge**

Hari is a finance fellow (PhD) from IIM Bangalore. His research and teaching interests are in the areas of corporate finance, corporate governance and financial accounting. He would like to build his research agenda around less understood issues in emerging markets. A Chartered Accountant (2003) and an MBA (PGDM) from IIM, Ahmedabad (2006), he was an auditor (with Price Waterhouse) and an investment banker (with Merrill Lynch) prior to joining IIM Tiruchirappalli.



### **Nilesh Gupta**

Nilesh is a Fellow from IIM Ahmedabad where he worked on investor sentiment in the Indian market. Prior to joining IIM Ahmedabad, he had worked for two years with Tata Consultancy Services-Financial Services developing software to prevent money laundering. At IIM Trichy he takes elective courses on Financial Derivatives, Behavioural Finance along with a first year compulsory course in Corporate Finance. Nilesh has presented his thesis work at the India Finance Conference, 2013 and doctoral colloquium at IIMA. His work was also accepted at a doctoral consortium at the University of Bologna, Italy.



### **Nithyananda K V**

Nithyananda K V is a PhD from NLSIU Bangalore and has about 11 years of teaching, 5 years of consulting and 2 years of industry experience. His areas of research interests are Strategic Management of Intellectual Property Rights, Legal aspects of Marketing, Capital Market Laws, and Economic & Business History. Four of his research papers have been published in various journals of repute. He has co-authored a book on Business Laws for 6th Semester B.Com course affiliated to Bangalore University. He has also contributed chapters in 3 books on finance and management published by reputed institutes. He has presented research papers in various international, national and state level conferences. He is guiding 3 PhD students from various universities. He is also empanelled PhD examiner for 4 universities. He has been providing consulting services in the area of law, intellectual property rights and finance to various companies, both national and international on various strategic matters. He has also taught courses abroad.







### **Rohan Chinchwadkar**

Rohan Chinchwadkar holds a PhD in Management (Major: Finance, Minor: Strategy) from Indian Institute of Management Calcutta (topped the PhD class) and a B. Tech. (Electronics) from VJTI, Mumbai and is an Assistant Professor in the Finance & Accounting area. Before joining IIM Trichy, he worked as a consultant with the prestigious consulting firm McKinsey & Company and has received job offers from J. P. Morgan and Accenture. His research interests lie in private equity and venture capital, banking and financial institutions, mergers and acquisitions, corporate finance and behavioural finance. His research has been published in international peer-reviewed journals like Journal of Quantitative Economics, Theoretical Economics Letters and International Journal of Economics and Finance. He has also presented his research at prestigious international conferences like Midwest Finance Association Annual Meeting, Allied Social Sciences Association Annual Meeting, Southwest Finance Association Annual Meeting and won the best paper award at IIM Ahmedabad Doctoral Colloquium for two consecutive years. He was a member of the McKinsey Global Institute team which published the report “India’s technology opportunity: Transforming work, empowering people”. He is also a national level silver medallist in Table Tennis and a passionate dramatics enthusiast.



### **Sethu G**

Sethu G is a fellow (PhD) from IIM Ahmedabad and brings in about 38 years of experience which includes graduate teaching at MBA level, executive education, research, advisory work, and service to the professional community. He has many years of experience in curriculum design, investor education, organizing research conferences and industry seminars, design and delivery of executive education, research and advisory work besides participation in a number of professional activities such as director on corporate boards and serving as member of various committees. He has been a Ph.D. thesis examiner for JNU, IIT Kanpur, University of Pune, IIM Bangalore and NMIMS University, Mumbai, and a member of Board of Examiners of University of Wales for their MBA programme in India, and a Chief Examiner for the Indian Institute of Bankers, Mumbai.

## **Strategy**



### **Karthik Dhandapani**

Karthik Dhandapani is a Fellow (PhD) in Economics from the Indian Institute of Management Ahmedabad and his bachelors in Commerce from Hansraj College, University of Delhi. He is also an associate member of the Institute of Company Secretaries of India. He was earlier teaching at the Indian Institute of Management, Ahmedabad. Prior to joining academics, he worked in the area of analytics and business intelligence for Fidelity, one of the largest mutual fund and financial services group in the world. He integrates analytics and the emerging field of visualization for crafting and communicating strategic decisions. He uses technology blended learning, simulations and experiential exercises to convey complex concepts and frameworks in the classroom. His research interest areas are diversification, internationalization, institutional transitions, business groups and clusters. He uses large data sources, to make novel theoretical contributions. He has presented his research in international conferences organized by prestigious bodies such as Academy of Management, Academy of International Business and Strategic Management Society. He has published papers in leading international journals such as Industry and Innovation, International Journal of Emerging Markets and in an edited volume published by Oxford University Press.





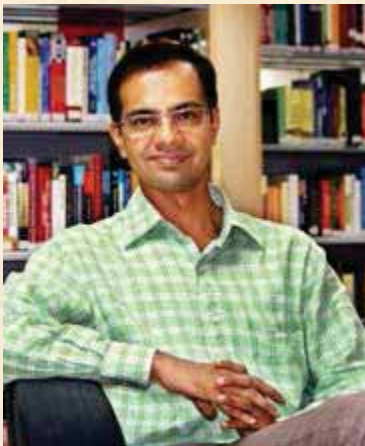
### **Manikandan K S**

K S Manikandan is a fellow (PhD) from IIM Bangalore. His research is focused on the growth and governance of business group organizations. His research on business groups has appeared in leading research and practitioner journals such as the Strategic Management Journal and Harvard Business Review, and has been cited in The Economist. His other major research interest includes the study of drivers of strategic choice in firms. He has presented his research at leading international conferences including the Academy of Management and Strategic Management Society. He holds a Mechanical Engineering degree from College of Engineering Guindy and had worked at Hindustan Aeronautics Limited, an aerospace company and TVS Motors Limited, an automotive firm, before his Ph.D. from IIM Bangalore. At IIM Trichy, Manikandan teaches the first year required course on Competition and Strategy, and a second year elective course on Strategic Leadership. He is also the Chairperson of IIM Trichy's Post Graduate Programme in Management. He is the recipient of Director's Merit Award (IIM Bangalore), SAP Labs Scholarship (IIM Bangalore), University Gold Medal (Anna University), and Foundation for Excellence Scholarship (FFE, USA).



### **Mukundhan K V**

Mukundhan is a Fellow (PhD) from IIM Kozhikode and he holds a bachelor's degree in Electrical and Electronics engineering from the Birla Institute of Technology and Science, Pilani. He has worked with Samsung Electronics and Microsoft Corporation (in a full-time vendor setup) on competitive intelligence, patent analytics and research planning assignments in technology areas related to mobile telephony, human-machine interfaces, automotive electronics, systems biology/pathway analysis and electronic payment gateways. His research focuses on the internationalization of emerging market firms from a managerial and organizational cognition perspective. His work has been accepted and published in peer-reviewed journals like the International Studies of Management and Organization (ISMO) and Strategic Change. His research has been accepted at various international conferences like the Academy of Management (AOM) annual conference, Academy of International Business (AIB) annual conference, Strategic Management Society (SMS) annual conference and the Copenhagen conference on Emerging Multinationals.

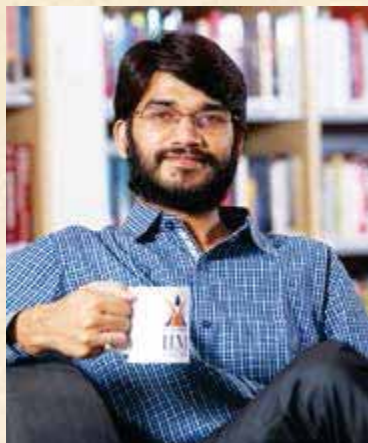


### **Sankalp Pratap**

Sankalp Pratap is pursuing Fellow (PhD) in Strategic Management from IIM Calcutta. He holds a bachelor's degree in marine engineering from Marine Engineering & Research Institute Kolkata and an MBA from IIM Calcutta. He brings with him around a decade of varied experience in the corporate world across shipping, steel, information technology and consulting industries. In organizations like Neptune Orient Line, Tata Steel, Infosys and Tata Strategic Management Group, he has had functional exposure to strategic planning, global project management, post-merger integration, brand management and talent management among others. His research focuses on the embodied and materialized aspects of strategy work, and how the collective of such effort connects with broader social and organizational phenomena. His work has been accepted and published in peer-reviewed journals like the Strategic Outsourcing Journal and Marketing Intelligence & Planning. Additionally, his research work has found acceptance in the Emerald Emerging Markets Case Studies as also in international conferences like the European Group of Organization Studies (EGOS).



# Management Information Systems



## Agam Gupta

Agam is a Fellow of the Indian Institute of Management Calcutta and holds a Bachelor of Technology (B. Tech.) degree in Electronics and Communication Engineering from National Institute of Technology Hamirpur (H.P.). Before entering academics, he worked at a Digital Marketing Consultancy in various roles and witnessed the working of digital marketing ecosystem from close quarters. This experience became the motivation for his doctoral thesis that deals with the design of internet platforms and explicates how micro-transactions, user practices, and the underlying mechanisms of the platform give rise to emergent macro-structure. He draws upon complex systems approach to model and understand real world systems through the realm of simulations and derive a better understanding of such systems. He is also interested in practice theory and his other areas of research include organizational ecology, computational social science, digital advertising, and networks.



## Jang Bahadur Singh

Jang Bahadur Singh is a fellow (PhD) from IIM Bangalore; his research interests are in the area of information systems in developing countries. His primary areas of research are ICT for development, governance and digital divide. His doctoral dissertation at IIM Bangalore focused on evaluating ICT projects in varying social context with an emphasis on developmental outcome. He was one of the twenty scholars globally selected for the 2009 edition of the annual iGov Research Institute of SUNY Albany, USA which aims to build research capacity to assess the impact of information technologies in public sector and society. His other research interests include offshore outsourcing and use and impact of free and open source software in organizations. He has worked on research projects sponsored by organizations such as NASSCOM and Red Hat India. His teaching interests span Management Information Systems, E-commerce and ICT for Development.

# Operations Management & Quantitative Techniques



## Ayon Chakraborty

Ayon Chakraborty holds a doctorate from Industrial and Systems Engineering Department, National University of Singapore and masters in Manufacturing Systems from BITS, Pilani with distinction and is currently an Assistant Professor in the Operations Management and Quantitative Techniques area at IIM Trichy. He is also a qualified Six Sigma Green Belt. Previously he was Post-Doctoral Research Fellow, Services Science Discipline, Information Systems School at Queensland University of Technology, Brisbane, Australia. Ayon has more than eleven years of experience in teaching business students and executives at various institutes such as Queensland University of Technology, James Cook University Australia (Singapore Campus). He has handled core MBA courses on service operations and innovation management, project management, quality planning and management, and quantitative techniques. As a researcher, he has worked closely with public sector organizations in Singapore and with Suncorp, Infosys Australia, and the Queensland government.





### **Gajanand M S**

Gajanand holds a Ph.D. from the Department of Management Studies, Indian Institute of Technology Madras and bachelor's degree in Industrial Engineering from the College of Engineering Guindy, Anna University, Chennai. He worked for Ernst and Young Global Shared Services, Bangalore before joining the Ph.D. programme. He has publications in the International Journal of Logistics Research and Applications and in the International Journal of Operational Research. He has presented his research work in various leading International Conferences. His current research interests include Supply Chain Management, distribution planning and Green Logistics. He is a Lifetime Member of the Operational Research Society of India (ORSI) and the Society of Operations Management (SOM).



### **Godwin Tennyson**

Godwin Tennyson obtained his PhD in Operations Management from IIT Madras and is a qualified Mechanical Engineer and Industrial Engineer. He had worked in corporate sector for nearly 5 years as business analytics and operations research consultant before moving to academia. He has been associated with IIM Tiruchirappalli since its inception and teaches 'Supply Chain & Logistics Management' and 'Pricing & Revenue Management' for graduate level students, and advanced research level courses for doctoral students. His research interests include scheduling decisions, simulation modeling, transportation logistics and revenue management. Godwin is actively involved in research and many of his works have been published in reputed peer-reviewed international journals, including a publication in an A\* category international journal (as per ABDC journal ranking). He has presented his research work at many international conferences and was awarded 'Best Paper' twice. Godwin had been the founding Chairperson of Placement and External Relations of IIM Tiruchirappalli, and is currently the Chairperson of International Relations. He is a Lifetime Member of the Society of Operations Management, and is actively involved in industrial consultancy and executive education.



### **Sirish Kumar Gouda**

Sirish Kumar Gouda holds an FPM in Production and Operations Management Department at IIM Bangalore and a Bachelor's degree in Civil Engineering from NIT Warangal. He worked as a Software Consultant for Manhattan Associates, a Supply Chain Management solution provider and, Content Developer for Abhyaas, an Educational Startup. Before joining IIM Trichy, he also had a short stint with Center for Digital Financial Inclusion as an Associate Research Manager. He has a publication in the European Journal of Operational Research. He has also presented his research work in several National and International Conferences.







### **Srirangacharyulu B**

Srirangacharyulu B is a PhD from the IIT Madras; he brings in more than 10 years of teaching experience and his teaching interests include Operations Research, Operations Management, Operations Research Applications, Management of Manufacturing Systems, and Simulation. His research interests include Scheduling, Supply Chain Management, Flexible Manufacturing Systems and Inventory Control. He published his research work in reputed international journals like Computers & Operations Research, and European Journal of Operational Research. He has also presented his research in various reputed International Conferences.



### **Vinu C T**

Vinu C T is a fellow (PhD) of the Indian Institute of Management Bangalore and is currently Assistant Professor in Operations Management and Quantitative Technique area at Indian Institute of Management Tiruchirappalli. His doctoral research is focused in the area of financial time series. His current areas of research interests are volatility estimation and business analytics. He has about five years of industry experience in IT and Analytics. He has conducted multiple workshops/training on Business Analytics and Data Visualisation. He holds an M. Tech (Quality, Reliability and Operations Research) degree from Indian Statistical Institute, Kolkata and a Master's Degree in Statistics from Mahatma Gandhi University, Kerala.

## **Marketing**

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### **Anirban Som**

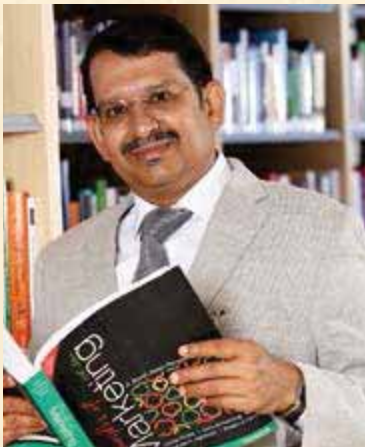
Anirban Som is a PhD from Bond University, Australia and is currently Assistant Professor at IIM Tiruchirappalli in the Marketing Area. He did his M.Sc. (Business) from the National University of Singapore. He holds an MBA degree from the ICFAI Business School (Hyderabad campus), India. Anirban's undergraduate degree is in Electrical Engineering from the B.P. Poddar Institute of Management & Technology, University of Kalyani, India. He had worked at HCL Infinet Ltd, India after his MBA studies. Anirban does his research in the field of consumer behavior and consumer decision making. His primary areas of research interest are goal based decisions and choices. Infact, his PhD dissertation is also in the area of goal based choices. He has published research articles in reputed journals like the International Journal of Research in Marketing (IJRM), Academy of Taiwan Business Management Review. He has presented papers in various top international conferences like the Australia & New Zealand Marketing Academy Conference, European Association for Consumer Research conference, MARCON 2014 - IIM Calcutta, Association for Consumer Research (ACR) Asia Pacific Conference, 2015- Hong Kong. He is a regular peer reviewer in marketing journals. Anirban was invited as a Young Faculty Participant to the AIM-AMA Sheth Doctoral Consortium, 2016 held in New Delhi. Anirban is a member of the Board of Studies of the Bharthidasan School of Management, Tiruchirappalli.





### **Hari Sreekumar**

Hari Sreekumar is a Fellow (PhD) from IIM Calcutta and graduated with M.Sc. (Tech.) from BITS, Pilani. He has diverse industry experience in the manufacturing and marketing research sectors. He has worked at Sterlite Industries for a year, and in the marketing research industry for two and a half years, with stints at TNS Mode, Bangalore and Indica Research, Mumbai. Hari's doctoral work is in the field of consumer behavior and involves examining consumption discourses and practices among migrant consumers in southern India. His research work has been presented in reputed international conferences on Consumer Research and Advertising. His areas of interest are Consumer Culture Theory and Qualitative Research methods.



### **Prafulla Agnihotri**

Prafulla Agnihotri is a PhD from JBIMS Mumbai in the International Marketing Strategy area. He brings in about ten years of experience in industry in sales, marketing and training, and over fifteen years of experience in academics. He is the founder director of IIM Tiruchirappalli, India. He teaches courses in Marketing Management, International Marketing, Services Marketing and Strategic Brand Management. His major research interests are in Brand / Marketing Audit, International Marketing Strategy and Global Competitiveness areas. Currently, he is researching the ethical issues in Marketing. He has several research papers published in refereed reputed journals and magazines at national and international levels. He was declared the Best Teacher in Marketing Management at 16th Business School Affaire and Dewang Mehta Business School Awards in September 2008 and was awarded the Best Professor in Marketing award at the Asia's Best B-School Awards by CMO Asia on 23rd July, 2010 at Singapore. Dr. Prafulla Agnihotri was awarded with the "Bharat Jyoti Award" for his exemplary services in the education sector by India International Friendship Society. He is a member of the Indian Society of Applied Behavioural Science (ISABS), New Delhi.



### **Praveen Sugathan**

Praveen Sugathan is a Fellow(PhD) in Marketing from IIM Bangalore. He holds a PGDM from IIM Kozhikode and B.Tech from Government Engineering College, Thrissur. His prior work experience includes Kerala State Electricity Board and BSNL. He specializes in the firm-customer interfaces facilitated by new technologies and media. His current research includes investigating customer responses after co-creation, how customers spread and engage with word-of-mouth, and customer perception of realism in creative products. He is also interested in customer and marketing analytics.





### **Subin Sudhir**

Subin Sudhir is a Fellow of the Indian Institute of Management Kozhikode (Ph.D). He has earned his Master of Business Administration, and Bachelor of Technology degrees from the Kerala University. His doctoral dissertation explores rumor sharing behavior among consumers in the marketplace. His research interests include Consumer Behavior, Sales and Distribution Management, Word of Mouth, Customer Relationship Management, and Digital Marketing. He has presented papers at various academic conferences and doctoral consortiums; including the AIM-AMA Sheth Foundation Doctoral Consortium, AMA Marketing Educators Conference, and INFORMS Society for Marketing Science Conference. Prior to joining IIM Trichy, he has worked with Institute for Financial Management and Research (IFMR – India), Institute for Customer Relationship Management (ICRM – Malaysia), Tata Elxsi Limited (India), and Wipro Technologies (India). His expertise is in the domains of consumer research, digital marketing, marketing automation, and marketing of high-technology services.



### **Suresh Paul Antony**

Suresh Paul Antony is a fellow(PhD) from IIM Lucknow and brings in more than 10 years of academic and administrative experience at XLRI School of Business & Human Resources [Jamshedpur], the Indian Institute of Management [Kozhikode] and Thiagarajar School of Management [Madurai], and visiting academic appointments at the Asian Institute of Management [Manila] and the Indian Institute of Management [Lucknow], prior to joining IIM Tiruchirappalli in April 2012. Besides, he has 14 years of customer interface experience - in the automotive, financial services, direct selling, and music retailing industries, and across business and consumer markets, rural and urban markets, and in product and services marketing as well. His areas of research are marketing demographics and consumer vulnerability. He has presented his research at various forums and has several publications to his credit. His training and consulting interests lie in consumer vulnerability, product policy & brand management, services management, and sales management. Besides teaching Marketing Management, he offers two electives in Product & Brand Management, and Services Marketing.

## **Organizational Behaviour and Human Resource Management**



### **Abhishek Totawar**

Abhishek Totawar is a Fellow of IIM Indore (PhD). He has obtained his master's degree in Psychology with specialization in Organizational Behavior from BHU, Varanasi. Prior to joining IIM Tiruchirappalli, he had taught courses in Psychology as a Visiting Faculty at IIM Indore and at the Bhopal School of Social Sciences. His research interests are in the areas of organizational justice, quality of work life, psychological capital, mood, and individual motivation. He is a member of the Academy of Management and has served as a reviewer for the Academy of Management and Human Resource Development Review. He has presented papers at conferences like, the Academy of Management, European Group of Organization Studies and International Congress of Psychology, European Congress of Psychology, Eastern Academy of Management; and published in journals as Human Resource Development Review, South Asian Journal of Management to name a few.







### Papri Nath

Papri Nath is a PhD from IIT Kharagpur. Currently she is a faculty in the area of Organizational Behavior at IIM Trichy. She holds a master's degree in Psychology (specialization: Organizational Behavior) from Banaras Hindu University. She is a recipient of the 'Mother Theodosia A.C. Memorial Scholarship' for securing first rank at the university level (in Bachelors). She is also a recipient of the 'Junior Research Fellowship' granted by University Grants Commission (UGC-JRF). Her thesis was selected in the 'best five theses' category by 'Prof. Durganand Sinha Dissertation Award Trust'. Her areas of research interest are positive emotions, emotional intelligence at work, organizational life cycle, individual and organizational wellbeing, and emotional labour. She has attended conferences like International Congress of Psychology and International Congress of Applied Psychology. She has offered training programmes at 'National Judicial Academy' on leadership style, time management etc. She teaches courses like Managing difficult people at work, Personality in managing and leading, and Positive organizational behaviour to Post graduate and Research students at IIM Trichy.



### Smita Chattopadhyay

Smita Chattopadhyay is a fellow (PhD) from IIM Bangalore; she has specialized in the area of organizational behaviour and human resource management. Her doctoral thesis was focused on how organizations create and utilize informal entities like communities of practice to enhance employee skills, which cut across organizational silos and create a culture of innovation within the organization. She qualitatively explored existing knowledge management initiatives in an IT organization and identified and proposed processes that could be adopted to develop effective communities of practice.

After her doctorate, she worked for a year at Infosys Limited. Her research at Infosys involved proposing business strategy, structures and models through which organizations could successfully adopt emerging technologies and realize their full potential. Her current research interests are in the areas of organizational learning, knowledge management, change management, strategic human resource management.



### Upam Pushpak Makhecha

Upam Pushpak Makhecha is a Fellow (PhD) from IIM Bangalore and holds an MBA (specialization in HR) degree from Faculty of Management Studies, University of Delhi. She is currently an associate professor in the area of Organizational Behavior and Human Resource Management at IIM Trichy. She also holds a Master's degree in Psychology from Barkatullah Vishwavidyalaya. She has taught undergraduate courses at MSI, GGSIP University, Delhi and post graduate courses at logistics training base, Mumbai. She has served with Indian Navy for nine years and has two years of experience in corporate HR. Her areas of research interest are strategic human resource management, multi-level research in HRM and social entrepreneurship.







### Vibhav Singh

Vibhav Singh is a PhD and an MPhil in Management and Labour Studies from TISS Mumbai. She is currently an Assistant Professor in the area of Organizational Behavior and Human Resource Management at IIM Tiruchirappalli. Her MPhil and doctorate work explored intergenerational issues at workplace. She holds post-graduate degree in Psychology from University of Delhi. She completed her graduation in Psychology from Jesus and Mary College, University of Delhi. She has worked with Aon Hewitt in the area of Employee engagement and Best Employers Asia. Her current research interest lies in the domain of generational diversity, group dynamics, impression management, issues in qualitative research, and feminism. She primarily focuses on interdisciplinary research.



### Vijaya V

Vijaya V is a PhD from IIT Madras and brings in more than ten years of teaching experience in regular management programmes as well as executive management education. Her basic specialization is in clinical psychology and her teaching & research interests include Personality & social Psychology, self and identity and psychological contract in organisations. As a researcher, she has worked on sponsored projects of DSIR as well as ICSSR. She has published empirical and conceptual articles and has also presented in various national and international conferences and forums. She is a UGC Fellow and has also qualified for the ICSSR Young Social Scientist Research Award and has conducted research on psychological contract in the IT sector. Vijaya is a Belbin Team Roles Accredited Consultant. She is also trained in principles of Value engineering by the Indian Value Engineers Society and is an Associate Value Specialist awarded by the Society of American Value Engineers International. She is a member of National Academy of Psychology. She is also on the Board of Studies of a few Centres of Management and Psychology and provides Guidance in Academic Curriculum Development. She specialises in HR Analytics and psychometry to explore, analyse and understand Strategic HR challenges that companies face through qualitative and quantitative studies





# ADMINISTRATION

## Office of The Director

**Dr. Prafulla Agnihotri**  
*Director*

**Ms. Priya V Prakash**  
*Personal Assistant*

## Dean (Accounts & Administration)

**Prof. V. Gopal**

## General Administration

**Dr. Selvanathan K**  
Senior Consultant (Administration)

**Mr. Ponraj A**  
Junior Engineer – Civil

**Ms. Chandramathi B**  
Personal Assistant

**Ms. Hemalatha Sivakumar**  
Office Assistant

**Ms. Pricilla D**  
Junior Personal Assistant

**Mr. KulandaiYesu R**  
Junior Assistant

## Accounts Office

**Mr. Mohan M H**  
Financial Advisor & Chief Accounts Officer

**Mr. Kandamaran A M**  
Accountant

**Ms. Menaka A**  
Office Assistant

## Admissions

**Prof. Hari Sreekumar**  
Chairperson, Admissions

**Mr. Venkata Krishna B V**  
Officer - Admissions & Administration

**Mr. Sivaraj S**  
Junior Assistant

## PGP & FPM Office

**Prof. Manikandan K S**  
Chairperson, PGP

**Prof. Narahari Hansoge**  
Chairperson, FPM

**Mr. Gundu Rao T K**  
Consultant (Academic Administration)

**Ms. Rajalakshmi C**  
(Office Assistant)

**Mr. Vincent A**  
(Junior Assistant)

## PGPBM (Chennai Centre)

**Prof. Mukundhan K V**  
Chairperson, PGPBM

**Mr. Ravikumar R**  
Personal Assistant

**Ms. Devi K**  
Junior Assistant

## Executive Education & Consulting Office

**Prof. Suresh Paul Anthony**  
Chairperson, Executive Education & Consulting Office

**Mr. Himanshu Jogi**  
Administrative Officer (EEC, Placement & ER)

**Ms. Sajeela M**  
Junior Assistant

## Human Resources

**Mr. Sankar K**  
Senior Administrative Officer (HR)

**Mr. Kumaraswamy A**  
Junior Assistant

## Learning Resource Centre (LRC)

**Prof. Prabhir Vishnu Poruthiyil**  
Chairperson, LRC Committee

**Dr. Elavazhagan K**  
Librarian & Chief Knowledge Officer

**Mr. Kadari Santosh Kumar**  
Sr. Lib & Info Assistant

## Placement & External Relations Office

**Prof. Abhishek Totawar**  
Chairperson, Placement and External Relations

**Mr. Himanshu Jogi**  
Administrative Officer, EEC, Placement & ER

**Ms. Suruti M**  
Junior Assistant

## IT Infrastructure

**Prof. Vinu CT**  
Chairperson, IT Infrastructure

**Mr. Sanjith S L**  
System Administrator

## International Relations Office

**Prof. Godwin Tennyson**  
(Chairperson)

## Student Activities

**Prof. Vibhav Singh**  
(Chairperson)

## Hostels

**Prof. Nilesh Gupta**  
(Chairperson)





# COURSES AND PROGRAMMES OFFERED

## Post Graduate Programme in Management (PGPM)

The Post Graduate Programme in Management at IIM Tiruchirappalli is a full time two-year programme designed to empower the students with the knowledge and skills required to be competitive managers of the future. The first year of the program offers foundation level core courses covering various disciplines exposing the students to different facets of business management. On completion of these core courses, the programme provides the option of choosing electives from a pool of specialized courses during the second year. The elective courses are designed to nurture future managers in the area of their interests, aligning them with their career goals and objectives.

### Core Courses - Year I (Terms I, II and III)

| Term I                           | Cr        | Term II  | Credits   | Term III                      | Credits   |
|----------------------------------|-----------|--|-----------|-------------------------------|-----------|
| Financial Accounting             | 3         | Corporate Finance                                | 3         | Business Law                  | 3         |
| Managing Organisations           | 3         | Macroeconomics                                   | 3         | Competition & Strategy        | 3         |
| Marketing Management             | 3         | Managerial Communication                         | 2         | Indian Economy and Policy     | 3         |
| Microeconomics                   | 3         | Managing People and Performance in Organisations | 3         | Management Accounting         | 2         |
| Quantitative Methods I           | 3         | Quantitative Methods II                          | 3         | Management Information System | 3         |
| Written Analysis & Communication | 2         | Research for Marketing Decisions                 | 3         | Operations Management         | 3         |
| <b>TOTAL</b>                     | <b>17</b> | <b>TOTAL</b>                                     | <b>17</b> | <b>TOTAL</b>                  | <b>17</b> |

Electives - Year II (Terms IV, V and VI)

### Economy & Public Policy

- Business Ethics: An Introduction
- Game Theory for Managers
- Econometrics

### Finance

- Behavioural Finance
- Derivatives and Risk Management
- Financial Derivatives
- Financial Statement Analysis and Valuation
- Fixed Income Securities

- International Finance
- Investment Analysis and Portfolio Management
- Management of Banking and Financial Institution
- Mergers and Acquisitions
- Project Appraisal and Finance
- Securities Markets Regulation
- Strategic Financial Management
- Trading Strategies
- Valuation

### Management Information System

- Big Data Analytics
- Business Analysis & IT Consulting
- Data Mining for Business Decisions
- E-Business and E-Commerce
- E-Commerce & Digital Markets: Economics





## Management Information Systems

- Enterprise Business Applications
- Information Technology and Business Innovation
- IT Consulting
- Managing Software Projects
- Strategic Management of IT

## Marketing

- Business to Business Marketing
- Consumer Behavior
- Digital Marketing
- Integrated Marketing Communication
- Marketing Analytics
- Product and Brand Management
- Retail Management
- Role and Impact on Social Media Marketing
- Sales and Distribution Management
- Services Marketing
- Strategic Marketing

## Organisational Behaviour & Human Resource Management

- Compensation Management
- Employee Relations and Labour Laws
- HR Metrics & Analytics
- Managing Difficult People At Work
- Managing Global Workforce
- Manpower Planning Recruitment & Selection
- Organizational Change & Development
- Performance Management
- Performance Management and Employee Engagement

## Operations Management & Quantitative Techniques

- Applied Management Science
- Business Process and System Optimization using Simulation
- Decision Analysis for Managers
- Lean Management
- Logistics Management
- Management of Manufacturing Systems
- Manufacturing Strategy
- Operations Research Applications
- Operations Strategy
- Pricing and Revenue Management
- Quality Planning and Management
- Supply Chain Analytics
- Supply Chain and Logistics Management
- Supply Chain Management

## Strategy

- Advanced Corporate Strategy
- Competing in Global Markets
- Dynamics of Framing and Executing Strategy

- Foundation of Strategy Consulting
- Industry and Competitor Analysis
- New Product Development
- New Venture Creation
- Platform Business Models
- Strategic Leadership
- Tools, Techniques & Rituals of the Practicing Strategist

## General Management

- Communication for Leaders
- Strategic Management of Intellectual Property Rights



## Course of Independent Study (CIS)

Students are also given the option to undertake an independent self-study course during their IV or V Term. The intention of encouraging students to pursue CIS is to realize the objectives of the institution towards knowledge creation and knowledge dissemination. The students are strongly urged to work towards translating the CIS into a Working Paper / Case Study / Conceptual Note / Newspaper / Magazine articles.

## “Make a Difference” Team Project

“Make a difference” Team Project is a mandatory requirement for the successful completion of the Post Graduate Diploma in Management programme from IIM Tiruchirappalli. The rationale behind the project stems from IIM Trichy's vision to produce socially responsible corporate managers and leaders who also contribute to the immediate community of which they and their organizations are a part of.

IIM Trichy believes that organizational leaders should engage with societal issues that affect their community and offer their organizational and managerial expertise in tackling these complex problems and therefore as a part of the project all the students of Post Graduate Programme in Management (PGPM) will work in teams on an issue of social importance. They will work on a specific theme such as education, health etc., or work on a project with an organization like NGO etc. All projects will necessarily involve on-the-field component and will be carried out under the guidance of a faculty member.



# Fellow Programme in Management

FPM is the full-time, residential doctoral programme of IIM Tiruchirappalli. The programme aims in providing rigorous, world-class, inter-disciplinary training in all areas of business management that will equip students with the ability to conduct cutting-edge research. Doctoral students specialize in one of the following disciplines (areas)

Economics &  
Public Policy

Finance &  
Accounting

Management  
Information  
Systems

Marketing

Operations  
Management  
& Quantitative  
Techniques

Organizational  
Behaviour &  
Human Resource  
Management

Strategy

As of July 2016, the institute has twenty-two FPM students across all areas.





# Executive Education and Consultancy (EEC)

In today's complex, dynamic and competitive environment, the focus is on continuous improvement. Organizations also need to constantly strategize how to manage their environment, and build their internal capabilities and competencies to achieve a sustainable competitive advantage. Therefore, executives have to constantly sharpen their competencies and set new benchmarks to become outstanding managers and leaders. It might take years of "on the job" training for executives and organizations to hone these competencies, years that an organization may not have in this volatile environment.

As a result, continuous learning, re-skilling and updating oneself with the latest best practices and trends are

no longer a "good to have". Through its wide array of offerings, the Executive Education and Consulting (EEC) Office at IIM Tiruchirappalli is committed to provide high quality management education and consultancy services. These services will give both executives and organizations an opportunity to hone their skills and abilities, become more agile and build valuable competencies to achieve superior performance.

To achieve this objective, we conduct four different types of programs:

- Management Development Programmes
- In-Company Training Programmes
- Consultancy Projects
- Technical Education Quality Improvement Programme (TEQIP)
- Technology-Enabled Learning

For more details: <http://www.iimtrichy.ac.in/~iimtrich/mdp-calendar>

## Management Development Programs (MDPs)

Our Management Development Programs (MDPs) offer functional and cross-functional specializations to executives. Participants will get to interact with our faculty members and executives from a wide range of industry sectors. Faculty members design modules such that executives get a very rich peer learning experience, understand best practices and reflect on the applications of their new-found knowledge. In order that

participants gain the most out of the program, each module is designed and delivered using multiple pedagogies like case studies, role play, problem-solving exercises, videos, expert lectures and so on. MDPs can be not only conducted at IIM Trichy's campus, but also at metro cities and at other locations.

Some of our upcoming programs are:

|  |   |
|--|---|
| Customer Service Strategy: Profiting through Value Creation, Loyalty and Relationship  | HR Metrics and Analytics                          |
| Service Improvement and Innovation Training  | Mergers, Acquisitions and Corporate Restructuring |
| Finance for Non- Finance Professionals   | Managing Difficult People at Work                 |
| Business Analytics with R  | Competitive Marketing Strategy                    |
| Business Visual Analytics  | Personality in Managing and Leading               |
| Kindly visit <a href="http://www.iimtrichy.ac.in/~iimtrich/mdp-calendar">http://www.iimtrichy.ac.in/~iimtrich/mdp-calendar</a> for more details. |   |

## In-Company Training Programs (ICTPs)

Programmes can be customized to suit the needs of the client organization. IIM Trichy's strength lies in identifying the needs of the client organization with the active involvement of the client. In the past, we have designed, developed and delivered

in-company training programs to clients in the manufacturing, automobile, service sectors, government undertakings and departments as well.



## Consultancy Projects

IIM Trichy provides specialized consultancy services to various client organizations. IIMT has successfully completed consultancy assignments that includes sectors like IT, Fund Management, Stock Exchange, Government undertakings to name a few.

## Certification and Alumni Status

Participants of our programmes will be given executive alumni membership subject to fulfilling certain minimum criteria.

## Technical Education Quality Improvement Programme (TEQIP)

IIM Trichy organizes Academic Leadership Programmes under the Technical Education Quality Improvement Programme

(TEQIP). TEQIP a World Bank assisted project initiated by the Ministry of Human Resource Development, aims to foster leadership and help improve the quality of technical education in the country.

## Technology-Enabled Learning

Plans to deliver learning platforms for working executives are at an advanced stage of implementation. IIM Trichy is looking at ways to leverage technology to reach out to a wider audience of executives within various organizations who seek to enhance their managerial capabilities. We intend to use synchronous and asynchronous learning platforms to tap into a wider target group of executives. Combining technology with in-campus components, we intend to deliver rigorous short and long duration management development modules.



Post Graduate Certificate in Business Management - 02 Batch, Campus Visit June 08-11, 2016

## Centre for Corporate Governance (CCG)

The Indian Institute of Management Tiruchirappalli launched the Center for Corporate Governance (CCG) on the 13th of June 2014. The main objective of the center is conducting and promoting research in the area of corporate governance. The Center plans to carry out various research activities including organizing an annual conference, initiating & coordinating research projects, and arranging research seminars & workshops. In the longterm, the CCG aims to conduct capacity building activities in the area of corporate governance and to play an active role in corporate governance policy through advocacy and intervention. Through this center, IIM Trichy aims to spread awareness about good corporate governance practices.







## IIM TIRUCHIRAPPALLI — CHENNAI CENTRE

The Chennai Centre of IIM Tiruchirappalli was launched two years ago to serve the growing need for formal management education and executive education programmes among management personnel and companies in and around Chennai. Located amidst industrial and software companies, in Ekkatuthangal, Chennai, the centre is spread over 14,000 square feet. The centre comprises 4 classrooms, a well-stocked Learning Resource Centre, a Computer Centre, faculty and staff offices. The centre is wi-fi enabled with a high speed internet connection. The Learning Resource Centre hosts a good collection of books, research journals, magazines and newspapers in the field of management and social sciences, from India and across the world. In addition students also have access to a range of online databases and advanced statistical software packages.





# Post Graduate Programme in Business Management (PGPBM)

PGPBM is a 24 month programme for working executives offered at the Chennai centre.

Launched in 2012, the Post Graduate Programme in Business Management (PGPBM) offered from IIM Tiruchirappalli – Chennai Centre caters to the working executives who aspire to equip themselves with formal management education and move into senior leadership roles.

Executives with at least three years of full-time work experience are eligible to apply for the programme. Candidates sponsored

by their organization are given preference and the selection is made on the basis of applicant's curriculum vitae, performance in the written test, and personal interview. The programme, that is completely aligned with the two-year programme offered at our Trichy campus, comprises 18 core courses, 15 elective courses and an industry project which totals to approximately 900 hours of class room contact which are held four evenings every week. The programme provides an option for executives to complete the course in a period of 21 months.

| TERM I                           | TERM II                          | TERM III   |
|----------------------------------|----------------------------------|--|
| Financial Accounting             | Managerial Communications        | Marketing Management                             |
| Managing Organizations           | Written Analysis & Communication | Managing People and Performance in Organizations |
| Microeconomics                   |                                  | Macroeconomics                                   |
| Quantitative Methods 1           |                                  | Quantitative Methods 2                           |
| TERM IV                          | TERM V                           | TERM VI  |
| Corporate Finance                | Competition & Strategy           | Electives 1 - 4                                  |
| Business Law                     | Indian Economy and Policy        |  |
| Operations Management            | Management Information Systems   |  |
| Research for Marketing Decisions | Management Accounting            |  |
| TERM VII                         | TERM VIII                        | TERM IX  |
| Elective 5 – 8                   | Electives 9 – 12                 | Electives 13 – 15                                |

## Elective Courses

### Economics and Policy

- Econometrics
- Environmental and Natural Resources Economics
- Game Theory
- Social Responsibility and Ethics: An introduction

### Finance and Accounting

- Behavioural Finance
- Financial Derivatives
- International Finance
- Investments & Portfolio Management
- Management of Banking and Financial Institutions
- Mergers and Acquisition
- Project Appraisal and Finance
- Strategic Financial Management

### Legal Systems

- Business Laws: Advanced Module
- Legal Aspects of Marketing
- Strategic Intellectual Property Management

### Management Information Systems

- Data Mining for Business Decisions

- IT Consulting
- Software Project Management
- Strategic Management of IT

### Marketing

- Business to Business Marketing
- Consumer Behaviour
- Integrated Marketing Communications
- Pricing Strategies
- Product and Brand Management
- Retail Management
- Sales and Distribution Management
- Services Marketing

### Operations Management & Quantitative Techniques

- Business Processes and System Optimisation using Simulation
- Management of Manufacturing Systems
- Operations Research Applications
- Quality Planning Management
- Supply Chain Management

### Organizational Behaviour & Human Resources Development

- Compensation and Benefits Management
- Diversity at Workplace: Making

- Organizations Inclusive
- Employee Relations & Labour Laws
- HR Metrics & Analytics
- International HRM
- Managing and Leading across Culture
- Managing Difficult People
- Managing Global Workforce
- Manpower Planning, Recruitment & Selection
- Organizational Change & Development
- Performance Management Systems
- Personality in Managing and Leading
- Strategic Human Resources Management
- Unfolding Team Dynamics at Work

### Strategy

- Advanced Corporate Strategy
- Competing in Global Markets
- Entrepreneurship in Practice
- Foundations of Strategy Consulting
- Industry and Competitive Analysis
- Strategic Choices: Organizational and Managerial Issues
- Strategic Leadership
- Strategic Management of Technology and Innovation



# INTERNATIONAL COLLABORATIONS

Interactions with academic institutions and universities abroad throw open a new window of opportunity to observe international business practices in action. IIM Tiruchirappalli actively encourages student exchanges, where few students from the two-year Post Graduate Programme in Management spend a term in a reputed business school abroad. While overseas, students actively gain knowledge of another country and enhance their understanding of international business and culture differences. The international collaboration platform also provides opportunities for faculty exchange and joint research between IIM Tiruchirappalli and universities abroad.

IIM Tiruchirappalli currently has agreement for academic cooperation with the following business schools, for student

and faculty exchanges, joint research, and teaching by the faculty members:

1. IAE Aix-Marseille Graduate School of Management, France
2. ESSCA – École de Management, School of Management, Hungary
3. EMLYON Business School, France

IIM Tiruchirappalli looks forward to engaging with many more universities and institutes abroad through student exchange, faculty exchange and joint research

## Conference Papers

1. Makhecha, Upam Pushpak (2016, August). *Homan's Model of Human Group: A Meso-Level Conceptualization of HR Implementation*. Paper to be presented at 76th Annual Meeting of the Academy of Management, Anaheim, California.
2. Chakraborty, Ayon; Totawar, Abhishek & Nath, Papri (2016, July). *Largest Mobile Manufacturing unit – curtains down: An abrupt closure*. Paper to be presented at 32nd European Group of Organizational Studies (EGOS) Colloquium, Naples, Italy.
3. Gajanand, M. S. (2016, July). *An approach for modelling the fuel consumed by a vehicle on a route with non-uniform attributes*. Paper to be presented at 28th European Conference on Operations Research (EURO 2016), Poznan University of Technology, Poznan, Poland.
4. Nath, Papri & Pradhan, R.K. (2016, July). *Are Positive People more Happy and Healthy: Examining the role of Emotional Intelligence*. Paper to be presented at 31st International Congress of Psychology (ICP), Yokohama, Japan.
5. Totawar, Abhishek; Nambudiri, Ranjeet & Nath, Papri (2016, July). *I am in a Good Mood, but does that affect my Self-Efficacy? An Experimental Study to test the Moderation of Hedonic and Utilitarian Motivation*. Paper to be presented at 31st International Congress of Psychology, Yokohama, Japan.
6. Totawar, Abhishek & Prasad, Manu (2016, July). *What's in the Name? The what and why of 'name dropping'*. Paper to be presented at 32nd European Group of Organizational Studies (EGOS) Colloquium, Naples, Italy.
7. Vashishth, Abhishek & Chakraborty, Ayon. (2016, June). *Measuring the service quality of Traditional and Electronic Services: An Integrated SERVQUAL model*. Paper to be presented at 23rd European Operations Management Association (EurOMA) Conference. Trondheim, Norway.
8. Mukundhan, K.V. (2016, June). *FDI-Based Entry Mode Strategies of Emerging Market Firms – The Role of Host Market Contextual Conditions*. Paper to be presented at 2016 Annual Meeting of the Academy of International Business (AIB), New Orleans, USA.
9. Nath, Papri (2016, February). *Dynamics of Positive Affect: Examining the Immediate and Long Term Functions*. Paper presented at 25th Convention of National Academy of Psychology 2015-16, University of Allahabad, India.
10. Elavazhagan, K. (2015, December). *How to develop a Hybrid Library from the scratch*. Paper presented at Global Conference on Emerging Trends in Business Librarianship, Indian Institute of Management Ahmedabad, Gujarat, India.
11. Vashishth, Abhishek & Gajanand, M. S. (2015, December). *Optimization techniques for the Tourist Trip Design Problem: A Meta-Analysis*. Paper presented at XIX Annual International Society of Operations Management (SOM) Conference, Indian Institute of Management Calcutta, India.
12. Kumaravel, S. & Gajanand, M. S. (2015, December). *Smart Cities in India: A multi-criterial decision approach for spatial planning decisions*. Paper presented at XIX Annual International Society of Operations Management (SOM) Conference, Indian Institute of Management Calcutta, India.
13. Godwin, T. & Pillai, Madhusudanan (2015, December). *A 0-1 Integer Linear Programming Formulation for Machine Cells under Sequence of Operation*. Paper presented at XIX Annual International Society of Operations Management (SOM) Conference, Indian Institute of Management Calcutta, India.
14. Godwin, T. (2015, December). *Finding the robust quickest path for call-taxis in the city road network*. Paper presented at 2015 IEEE International Conference on Industrial Engineering & Engineering Management, Singapore.
15. Godwin, T. (2015, December). *Intra-City Travel of Call-Taxis: Finding the Economical Time Robust Path*. Paper presented



- at XIX Annual International Society of Operations Management (SOM) Conference, Indian Institute of Management Calcutta, India.
16. Godwin, T. (2015, December). *Modeling driver lane selection Decisions in a Toll Plaza*. Paper presented at 2015 IEEE International Conference on Industrial Engineering & Engineering Management, Singapore.
  17. Godwin, T. (2015, December). *A Student Centric Scheduling of B-School Elective Exams*. Paper presented at XIX Annual International Society of Operations Management (SOM) Conference, Indian Institute of Management Calcutta, India.
  18. Totawar, Abhishek & Nambudiri, Ranjeet (2015, December). *How Mood Influences Self-efficacy? Exploring the Role of Hedonic and Utilitarian Motivation*. Paper presented at The 4th Biennial Conference of Indian Academy of Management Conference, Indian Institute of Management Lucknow, India.
  19. Totawar, Abhishek; Chakraborty, Ayon & Nath, Papri (2015, December). *Understanding the Decline of an Organization: Organizational Life Cycle Perspective*. Paper presented at The 4th Biennial Conference of Indian Academy of Management Conference, Indian Institute of Management Lucknow, India.
  20. Prasad, Manu; Totawar, Abhishek & Nambudiri, Ranjeet (2015, December). *What's in the Name? Probably more than What Meets the Eye*. Paper presented at 3rd PAN-IIM World Management Conference, Indian Institute of Management Indore, India.
  21. Chakraborty, Ayon; Pattanayak, Sanja Samirana & Chadha, Alka (2015, December). *Positive deviance and employee performance*, Paper presented at 3rd PAN-IIM World Management Conference, Indian Institute of Management Indore, India.
  22. Jayasingan, N. & Chakraborty, Ayon (2015, November). *A case study on quality tools in IT service organization*. Paper presented at 3rd International Conference on Managing the Asian Century (ICMAC), Lamar University College of Business, Kuala Lumpur, Malaysia.
  23. Nithyananda, K.V. (2015, November). *Business Models for Leveraging and Monetizing Intellectual Property Rights*. Paper presented at 3rd International Conference on Managing the Asian Century (ICMAC), Lamar University College of Business, Kuala Lumpur, Malaysia.
  24. Poruthiyil, Prabhir Vishnu (2015, October). *Teaching Business Ethics in Contemporary India: Does Liberation Theology have anything to offer?* Paper presented at 22nd Annual International Vincentian Business Ethics Conference (IVBEC), St. John's University, New York.
  25. Manikandan, K.S. (2015, August). *Challenges and Opportunities of Conducting Management Research in India*. Paper presented at 75th Annual Meeting of the Academy of Management Conference, Vancouver, Canada.
  26. Mukundhan, K.V. & Nandakumar, M.K.V. (2015, August). *Mimicry in the Choice of FDI-Based Market Entry Modes and its Impact on Performance*. Paper presented at 75th Annual Meeting of the Academy of Management (AOM), Vancouver, Canada.
  27. Nithyananda, K.V. (2015, August). *A Critique of the Draft National IPR Policy of India*. Paper presented at Tenth Annual International Conference on Public Policy and Management, IIM Bangalore, India.
  28. Mukundhan, K.V. & Nandakumar, M. (2015, June). *Inter-organizational Imitation in the Choice of FDI-based Market Entry Modes: Evidence from Indian Multinationals*. Paper presented at 57th Annual Meeting of the Academy of International Business (AIB), Bangalore, India.
  29. Som, Anirban (2015, June). *The effects of global progress and global commitment on self-regulation*. Paper presented at Association for Consumer Research (ACR) Asia Pacific Conference, Hong Kong.
  30. Chakraborty, Ayon & Srirangacharyulu, B. (2015, June). *Quality management practices in SMEs - A study from Southern India*. Paper presented at 22nd EurOMA Conference on Operations Management Association, Neuchatel, Switzerland.
  31. Gajanand, M. S. & Narendran, T.T. (2015, May). *Effect of Time Windows on Green Vehicle Routing*. Paper presented at POMS 26th Annual Production and Operations Management Society Conference, Washington D.C, USA.
  32. Totawar, Abhishek (2015, May). *How Mood Influences Self-efficacy? Experimental Test of Hedonic and Utilitarian Motivation as Moderators*. Paper presented at 52nd Annual Meeting of the Eastern Academy of Management, Philadelphia, Pennsylvania.
  33. Vashishth, Abhishek & Chakraborty, Ayon (2016). *Measuring the service quality of Traditional and Electronic Services: An Integrated SERVQUAL model*. Paper presented at 23rd European Operations Management Association Conference (EurOMA), Trondheim Norway. Singapore: ICAM.
  34. Kohila, G.T. & Elavazhagan, K. (2016). *How Predatory Journals Polluting the Scholarly Publishing Ecosystem*. Paper presented at International Conference on "Re-Engineering of Library Resources and Services: Challenges and Opportunities" (ICRLRS-2016), Annamalai Nagar (pp. 654-656). Annamalai University: AULISAA.
  35. Pratap, Sankalp & Saha, Biswatosh (2016, July). *Identifying with Differentiation: When managers facilitate parody to elicit support to firm strategy*. Paper presented at 32nd European Group of Organizational Studies (EGOS) Colloquium, Naples, Italy.



# CAMPUS AND FACILITIES

IIM Tiruchirappalli has come a long way since its inception.

NIT Trichy, with its excellent infrastructure and a sprawling 800-acre campus is the home for IIMT in its initial formative years. Despite being an institute in its nascent stage, Indian Institute of Management Tiruchirappalli can boast of infrastructure and facilities on par, if not better than most other well-established management institutes.

## Academic Block

The Academic Block is the beating heart of IIM Tiruchirappalli which houses classrooms, library, faculty rooms, conference hall, guest-lecture hall and video-conference room. Each of these is fully furnished and air-conditioned with round-the clock power supply and WiFi enabled Internet connectivity. The IIM Tiruchirappalli Learning Resource Centre has an excellent collection of text books, magazines, journals and newsletters covering diverse domains.

## Sports Complex

For the overall development of the students, NIT Tiruchirappalli has also extended to our students, full access to the sports complex and swimming pool. The Sports Complex houses a well-equipped fitness centre. Other facilities include Badminton, Tennis and Basket Ball courts. There are also well maintained Football, Hockey & Cricket grounds along with a running track.

## Faculty Quarters

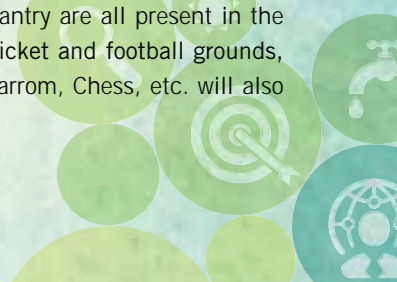
The faculty members also enjoy in-campus accommodation located at a walkable distance from the academic block. The faculty quarters are Wi-Fi enabled and have uninterrupted power supply. This further helps the faculty members' academic and research work, and enhances their interaction with the students.

## Moving to the new campus

IIM Trichy offers excellent campus facilities to everyone present on the campus which ranges from state of the art classrooms to sports facilities. The Academic block comprises of faculty rooms, class rooms which are created on the basis of drawings received from Harvard Business School. Amphitheatre classrooms have been designed on the basis of the model of Harvard Business School, which are multi-media friendly as it will have latest

IT Technology tools that would aid the teaching and learning experience of students and faculty. Multiple boards which will be layered one on top of the other will be totally remote controlled for ease of teaching for the faculty. Each classroom comprises of two separate projectors to present various case studies and articles for effective interactive session, comparison, discussion, video-conferencing, etc. Classroom capacity will range from 50-250 and the design of the classroom is created with an intention to benchmark the classroom atmosphere in the country. There will be multiple classrooms with 80 seater, 50 seater capacity along with one with 120 seater and other with 250 seater capacity to cater to the need of the large audience addressing functions.

Solar-heated hot water, 24 hours RO treated water, power back-up, lift facilities and Wi-Fi are some of the essential facilities that will be available in the new campus. Air-Conditioning facility, separate rooms for TV, games and pantry are all present in the campus. Open air amphitheatres, cricket and football grounds, and indoor sports facilities for TT, Carrom, Chess, etc. will also be made available.







# Learning Resource Centre

Learning Resource Centre (LRC) is the centre for academic and professional knowledge resources.

It aims to be a source of information and knowledge for students, faculty and other stakeholders of IIM Trichy. It hosts a vast collection of books, research journals, magazines and newspapers in the field of management and social sciences, from India and across the world. It facilitates knowledge creation through its electronic search platform and access to a wide array of research resources on and off campus.

The Learning Resource Centre of an academic institute is at the heart of all endeavours of IIM Trichy and has played a significant role in its success. IIM Trichy has been spending more than two crore rupees every year for LRC, so that it has all the latest books, journals, magazines and e-resources from across the world.

LRC subscribes to a number of company and industry databases, e-journals, simulations software statistical tools, cases etc., to provide latest scholarly information to the academic community.

## Print & E-resources

During the Financial year ended on 31st March, 2016 LRC has purchased and subscribed to the following print resources:

| Books                                | 4684 (Including Language books) + Children's Books - 559 & Chennai Center – 1102 |
|--------------------------------------|--|
| Newspapers                           | 11   |
| CD/DVDs                              | 83   |
| Databases                            | 37   |
| Company and Industry database        | 16   |
| E-journal (full text)                | 18   |
| Others                               | 2  |
| Software                             | 3  |
| Statistical Tools                    | 4  |
| Anti-Plagiarism web application tool | 1  |

LRC also subscribes to HBS, Darden and IIMA Cases for teaching and research activities.

During the financial year ended on 31st March, 2016 LRC has subscribed to the E-resources listed below:

## Resources giving information on Companies

**Capitaline:** Capitaline is a corporate database of Indian companies. It also covers full text of Director's Reports, Auditor's Report, and extensive news clippings of companies.

**Insight:** India's leading database portal that provides access to financial information spanning 20 years of history on 10,000 listed, unlisted and PSU companies of India.

**Prowess:** Largest Database of Financial Performance of Indian Companies.

**Prowessdx:** Prowess database is specially designed for academia and facilitates easy downloading of the data in simple text format.

**CapEx:** Database provides information and insights on the new capacities coming up in India in the near or medium term future.

**ACE Equity:** ACE Equity, a desktop based application which gives a comprehensive and analytical statistics for company information.

**ACE Mutual Fund:** Ace MF database provides a comprehensive & analytical application for mutual fund information.

**Thomson Reuters Eikon:** Thomson Reuters Eikon delivers a powerful mix of news, analytics and financial content filtered to your precise needs.



# Resources giving information on Industry & Countries

**Euromonitor International:** Passport is a vast resource of business intelligence on Industries, Countries and Consumers. The database covers about 28 Consumer Industries across 80 Countries.

**Crisil:** A global analytical company providing ratings, research, risk and policy advisory services.

**Industry Outlook:** Industry Outlook is a comprehensive service that provides detailed information on Indian industries.

**Indiastat:** It provides access to a cluster of 57 websites delivering socio-economic data about India and its states covering various sectors, states and parameters.

Indiastat.com has 56 associate sites which include 19 Sector specific (provide information for 19 major Socio-economic sector of the country, 6 Regional specific (provide information for 6 geographical regions of India) and 31 India/State/UTs specific sites (provide information for 31 States/UTs of India).

## e- Journals

**ABI Inform:** ABI Inform offers nearly 3,900 full text titles covering business and economic conditions, corporate strategies, management techniques, as well as competitive and product information.

**ACM Digital Library (DL):** The ACM DL contains the largest and most complete full text archive of articles on computing available today.

**Annual Review:** It has offered comprehensive, timely collections of critical reviews written by leading scientists.

**EBSCO:** Business Source Complete database has 3763 full text journals & magazines in all disciplines of business, including marketing, management, MIS, POM, accounting, finance & economics and abstracts for the most important scholarly business journals, dating back as far as 1886.

**Economic & Political Weekly (EPW):** As the journal is popularly known, occupies a special place in the intellectual history of independent India.

**Emerald: (Present and Back File Collections):** e-Journals database providing the full text perpetual access of 202 peer reviewed Management journals of current year articles with Early Access option and also providing the back file access of the journals from the year 1994 to present.

**Institute for Studies in Industrial Development (ISID):** The Institute for Studies in Industrial Development (ISID), successor to the Corporate Studies Group (CSG), is a national-level policy research organization in the public domain and is affiliated to the Indian Council of Social Science Research (ICSSR).

**INFORMS (Present and Backfile Collections):** It provides full text access of current and 15 years' archival data of 13 highly ranked journals from the database.

**JSTOR:** It provides full-text searches of digitized back issues of several hundred well-known journals.

**J-Gate:** J-Gate is an electronic gateway to global e-journal literature.

- Table of Contents (TOC) - For 45,143 e-journals.
- Database - A comprehensive searchable database with

48,214,120 articles, with 10,000+ articles added every day.

**Nature:** Nature is the world's most highly cited interdisciplinary science journal.

**OUP Journals:** Oxford University Press (OUP) publishes the highest quality Journals and delivers this research to the widest possible audience.

**Project Muse:** Project MUSE is a leading provider of digital humanities and social science content for the scholarly community.

**Sage:** Sage HSS package provides the full text access to 625 journals (including 120 journals added in 2014-16) and also back file access of the journals from the year 1999 to present.

**Science Direct (Present and Back File Collections):** It is a leading full-text scientific database offering journal articles. We have access to Business Management & Accounting; Economics, Econometrics and Finance and Decision Science.

**Springer:** Springer link is one of the world's largest electronic databases of STM Journals. We have access to 52 titles in addition to the subscribed current year's content springer shall open access to all back files published in these journals up to 1997 during the course of the contract for 52 titles.

**Taylor & Francis:** We have subscription to 383 titles in Management and related domain. We can also access back files starting from 1997 or from which ever year the content is digitized.

**Web of Science:** Web of Science provides you access to the most reliable, integrated, multidisciplinary research connected through linked content citation metrics from multiple sources within a single interface.

**Wiley:** We have access to content covering different subject areas under the SSH (Social Science and Humanities) collection and few titles are from the Maths & Statistics subject area.





## Legal Database

**Manupatra:** The Online Legal Research Database offers materials on Indian law and business policy.

**Lexis Nexis Total Patent:** Total Patent features access to the full text of 30 of the world's major patent authorities - three times more than any other single provider, Bibliographic and Abstract data from 100 authorities searchable both in language of publication and in English language machine translations as well as images, legal status, citations, patent family data compressed and searchable.

## Newspaper

**FT.com** provides reports and research on industry customers & competition, meaningful insight and analysis from award-winning columnists etc.

## Others

**States of India:** The States of India service provides statistics, official documents of state governments, and comments of CMIE analysts on the data and CMIE forecasts.

**Economic Outlook:** It provides a comprehensive and integrated view of the Indian economy.

**Commodities** combine the best of near real-time spot prices and market intelligence, historical fundamental data and robust forecasts for agricultural crops.

## Statistical Tools

**IBM SPSS:** Predictive analytics which helps organizations anticipate change so that they can plan and carry out strategies that improve outcomes.

**IBM SPSS Modeler:** It is a data mining workbench that helps user to build predictive models quickly and intuitively, without programming.

**STATA:** Stata is one of the widely used statistical packages for research and teaching. It is a complete, integrated statistical package that can be used for a variety of data management and statistical techniques.

**The Decision Tools Suite** is the complete risk and decision analysis toolkit for Microsoft Excel.

## Simulation software

**EViews:** EViews8 Enterprise Edition offers faculty, academic researchers and students access to powerful statistical, forecasting, and modeling tools through an innovative, easy to-use object-oriented interface.

**Lingo:** It is a comprehensive tool designed to make building and solving Linear, Nonlinear (convex & nonconvex/Global), Quadratic, Quadratically Constrained, Second Order Cone, Stochastic, and Integer optimization models faster, easier and more efficient.

**NVivo 10:** NVivo10 is for analysing all forms of unstructured data. Quickly interrogate data using powerful search, query and visualization tools.

## Anti-Plagiarism Web Application Tool

**TURNITIN:** Turnitin is the global leader in evaluating and improving student writing. The company's cloud-based service for originality checking, online grading and peer review saves instructors' time and provides rich feedback to students.

## LRC Activities

**Book Exhibition:** LRC organized the 4th Book Exhibition of IIM Trichy on 25th August, 2015. The annual Exhibition provides an opportunity for publishers to display the new titles and classics in the Management, Language, Kids and Leisure reading books. Director Dr. Prafulla Agnihotri Inaugurated the Exhibition.





# GUEST LECTURES

**Mr. Ananta Kumar Giri**

*Madras Institute of Development Studies* on  
Business Ethics: An Introduction

**Ms. Marie Banu**

*Centre for Social Initiative and Management* on  
Business Ethics: An Introduction

**Ms. Akshata Samant**

*Percept Pictures* on  
Integrated Marketing Communications

**Mr. Subhash Thomas**

*KPMG Global Services* on IT Consulting

**Mr. Digant Dwivedy**

*Credit Initiation and Fraud Risk (Retails),  
Standard Chartered Bank* on  
Management of Banks and Financial Institutions

**Mr. M B N Rao**

*Former Chairman & Managing Director,  
Indian Bank & Canara Bank* on  
Management of Banks and Financial Institutions

**Mr. Ram Mohan Menon**

*Inatech Infosolutions - A Glencore Company* on  
Manpower Planning, Recruitment & Selection

**Prof. N. Venkiteswaran**

*IIM Ahmedabad* on  
Strategic Financial Management

**Dr. Praveen Raj**

*CSIR Trivandram, Patent Examiner &  
Social Activist* on  
Strategic Management of Intellectual Property Rights

**Dr. Manoj Haridas**

*ITC Limited* on  
Strategic Management of Intellectual Property Rights

**Mr. Swaminathar Ramaswami**

*MIPP International* on  
Competing-in-Global-Markets

**Mr. Ramprasad Jaganathan**

*Tractors & Farm Equipment Ltd* on  
Competing-in-Global-Markets

**Ms. Nalini Guhesh**

*Ogilvy One* on  
Data Mining for Business decisions

**Mr. Jayant Kaim**

*Edelweiss* on  
Financial Derivatives

**Mr. J Raghuram**

*Vodafone Essar* on  
Managing Difficult People at Work

**Dr. T S Rangan**

*Rupajan Management Consulting Pvt. Ltd* on  
Mergers and Acquisitions

**Dr. Kalidas Ashok**

*Chief Marketing Scientist & Managing Partner* on  
Pricing and Revenue Management

**Mr. Sunil Tandon**

*MGM Beach Resort* on  
Services Marketing

**Mr. Jeetendra Singh**

*MGM Beach Resort* on  
Services Marketing

**Mr. Sunil Tirumalai**

*Credit Suisse* on  
Valuation

**Mr. Kaushal Shah**

*Kotak Capital Markets* on  
Valuation

**Mr. Shreenivas Kunte**

*Director Content- CFA Institute* on  
Behavioural Finance

**Mr. Sundar Raj**

*Max HyperMarket Indit Pvt. Ltd, Bangalore* on  
Retail Management

**Mr. TP Aswath**

*Total Rewards Management Independent Consultant,  
Mumbai* on Performance Management

**Mr. Prakash Dharmarajan**

*Independent Consultant* on  
Performance Management

**Mr. Harish H V**

*Grand Thornton* on  
Financial Accounting

**Dr. Sanjiv Aundhe**

*Fire Luxur Developers Pvt. Ltd.* on  
Managing Organisation

**Dr. Vishal Shah**

*Vice President, Wipro* on  
Managing Organisation

**Mr. Rammohan Menon**

*Inatech Infosolution Ltd.* on  
Managing People and Performance in Organisation

**Mr. Suresh Ramadurai**

*Industry Expert* on  
Research for Marketing Decisions

**Mr. Devendra Kumar Pant**

*Senior Director (Head-Public Finance)* on  
Indian Economy and Policy

**Mr. Rajamani Srinivasan**

*SAP* on  
Management Information Systems and Technology







## Distinguished Guest Lectures

Distinguished Guest lectures are those which provide a window to the students of IIM Trichy to gain a holistic view of the society, corporate and the environment on a global scale. Last year in accordance with the same aim, Distinguished Guest Lecture was arranged in collaboration of Ministry of External Affairs where the guest speaker was Ambassador (Retd). Skand Tayal, former Ambassador of Korea. He delivered the lecture on the topic

**“Independent India and the World-Policy Choices and Compulsions”** Ambassador (Retd) Skand Tayal, a post-graduate from IIT Kharagpur, served for the Indian Foreign Services on various missions in Moscow, Geneva, Sofia etc. He was also the Secretary for Indian National Commission for UNESCO during 1991-95. The lecture was a continuous interaction between Mr Tayal and the students which made it interesting and also aided the students to understand the effect of policies and choices in this globally expanding world.

## “Insight” Guest Lecture Series

“Insight” is a unique guest lecture series, which provides the students a platform to interact with the corporate, where eminent personalities from the realm of business present a picture of their world to the students. Students grab every opportunity of gaining knowledge outside their academics and participate in these lectures with great enthusiasm. The aim of the lectures is to integrate theory and practice and heighten the business sensibilities of the students. Students are given the unique opportunity to interact with specialists from the industry after the lecture through a highly charged Q&A session that

is eagerly looked forward to. The lecture series covers various domains and is directed towards developing a holistic view of the business world. Through Insight, the students learn from the very best in each field and are encouraged to open their minds to innovative thoughts and ideas.

The institute has witnessed enlightening sessions from eminent industry personalities through the Insight series. The list of guests includes the following (for academic year 2015-2016):

| Company    | Person                         | Designation  | Description of the Guest Lecture   |
|------------|--------------------------------|--|--|
| IBM        | Mr. Balaji Muralidharan,       | DGM Marketing, Cloud Ecosystem & Digital Marketplace         | Digital Marketing: The Evolving Profession of a Marketer                               |
|            |                                |  | -Knowing Each Customer in Context  |
| Amazon     | Mr. Manikandan Thangarthnam    | Director - Amazon Kindle project                             | Product evolution: Impact of innovation in Industry                                    |
| Myntra     | Ms. Amandeep Kaur              | Head - Marketing Communications at Myntra                    | Marketing Communications: Impact of revolutionary & innovative marketing techniques    |
| World Bank | Mr. Sunil Kumar                | Center Manager of the Chennai office of the World Bank Group | About World Bank and its operations in depth   |
| PWC        | Mr. Ram Periyagaram            | Consulting Partner at Pricewaterhouse Coopers                | Consulting and Advisory role Opportunities in the Big 4.                               |
| RBL        | Ms. Renuka K P                 | Head, Learning and Organizational Development                | About RBL Bank and its Operations, Challenges and specific business environment at RBL |
| CBC        | Mr. Chandrashekhar Ranganathan | Director, Consulting   | Consulting in the new era of Information Technology driven business                    |



## MAD Guest Lecture

| Sr. no. | Speaker                 | Organization                                    | Area of work                                 |
|---------|-------------------------|---|--|
| 1       | Mr. Damodaran           | Gramalaya                                       | Sanitation; Micro finance                    |
|         |                         |   | -Knowing Each Customer in Context            |
| 2       | Mr. Mahatvaraj N        | Director, AMM foundation of the Murugappa group | CSR projects in large business organizations |
| 3       | Prof. Satyajit Majumdar | TISS  | Social Entrepreneurship                      |
| 4       | Mr. Ramesh              | Rural Shores                                    | CEO, Rural shores                            |

## Club Initiated Lectures

| Sr. no. | Speaker                       | Organization   | Topic  | Organizing Club |
|---------|-------------------------------|--|--|-----------------|
| 1       | Mr. Subhajit Mazumdar         | Principal, Infosys Management Consulting (IMC)                             | Introduction to Management Consulting        | Consulate       |
| 2       | Mr. Mahesh Ramachandran       | Cofounder & Managing Director – Commonwealth Inclusive Growth Services Ltd | Starting a start-up                          | E-cell          |
| 3       | Mr. Jithamithra G Thathachari | Co-founder, Rouse Digital  | The Truth about Startups                     | E-cell          |
| 4       | Mr. Vindhu Shekhar            | Country Head, Indian CFA Society   | Career Experience in the Finance industry    | Finvest         |
| 5       | Ms. Sonia Gandhi              | Member, IAIP   | Importance of Ethics in the Finance Industry | Finvest         |
| 6       | Mr. Ramaswamy Venkatarajan    | Business Manager - Lifestyle at Flipkart, Operations Manager - SCNext      | Experience with Flipkart and SCNext          | Sigma Eta       |





# INSTITUTE ACTIVITIES

## Fourth Annual Convocation



The Fourth Annual Convocation of the Indian Institute of Management Tiruchirappalli, for award of the *Post Graduate Diploma in Management (PGDM)* and the *Post Graduate Diploma in Business Management (PGDBM)* was held on Tuesday, 15th of March 2016 at 04:00 PM, at the Barn Hall, NIT Trichy.

Shri. Ajit Balakrishnan, Chairman and CEO, Rediff.com India Ltd. was the Chief Guest for the convocation. Dr. R. Karunamurthi, Chairman of the Convocation, and Member of the Board of Governors, IIM Tiruchirappalli awarded the diplomas to 102 graduates of Postgraduate Programme in Management and 24 graduates of the Post Graduate Programme in Business Management. Dr. Prafulla Agnihotri, Director,

IIM Tiruchirappalli presented the Director's Report.

In addition to the award of diplomas, the following awards were given to these students for their meritorious and all-round performance:

1. IIM Tiruchirappalli Chairperson's Gold Medal for securing 1st Rank in PGPM: *Vivek Agarwal*.
2. HDFC Bank Gold Medal for academic proficiency in Finance & Accounting courses among PGPM students: *Vivek Agarwal*.
3. HDFC Bank Gold Medal for academic proficiency in Marketing courses among PGPM students: *Sangameswaran Ashwin*.
4. Leela Chandrasekhara Menon Award for the Outstanding PGPM Lady Student of the Year: *Archana Nair*.
5. Kotak Securities Gold Medal for best all-round performance among PGPM students: *Sangameswaran Ashwin*.
6. IIM Tiruchirappalli Chairperson's Gold Medal for securing 1st Rank in PGDBM: *Aarti Satyamurthy*.
7. IIM Tiruchirappalli Director's Gold Medal for securing 2nd Rank in PGDBM: *Kalpana P.*
8. Punjab National Bank Gold Medal for best all-round performance in PGDBM: *Sudha Ponnuswamy*

## SPIC MACAY

Indian Institute of Management Tiruchirappalli (IIMT) launched its SPIC MACAY chapter on 28th September with an inaugural performance by the immensely talented artists from





the Manipur Academy, Imphal mentored by Padma Sri Guru Thanil Singh. Apart from members of IIMT, the event was attended by staff from Bharatidasan Institute of Management, Bharat Heavy Electricals Ltd., and students from NIT Trichy.

SPIC-MACAY, the acronym for the 'Society for Promotion of Indian Classical Music and Culture Amongst Youth', is an organization that has about 500 artists and conducts over 5000 events annually in educational institutions around the world. It is a non-political, voluntary organization that organizes programs of classical music and dance, folk arts, crafts, yoga, classic cinema screenings and heritage walks in school and college campuses throughout the world to make students more aware about Indian and world heritage.



## Daan Utsav

Indian Institute of Management Tiruchirappalli (IIMT) celebrated Daan Utsav, also called Joy of Giving Week, India's festival of giving from October 2-8, organized by Elixir club (Social Responsibility Club of IIMT).

IIM Trichy kick started Daan Utsav celebrations in the campus with the initial event 'Shram Daan', a campus clean-up program on October 2nd commemorating the first anniversary of 'Swachh Bharat Abhiyan'. Other drives conducted as a part of this week included Vastra Daan, a donation drive for contributing clothes,

Pustak Daan, a donation drive for the contribution of books, newspapers, toys, one-side used papers, bags and stationery items like pens and pencils, Bhojan Daan, a traditional banana leaf lunch to honour the support staff of the college, Dhan Daan, to raise money for donation to a social cause, Vidya Daan, where the students visited a Government School in Thuvakudi and gave consultation to students from Xth and XIIth standard about career opportunities after completion of school and Netra Daan, an eye donation awareness camp.





# Fifth Foundation Day



IIM Tiruchirappalli (IIMT) celebrated its 5th foundation day on the 4th of January, 2016 with a grand function. The event was graced by noted dignitaries from the corporate world. Mr. D. Shivakumar, Chairman and CEO, PEPSICO India Holdings Private Ltd. was the Chief Guest, and Mr. Prashant Joshi, Managing Director & Head- PBC, Deutsche Bank was the Guest of Honour for the function.

The event saw the two industry stalwarts share with the students some important insights ranging from the growing importance of speed of response, how it should not overshadow the depth of response, which helps a business in the long run, to the various facets of careers, advising students to choose careers based on their passion, also to aim for long term goals and to be prepared for the hard work and commitment needed to achieve them. They also spoke of looking at ideas at a global level and the

irreplaceable role played by family and luck.

Social responsibility being a core value inculcated at the institute, as part of its flagship PGP programme, students are required to engage in a “Make a difference”(MAD) Project which aids different strata of the society. One of the teams of this initiative comprising of final year students was awarded a certificate of appreciation.

The institute also felicitated Mr. Ravi Kumar, Centre-in-charge, IIM Trichy-Chennai Centre for his admirable efforts in rescuing Prof. Mohan Kuruvilla, who was stranded during the recent Chennai floods.

As part of the celebrations, a cultural programme was coordinated by the Rasika Ranjana Sabha and saw a performance by many talented classical artists from the region.

## Arcturus

The Indian Institute of Management, Trichy organized its Annual business festival, ARCTURUS 4.0 on November 7th (Saturday) and November 8th (Sunday), 2015. The event was conducted by the Business Fest Committee, IIM Trichy in collaboration with different Academic Clubs functioning in the institute.

The motto of ARCTURUS 4.0 is to organize an endeavour to challenge conventional thinking approaches towards management and revolutionize the approach to Indian business as a whole. With this B-School Fest, the institute is striving

to reach new horizons in creative thinking while concomitantly encouraging and honing excellence in this domain.

Arcturus 4.0 is set to be organized with respect to various management domains such as Marketing, Finance, Consulting, Entrepreneurship, IT & Systems, Operations, and HR. The event attracted a total number of 2000+ teams from premiere B-schools such as IIM Bangalore, IIM Lucknow, IIM Kozhikode, ISB Hyderabad, NITIE, etc.





# HR Conclave

The third edition of IIM Trichy's annual HR Conclave was held on 17th October, 2015 at The Westin, Chennai, with the theme "Evolving HR". This event brought together eminent senior industry professionals and academic scholars under the same roof, who shared their experiences on the rapidly changing nature of Human Resources domain.

The whole event revolved around 2 panel discussions on topics - 'Aligning HR strategy in the wake of Make in India campaign' and 'Dynamic employee engagement and Employee Gamification'. HR Conclave 2015 also featured a first-hand experience on gamification, through a simulation game

'ChangeQuest' powered by KNOLSKAPE. The conclave ended well with the promise of coming back bigger and better next year on its fourth edition.

The event saw active participation from senior executives of Yes Bank, Landmark Group, Ford Motors, Rane Group, CTS, TVS group, Hyundai Motors, Kevin, Oracle, Hospira Healthcare, Scope International, TCS, Wabco, Philips, and many others. Various faculty, researchers and students from DoMS IIT Madras, St Peter's University, PSG Institute of Management and other colleges also attended the event creating a rich blend of participants with varied experience.







## STUDENT ACTIVITIES

### Sports Activities

- 1. Sports Committee :** The Sports Committee of IIM Trichy organize major events each year to celebrate and nurture the sporting spirit within the students.
- 2. Sangram (Annual Sporting Festival between IIM Bangalore, IIM Kozhikode and IIM Trichy)** - Sangram is one of the most prestigious sporting rivalries of the B-School community in India with teams participating from three premier business schools of Southern India - Indian Institute of Management Bangalore, Kozhikode and Tiruchirappalli. Since its inception in the year 2004, the intensity of the participating teams has been

unmatched, and the euphoria unparalleled. IIM Trichy participated in total of 19 events across Men's and Women's. IIM Trichy maintained its legacy bagging gold medals in various events.

#### 3. ITFL (IIM Trichy Football League) - ITFL

is the annual football tournament conducted by the Sports Committee of the IIMT. ITFL, 2016 was the 5th edition and was played among 6 teams. The teams had a good mix of first year and second year students. The teams selected the captain and players through an auctioning process. A Traditional Tamil Martial Arts, Silambam performance was staged to inaugurate the much anticipated league. The tournament gave the students some much needed respite amidst their busy schedule.



#### 4. BCL (Beryl Cricket League) - BCL is the

annual cricket tournament conducted by the Sports Committee of the institute. BCL, 2015 was the second team tournament and was played among 6 teams. The teams were selected through an auction process and all the teams had a good mix of first year and second year students. It was an exciting tournament with some very nail biting encounters between the teams.

#### 5. Kurukshetra (War between Sections) - Kurukshetra is a sports competition held between Section A and B of IIM Trichy students. The competition consists of cricket, football, volleyball and table tennis events. This year Kurukshetra witnessed some mouth-watering duels among students with both the sections battling out for bragging rights, pushing each other to their limits.

#### 6. Dwand (PGP 1 vs PGP 2) - Dwand is a sports competition held between PGP 1st vs 2nd year. The competition consists of basketball, football and volleyball events. PGP-1 and PGP-2 played out intensely contested matches which saw many wonderful performances and dazzled the onlookers.

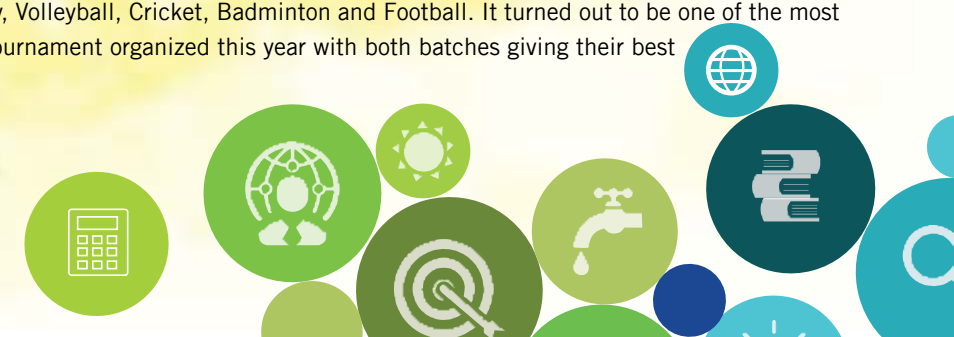
#### 7. Students vs Faculty Charity Match - A cricket match was organized between the faculty and the students to raise funds for charity as a part of Daan Utsav in association with Elixir club. It was an exciting contest as the Faculty team gave a tough fight to the students but ultimately ran out of steam as the students team won the match. The event was attended by majority of the faculty and turned out to be a great event.

#### 8. Alumni vs Students Match - As a part of the Alumni meet a football match was organized between the Alumni attending the meet and the students of IIM Trichy in association with Alumni Committee. It was an interesting event as the current students got a chance to bond with some of the alumnus of the institute.

#### 9. Volleyball bash - This year Sportscom organized its first ever Volleyball tournament. The tournament was conducted on the same theme as BCL & ITFL and 4 teams (Southern Smashers, Royal Servers, Netmasters and Ballbusters) were formed with each team led by the icon player of that team.

#### 10. TT championship - Sportscom organized its first ever TT tournament this year which saw active participation from students.

#### 11. Adios series - Sportscom organized "The Adios" (farewell series) for outgoing batch of IIM Trichy where matches were played between PGP1 (2015-17) and PGP2 (2014-16) in namely 5 sports: Hockey, Volleyball, Cricket, Badminton and Football. It turned out to be one of the most entertaining tournament organized this year with both batches giving their best







# Student Committees and Clubs

## External Relations Team

ER Committee can effectively be deemed as the face of the Institute. It is the committee that serves as an interface between the Institute and the corporate players, print and electronic media and the entire student community. Representing the institute in the media and corporate circles, the committee takes on the responsibility of portraying the institute activities in the best possible manner.

The ER Committee aims to holistically promote the brand of IIM Trichy, propagating its growth and reach across all functions in the institute including Clubs and Committees, connecting with prospective recruiters, aspirants and all external stakeholders. Overall it has the primary responsibility of leveraging the key events in the institute in order *to build the brand of IIM Trichy*.

## Placement Team

Nurturing students to become industry-ready managers by the time they complete the programme is one of the core objectives of the institute. Placement Committee acts as an interface between the students and the industry for various types of campus engagements. It ensures students' exposure to

the industry through live projects, corporate events, part-time projects and summer internships. The committee plays a vital role in campus recruitment of students through its interaction with various organisations.

## Cultural Committee

The Cultural Committee yet again made a lot of occasions memorable this academic year. From festivals to the annual cultural festival of IIM Trichy, Rhythm, everything was conducted with great diligence and satisfaction. The committee is very

proud to have involved the entire IIM Trichy family in all of the occasions without fail. CulCom, as is fondly called by the students, organized celebrations for many festivals such as Holi, Ramzan Eid (Eid-ul-Fitr), Onam, Janmashtami and Diwali.





## Sanskriti

True to its name, this edition of Sanskriti was indeed a war of sections. Amidst sleepless nights and jam-packed schedules, the Sections of PGP 14-17 managed to conjure up a show so stunning that it was really a Battle of Entertainment rather than the purported Battle of Sections. The sections danced and basked in limelight, spreading smiles and making memories.

The competition was a tug-of-war for supremacy with enchanting performances

Overall, it was a night to remember, Sanskriti 4.0 will be remembered for entertaining performances and the cheering, spirited crowd.



## Rhythm

The purpose of any cultural committee is to strike the sparks of creativity and unbridled passion that is harboured deep within us. It enables us to, at times, produce works of art and things of beauty that define us and thus give life to them. CulComm at IIM Trichy believe in going to great lengths to nourish the flame of creative talent lying dormant within each of us, to protect it and recognise it. To this end we organised Rhythm, the Pan-India annual cultural festival of IIM Trichy – a harmonious sequence of colours, sounds and elements. The occasion was marked with wonderful, spirited performances by participants who gave their best to showcase their skills.



## The Academic Committee

The Academic Committee strives to create, nurture and maintain an environment of continuous learning for the participants to satisfy their desire to learn. The Academic Committee forms a link between the student community and the faculty members.

The members of Academic Committee work closely with the faculty to take care of course content, scheduling of classes, elective auctioning, class representative election/selection and course representative election/selection. The Academic

Committee also helps in organizing tutorials for courses for first year students. Disciplinary issues are also handled by the Academic Committee.

The Academic Committee also organized the campus evaluation round of RBI Challenge on the topic "Demographic Profile of India: Threat or Opportunity??" in the month of January 2016. The campus round was organized to select an entry for the competition to represent IIM Trichy.

## Fest Committee

The B-Fest Committee is responsible for organizing Arcturus the national level business festival of IIM Trichy. The committee works with the several academic clubs of IIM Trichy to shape up and launch online case studies and on-campus events. The committee ensures that every event proposes a business scenario which would test the budding managers by providing a platform to showcase their innovation, skills, knowledge and real time problem-solving ability.

What started as a spark has today grown into being one of the most anticipated fests in the Indian B-School scenario. Bigger than any of its previous editions and with never before seen events, workshops and initiatives, Arcturus 5.0 is all set to shake up the Indian B-world.

## Food and Beverages Committee

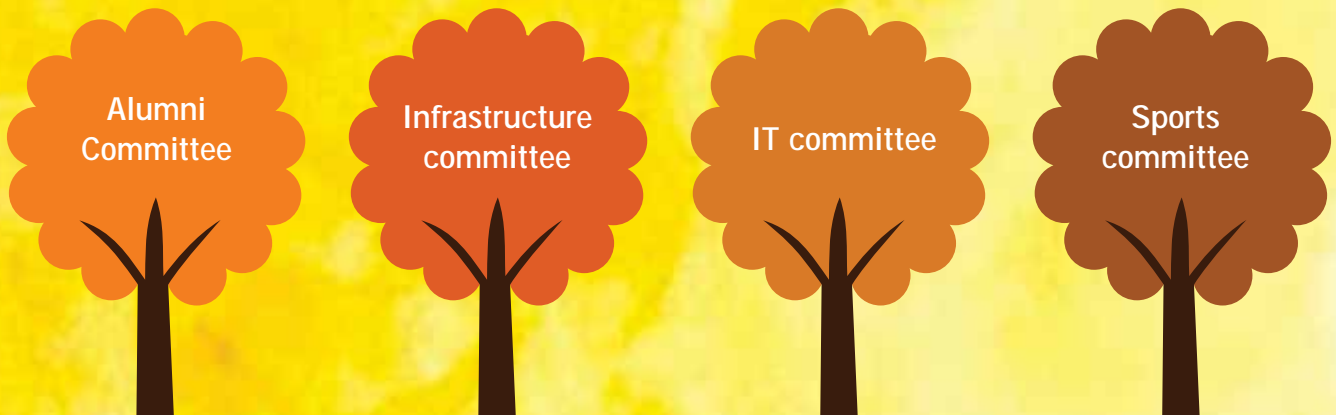
F n B is the Food and Beverages support committee at IIM Trichy. The main focus of the committee is to ensure the proper functioning of the student mess and implement any necessary changes for the same. Apart from that the committee also

monitors a college canteen and a night canteen. The committee works in collaboration with all the other committees and clubs to ensure the best quality and timely deliverance of the menu items at various functions and events.



## Other Committees

Various other committees ensure the students' overall development on both academic and extra-curricular fronts in tune with the institute's aspiration of carving out perfect managers. Infrastructure and technology are kept up to date and hospitality to the visitors is taken care of by committees whose contributions ensure a smooth functioning of all aspects of student life, as well as that of the institute.



## CONSULATE- Strategy and Consulting Club

Consulate, the strategy and consulting club of IIM Trichy, has been vital in bringing fresh thought and energy into their approach to Consulting. They have organized multiple strategy competitions and events, to allow the future managers of tomorrow, pit their Strategic Quotient against each other's. The competitions are in the form of case study, article writing, guesstimates and simulation games.

Consulate continues to consult a Trichy-based NGO called Spastics (an NGO helping kids with cerebral palsy). It is a pro-bono project and it involves making the NGO self-sustainable and efficient.

The Club has also collaborated with international business schools to aid foreign companies formulate strategies to enter Indian markets, through facilitating exchange of knowledge and students collaboration in live projects.

## E-cell- Entrepreneurship Club

The E-Cell of IIM Trichy is into its third year from its inception. Entrepreneurship is always a creative mind's dream. The world is changing its dynamics and the economies are looking towards the Start-ups. On these lines, E-Cell of IIM Trichy is making progress to promote Entrepreneurship among the student fraternity by bringing the striving entrepreneurs to the institute and conducting events which give rise to the spirit of entrepreneurship among the students of IIM Trichy. E-cell has organized several guest lectures attended by eminent industry professionals various case study competitions throughout the academic year.

## HR Conclave Club

The HR Conclave Club organizes the HR flagship event where industry experts are brought under the same roof to debate the trending practices in the effervescent and constantly changing HR Conclave domain of Human Resource Management – the HR Conclave.





## MAC- Marketing and Advertising Club



The Marketing and Advertising Club or MAC is a platform where the students of IIM Trichy hone their marketing skills and brace themselves to enter the marketing and advertising arena that awaits them after they graduate from the institute. The club emphasizes on offering real time experience to marketing aspirants through enthralling guest lectures by industry stalwarts, live projects, workshops and loads of other exciting events. The events conducted by MAC last year are Brand Warz, the annual case study competition, Ultimate Negotiator had some very interesting exchanges took place between the finalists as they pushed each other to their limits to negotiate and be crowned "The Ultimate Negotiator". The Market Maker event tested the sales acumen of the participants and had the audience voting on the best sales pitch. MAC also launched a series of web comics, called "Marketing Ninja" to help familiarize students with lesser known marketing concepts and interesting consumer behaviour phenomena.

## Matrix- IT and Systems Club



The Matrix Club has been established by the students in order to provide increased awareness of the various career options and opportunities in the IT / Systems industry for management graduates. It also helps students gain exposure to hands-on experiences and relevant IT certifications through industry partnerships and various projects. The Matrix club organizes seminars and guest lectures by eminent IT industry leaders to portray how technology is leveraged to solve critical business problems and also publishes periodic newsletters in an attempt to highlight the latest trends in the technology sector. The various events conducted by Matrix over the course of the year include 6 Degrees, the flagship systems event, which is held at Arcturus the business festival of IIM Trichy, Crack IT, the flagship case study competition of Matrix, Guest Lectures to facilitate industry interaction and Perpluex, an online analytics event to gauge the participants' awareness of current technology trends and decision making capabilities. All Matrix events have seen enthusiastic participation by students and industry professionals alike.

## Persona- OB and HR Club

The goal of Persona Club (HR & OB) at IIMT is to educate managers about the current global HR practices and trends and initiate active discussion on such topics. Apart from being a learning channel, the club aims to be an exciting forum for

displaying students' prowess in handling HR issues and also to help them get a strong hold over the function. The club has successfully conducted many events during the course of the year which include Ideal Recruit, an event for PGP first year students to test their summer placement readiness, HResolve, a case study and simulation competition to test the participants' knowledge in the areas of OB, HR and Industrial Relations, The Revolutionist, organized during the Annual B-Fest of IIM Trichy as well as Persona Lenz, a Facebook Article series which was aimed at providing them industry insights by sharing famous articles online on the social media platform of Facebook.

## Sigma Eta- Operations Club



SigmaEta, the Operations Club of IIM Tiruchirappalli is committed to maximizing the knowledge of every student of the IIM-T community in the area of Operations and provides challenges that help hone these skills. The Club aims to achieve this mission through periodic Quizzes,

Guest lectures, Tutorial sessions, Case Study Competitions, Live Projects, Industrial visits, Quarterly Newsletters, B-School Fest competitions such as OpsWise, which is a national level case study competition which tests the participant's depth in diverse concepts of Operations & Supply Chain Management and OpsVision, an article Writing Competition, guest lectures, to facilitate Industry interaction & taking up live projects with interesting premises.

## Breakfree - Dance Club

Club Breakfree, provides a platform for all passionate dancers to express their creativity and passion for the art. It encourages diversity with a blend of western and Indian style of dancers in the club. Club Breakfree aims to help the members hone their skills, express themselves and expand their talent. The club also provides students the opportunity to learn different forms of dances from across the globe.

Moreover, it is a vital outlet from the hectic monotony of regular classes, projects and presentations.

## Elixir



Elixir is a club of IIM Trichy which aims to inculcate a sense of societal development encompassing environment, education, healthcare and the wellness of mankind in the minds of budding managers. It endeavors to groom them to be responsible for more at the organizations they work. The club strives proactively to fulfill its responsibility towards society by organizing programs such as blood donation camps, donation drives for both books and clothes, sending relief materials for national calamities and Swachh Bharat activities on campus etc. Elixir also involves in organising Make



A Difference (MAD) guest lecture series. We also understand and act on the social issues in and around the region. Activities conducted by the club include Helping Children have a Healthy Smile (June 2015), Better Facilities for Future Generation (August 2015), From Me to You—a gift of life, Yukti, AIDS Awareness campaigns, Daan Utsav (Oct 2015) and were also actively seeking donations for the Chennai Flood Relief Efforts.

## Enviro

Enviro Club works to foster a culture of environmental consciousness and create the next generation of leader-managers who will be the driving force for sustainable development and holistic growth in their organizations. The Enviro Club at IIM Trichy is dedicated to:

- Propose and implement clean technological solutions in the campus.
- Implement environment-friendly practices across the campus and the city of Tiruchirappalli
- Expose students to sustainable methods of resource management and technology
- Gauging holistically, the requirements for an organization to adopt and implement industry-wide best practices for promoting sustainability.

## Podium : Debating and Literary Club



Since its inception Podium has primarily served as a debating club with shift in orientation towards the literary part in the recent time. The club focuses on having a dialogue outside of the classroom as well and for the same faculties are invited as well. They have conducted some of the most popular and interesting activities on campus such as section wise debates, the Vani Debates, which is a fiercely contested debating series wherein the students are pitched against the very professors they learn from and literary events such as “Tiny Tales” which was a writing event where participants were given a theme on which they concoct a short story of 140 characters or less.

## Quizzotica : Quiz Club

Quizzotica – the quiz club of IIM Trichy – aims to foster intellectual stimulation and a desire amongst students to know and to further incorporate these as a way of life. Quizzotica has been playing a vital role in sustaining quizzing interests of the inquisitive folks at IIM Trichy. They conduct a plethora of quizzes from a multifarious array of topics ranging from the mundane to the esoteric that serve as an excellent platform for students to share their knowledge.

## Rangbhoomi : Dramatics Club

Rangbhoomi is committed to highlighting social issues prevalent in our society through stories. At Rangbhoomi, we like to experiment and we try to interpret exciting stories in an innovative and professional manner, in the form of stage and street plays. We make use of every possible occasion to entertain students while simultaneously trying to instill team spirit. The club also encourages and assists students in developing the skills required to perform in front of huge crowds and put forth their opinions.

## Swara : Music Club



Swara, IIM Trichy's very own music club organizes various musical events both by itself and in association with other clubs or committees. We have successfully organized fun events like Funtakshari and Lip Sync Battle. We also co-organize the flagship cultural fest of the college, Rythm where we facilitate solo singing and band events. We promote music, not only among those who sing or play musical instruments, but throughout the institute as a whole.

## 11MegaPixels – Photography and Film Making club



Photography is an art and 11 MegaPixels, the Photography club of IIM Trichy and makes an attempt to promote this form of art and capture all the best moments on campus and also organize photography competitions for all the photography enthusiasts on campus.

## Finvest



Finvest, the Finance and Investments Club of IIM Tiruchirappalli is a student-driven initiative that aims to cultivate the students' interest in finance as an academic discipline and as a career option. To achieve this objective, the club organizes industry talks, seminars, workshops, guest lectures and quizzes. Through these initiatives FinvesT provides the students a holistic experience in finance and ensures that they are better prepared to practically handle the financial domain.





# CAMPUS ENGAGEMENT AVENUES

## Student Achievements

IIM Trichy has witnessed a large number of victories in many team competitions during the Academic Year 2015-16. For the second consecutive year, a team from IIM Trichy has won the CFA Institute Research Challenge at the national level and they represented India in Chicago for the Asia Pacific Round. Our students were crowned the winners, in the Data Premier League Competition hosted by Latent View. This competition is a platform for the students to showcase their analytical skills as this competition forces them to solve complex problems and find data driven solutions.

We saw a team from our institute being crowned Runners-up for the Yes Bank Transformation Series. This case study competition forces the students to come with innovative ideas which can incorporate present digitization world and find the best innovative idea. Over 700 colleges participated and more than 16000 entries were received for the competition where IIM Trichy excelled.

Students also made it to the Finals of Mahindra War Room, one of the most intense case study competitions in the country, which went international this year. Being one of the daunting case study competitions amongst the B-Schools, as it Mahindra and Mahindra provides a range of sectors from which a case study can be chosen

which has realistic business issues. The evaluation process being rigorous and spread over 6 months makes it one of the coveted competitions

We had two teams getting the Runners-Up position in the YuTry and YuStart event hosted by CII at the National Level. This conference allows the students to apply the business expertise in solving social problems and gain entrepreneurial skill set during this 2 day conference.

We also had multiple victories across various events hosted by b-schools such as IIM Indore, IIM Lucknow, IIM Udaipur, SJMSOM (IIT-Bombay), DoMS (IIT-Madras), IFMR, LIBA and XIMB.

In Individual events, some of our students have shined brightly and have been bestowed prestigious awards at International and National Levels.

Shivesh Bajpai was crowned the winner of Cognizant Business Consulting's CXO Challenge besting more than 4000 other participants from top b-schools.

Varun Gampa and Shivesh Bajpai were featured on InsideIIM as India's Top 50 most Employable Managers. InsideIIM is a platform which brings aspirants, managers and MBA students at one platform. InsideIIM conducts this competition where the candidates are shortlisted on resumes and then move into further rounds where they are required to answer various questions and scenarios. Based on the answers and their interviews the best 50 managers amongst the entries from all the IIMs are selected.

Varun was crowned victorious in AskMe.com's Marketing Case Study Challenge. Archana Nair was announced victor in the Go Minimal competition organized by IIM Lucknow.

Keshav Pasari was presented the Future Business Leader award at the CIMA Global Business Challenge and was Runner's Up at the 'Chanakya – The Mastermind' competition organized by the Madras Management Association





## Live Projects

Live projects provide opportunities to students to associate with organization through short-term projects on part-time basis from the institute along with their academic curriculum. The live project provides the student valuable corporate exposure and at the same time, companies get the benefits of the best talent in the country to work on these short-term projects. A student can devote 8-10 hours per week for the project and can also work full-time during the term breaks. Live Projects were floated by Chamber of Industry, France, Ultramarine and Pigments, Lupin Pharmaceuticals, TopScholar.com, Box and Space, Careers360, SIDCO, JSW Steel among many others across Marketing, Consulting, Strategy, HR and Operations Domains.



National Finalists at Mahindra War Room 2015



Deloitte South Zone Regional Finalists 2015



Winner of CBC CXO Challenge 2015





# PLACEMENT CHAIRPERSON'S MESSAGE

Dear Recruiter,

Greetings from IIM Tiruchirappalli!

Each of the last five years has been a new milestone for us, where we have gone from strength to strength to become one of the most sought after business schools in the country. This has been possible by amalgamating our rigorous academic program with intense corporate exposure. Now, with the beginning of another academic year and another Placement Season, we are poised to take another leap.

The emerging innovative business practices of the day are something that every manager, budding or established, should stay abreast of. With this in mind, IIM Trichy has opened its doors to make way for the best professionals of the corporate to walk into our classrooms. "*Insight – The Corporate Window*" is a guest lecture series where students get to interact with top-notch industry experts and learn from their experience.

Another preferred and highly encouraged avenue of engagement, for us at IIM Trichy, is **live projects**. Emerging organizations often float limited period projects that students can execute alongside their academics. These engagements give the students a chance to implement their classroom learnings in a real business scenario and also helps them to understand the responsibilities attached to various roles.

These industry engagements along with our rigorous academic program, culminate in IIM Trichy transforming its students into socially responsible and industry ready business professionals. And this has also reflected on our Summer & Final Placement processes, with IIM Trichy becoming the recruitment destination of choice for many of India's most prestigious corporate houses. Since the first Placement Season, the number of recruiters visiting IIM Trichy has been increasing consistently, with previous recruiters coming back to campus year on year. This confidence, that recruiters have shown in us, propels us to further challenge and expand the boundaries of professional excellence that IIM Trichy has come to be associated with.

As we are all set to kick off the **Placement Season 2016-17**, I invite you to come to our campus and interact with our students. Here you will not only meet a pool of excellent professionals to fulfil your recruitment needs but also a set of inquisitive minds all set to take on the world!

-Yours Sincerely,

**Prof. Abhishek Totawar**





# CAMPUS PLACEMENTS

## Summer Placements

The Indian Institute of Management Tiruchirappalli (IIMT) is pleased to announce the successful completion of summer placement process for the 2015-17 batch of the two year post graduate programme in management. This summer internship provides students with the opportunity to understand the corporate world along with the aspect of contributing to the organization. During the internship period, students work on a projects with an organization along with the chance to utilize their skills of using theoretical knowledge in the actual business situations.

The summer placement at IIMT has been growing each year which showcases the strong corporate relation. This also attributes to the skills and academic excellence of IIMT's students which is groomed and imparted through the extensive curriculum and support of the faculty. Total number of companies participated in the summer placements this year was 51 which made 102 offers across various verticals.

## Sales and Marketing

This year summer placements witnessed various roles being offered in sales, digital marketing, and marketing research. Diverse sectors ranging from IT and Media to FMCG offered the above and more such roles to the students. Major FMCG recruiters were Dabur and Saint-Gobain which offered roles in sales management and marketing research. E-commerce firms such as Sulekha, Babajobs, Lokus Designs, also offered roles in the same field. Other major recruiters in marketing function included FCB Ulka, Novonous, Shoppers Stop, Ogilvy, Matrimony.com, Astroved, Robert Bosch.

## Finance

IOSCO offered a niche role of Policy & Capital building advisor in finance to the students of IIM Trichy this year. World Bank, ICICI Bank, Royal Bank of Scotland, HSBC, NCDEX, Bajaj Alliance, ESAF Microfinance and Yes Bank recruited students for roles in finance.

## Operations & Strategy

Strategy roles offered this year came from different sectors such as Manufacturing and Finance.

Mahindra offered a strategy role as part of their prestigious GMC program. Ram-Nath & Co., Last Mile and Trident Hotels offered roles in Strategy Consulting and General Management. The students received offers from firms such as Deloitte and Cognizant Business Consulting offered management consulting roles. Prequate consultants Pvt Ltd recruited students for financial consulting roles in risk managements. Profiles offered included Category Manager, Business Development and Industry research.

## Consulting and General Management

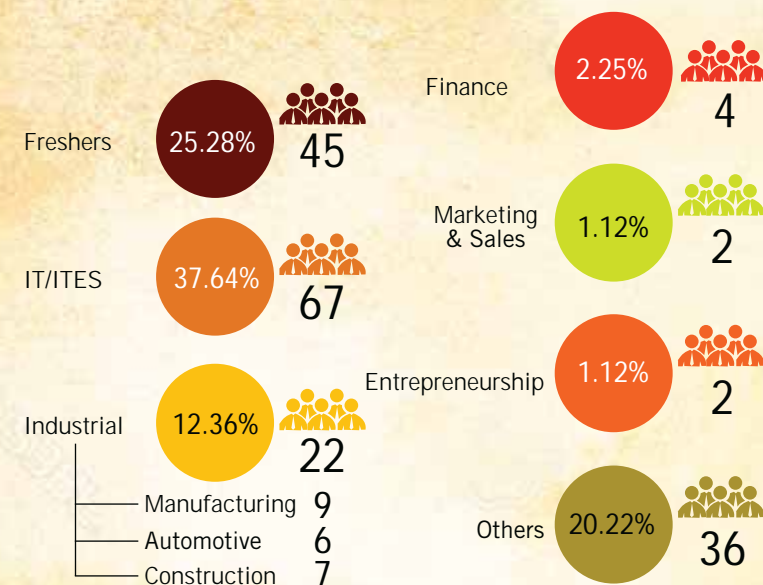
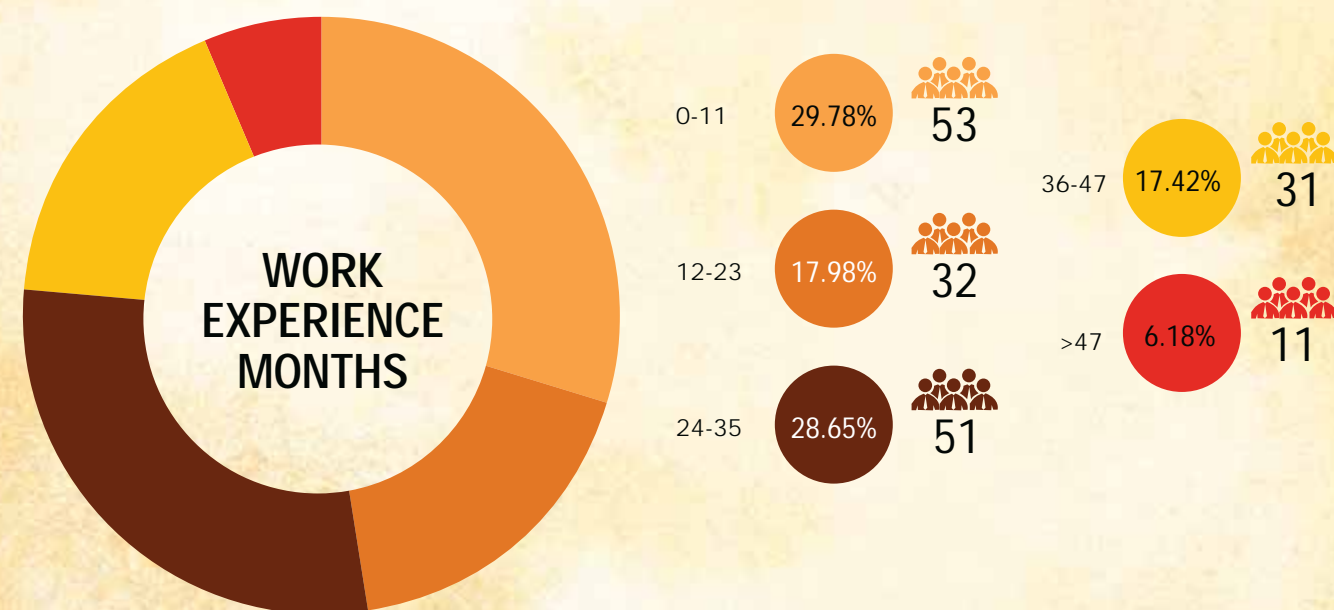
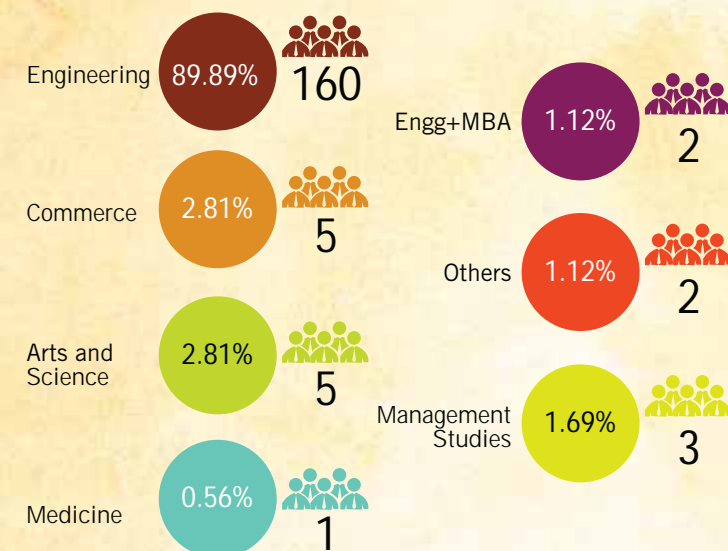
The students received offers from firms such as Deloitte, Cognizant Business Consulting and Fidelity. Profiles offered included Category Manager, Business Development and Industry research.

## IT/ITES and Human Resources

Companies offering IT Roles included roles in the HR function were offered by L&T, WOMS, TVS Motors and BPCL. Crestpoint Consultants offered role in IT management and new product development. Niche roles catering to the students' interest were also offered during the summer placements.

International summer placements in Dubai and Spain were one of the major highlights indicating its reach.

## PGP 2016-18 BATCH SNAPSHOT







## Akhila Komarika

26 Years

**Graduate Institute:** Indian Institute of Technology Delhi

**Degree:** B.Tech, Electrical Engineering

**Work Ex:** 0 months



Akhila is a trained Kuchipudi classical dancer and has been a stage performer since her childhood. She is also an avid birder who has participated in many nature walks around India including national events like Big Bird Day.

- Jointly awarded Budding Innovator Award of the Year - 2012 for the invention entitled "An Affordable Cellphone Based Navigation System for the Visually Impaired" by National Research Development Corporation (New Delhi, 2012)
- Secured 3rd prize in QuEST Ingenium Global organized by Quest Global Inc. for the project "Indoor Navigation for the Visually impaired" (Bangalore, 2013)
- Co-authored paper titled "A cellphone based path directed indoor navigation for persons with visual impairment" accepted for publication in ACM SIGACCESS International Conference of Computers and Accessibility held in Bellevue Washington, USA (October 2013)
- Headed Biodiversity Project called Bird Audit in Sustainable IITD Club, IIT Delhi



## Ankit Kumar

22 Years

**Graduate Institute:** Delhi College of Engineering

**Degree:** B. Tech, Software Engineering

**Work Ex:** 0 months



Ankit is an outgoing and a self-motivated person. He loves interacting with people and gets along with ease. He is a sports fanatic and has played cricket at national, state and club level. He also played table tennis at the state and district level. He loves singing and playing the guitar and is a huge fan of Dan Brown's work.

- Submitted a major project on Character Recognition using Machine Learning (patent pending) in 2016
- Represented Delhi U-16, 2009 in Cricket
- Captain, DTU Cricket Team
- Editor in Chief, DTU Times
- Organiser, Engifest, 2012-2016 and World Domain Day, 2015



## AVS Rajeev

22 Years

**Graduate Institute:** Bala Shiva Degree College (Rayalaseema University)

**Degree:** B.Com



Rajeev is sincere, hardworking and always strives for excellence. He is passionate about music and is pursuing a certificate course in carnatic music. He has good communication skills.

- He won a singing competition(ghantasala gana sabha)
- Pratibha awardee (Govt. of Andhra Pradesh ,2010)





## Abhishek Kumar Singh

22 Years

**Graduate Institute:** Pandit Deendayal Petroleum University

**Degree:** B. Tech, Petroleum (Upstream)

**Work Ex:** 0 months



Abhishek is a sincere and hard working person with good communication skills. He is a football fanatic, playing as well as watching. He is an avid reader, particularly of fiction and the classics.

- Presented a review paper on "Resbots" in the UPES School of Petroleum Engineers Fest 2014 on behalf of PDPU.
- Stood runners up in a technical competition "Drilling Mud Challenge" in the UPES SPE fest 2014



## Alanka Manideep

22 Years

**Graduate Institute:** Anil Neerukondha Institute of science and technology (Andhra University)

**Degree:** B.E, Electronics and Communication Engineering

**Work Ex:** 0 months



Manideep is a sincere and hardworking person with good management skills. He likes playing kho-kho, Table Tennis and Volleyball. He is passionate about the drums.

- Completed his project in Filter length optimisation in multirate signal processing
- Interned at Airport Authority of India, underwent training in Instrument Landing and Airport Systems
- Presented paper on 'Radar Antenna Propagation' at GMRIT



## Antariksh Tiwari

22 Years

**Graduate Institute:** University School of Information and Communication Technology (USICT), GGSIPU

**Degree:** B. Tech, Information Technology

**Work Ex:** 0 months



Antariksh is a sincere and hard working person with good analytical and communication skills. He likes working for social welfare and was the college president of Leaders For Tomorrow(NGO). He has a keen interest in sports and loves playing football. He is an avid reader, particularly of fiction.

- College Head, Leaders For Tomorrow(NGO) - Led a team of over 150 students over a period of 1 year
- Center Head, Igniting Young Minds Project - An initiative to teach underprivileged and orphaned children
- Coordinator, Mr&Miss Anugoonj, Anugoonj(University Fest) - worked with a team of 15 to successfully conduct the event
- SAP-ERP Intern at ONGC - worked with a team of 12 to create an employee database system





## Arun Venkatesh

21 Years

**Graduate Institute:** VIT University, Vellore

**Degree:** B.Tech, Mechanical Engineering

**Work Ex:** 0 months



Arun is a graduate from VIT University. He had a consistent academic record, right from his school days. He is interested in sports, and he plays basketball and volleyball in his free time. He is an efficient worker who believes in team work. Organizing events during his time in VIT has helped him gain some experience in managing. He is a cinema buff who is also passionate about traveling and adventure.



## Aditya Gautam

23 Years

**Graduate Institute:** Nalanda College of Engineering

**Degree:** B.Tech, Mechanical Engineering

**Work Ex:** 0 months



Aditya has a degree in Mechanical Engineering. He is very passionate about biking and loves to travel a lot. He completed his training from NTPC and BTPS(Barauni). He believes in simplicity and likes to cook in his free time.

- Represented school at cluster level football tournament in 2010



## Aaija Manoj

23 Years

**Graduate Institute:** LBS Institute of Technology for Women

**Degree:** B.Tech, Computer Science

**Work Ex:** 11 months

**Company:** IBM India Pvt. Ltd.



Aaija has worked in IBM where her good organizational and communication skills helped her perform well in all the tasks assigned to her. She finds pleasure in writing, mostly short stories and poems and is also an avid reader. She also possesses leadership qualities that have helped her throughout the years.

- Active member of Nature club in LBS Institute of Technology for Women, Trivandrum
- Completed a course in computer hardware and networking with first class, Research and Enhanced Education Forum, LBS Institute
- Won first prize in Techie smiley event of SRISHTI VISMAYA, an Intra-College Technical Fest
- Won 3rd prize in Hindi poem writing in Srishti Vismaya





## Bavatarak Pamidi

21 Years

**Graduate Institute:** BITS Pilani Dubai Campus

**Degree:** B.E (Hons), Electronics and Communication

**Work Ex:** 0 months



Bavatarak graduated from BITS Pilani, Dubai in 2016. He is a quick learner and understands the importance of consistency and sincerity. He is a sports enthusiast, football in particular. Bavatarak loves watching movies in his free time and is passionate about travelling.

- D-Link Sales Specialist- Switching
- First prize in inter and intra college football tournaments



## Chandra Pal Morya

21 Years

**Graduate Institute:** P.M.B. Gujarati Commerce College

**Degree:** B.Com (Hons.), Commerce

**Work Ex:** 0 months



Chandra Pal is sincere and hardworking. He sets a definite target and will give his best to achieve it. He enjoys playing football and listening to songs. He also has a keen interest in reading, especially thrillers. He is always ready to learn new things.



## Dibyajyoti Pegu

24 Years

**Graduate Institute:** Dibrugarh University

**Degree:** B.Tech, Electronics And Communication Engineering

**Work Ex:** 0 months



Dibyajyoti is a sports lover and ardently follows football. He is of polite nature and a quick learner. He can work efficiently in teams and is very good at leadership roles. He believes in smart work and so he tends to bring out results efficiently and way before deadlines. Hailing from Assam (India) he brings a diverse culture and also integrates well with cultural milieu of his peers.

- First Class in B.tech from Department of Electronics and Communication Engineering, Dibrugarh University, Assam.
- Undertook a project titled "Automatic Weather Station using 8051 Microcontroller" during his B.tech degree.
- Training at Indian Oil Corporation Limited, Digboi (Assam)





## Divya Bodra

23 Years

**Graduate Institute:** Symbiosis Institute of Design, Pune

**Degree:** B.Des, (Bachelor of Design), Communication Design (Animation)

**Work Ex:** 0 months



Divya is an optimistic, sincere and hard-working person with a creative mind. She loves working for social welfare and is always looking forward to learning new and different things. She has an interest in photography and wall painting.

- Organized and participated in seminar on Design to Delivery, an event organised by Emmersive Technologies in 2014
- Was a part of the Promotion Committee of National Seminar on Animation-Animeet in 2013
- Participated in Wall Your Imagination event organised by Desart, a social welfare organization in, 2012



## Dwaipayan Chakraborty

21 Years

**Graduate Institute:** Heritage Institute of Technology-Kolkata

**Degree:** B.Tech, Mechanical Engineering

**Work Ex:** 0 months



Dwaipayan is a sincere and hard-working person. He has keen interest in sports and has played football at the inter-college level. He is an avid reader, particularly of non-fiction. He loves working for social welfare and is always looking forward to learning new and different things. He is also a zealous traveler.

- Secured 1st prizes in BIT, Patna Soccer tournament, 2013 and inter-college football tournament organized by Marine Engineering and Research Institute, Kolkata in 2013
- Raised money for underprivileged women and children in association with Rotaract Club



## Deekshitha Reddy Gagireddy

22 Years

**Graduate Institute :** Sreenidhi Institute of science and technology

**Degree:** B.Tech, Electronics and Computer Engineering

**Work Ex:** 0 months



Deekshitha is a diligent and determined person who doesn't give up easily. She is a good team player. Also, she has exhibited her organizing and coordinating skills in various national level fests during her graduation. She has keen interest in sports and social service activities.

- Won First prize in Throwball and Second prize in Volleyball in SREEVISION '12 and '13, Intra College sports cum technical fest held at SNIST
- Certified by Ministry of Youth Affairs and Sports, Government of India for active participation in the special camp programme organized at Uddamari village
- Recognized by NSS for delivering satisfactory service in various programmes for 2 years





## Ghayathrie S

25 Years

**Graduate Institute:** College of Engineering, Guindy

**Degree:** M. E., Information and Communication Engineering

**Work Ex:** 0 months



Ghayathrie is a diligent, patient and sincere person with a drive for efficiency. She stays focussed and has excellent communication skills. She looks forward to learning and is open minded about taking up new and interesting challenges. She enjoys reading and is particularly interested in mysteries and literature. She is also interested in art work.

- Presented a paper on "Fault Recovery Using Evolutionary Algorithms on FPGAs" at the National Conference on VLSI Design Architectures and Applications at VIT, Chennai
- Obtained 140 badges in several programming courses online
- Won 1st prize in Quiz at the Chemistry Colloquium, Saveetha Engineering College



## K. Deephika

22 Years

**Graduate Institute:** College of Engineering, Guindy (Anna University)

**Degree:** B.Tech, Information Technology

**Work Ex:** 4 months

**Company:** Mu Sigma Business Solutions Pvt Ltd



Deephika is a confident and determined person. She worked in Mu Sigma Business Solutions which offered her a role of solving business problems using technical skills and made her responsible for developing a model, to solve a data governance problem of an investment bank. Her professional experience helped her to develop strong analytical skills. She is a poster designer and also has a keen interest in social work.

- Appointed as a member of Design team in College of Engineering, Guindy Technical forum (CTF) for the year 2014 -15
- Headed Design Team activities of Kurukshetra'15, an Inter college technical fest held at Anna University
- Organised Vidhaigal'14, an annual fest for differently abled people in Anna University
- Co-authored paper "Security issues related to Mobile IP Networks" for All India Seminar on Telecommunication switching systems and networks



## Liberty Tallanao

22 Years

**Graduate Institute:** SGTB Khalsa, Delhi University

**Degree:** B.Com, Commerce

**Work Ex:** 7 months

**Company:** IQor India Pvt. Ltd.



Liberty is a Commerce Graduate from Delhi University. He has worked for 7 months with IQor India Pvt. Ltd. as a Junior Agent in the collection department. In his short tenure he was involved in many interactions with clients which helped him gain great insight about consumers' behavior. He is a sports enthusiast and has good communication skills.

- Topped Business Studies subject in Higher Secondary Examination
- Completed certification in Information Technology Enabled Services- BPO Course from DOEACC Society
- Captained football team at National Level Football Tournament "7th North East Tamchon Football Trophy and was also awarded "Young Player of the Tournament"





## Madhuri Lakshmi Golla

21 Years

**Graduate Institute:** Dr. L. Bullayya College of Engineering

**Degree:** B. Tech, Computer Science

**Work Ex:** 0 months



Madhuri is a consistent and hardworking person. She wears her smile and is open to constructive criticism. She has good communication skills and has utilized them to her best in presentations and seminars. She is socially responsible and has worked with a lot of community organizations to achieve collective goals.

- One among the top 50 candidates chosen for IBM Academic Initiative program to participate in a two-day workshop on IBM-DB2 Won 1st prize in the event TAKE, Tribute to Dr.APJ Abdul Kalam's Expertise organized by IEEE Student branch of GITAM University, Visakhapatnam
- Led and organized PAT, Plant A Tree event organized by Conduira as a part of greenery restoration in Visakhapatnam post Hud-hud, 2014
- Secured 2nd place in Essay Writing competition organized by Population Research Centre & Department of Economics, Andhra University on the occasion of World Population Day, 2014



## Mahendra Maruti Kamble

30 Years

**Graduate Institute:** Karmveer Bhaurao Patil College of Engineering, Satara

**Degree:** B.E., Computer Science and Engineering

**Work Ex:** 0 months



Mahendra is highly interested in programming and theoretical computer science. He believes in hard work and persistence. He is also an avid reader who loves philosophy and fiction. In spare time he does fishkeeping and gardening.



## Mayank Prateek

23 Years

**Graduate Institute:** BIT MESRA

**Degree:** B.E, Electronics and Communication

**Work Ex:** 0 months



Mayank is a sincere and hardworking person. He is an innovative thinker with good communication and time management skills. He has been a constant academic performer since his school days. He has worked for National Service Scheme and has a keen interest in working for social welfare.

- Successfully completed internship at ThinkLabs, IIT Bombay in 2013-2014.
- Completed training in Steel Authority of India Limited in 2014.
- Received scholarship through All India Talent Search Examination in 2006





## Nitish Saikia

24 Years

**Graduate Institute:** Assam Engineering College

**Degree:** B.E., Electronics and Telecommunication Engineering.

**Work Ex:** 0 months



Nitish is honest, hardworking and sincere. He is an avid football lover and brings the same enthusiasm in his way of life. He has participated and won various cultural events throughout his school and college life. He was also an active member of an NGO with the agenda of creating cultural awareness and enthusiasm among teenagers.

- Won a regional level Science exhibition Award in 2008
- Won a merit basis award from the Government of Assam in 2008



## Navdeep Dewangan

22 Years

**Graduate Institute:** M. S. Ramaiah Institute of Technology

**Degree:** B.E, Industrial Engineering and Management

**Work Ex:** 11 months

**Company:** Infosys Limited



Navdeep worked as a Systems Engineer at Infosys Limited for a year. His good logical and analytical skills helped him complete his training as a high performer at Infosys. He likes teaching and has tutored high school students during the course of his engineering. He likes playing basketball, volleyball and table tennis. He is also a passionate dancer.

- Coordinated IEMPulse '14, a two day technical fest at MSRT.



## Pranay Anil Kadam

21 Years

**Graduate Institute:** Ghanshyamdas Saraf College of Arts & Commerce

**Degree:** Bachelor of Management Studies, Marketing

**Work Ex:** 0 month



Pranay is diligent person and understands the importance of consistency and sincerity. He is passionate about sports, dance and music and was the Head of Department for the annual cultural festival in his college.

- Received the "Best Student in BMS" Award for the year '14-'15.
- Secured 1st prize in the Commerce Quiz Competition held in Ghyanshamdas Saraf College in the year 2015.





## Pritam Mondal

21 Years

**Graduate Institute:** Hooghly Engineering & Technology College

**Degree:** B.Tech, Civil Engineering

**Work Ex:** 0 months



Pritam is a sincere, responsible and hard working person who believes in punctuality. He loves working for social welfare and always has the zeal to learn new things. He enjoys sports like cricket, swimming and chess and is very passionate about travelling and trekking.

- Winner of Inter-College Debate Competition in Civil-O-Pedia, 2014
- Certificate in Computer Aided Designing
- Vocational Trainee at Kolkata Metropolitan Development Authority under T&T sector
- Summer Trainee at Irrigation and Waterways Directorate. Govt. of West Bengal.



## Pushpendra Markandey

23 Years

**Graduate Institute:** Shri Shankaracharya College of Engineering and Technology, Bhilai

**Degree:** B.E., Electrical And Electronics

**Work Ex:** 12 months

**Company:** Sandwich Junction



Pushpendra is an entrepreneur who has founded two entrepreneurial ventures Sandwich Junction, a food chain that has expanded to 3 outlets and Yati- a direct marketing company. He also has keen interest in sports and has won several university badminton tournaments and is also a part of a biker enthusiast group at his hometown. His passion for music is found in his band "Plinth" which has won various competitions. He loves to travel and explore new places.

- Won Battle of Bands event conducted by IIM Raipur in 2014
- Secured 2nd position in Badminton Championship organised by Chhattisgarh Swami Vivekanand Technical University in 2012
- Secured 1st position in Double's Badminton tournament organised at S.S.C.E.T. 2014



## Ram kumar

23 Years

**Graduate Institute:** Government college of Engineering, Tirunelveli.

**Degree:** B.E, Mechanical

**Work Ex:** 0 months



Ram is a sincere and hardworking person who is great at teamwork. He is an avid reader, particularly of non-fiction. He is passionate about sports, especially cricket.





## Ravi Nandu

21 Years

**Graduate Institute:** SRM University

**Degree:** B.Tech, Automobile Engineering

**Work Ex:** 0 months



Ravi Nandu is a sincere and highly responsible person. He follows a rational approach and can think on his feet. He has confidence in his abilities and strives for perfection in all his goals. He is a very keen observer with an analytical mindset.

- Research paper titled "Magnetic suspension in Automobile" published in Journal of Aeronautics and Automobile Engineering and was presented at ITMEAP -2014 held at JNU, Delhi
- Presented paper at SAE Aerotech Congress-2015 at Seattle, USA
- Presented poster-paper at 102nd Indian Science Congress-2015 at Mumbai
- Research Project titled "Service quality in Banking" at BITS Pilani.



## Reshma Rayadurgam

21 Years

**Graduate Institute:** Sreenidhi Institute of Science and Technology

**Degree:** B.Tech, Mechanical Engineering

**Work Ex:** 0 months



Reshma is an inquisitive and hardworking person who likes to leave her mark in whatever she does. She likes challenges and is good at multi tasking. She has been a good and consistent performer throughout her academics. She takes interest in social issues and likes to travel.

- Secured 8th rank in the state level competition of Campus to Corporate 2013, Andhra Pradesh
- Qualified in Business English Certificate (BEC) -Vantage, conducted by University of Cambridge.
- Worked as board member of VOX POPULI, orators club of graduation college(SNIST) for two consecutive terms.
- Coordinated for various symposiums like ADASTRA and SREEVISION at SNIST



## Rishabh Juyal

26 Years

**Graduate Institute:** BITS Pilani

**Degree:** B. E., Computer science

**Work Ex:** 0 months



Rishabh is a graduate from BITS Pilani University. He is interested in pursuing a career in finance and economics. He is a hard worker who strives for perfection. He believes in learning among peers and team work. He is a fitness fanatic who loves trekking and traveling. He is also interested in cinema.





## Ramya Sri.V

22 Years

**Graduate Institute:** National Institute of Technology Trichy

**Degree:** B.Tech, Electronics And Communication Engineering

**Work Ex:** 0 months



Ramya Sri V is a sincere, creative and hardworking individual. She has keen interest in drawing and painting. She is an earnest learner and believes in working for social causes. Her good organizational and communication skills have helped her successfully handle international and national level events.

- Event manager in Pragyan'14, International Techno-Management Festival of NIT-Trichy.
- Events head in Probe'16, National level Electronics and communication engineering symposium of NIT Trichy.
- Marketing head of ConnectNIT, a project under TEQIP scheme of MHRD Govt. of India, to facilitate resource sharing and integrated learning development of all NIT's.
- Campus ambassador of Twenty19 Company, between January-May 2015.



## Ravinder Singh

24 Years

**Graduate Institute:** Guru Nanak Dev University, Amritsar

**Degree:** B.Tech, Computer Science and Engineering

**Work Ex:** 0 months



Ravinder is an optimistic and self-motivated person. He has a keen interest in cricket, music and dancing (Punjabi folk dance 'BHANGRA') and has won various prizes. He is a quick learner and is always looking forward to learning new things to better himself as a person.

- 1st position in Bhangra in Inter departmental cultural festival at GNDU Amritsar for 3 years
- 2nd position in Bhangra in Cultural festival at GNDU Amritsar for 2 years.



## Raghav Dobhal

22 Years

**Graduate Institute:** College of Engineering Roorkee

**Degree:** B.Tech., Computer Science and Engineering

**Work Ex:** 0 months



Raghav Dobhal is a hardworking individual with an interest in creative activities. He composes music, and enjoys writing poetry and stories. Exploring spirituality is an important part of his life. He has a liking for debating, for which he was won awards. He aims to work towards building a better society.

- Podium finish in College Cultural Festival as a member of a dramatics group
- Completed the Foundation Program under Infosys Campus Connect Program
- Completed certified course in JAVA offered by HCL





## Raveena Roy Varekkatt

22 Years

Graduate Institute: St. Teresa's College, Ernakulam

Degree: B.A, Economics Arts

Work Ex: 0 months



Raveena is hardworking, confident and a highly flexible person, ready to take up challenging tasks and in completing them on time with utmost dedication. Her varied skills/talents have been helpful while working for Companies like M/s Ooredoo-Qatar's Customer service Dept & other internship Project works. She has a passion for dancing & choreographing, singing, acting, dubbing & anchoring.

- Master Trainer and Key Member of e-Governance Project(e-jaalakam), and received the Kerala State e-Governance Award and for Chief Ministers Award for excellence in e-citizens delivery
- Received the Outstanding Student award for excelling in both academics and extra-curriculars at St. Teresa's College
- Recipient of prizes for dance and fashion shows in both inter and intra college events.
- Awarded as the upcoming ryarian by the Rotary Youth Leadership Award(RYLA) for the contribution to the leadership activities of the camp.



## Rishikesh Ranjan

25 Years

Graduate Institute: Birla Institute of Technology, Mesra, Ranchi

Degree: B. Pharma, Pharmacy

Work Ex: 0 months



Rishikesh Ranjan is a Pharmacy graduate from BIT Mesra, Ranchi. He graduated with distinction. He has undergone his industrial training from Windlas Biotech Limited, Dehradun and Dusap Pharmaceuticals, Kolkata. He loves playing indoor as well as outdoor games such as Carom, Table Tennis, Football and Volleyball.

- Organised Ranchi Science and Environment Festival '11 held at BIT Mesra, Ranchi
- Led Senior Division Platoon of 3 JH CTC NCC unit of Bihar and Jharkhand in CATC camp
- Organized the intra-college Cricket Tournament in 2012 at BIT, Mesra



## Rahul Gaikwad

25 Years

Graduate Institute: National Institute of Technology Raipur

Degree: B.Tech, Information Technology

Work Ex: 7 months

Company: Impetus Infotech Pvt. Ltd



Rahul has worked in Impetus Infotech Pvt. Ltd for 7 months. He is a sincere, hard-working person and has good analytical skills. He is an avid reader, particularly of non-fiction and enjoys playing playing table tennis.

- Successfully completed a Case study on Intellicus Report Scheduler while working at Impetus Infotech Pvt. Ltd
- Successfully completed a project on "Improved LEACH protocol in Wireless Sensing Network"





## Samuel Thangminlal Khongsai

23 Years

**Graduate Institute:** Don Bosco College Maram, Manipur

**Degree:** B.A., Sociology, Arts

**Post Graduate Institute:** Department of Sociology, University of Madras, Chennai

**Degree:** Master of Arts (MA) Specialisation ; Sociology

**Work Ex:** 0 months



Samuel is a hardworking person, a lover of sports and a debater. He volunteered to teach in two schools in Manipur for two years. He won several awards for football in various levels. He is an occasional musician and plays piano and guitar.

- Awarded the University Rank Holders Scholarship by University Grants Commission (URH-UGC) 2014-2016)
- Secured 2nd rank in the B.A.(Sociology) degree examination conducted by Manipur University (2014)
- Won the Best Debater Award at the inter-college Debate Competition, Manipur University (2013)
- Conferred the Best Boy Award at Don Bosco College for the year 2013-2014



## Sangeeta Patar

22 Years

**Graduate Institute:** Tezpur Central University

**Degree:** B. Tech, Electronics and Communication Engineering

**Work Ex:** 0 months



Sangeeta Patar is a very amiable, hardworking and organised person. She has maintained a consistently good academic record and has bagged several medals in basketball competitions held at various levels. She is also a zealous traveller.

- Captained and won the First prize in Inter Department Basketball Tournament held in Tezpur Central University, Assam
- Winner of the Inter Hostel March Past Competitions consecutively for 2 years, held in Tezpur Central University
- Event Coordinator for Annual Technical Festival TechXetra, Tezpur University
- Received General Proficiency Award for Best outgoing student at Holy Child Higher Secondary School



## Sai Teja Bheeshva

21 Years

**Graduate Institute:** Vasavi College of Engineering (Osmania University)

**Degree:** B.E, Computer Science and Engineering

**Work Ex:** 0 months



Teja has done his internship in Coign Edu and IT services where he worked on advanced file retrieval methods. Teja follows Formula 1 racing and tennis regularly. He is also a fitness enthusiast.

- Certified in MEC(Design Analysis of Algorithms)
- Convenor for Euphoria(College Fest)





## Saloni

23 Years

Graduate Institute : DAV College, Chandigarh

Degree: B.Sc., Botany, Zoology, Chemistry

Work Ex: 0 months



Saloni is a hard working person with a never say never attitude. She loves to read and is an admirer of Charles Darwin and his principles. Her good communication skills have helped her to take up seminars during her graduation. She also has a keen interest in social welfare and is always ready to help out those in need.

- Volunteered for Jan Shikshan Sansthan, Chandigarh and was awarded a certificate for contribution towards the vocational training courses on Women's Health and Hygiene.
- Won second place in Inter College Declamation organised by Sri Sathya Sai Trust, Chandigarh.
- Secured 1st place in Higher Secondary Science exhibition for a model on Defects of Eye



## Shantanu Katakam

23 Years

Graduate Institute: CMR college of engineering and technology

Degree: B.Tech, Mechanical Engineering

Work Ex: 0 months



Shantanu is a graduate in mechanical engineering. He is an avid sportsman and enjoys playing football. Shantanu has represented his college in various football and hockey tournaments. In his free time he also volunteers for social causes.

- Won JNTUH Central zone football tournament during 2013-14
- Won JNTUH C zone football tournament during 2013-14
- Runner up at JNTUH C zone football tournament during 2012-13



## Sandeep Bhagat

22 Years

Graduate Institute: RTMNU

Degree: B.E., Information Technology

Work Ex: 0 months



Sandeep Bhagat has been a consistent academic performer since his school days. Apart from academics he is a good event manager. He has participated in various inter-college and intra-college events. He was selected as Aaruush Ambassador in AARUUSH 2013(SRM University, Chennai) from his college.

- Participated in intra-college paper presentation competition in 2014-15.
- Selected as Aaruush Ambassador in AARUUSH 2013 (SRM University, Chennai).
- Selected as Publication Head in Dynamic & innovative group of Information Technology Students (DIGITS) in 2014-2015 in his college.
- Certified Microsoft Technology Associate.





## Santhiya

21 Years

**Graduate Institute:** Saveetha EngiBneering College

**Degree:** B.E, Computer Science and Engineering

**Work Ex:** 0 months



Santhiya is a dancer and a guitarist .she is interested in public speaking and has participated in many speech competition. she also has keen interest in sports. she loves to learn new and different things. she is a hard worker and creative person.

- Won 3rd prize X-Press event organised by Saveetha Engineering college on Women's Day,2015.
- Won 2nd prize in Women Facebook event organised by Saveetha Engineering College on Women's Day,2015.
- Reached in Finale of Youth Talk competition,organised by ICTACT in 2014.



## Shanmugamoorthy A

23 Years

**Graduate Institute:** Kumaraguru College of Technology, Coimbatore

**Degree:** B.E., Aeronautical Engineering

**Work Ex:** 0 months



Shanmugamoorthy is an Aeronautical Engineer from Coimbatore. He is passionate about aerodynamics and structural engineering. He actively participates in social welfare activities and is a part of Road Safety Patrol Coimbatore and Hemophilia Society Coimbatore.

- Got selected and undergone familiarization training at Airports Authority of India, Tiruchirappalli International Airport, Trichy.
- Presented a paper ' Aerodynamics of Super Tall Buildings - Skyscrapers' at National Level Conference on Technological Innovations in Structural Engineering at Anna University Coimbatore in 2015
- Presented a paper ' Thermal Protection During Re-Entry" at Conscentia 2015, The National Level Astronomy and Technology Festival of Indian Institute of Space Science Technology, Trivandrum
- Successfully completed a live project on "Research and Benchmarking on the basic practices of organizations in regard to onboarding and induction program." with JSW Steel Ltd. Mumbai.



## Suhas Pratik Vats

23 Years

**Graduate Institute:** Institute of hotel management, Kolkata

**Degree:** B.Sc., HHA, Hotel management

**Work Ex:** 0 months



Suhas is a Hospitality and Hotel Management graduate. He interned at The Peerless Inn, Kolkata for a period of 6 months. He is passionate about hospitality management. Suhas enjoys playing cricket and table tennis. He is also interested in organizing and planning events.





## Santhosh S

21 Years

**Graduate Institute:** SRM UNIVERSITY

**Degree:** B.Tech, Electrical and Electronics Engineering

**Work Ex:** 0 months



Santhosh is a hardworking person with a keen interest in reading. He is interested in extra-curricular activities and has participated in several regional level quiz and debate competitions. He also has a proclivity for sports and has held leadership positions in his school days.

- Recipient 'Best outgoing student prize' from Keswick Public School in 2012.
- Held the positions of school vice-president and school president.
- Secured third place in quiz and debate at the regional level.
- Was part of the school basketball team that won second place in Tamil Nadu regional level tournament.



## Shikhar Garg

22 Years

**Graduate Institute:** Ajay Kumar Garg Engineering College

**Degree:** B.Tech, Electronics and Communication Engineering

**Work Ex:** 6 months

**Company:** Infosys Limited



Shikhar has worked in Infosys Limited as a Systems Engineer where his learning spirit got him a crucial assignment. He is creative, optimistic and believes in team work. He always looks forward to learn new things and tries to improve as a person. He also likes to dance and has won at various platforms.

- Has been a Certified LabVIEW Associate Developer.
- Second prize in Paper Presentation at IIT-Delhi's technical fest.
- First prize in Group Dance at Galgotia's University's cultural fest.
- First prize in Group Dance at ABES Engineering College's college fest.



## Sathish Kumar V

25 Years

**Graduate Institute:** College Of Engineering Guindy

**Degree:** B.E., Electronics and Communication Engineering

**Work Ex:** 10 months

**Company:** Aricent Technologies Solutions



Sathish is an electronics engineer from CEG and has worked in Aricent Technologies Solutions. He is sincere and hardworking. He loves working for social welfare and is always looking forward to learning new and different things. He is also a zealous traveller who loves travelling to places of national and historical importance. He has held blood donation camps and organized socio-cultural events for underprivileged children in and around Chennai as a member of the Punnapgai Charitable Trust. He has held blood donation camps and organized socio-cultural events for underprivileged children in and around Chennai as a member of the Punnapgai Charitable Trust.

- Best Volunteer at 'Thuli' - an event conducted by Punnapgai Charitable Trust
- Secured state rank 28 in the state level higher secondary examinations in 2008





## Trisha Barua

23 Years

**Graduate Institute:** National Power Training Institute (E.R)

**Degree:** B.Tech, Power Engineering

**Work Ex:** 0 months



Trisha is a Power Engineer with the dream to empower the Nation. She is a born leader, dependable and responsible, who believes that luck and fortune are culmination of smart work. Acknowledged as a skilled singer, she is passionate about music. Her knack for innovation makes her stand out.

- Recognized and rewarded for my innovative technological ideas on 'Transformer Health Monitoring & Scope of Improvement of Its Life Expectancy' at Tata Power, Haldia
- Elected as the Class Representative, Cultural Committee Member and Anti-ragging Committee Student Head at National Power Training Institute (E.R)
- Organized, performed at and anchored the Cultural Events of Fresher's Welcome Ceremony and College Fest Zephyr'15 at National Power Training Institute (E.R) Stream
- Won First Prize in Poster Making Competition of Zephyr'14, an Intra College TechFest, National Power Training Institute



## Tamseel Aquib

21 Years

**Graduate Institute:** Dehradun Institute of Technology

**Degree:** B.Tech, Computer Science

**Work Ex:** 0 months



Tamseel is a sincere, punctual and responsible person. He has a liking towards writing poems and articles. He has won various prizes for the same. He has done website development as well. He likes playing FIFA and follows European Football. In his free time, he enjoys computer gaming, watching football and also enjoys playing football and cricket.

- 1st Prize in Hindi Creative Writing in "Deshprem Mahotsava" at DIT University in 2015
- 3rd prize in English poetry competition in "Deshprem Mahotsava" at DIT University in 2013 and 2014
- 3rd prize in "Code Hunt" in Youthopia 2015 at DIT University



## Vaibhav Gupta

24 Years

**Graduate Institute:** UIET, Panjab University

**Degree:** B.Tech, MBA, Electronics and Communication Engineering

**Work Ex:** 0 months



Vaibhav is a pleasant and friendly person. He always looks forward to learning new skills. He is a sports enthusiast and played handball at state and national level. He likes working for social welfare.

- Organiser of college fest Goonj, 2013
- Represented Chandigarh U-19 in the 55th National School Games in Handball





## Vadlamannati Damodar Anirudh

21 Years

**Graduate Institute:** SRM University, Kattankulathur, Chennai

**Degree:** B.Tech, Computer Science

**Work Ex:** 0 months



Anirudh is a sincere and hard-working person who has shown excellence in academics since his school days. He is always looking forward to expanding and diversifying his knowledge. He's a sports enthusiast, who enjoys watching football and has also played table tennis at various levels. His other hobbies include a keen interest for music.

- Worked as a part-time writer/blogger for CNN-IBN in the world of football, publishing articles regarding major leagues, including an in-depth coverage of the inaugural Indian Super League.
- Successfully completed a project on "Analysis and Solution of Network Attacks on Information Centric Networks"



## Vigneshwar Ankith Bhukya

22 Years

**Graduate Institute:** Indian Institute of Crop Processing Technology, Thanjavur

**Degree:** B.Tech, Food Processing

**Work Ex:** 0



Vigneshwar Ankith is a sincere and hard working person. He believes in creativity and smart work which has helped him in his academic career and extra-curricular activities. He loves working for innovative causes and social welfare.

- Awarded Certificate of appreciation in research project at Mother Dairy Fruit & Vegetable unit, New Delhi in the year 2015.
- Organized and led the campaign team in a special program for National Service Scheme to spread awareness regarding preventive healthcare measures in rural Tamil Nadu in 2012.



## Vuyyuru Rama Krishna

24 Years

**Graduate Institute:** Vignan's Lara Institute of Science and Technology

**Degree:** B.Tech, Electronics and Communication Engineering

**Work Ex:** 11 months

**Company:** Hotel Daksha's



Rama Krishna worked with Daksha's Restaurant because of his keen interest towards business. Apart from academics during his graduation he worked with an NGO called Yuvatha and was a part of the Anti-Ragging Committee and the Fest committee in college. He is interested in dramatics and film making.

- Won first prize in TechMap quantitative aptitude test conducted by VLITS.
- Won first prize in Skit competition during Vignan's Lara Utsav - 2012.
- Organized The Hindu Education Plus Event -2012.





## Ashutosh Ashish

25 Years

**Graduate Institute:** B.M.S. Institute Of Technology

**Degree:** B.E., Mechanical

**Work Ex:** 15 months

**Company:** Canara Bank, Tata Consultancy Services Ltd., Ace Designers Ltd., Tata Consultancy Services Ltd.



Ashutosh is proactive and a socially interactive person. Apart from gaining recognition at TCS for being a role model to his colleagues, he has also worked at Canara Bank as a Probationary Officer. He loves to dance besides having interest in drama and gets thrilled by adventure sports. He has the capacity to observe and learn things very quickly and he always gives his best in his efforts.

- Received TCS Kudos award for being a role model to his colleagues
- Ranked 2806 (international) in the International Mathematical Olympiad in 2009



## Ashwin Unnikrishnan

24 Years

**Graduate Institute:** M S Ramaiah College of Arts, Science & Commerce

**Degree:** B.Com, Accounting

**Work Ex:** Internship (17 months),

**Company:** Festo India Private Limited



Ashwin interned in the finance department of a German based multinational company called Festo India Private Limited for 17 months. He loves reading particularly fiction and on spirituality. He also loves speeches including TED and INK talks. He is a music lover and a film enthusiast.



## Anmol Upadhyay

24 Years

**Graduate Institute:** Lovely Professional University

**Degree:** B.Tech, Electronics and Communication Engineering

**Work Ex:** 21 months

**Company:** Triumphant Institute of Management Education



Anmol is a polymath and has great interest in organisational behaviour, public policy and strategising. He enjoys public speaking, calls himself a sapiosexual and has good exposure to mentoring individuals and teams. He has functional experience in handling teams and working cross-culturally in the position of member of AIESEC International. In his free time, he indulges in general reading and loves travelling.

- Recipient of scholarship under Kishore Vaigyanik Protsahan Yojana.
- Awards in various quizzes nationally (Runner up at Tata Crucible 2014 and Third Place in Association of Indian Universities North Zone Quiz(thrice) in 2010,2011 and 2013
- Awarded with 'Vice Chancellor's Roll of Honour' in the university for overall good performance in Academics and Co-Curriculars.
- Worked as an Event Manager for United Nations and Tata Group to organise Young Change Makers Conclave, 2011





## Akash Subhash Vispute

24 Years

**Graduate Institute:** MIT College of Engineering, Pune

**Degree:** B.E., Mechanical Engineering

**Work Ex:** 21 months

**Company:** Honeywell Automation India Ltd.



Akash has worked as a hardware engineer in Honeywell Automation India Ltd. He designed building management systems for North Americas & his tasks included engineering, drafting & having telephonic conversations with remote clients. He has been awarded and recognized for his performance in several projects and voluntary responsibilities that he undertook. His hobbies are playing table tennis and reading fiction novels.

- Winner of "Honeywell Bronze award" for successfully completing a challenging project within stringent deadlines.
- Secondary owner of a process improvement group i.e. Hardware Process Owner Group (HW POG).
- 5S area lead at Honeywell to make sure employees were following daily 5S activities as per Honeywell standards.
- Integral member of Robocon team of MITCOE, Pune for 2 years. Team made it to the national television in 2012.



## Ajiteshpreet Singh Bhatia

25 Years

**Graduate Institute:** Panjab University

**Degree:** B.E. + MBA, Chemical Engineering

**Work Ex:** 23 months

**Company:** Beroe Inc.



Ajiteshpreet is a fun-loving person who is always open to learning and new experiences. Apart from playing a variety of sports, he is an avid reader and a food-lover. He has worked as a Senior Research Analyst in the Oil & Gas domain of the Market Intelligence firm, Beroe Inc.

- Awarded Analyst of the Year in April 2016 at my job
- Gold Medalist at Inter-University Squash Championships for two successive years
- 2nd Position in the debate competition at Panjab University's annual cultural fest
- Part of the Organizing Committee (10 members) for International Conference on polymer Science & Engineering in 2010
- Member of the Panjab University Debate and Elocution team.



## Aradhyula Praveen Kumar

24 Years

**Graduate Institute:** Indian Institute of Technology, Madras

**Degree:** B.Tech, Civil Engineering

**Work Ex:** 24 months

**Company:** Ocwen Financial Services Private Limited,  
Nuevosol Energy Private Limited



Praveen was an analyst at Ocwen Financial Services Private Limited. His responsibilities were to analyze loan pool data of residential mortgage backed securities and project servicing revenues and delinquency advances using mortgage prepayment and default rates. He excels in event management and has organized various cultural and technical events in his college.

- Chartered Financial Analyst Level 2 candidate having passed Level 1 exam in 2015
- Secretary, Hostel Council for the academic year 2012-13 at IIT Madras
- Member of Core committee, Civil Engineering Association, IIT Madras during academic year 2013-14
- First place in 'Innovate and Exhibit', a national level competition conducted by Civil Engineering Department, IIT Madras in 2012





## Aravind Paparai Pipuri

24 Years

**Graduate Institute:** Godavari Institute of Engineering and Technology

**Degree:** B.Tech., Electronics and Communication Engineering

**Work Ex:** 24 months

**Company:** Nagadhara Consumer Products



Aravind Paparai worked as a marketing manager at Nagadhara Consumer Products for 24 months. During his term, the company expanded to 5 states and revenues improved from 2 LPA to 18 LPA. Aravind enjoys reading biographies and motivational books. He also volunteered in the web-cast division of Election Commission during 2014 elections. He is also a mimicry artist.

- Secured second place in Savvy competition, an inter college quiz contest.



## Anupam Raj

26 Years

**Graduate Institute:** MAIT Delhi

**Degree:** B.Tech, Electrical and Electronics Engineering

**Work Ex:** 27 months

**Company:** Infosys Ltd.



Anupam Raj has worked in Infosys in IMS-Networking domain where he had the experience of leading a team of 6. He is goal-oriented and can perform under pressure which helped him to win highest achiever award at project level. He has worked for social welfare and has organized many events. He also enjoys playing many sports such as table-tennis, badminton, football.

- Was awarded Highest Achiever Award in Infosys at Project Level Our team 'AMO-ASR'
- Was awarded Best Team Award at PAN Infosys Level
- Captained College Cricket & Football Team and our team stood 2nd in Inter-College Cricket Tournament.



## Aniket Gupta

24 Years

**Graduate Institute:** Manipal Institute of Technology

**Degree:** B.E., Electronics and Communication

**Work Ex:** 28 months

**Company:** Resonance Eduventures Ltd., PT Education



Aniket has worked as a faculty of Mathematics in Resonance Eduventures Ltd. and mentored students for JEE. He also served as the Center Coordinator at East Campus of Resonance where he was responsible for the execution and planning of all the activities (academic or non-academic). He then switched to PT Education, where he mentored students for various competitive examinations such as SSC, BankPO, CSE, CAT, etc. He is the founder of an educational startup "Acaducation" that aims at providing free and quality education to all.

- General Secretary, Students Council for academic year 2016-17 at IIM Tiruchirappalli
- Qualified for Indian National Astrophysics Olympiad organised by HBCSE.
- Was the Head of Operations of The Photography Club, MIT Manipal.
- Was the Event Head in Revels'13 - National Level Cultural Fest of MIT Manipal.
- Stood among top 10% of students in NSEA(Sr.) organised by IAPT.





## Ajith Mashak Subramanian

28 Years

**Graduate Institute:** SRM Institute of Science and Technology, Kattankulathur.

**Degree:** B.Tech, Biotechnology

**Work Ex:** 28 months

**Company:** CSIR-CIMAP, Lucknow., CSIR-CFTRI, Mysore.



Ajith worked as a Research Assistant at various CSIR (Council of Scientific and Industrial Research) laboratories. He believes that one of the most crucial attributes that he had obtained as a researcher was to make the most out of the limited resources around him. He is a sports enthusiast and enjoys playing football and hockey.

- Graduated with First Class Honours in Under Graduation from SRM University.
- Winner of South Zone Table Tennis Championship in CBSE Clusters, 2004.



## Ananthakrishnan R.

27 Years

**Graduate Institute:** PSG College of Technology, Coimbatore

**Degree:** B.E., Mechanical

**Work Ex:** 32 months

**Company:** Godrej & Boyce Mfg. Co. Ltd., Non Ferrous Materials Technology Development Centre



Ananthakrishnan was a Project Engineer at NFTDC and a Sales Executive at Godrej. Being a curious technologist, he is always on the lookout for latest of technologies. He is a quick learner, an avid design engineer and loves playing team sports.

- Received TEXMO Award for the Best final year project during 2009-10
- Selected as the Co-chairman of the PSGTech SAE Collegiate Chapter, 2009-10
- Stood Second in the Aero Design and Fabrication competition in 2008



## Ankit Ujjwal

25 Years

**Graduate Institute:** Sathyabama University

**Degree:** B. E., Electronics and Control Engineering

**Work Ex:** 32 months

**Company:** L&T Infotech



Ankit's Experience with L&T Infotech as Information Security and Risk Management Analyst in Oil and Gas Domain gave him a solid platform to gain knowledge about Standards and Controls globally designed for Information Security Management Systems. His key contributions were segregating the information based on its Confidentiality, Integrity and Availability and preparing compliance documents such as CIA Calculator and Application Security Checklist. He believes in hard work and has good analytical skills. He excels in Event management and has organized various technical events in his college.

- Worked as an Executive Committee member in SILICON'11, a National Level IEEE technical symposium hosted by IEEE student branch Sathyabama University.
- Worked as an Executive Committee member for All India GINI Face to Face Meet and Career Growth Workshop organised by IEEE student branch Sathyabama University.
- Worked on Nano Satellite project of Sathyabama University for Servo Stabilization of Nano Satellite.





## Bharath Rangasamy

25 Years

**Graduate Institute:** Government College of Technology, Coimbatore

**Degree:** B.E., Electronics and Instrumentation

**Work Ex:** 25 months

**Company:** Broadridge Financial Solutions



Bharath has worked as an Implementation Analyst in Broadridge Financial Solutions for two years and has a good experience in equity and derivatives reconciliation. He values innovation and creativity. He has taken leadership roles in the students club at college during his graduation and has lead his college in various inter-collegiate cultural competitions. He has also won prizes in stand-up comedy, mime, drama and photography events.

- Wrote and directed two short films of which one won the 1st prize in Hello FM's "Yuva" competition
- Won 1st prize in project presentation in intra-college event "INFEX" in 2012 and won 2nd prize in paper presentation for in inter-college event "EINSTRA" in 2012
- Held position of treasurer of the Students' Club (Literary and Debating Society) of GCT in the final year of graduation
- Won prizes for mime (2nd) and stand-up comedy (1st, judged by Crazy Mohan) in Festember'11, NIT Trichy's cultural fest



## Bharath R

24 Years

**Graduate Institute:** College of Engineering Guindy

**Degree:** B.E, Computer Science and Engineering

**Work Ex:** 32 months

**Company:** Bally Technologies



Bharath has worked as a Software Engineer in Bally Technologies where his primary role was to develop software for Systems Products deployed on casino floors. His versatile nature and ability to learn quickly helped him transition seamlessly across various products based on different programming platforms like C, C++, C#, UI applications and contribute immensely to his team. He has an excellent academic background and is also passionate about reading fiction, current affairs and technical articles that help him perform better at his job.

- Promoted twice in under three years for impressive performance at Bally Technologies



## Christopher Mascarenhas

22 Years

**Graduate Institute:** St. Xaviers College, Mumbai.

**Degree:** B.M.S., Management

**Work Ex:** 15 months

**Company:** Affinity Global Advertising



Christopher was a digital accounts specialist at Affinity Global Advertising, where he oversaw a portfolio of over a 100 advertisers and brands globally. He single handedly managed the search network platform and helped start up the native advertising platform at Affinity. He is passionate about sports and outdoor activities. He also loves traveling and meeting new people.

- Completed M.Com in management from Mumbai University
- Certified in ODIN Software used by stock brokers for trading, in 2012
- Completed the Tarsar Marsar Trek Expedition in 2015





## Durjay Varma Raja Sagi

24 Years

**Graduate Institute:** M.V.G.R College of Engineering

**Degree:** B.Tech, Electrical and Electronics Engineering

**Work Ex:** 13 months

**Company:** Tata Consultancy Services Ltd.



Durjay Varma has worked as an Assistant Systems Engineer(T) in Tata Consultancy Services Ltd. A firm believer in constant improvement, he has good communication and analytical skills, and gives his best in every role he undertakes. Apart from being consistently good in academics(topper in both school and college), he is also a sports enthusiast and enjoys playing cricket, volleyball and football.

- Secretary of Alumni association at St. Francis School, Medhurawada



## Devisri Dumpalagadda

22 Years

**Graduate Institute:** Panimalar Engineering College

**Degree:** B.E, Computer Science and Engineering

**Work Ex:** 13 months

**Company:** Infosys Limited



Devisri has worked in Infosys Limited as System Engineer, where her good programming and team skills helped her have a successful career. She is optimistic, hardworking and an organized person. She has a passion towards photography, cooking and she is also a Carnatic singer having given many stage performances.

- Project on “Identity – Based Encryption for Preserving Privacy in Cloud for Publish/Subscribe System”, published in International Journal of Engineering and Computer Science – Volume 4 in the year of 2015.
- Performed in Carnatic Music Concert - MUSIC FESTIVAL organised by Hindu Samaya Mandram on 8th Jan 2012(2nd year music festival) and Jan 2013(3rd year music festival).
- Event Organizer of XERONE 15, an Inter College Technical Fest at Panimalar Engineering College, Chennai



## Dipesh Parwani

23 Years

**Graduate Institute:** Thadomal Shahani Engineering college

**Degree:** B.E., Computer Science

**Work Ex:** 15 months

**Company:** Capgemini India Private Limited



Dipesh Parwani was a Senior Software Engineer at Capgemini India Private Limited for 15 months. He believes in hard work and has good analytical and communication skills. He found this very useful since most of his work Experience involved communicating with clients or customers. He enjoys playing many sports such as basketball, football and cricket.

- Part of the students' council of his college.
- Part of the sports committee of his college.
- Part of the basketball team of his college.
- Core member of the organizing team for annual cultural fests in college.





## Devarapally Hasitha Reddy

23 Years

**Graduate Institute:** PSG College of Technology

**Degree:** B.E., Electrical and Electronics Engineering

**Work Ex:** 20 months

**Company:** Mu Sigma Business Solutions Pvt Ltd, Cura Technologies Limited



Hasitha worked as a Business Analyst at Mu Sigma Business Solutions. Her good communication skills helped her in delivering high impact work without compromising on the deadlines. This in turn helped her in improving client engagement. Her interests include pencil sketching and reading novels. She also enjoys playing badminton.

- Won First prize for the project “GSM Based Irrigation system” in “Under Graduate Danfoss Innovator Project 2013 -14”, organized by Danfoss
- Secured first place in PSG College of Technology Mathematics Olympiad 2014
- Was awarded a certificate of appreciation at Mu Sigma for effectively handling client engagement and delivering multiple requests on time



## Diptesh Saha

25 Years

**Graduate Institute:** Jadavpur University

**Degree:** B.E., Civil

**Work Ex:** 22 months

**Company:** Tata Chemicals Limited



Diptesh has worked with Tata Chemicals Limited as Assistant Manager – Civil. His work involved estimating project costs, finalizing rates with vendors, project execution and quality control, as well as overseeing the maintenance of all civil and structural assets of the company. He played an important role in process optimization and manpower management of his department, which led to a savings of 12% of the A.B.P. for 2015-16.

- Led a team of 150 members to carry out the civil and structural jobs at Tata Chemicals Limited
- Project Team Member in the construction of 1500 MT phosphoric acid storage tank and re-rubber lining of 6000 MT phosphoric acid storage tank at Tata Chemicals Limited



## Durlabh Raghuwanshi

23 Years

**Graduate Institute:** Jaypee University of Engineering and Technology

**Degree:** B.Tech, Computer Science and Engineering

**Work Ex:** 22 months

**Company:** Accenture



Durlabh Raghuwanshi has worked in Accenture Services Pvt. Ltd. where his subject matter and dedication helped him contribute significantly to the team. He is an avid reader and focuses mainly on non-fiction and newspapers. He enjoys playing tennis as well as volleyball.

- Did Android application development course in CMC Ltd. and created an App titled “My Birthday App” as the final submission.
- Did 6 months internship in Magna Infotech and got trained in Java during the same period.
- Attended Combined Annual Training Camp under the Army wing of NCC and cleared ‘A’ certificate exam.
- Won Pinnacle Award in Business Operations category in Accenture in 2015





## Dhananjay Mehendale

25 Years

**Graduate Institute:** Narsee Monjee College of Commerce and Economics

**Degree:** B.Com, Commerce

**Work Ex:** 22 months

**Company:** Prabodh Mehendale (Chartered Accountant)



Dhananjay is an aspiring Chartered Accountant having cleared Group II of the Final Examination. He has worked for 22 months in the Audit and Taxation sector. He has also completed the 3 year mandatory articleship programme during which he worked with Grant Thornton LLP on deputation. He is actively involved in the social sector too. He takes keen interest in blogging ([djmehendale.wordpress.com](http://djmehendale.wordpress.com)), travel and biking expeditions. He has also been a state level swimmer, excelling at long distance and open water (sea swim) events.

- Co-founder and member (Content and Communication), Deed Indeed Foundation, an NGO registered in Mumbai
- Treasurer/Member of the Rotaract Club of Mumbai Parleshwar (2008-13), Core committee member of the National Service Scheme (N.S.S.) during the year 2009-10
- State level swimmer - Completed a distance of 35 kilometers from Dharamtar to Gateway of India in 7 hours and 59 minutes and various other prizes.
- Winner of the Race of Realms (management event) at Umang 2009, the inter-college fest of N.M. College of Commerce and Economics.



## Divya Kumar

25 Years

**Graduate Institute:** SIES Graduate School of Technology

**Degree:** B.E., Information Technology

**Work Ex:** 30 months

**Company:** Tata Consultancy Services Ltd.



Divya was a Quality Analyst in Tata Consultancy Services Ltd. She believes in hard work and has good analytical and communication skills. This has helped her perform well in all the tasks and in communicating effectively with clients. She enjoys playing the tabla and singing.

- First Runner Up in Technical Paper Presentation on Animation in COGNITION, Inter College Technical Fest
- Event Head of Singing, MOKSH, Inter College Cultural Festival
- Completed 4 exams in the instrument, Tabla and 2 exams in Classical Music (Singing) conducted by Gandharva Mahavidyalaya



## Govind Vineet Pandey

24 Years

**Graduate Institute:** Amity University

**Degree:** B.Tech, Mechanical Engineering

**Work Ex:** 20 months

**Company:** Copal Amba (A Moody's Analytics firm), ValueNotes Strategic Intelligence



Govind is a motivated, team oriented individual who believes in constantly expanding his skillset. His strong communication and reasoning skills helped him immensely during his stint in Corporate Advisory and Strategy Research with the Moody's group, and ValueNotes Strategic Intelligence. He has worked on diverse projects across various geographies including USA, Europe, Nigeria, India for clients across the automotive, construction, FMCG, media, and ecommerce domain. He is an avid sportsman and has represented his alma mater in Football and captained the Basketball team. He is an amateur percussionist and enjoys reading non-fiction books in his spare time.

- Captained Amity University's Basketball team and won awards at tournaments organized by IIM Lucknow and National Law University Lucknow
- Awarded 'Best Intelligence' for scoring highest marks in a University level IQ test at Amity University
- Organized first ever Ramp Walk event at ValueNotes for Founder's Day celebrations. Was the youngest employee to organize an event
- Represented Amity School of Engineering & Technology in various team sports such as Kabaddi, Tug of War, Basketball





## G Murali Krishna

24 Years

**Graduate Institute:** Indian School of Mines (Dhanbad)

**Degree:** B.Tech, Electrical Engineering

**Work Ex:** 24 months

**Company:** Tata Consultancy Services



Murali worked in TCS for a client in banking domain where he has gained invaluable insights into optimization of digital payment systems. He also has completed a domain certification in banking payment systems. He, as a manager of Business development team in AIESEC Dhanbad, managed corporate relations and event management teams which have many achievements to their own credit.

- Worked as Vice President of Business Development team of Dhanbad chapter, AIESEC
- Led a team of 12 for organizing a fund raising event called BALKALAKAR in Dhanbad
- Underwent a vocational training in management of cooling systems of power plants. at NTPC, Faridabad



## Gursharan Singh

26 Years

**Graduate Institute:** Birla Institute of Technology, Mesra

**Degree:** B.E., Information Technology

**Work Ex:** 31 months

**Company:** Flaberry Services Pvt. Ltd.



Gursharan is a fun loving and hardworking individual. He enjoys reading Non-fiction, specially Malcolm Gladwell and autobiographies. He has worked at various executive positions with an eCommerce startup, which was into delivering perishable gifts like flowers, plants, cakes pan India. He comes from an Army background, thinks highly of his country and countrymen.

- IBM certified Database Associate (DB2 9 Fundamentals)



## Himanshoo D Sahada

24 Years

**Graduate Institute:** Visvesvaraya National Institute of Technology, Nagpur

**Degree:** B.Tech, Civil Engineering

**Work Ex:** 22 months

**Company:** Vishvaraj Infrastructure Limited, Nagpur (9 months),  
HR Mentors, Nagpur (13 months)



Himanshoo has a total Experience of 22 months in Infrastructure and Education Industry. Working in both the Industries has helped him in improving his analytical and time management skills. He is a sports enthusiast, who has played cricket at various levels. He is good at Table Tennis and likes to play Lawn Tennis, Badminton and Snooker as well.

- Vice - President of Krikmania 13' - 14' and Treasurer of Krikmania 12' - 13'
- Organizing member of 'AAROH' - The cultural fest of VNIT, Nagpur
- Officiated Cricket intramural competition





## Harpreet Singh

23 Years

**Graduate Institute:** Chandigarh College of Engineering and Technology

**Degree:** B.E., Electronics and Communication

**Work Ex:** 24 months

**Company:** Infosys Ltd.



Harpreet Singh has worked in Infosys Limited where his good team skills and organizational skills helped him perform well in all the tasks. He is hardworking and is always keen to learn new and different things. He has maintained a consistently good academic record and has also been involved in various social welfare activities. He enjoys playing sports such as football and cricket.

- Awarded the Best Project Execution under the Team Award category in Infosys
- Regular appreciations from clients, both individually and as a part of the project team at Infosys



## Harsha Vardhan Kuchibhotla

24 Years

**Graduate Institute:** VIT University, Vellore

**Degree:** B.Tech, Electronics and Communication Engineering

**Work Ex:** 31 months

**Company:** Cognizant Technology Solutions



Harsha has worked in Cognizant Technology Solutions as a Programmer analyst in Banking & Financial services domain, where his good organizational and communication skills helped him perform well in all the tasks. He is amiable, hardworking and a great team player. This has fetched him various accolades at his workplace. He has a consistent academic record. He spends his free time by playing sports such as basketball, volleyball and swimming.

- Secured a spot among top 20 during the 'Firstdata Hackathon' conducted in our organization during Jan 2015
- Won the title of 'Idea champion' for innovation in automation of Application Testing processes.
- Presented a paper on Orthogonal frequency division multiplexing access (OFDMA) at Gravitas '10, an International knowledge carnival, held in VIT university.
- Active member of 'Cognorators', Public Speaking and Debating Club of Cognizant.



## Harshal Bhageria

25 Years

**Graduate Institute:** IES IPS Academy

**Degree:** B.E, Electrical and Electronics Engineering

**Work Ex:** 31 months

**Company:** Tata Consultancy Services, Epic Research Pvt. Ltd.



Harshal has worked as a system engineer in TCS, where he undertook two projects. First was with JP Morgan and Chase, in which he worked as a Business Support Executive for EMEA regions and the second was as a Quality Reviewer for Internal TCS. He loves reading and is a food enthusiast apart from having a very keen interest in traveling. He has travelled across various parts of India, and this experience has helped him acquire a diverse view grow as a person substantially.

- Was consistently among top 5 students in all semesters during graduation
- Completed industrial training at BHEL, Bhopal in 2012





## Jyotirmay Khebudkar

24 Years

**Graduate Institute:** K.J.Somaiya College of Engineering

**Degree:** B.E, Electronics Engineering

**Work Ex:** 21 months

**Company:** Accenture



Jyotirmay has worked as a software developer at Accenture where he developed custom solutions for utilities clients. His application of analytical and communication skills helped him earn recognition at work. He is hard working and is always ready to learn new things. He is an avid reader who also enjoys trekking and playing the guitar.

- Received “Accenture Celebrates Excellence” Gold Standard Award for Contribution to Productivity Improvement, team category in 2015
- Was Joint Publicity Relations Officer for Electronics Engineering Students’ Association during graduation
- Was event organizer for college festival “Abhiyantriki 2011” during graduation



## Jivitesh Jaiswal

25 Years

**Graduate Institute:** University Institute of Engineering and Technology

**Degree:** B.E., Electronics and Communication Engineering

**Work Ex:** 24 months

**Company:** Gedit Ecommerce Pvt. Ltd., Concentrix Daksh Services India Pvt. Ltd.



Jivitesh has co-founded Gedit, an online food ordering and delivery service and has worked at Concentrix Daksh Services India where he led projects regarding adwords optimization. In his free time, he likes reading, traveling and playing billiards.

- Organised 1st National level Model United Nations in UIET, Chandigarh in 2011
- Member of the Publicity Committee of Goonj 2011 (annual fest of UIET)
- Member of the Technical Committee of Goonj 2011 (annual fest of UIET)
- Member of organizing team of SAEINDIA event “Efficycle” in 2010.



## Jishan Tak

25 Years

**Graduate Institute:** Theem college of Engineering

**Degree:** B.E., Computer Engineering

**Work Ex:** 30 months

**Company:** Capgemini India



Jishan Tak has worked as a quality analyst with Capgemini India for 30 months in Quality assurance domain. Being a good team player he worked in a team wherein he diagnosed defects and analysed their root cause under tight deadlines. This enabled the team to deliver high quality product which resulted in customer delight. He has strong analytical and interpersonal skills. He enjoys trekking and also plays cricket football, tennis and chess.

- Awarded the best striker (football) in intra college tournament during graduation
- Member of college’s student council as a sports co-ordinator
- Winner of cricket tournaments at college and workplace
- Trekked Himlayas up to an altitude of 14,000 feet





## Katta Niharika

24 Years

**Graduate Institute:** Indian Institute of Technology Hyderabad

**Degree:** B.Tech, Electrical Engineering

**Work Ex:** 23 months

**Company:** IBM India Pvt. Ltd.



Niharika worked as a SAP-IS Utilities Functional Consultant in IBM India Pvt. Ltd. where her good analytical and organizational skills helped her perform well.

She is a hardworking and sincere person. She enjoys playing badminton and actively participated in tournaments at work and college. She also loves travelling and exploring new places."

- Awarded the Manager's Choice Award - 2015 at IBM for the practice "Put the Client First".
- General Secretary II of Student Gymkhana, IIT Hyderabad, 2012 - 2013
- Was part of Women badminton team and Represented IIT Hyderabad at Inter IIT sports meet held at IIT Kharagpur, 2011 and IIT Roorkee, 2012.
- Was a member of Disciplinary Action Committee, IIT Hyderabad, 2012.



## Koushik Ghattamaneni

24 Years

**Graduate Institute:** Vignan University, Guntur

**Degree:** B.Tech, Electronics and Communication Engineering

**Work Ex:** 24 months

**Company:** Capillary Technologies, Zeta Interactive



Koushik has worked with two companies focused on data driven Customer Relationship Management. He has worked primarily to setup Email and SMS marketing channels for multiple clients across the world. His Experience has helped him hone his analytical and problem solving skills. He is a swimmer, seasoned traveler, foodie and loves to cook.

- 6 months full-time internship in Zeta Interactive as Email Deliverability Engineer.
- Published a journal in "International Journal of Emerging Trends in Engineering Research" on Viability of super hybrid modulated serrations for improved performance of CATRs.
- Received 25% Fee-waiver Scholarship for securing merit rank in VSAT 2010.
- Core Committee member of Vignan Mahotsav, A multi-event fest with over 15000 attendees.



## Kannan RS

24 Years

**Graduate Institute:** NIT Tiruchirappalli

**Degree:** B.Tech, Chemical Engineering

**Work Ex:** 25 months

**Company:** Tata Consultancy services



Kannan RS has worked in Tata Consultancy Services where his good analytical and organizational skills helped him perform well in all the tasks. He is hardworking and is always ready for new challenges. He enjoys playing cricket, football and kabaddi. He also loves doing puzzles.

- Head of Hospitality team for Alchemy 2013, Annual event of Chemical engineer's association, NIT Tiruchirappalli.
- Won 1st place in Delta T (a Heat transfer working model contest) conducted by Pragyan, Technical festival of NITT, in 2012.
- Runners up in kabaddi at All India Inter NIT sports meet, held at NIT Trichy 2013.





## Keyur Pandhi

25 Years

**Graduate Institute:** Nirma Institute of Technology, Nirma University, Ahmedabad

**Degree:** B.Tech, Electrical Engineering

**Work Ex:** 27 months

**Company:** Cognizant Technology Solutions



Keyur has worked as a Senior Systems Executive for Cognizant Technology Solutions where his role was to provide technical support to various capital market applications of Wellington Management Company (a US-based investment management firm) to ensure smooth functionality and data availability to end users. He believes in being honest & original and working hard. He is a huge movie buff, an avid traveler, and loves to play contests on social media.

- Recognized Microsoft Certified Professional and Microsoft Certified Systems Engineer
- Secured AIR 58 in Common Management Admission Test 2016
- Participated in Overseas Cricket Tour to Sri Lanka-Singapore-Malaysia organized by Kiran More International Cricket Academy
- Won the first prize in Oscar Spae organized by Explor Club, IIM Rohtak



## Lakshmi Priya Pillai

25 Years

**Graduate Institute:** Sinhgad College of Engineering, University of Pune

**Degree:** B.E., Chemical

**Work Ex:** 28 months

**Company:** Prancons Infratech Pvt Ltd, Helium Consulting Pvt Ltd



Lakshmi has 21 months of work Experience as Operations Manager at Prancons Infratech Pvt Ltd, an infrastructure firm. Prior to which she worked at Helium Consulting Pvt Ltd as an Implementation Engineer on Manufacturing Execution Systems platform. She is positive, passionate and believes in going that extra mile to achieve her goals. Lakshmi is an avid reader of fiction and a trained classical dancer.

- Chief Editor, Chemigizer (2011-2012), Technical Newsletter Dept. of Chemical Engineering, Sinhgad College of Engineering
- Co-founder of Sinhgad Environment Conservation Organisation
- Head of Debate, The English Club (2011-2012), Sinhgad College of Engineering
- Received Pre Diploma Certificate in Bharatnatyam from Nalanda Nitya Kala Mahavidyalaya



## Mukesh S.

24 Years

**Graduate Institute:** Malnad College of Engineering, Hassan

**Degree:** B. E., Mechanical

**Work Ex:** 13 months

**Company:** Trishul Buildtech & Infra. Pvt. Ltd.



Mukesh worked as a maintenance engineer at Trishul Buildtech & Infra. Pvt. Ltd. where he looked after the operations and maintenance of M. E. P. equipment. Mukesh has field experience in a labor intensive industry and thus, is great at managing diverse teams. Mukesh is a sports enthusiast and has always been an ardent learner which qualifies him to be a valuable resource.

- Certified professional in product design using CATIA. CAD, CREO.





## Mrinal M

24 Years

**Graduate Institute:** Sree Chitra Thirunal College of Engineering

**Degree:** B.Tech, Computer Science

**Work Ex:** 26 months

**Company:** D4Delivery Retail and Logistics Pvt Ltd.

National Games Kerala 2015



Mrinal M is a co-founder of a logistics company, D4Delivery Retail and Logistics Pvt Ltd. He has also worked as Jr. Content Developer at National Games Kerala 2015. He enjoys photography and has worked as a freelance photographer. Mrinal is interested in social work and has volunteered at Make a Difference. He enjoys travelling and is also an avid reader of fiction.

- Certified Google Partner (Google Analytics Individual Qualification)
- Featured in Perspectives 2015, a photography exhibition held in Thiruvananthapuram



## Mayuresh Jaiswal

24 Years

**Graduate Institute:** Pune Vidyarthi Griha's College of Engineering and Technology, Pune

**Degree:** B.E., Mechanical

**Work Ex:** 26 months

**Company:** Tata Technologies Limited



Mayuresh has worked in Tata Technologies where his good communication and technical skills helped him perform well in tasks. He is hardworking, punctual and honest. He has maintained a consistently good academic record. He has keen interests in sports and likes to play volleyball, cricket, table tennis and chess.

- Received award for Best Project Team of the Quarter at Tata Technologies in 2015
- Received award for Best Project of the Year at Tata Technologies in 2015



## Maulik Balar

24 Years

**Graduate Institute:** Nirma University, Ahmedabad

**Degree:** B.Tech, Electronics & Communications Engineering

**Work Ex:** 32 months

**Company:** Infosys Limited



Maulik has been an excellent academic performer since his school days. In his 2.5 year stint with Infosys Limited he was majorly involved in coordinating with clients directly, which has played a major role in honing his interpersonal and professional skills. His willingness to go an extra mile to learn new things is what helps him stand out. He is an avid reader, particularly of current affairs and fiction. He enjoys playing many sports such as Volleyball, Tennis and Pool.

- BRAVO AWARD' - ECSADM, 2015 for in depth understanding of the business process and exceptional performance at work
- Member of the management team of a national level Techno-Management symposium – 'NU TECH, 2012' organized in Nirma University, Ahmedabad
- Merit Scholarship of INR 50,000 from Government of India for Excellent Performance in High School Science board Examination
- 2 Gold medals in national level drawing/painting competitions organized by 'SHANKHA', West Bengal & 'Child Arts Club', Hyderabad





## Nithish D

23 Years

**Graduate Institute:** National Institute of Technology, Puducherry

**Degree:** B.Tech, Electronics and Communications Engineering

**Work Ex:** 23 months

**Company:** Reliance Jio Infocomm Limited



Nithish graduated as an Electronics and Communications Engineer and his passion in the same field served him to perform his role as an Assistant Manager at Reliance Jio. He was part of the 4G project which enabled him to gain insights into the LTE technology. An avid tennis fan Nithish also enjoys playing table tennis and swimming.

- Received Best Delegate Award at Model United Nations (3 day conference) in 2014.
- Part of the marketing and publicity of TARANGG - NIT Puducherry's first technical fest in 2014.



## Nidhin B

26 Years

**Graduate Institute:** College of Engineering Trivandrum

**Degree:** B.Tech, Mechanical Engineering

**Work Ex:** 24 months

**Company:** Wipro



Nidhin worked as an infrastructure implementation engineer at Wipro for two years. He is passionate about nature and has spotted over a thousand in Project Noah, a portal for nature enthusiasts. He is also interested in photography, painting and clay modeling.

- "Feather in my cap" Award for being the best performer at work.



## Naveen Kumar

23 Years

**Graduate Institute:** Sri Venkateswara College of Engineering

**Degree:** B.E, Computer Science

**Work Ex:** 24 months

**Company:** BrandIdea Consultancy Pvt. Ltd, IndiaProperty Online Pvt Ltd



Naveen kumar completed his engineering and joined BrandIdea an analytics Company where he got the opportunity to work with leading FMCG Clients in improving their sales using business intelligence reporting. He also worked at IndiaProperty Online Pvt Ltd where he analysed consumer behaviour. He is an Animal Enthusiast and also likes to watch and play cricket. He is also a seasoned traveler.

- Implemented the IEEE paper-"A privacy leakage upper bound constraint based approach for cost effective privacy preserving of intermediate data sets in cloud"
- Organized the Annual Technical Quiz for Interrupt'13 – a national level technical symposium at Sri Venkateswara College of Engineering
- Winner in various technical events conducted during Inter-College symposium





## Pavan S Kaggod

24 Years

**Graduate Institute:** Sri Jayachamrajendra College of Engineering

**Degree:** B.E., Electronics and Communication

**Work Ex:** 14 months

**Company:** Tata Consultancy Services



Pavan worked as an Assistant Systems Engineer at Tata Consultancy Services. He was part of a project for an Insurance Company where his execution skills were appreciated. He is a self-motivated and enthusiastic person who always puts his duties before himself. His sportsmanship and his love for sports and adventure has made him a person with etiquette and ethics. He loves to socialise and is good at oral and verbal communication.



## Preeti Manoharan

24 Years

**Graduate Institute:** Mithibai College

**Degree:** B.M.S., Commerce

**Work Ex:** 15 months

**Company:** KPMG India



Preeti Manoharan is a Chartered Accountant and has worked as an associate consultant in KPMG India in the Governance, Risk and Compliance Services department. She believes in perseverance and has good analytical and communication skills. She has a keen interest in all things Japanese- anime, cuisine, culture, mindset etc. In her spare time, she enjoys reading fiction, sketching and swimming.

- Student editor for degree college magazine- Mithaas
- Student editor for junior college magazine- Amrutam
- 1st prize in debate competition and elocution competition in annual talent search organised by Mithibai college for 2010-11
- 1st prize in essay competition and spelling competition organised by Bhavan's College for 2 consecutive years 2007-09.
- Active participation in social activities like blood donation, building homes for the underprivileged, day care for children of construction workers



## Pravinkumar R

24 Years

**Graduate Institute:** College of Engineering Guindy, Anna University

**Degree:** B.E., Biomedical Engineering

**Work Ex:** 20 months

**Company:** IBM India Pvt Ltd



Pravin was an application developer for IBM India Pvt Ltd catering to clients in the ERP domain. His experience at IBM helped improve his analytical and logical skills and he has consistently received top rating at work. He is an avid reader and also loves playing cricket.

- Received Manager's choice award twice at IBM for demonstrating IBM practices of putting client first
- Participated in the personality and character development program conducted by National Sports Organization
- First place at Bio-Quiz event in the technical symposium Resonance held at CEG, Anna University





## Prasanna Arvind Gajare

25 Years

**Graduate Institute:** University Of Mumbai

**Degree:** B.E., Mechanical Engineering

**Work Ex:** 30 months

**Company:** Godrej and Boyce Mfg. Co. Ltd., IFB Automotive Pvt. Ltd., Pune



Prasanna has worked with Godrej and Boyce LOCKSS division as an Assistant Manager for over 24 productive months. He is a quick learner and dedicated towards his work. He was also a part of the team when G&B LOCKSS won TPM award and the GreenCo Silver Rating in the year 2014. Later he worked with IFB Automotive Pvt. Ltd in Pune as a Senior Engineer for 6 months in manufacturing function. He has good analytical and leadership skills and is also a good team player. He likes playing cricket and also keeps close tabs on latest mobile technology.

- Awarded best level 1 Kaizen in LOCKSS division in May 2013
- Awarded best level 3 Kaizen in LOCKSS division in March 2013
- Completed Advanced certificate in Marketing Management from Welinkar Institute Of Management in 2012
- Participated in eTRIX, conducted by ThinkLABS SINE IIT Bombay in 2010



## R K Hemnath

25 Years

**Graduate Institute:** A.M.S College of Engineering, Chennai

**Degree:** B.E, Electronics and Communication Engineering

**Work Ex:** 30 months

**Company:** Hewlett Packard Enterprise



Hemnath has worked as an ITO Delivery consultant at Hewlett Packard Enterprise, where he was responsible for operations and management of IT services for the client. His organisational and interpersonal skills have helped him to be identified as a critical resource. He has a passion for music and is a proficient flute player.

- Achieved the ITIL® Foundation Certificate in IT Service Management in 2014
- Completed Project on 'Container monitoring system using Geo-fencing' at Chennai Port Trust in 2012
- Received "Certificate A" from the National Service Scheme in 2008



## Rini Rai

25 Years

**Graduate Institute:** Sardar Patel Institute of Technology

**Degree:** B.E., Electronics Engineering

**Work Ex:** 30 months

**Company:** Cognizant Technology Solutions



Rini has worked as a Programmer Analyst at Cognizant Technology Solutions for 2.5 years, where she lead a team of 7 members. She has good analytical and leadership skills. She is an avid reader, and loves music and movies.

- Successfully passed two NCFM Certifications (Financial Markets and Commercial Banking in India)
- Organised events in NIRMAAN, an intra college technical fest held at SPIT
- Published a paper on "Automatic Anterior Chamber Angle Assessment of Ultrasound images for glaucoma detection" in journal IJERT, 2013





## Rohit Shribhashyam

23 Years

Graduate Institute: GITAM University

Degree: B.Tech, Electrical and Electronics Engineering

Work Ex: 23 months

Company: Tata Communication Services



Rohit is a sincere, hardworking person and a meticulous planner. He is interested in sports and has represented his university in table tennis in south zone competitions. He is an avid traveller and loves exploring new places.

- Qualified for the conference round for Indian Navy selections
- Represented university in south zone table tennis competition



## Sujith A K

23 Years

Graduate Institute: Government Engineering College, Thrissur

Degree: B.Tech, Civil Engineering

Work Ex: 14 months

Company: HiLite Builders Pvt Ltd



Sujith has worked as a Junior Engineer in HiLite Builders Pvt Ltd. He has held various responsibilities during his academic career. He was an elected member of the Student Council in GEC, Thrissur and was also the Convener of Indian Society for Technical Education (ISTE) Students Chapter and under his leadership GEC, Thrissur won the award for the Best Student's Chapter in Kerala. He is a hardworking and determined individual and is always looking forward to new challenges. He is also a zealous traveler and a photographer.

- Elected as a Student Council representative in Government Engineering College, Thrissur.
- Selected as the Convener of ISTE (Indian Society for Technical Education) Students chapter, GEC Thrissur and received the award for the best students chapter in Kerala
- Worked as the Convener and Organizing Committee member of various National and State Level Technical and Cultural Fests during under graduation.
- Was the Captain of the GEC Thrissur team that won the Overall Championship in 'Incepto'13', the 12th Annual Convention of ISTE Kerala Section.



## Sanchit Kumar

24 Years

Graduate Institute : Delhi Technological University

Degree: B.Tech, Electrical and Electronics Engineering

Work Ex: 16 months

Company: ANI Media (P) Ltd.



Sanchit has worked with ANI Media as an assistant editor of technical and engineering content and has published articles in reputed newspapers like The Hindu, Business Standard, DNA and Hindustan Times. He is creative, sincere, hardworking and loves to learn new things. He is a passionate reader about the current developments of the world and also likes to play football in his free time.

- Interned at New Delhi Television Ltd. (NDTV) in 2012
- Finalist for UPSC ESE 2015 for Electrical Engineering





## Swapnil Swaroop Jha

26 Years

**Graduate Institute:** Sri Vaishnav Institute of Technology and Science, Indore

**Degree:** B.E, Electrical and Electronics Engineering

**Work Ex:** 17 months

**Company:** Infosys Limited



Swapnil has worked with Infosys where his good analytical skills helped him perform well in the tasks. He is a firm believer in hard work. He has keen interest in sports and has won various awards in football and athletics. He has also worked for the Infosys CSR wing SNEHAM .

- Won INSTA award in INFOSYS.
- Won various prizes in athletics.
- Won Individual championship for Best athlete in the college.



## Sameer Mooley

24 Years

**Graduate Institute:** Thakur College of Engineering and Technology, Mumbai

**Degree:** B.E., Electronics Engineering

**Work Ex:** 21 months

**Company:** Accenture Pvt. Ltd.



Sameer had a fruitful stint at Accenture which polished him as a corporate individual. He is a hard-working person who places team goals before his personal glory and is always on the prowl to learn new things. He works towards social welfare and likes to follow and play football.

- Worked as Marketing Manager for Engage Charitable Trust for 2012-13.
- Worked as Admin Head for inter-college technical fest 'Zephyr' in 2012-13.
- Second prize in State level skit competition in 2006-07.
- Worked in Sponsorship team for inter-college technical fest 'Zephyr' in 2011-12.



## Siva Ganesh

23 Years

**Graduate Institute:** Sri Venkateswara University

**Degree:** B.Tech, Electrical and Electronics Engineering

**Work Ex:** 23 months

**Company:** Infosys Limited



Siva Ganesh has worked as a Systems engineer at Infosys. His stint at Infosys involved consolidation of trade data for the client Goldman Sachs, Inc. His association with Infosys and Goldman Sachs helped him improve his analytical and time management skills. He has been an excellent academic performer since school days. He is an enthusiast reader, particularly of fiction and Indian History.

- Graded as High Performer for performance during on the job training by Infosys Ltd
- Awarded 2nd prize in Paper presentation at "SPARX", a national level technical symposium
- Successfully organized Poster presentation segment at a technical symposium conducted by SV University
- Secured 97.5% in the Intermediate examination





## Sachdeep S

24 Years

**Graduate Institute:** Vellore Institute of Technology

**Degree:** B.Tech, Electronics and Instrumentation Engineering

**Work Ex:** 24 months

**Company:** Ernst and Young LLP



Sachdeep completed his engineering from Vellore Institute of Technology, batch of 2014. During his stint there, he was involved in numerous projects in electronics and had a paper published in the International Journal of Computer Applications. After completing his engineering, he joined Ernst and Young as an Associate Software Engineers where he worked on building various web applications. His hobbies include terrace gardening and taking care of cats.

- Authored a paper entitled “Enhancing visual diagnosis of cracks in an X-ray image by the method of selective dilation” published in the 2013 edition of the International Journal of Computer Applications.



## Sumit

25 Years

**Graduate Institute:** Panjab university

**Degree:** B.E., Electronics and Communication Engineering

**Work Ex:** 24 months

**Company:** bebo technologies pvt limited



Sumit is a hard working and a sincere individual. He has maintained a consistently good academic record. He is a quick learner and has good analytical skills. Sumit has worked in bebo technologies private limited for 2 years as a software engineer. His good organizational and communication skills have helped him perform well in all the tasks and he is always ready to go the extra mile to meet deadlines. He is also passionate about sports and plays Cricket, Volleyball and Table Tennis.



## Sravan Gunta

26 Years

**Graduate Institute:** Kakatiya Institute of Technology and Science

**Degree:** B.Tech, Electrical and Electronics Engineering

**Work Ex:** 30 months

**Company:** Baker Hughes, International Tubular Services



Sravan has worked for Reliance Industries, GSPC, ONGC & Cairn India during his tenure at Baker Hughes and International Tubular services in the oil and gas sector and as an Electrical Engineer at Mechelein Engineers. His sound logical reasoning and communication skills helped him play an active role in the company where he handled team engagement and client interactions very well. He is sports enthusiast and also loves travelling.

- Member of, Electrovision - National Level Technical Symposium, in KITS for 3 years
- 2nd position in cricket, Naipunya 2009, Sports and Cultural fest for engineering students organized by ABVP (Akhila Bhartiya Vidyarthi Parishad)
- Participated and won games in Intramurals - Inter Branch Competition for 3 consecutive years





## Sumit Khapre

26 Years

**Graduate Institute:** ARMIET (University of Mumbai)

**Degree:** BE, Mechanical Engineering

**Work Ex:** 31 months

**Company:** Wimco Limited (ITC Group), Macawber Engineering systems India Pvt. Ltd.



Sumit has had varied experiences so far in his professional journey, from leading teams in projects to handling sales & marketing activities at Pan India level. He is a smart working, determined and driven professional having a track record of successfully managing and growing key accounts. In his leisure time he indulges himself in freelancing sales assignments and play sports like volleyball and kabaddi.

- Awarded for his outstanding contribution for Project Management 2013-14 during training period in Wimco Limited.
- Worked with organizations and event management companies in organising marathons.
- Captain of the Inter-Zonal Hockey team for two consecutive years('06-'07 and '07-'08) in the State Level Tournament



## Sunny Saigal

25 Years

**Graduate Institute:** Jalpaiguri Government Engineering College

**Degree:** B.Tech, Electronics and Communication Engineering

**Work Ex:** 32 months

**Company:** Cognizant Technology Solutions



Sunny Saigal has worked in Cognizant Technology Solutions where he has worked on variety of innovative projects. His good organizational and communication skills helped him perform well in all the tasks. He is hardworking, creative and adaptable. He has maintained a consistently good academic record, has been part of various co-curricular and extra-curricular activities and held important positions in various student run bodies.

- Awarded "Best New Entrant" award in Retail CG Practice at Cognizant in 2015
- Received certificate of merit in the autonomous robotics event "LUMOS" at Techkriti'12 held at, IIT Kanpur
- Organized "JECLAT 13" as its management committee member during graduation



## Tandra Jaiswal

24 years

**Graduate Institute:** B.P. Poddar Institute of Management and Technology

**Degree:** B.Tech, Information Technology

**Work Ex:** 20 months

**Company:** Cognizant Technology Solutions



Tandra has worked as a Programmer Analyst in Cognizant Technology Solutions. She is a hardworking and creative person with good communication skills. She is optimistic and dedicated to meet the deadlines. She is an avid fiction reader and likes traveling to new places and cooking.

- Secured A+ Grade in Web Based Application Development from GlobSyn Skills, a National Skill Development Corporation
- Gold medal winner in 10th class for being school topper among girls





## Vinay Kumar Pratapu

24 Years

**Graduate Institute:** Gmr Institute of Technology

**Degree:** B.Tech, Electrical and Electronics Engineering

**Work Ex:** 25 months

**Company:** Planet Association Pvt. Ltd.



Vinay worked as a system administrator and purchase officer in a manufacturing company called Planet Association that manufactures bevel gears, nuts and bolts. His Experience at this company helped him to improve his analytical and communication skills. He is also interested in music and basketball.

- Received appreciation for organising the events in the college fest STEPCONE held in GMR INSTITUTE OF TECHNOLOGY.
- Stood as winners in the Inter-College Basketball competition held in GMRIT annual day celebrations.



## Vinit Panchal

26 Years

**Graduate Institute:** Thakur College of Engineering and Technology, Mumbai

**Degree:** B.E., Computer Engineering

**Work Ex:** 23 months

**Company:** Librathern Instruments Pvt. Ltd.



Vinit has worked in Librathern Instruments Pvt. Ltd. as a development engineer. His excellent technical, leadership and organizational skills have helped him perform exceptionally well at work. He has a passion for learning new technologies and expanding his knowledge. He has a keen analytical mind and is extremely hardworking, sincere and dedicated towards his goals. He loves teaching and helping others. He enjoys adventure sports such as bungee jumping, paragliding and sky diving.

- Student Leader of National Service Scheme (2012-13)
- TCET-MUN 2012, Delegate of France(ECOSOC), Special Mention Award
- TCET-MUN 2014 Co-Chairperson



## Yamini Thombre

24 Years

**Graduate Institute :** Institute of Engineering and Technology, Devi Ahilya Vishwa Vidyalaya

**Degree:** B.E., Computer Science

**Work Ex:** 21 months

**Company:** Accenture Services Pvt. Ltd.



Yamini has 21 months work experience in Accenture Services Pvt. Ltd. as a software engineer and has good analytical and logical skills. She has keen interest in corporate functioning and leadership. Her hobbies are dance and modeling and she has performed in various events.

- Runner up in Ms. Malwa competition, a district level modeling event conducted by Real Events, Indore
- Participated in Entrepreneurs Development Program which focused on developing leadership skills in young entrepreneurs





## Alap Kareepadath

25 Years

**Graduate Institute:** Institute of Technology, Nirma University

**Degree:** B.Tech, Electrical Engineering

**Work Ex:** 34 months

**Company:** Mahindra & Mahindra Ltd.



Alap has previously worked at Mahindra & Mahindra where he developed his team-working skills by managing and coordinating various cross-functional teams. In addition, he worked in the core team of the organisation that helped with the “Deming Prize” win for Mahindra Powerol in 2014. He likes taking part in running events, and enjoys listening to music and watching sports in his free time.

- Certified “Mahindra Green Belt: Design for Six Sigma” in 2014
- Reached the final stage of the “Mahindra Innovation Awards” in 2013, from an initial pool of 887 teams
- Certified “Mahindra Yellow Belt” for QC-Story project in 2015
- Completed 5 half-marathons between 2014 and 2016



## Athi Karthick V

25 Years

**Graduate Institute:** Kalasalingam Institute of Technology

**Degree:** B.E, Electronics and Communication Engineering

**Work Ex:** 35 months

**Company:** Cognizant Technology Solutions, Dyna Learning Labs



Athi Karthick has worked at Cognizant Technology Solutions as a Senior System Executive, customising a service management tool. He then joined Dynalabs as a Program Coordinator where he took care of various business processes such as business proposals, recruitment and training of new employees. He has maintained a consistently good academic record. He is an avid reader of fiction.

- Successfully organised a national level technical fest “Technorions 2.0” in 2013 as its President during graduation
- Achieved ITIL Foundation Certificate in IT Service Management
- ServiceNow certified System Administrator



## Ayush Mishra

25 Years

**Graduate Institute:** School of Petroleum Technology, PDPU

**Degree:** B.Tech, Petroleum Engineering

**Work Ex:** 35 months

**Company:** Gujarat Gas Ltd



Ayush Mishra worked as a Senior Engineer at Gujarat Gas for 35 months. He looked after the project management of several cities, right from initial planning to final commissioning. Having worked at some of the most remote locations has made him quite ingenious and therefore the lack of resources and manpower does not bother him in completing any kind of task assigned. He enjoys playing table tennis, watching movies and writing about them.

- Research Paper “Preventing Disasters: Identifying Ambiguities in HSE Management and Rectifications” presented and published at ICEI Conference 2012
- Stood 3rd amongst 60 employees in CGD O&M Knowledge Enhancement Drive held at Valsad GA in October 2014
- As a member of the organizing committee, oversaw the management of Flare 2012 – Techno-Cultural fest of PDPU, Gandhinagar
- Completed training and project at the University of Tulsa, Oklahoma, USA





## Abhinav Sharma

25 Years

**Graduate Institute:** BMS Institute of Technology, Bangalore

**Degree:** B.E, Mechanical Engineering

**Work Ex:** 38 months

**Company:** Weir Group



Worked as an Engineer for Oil & Gas and Mining piping projects, handling multi-million dollar projects. Received on site opportunity and visited Weir Canada Inc. for 3 months, and became single point of contact for Weir Canada piping projects in India. Responsibilities included complete project management for Oil Sand projects, managing team of 4 members, customer interaction, requirement gathering, resource allocation, team mentoring and training. Also conducted stress analysis for critical pipelines, and overall quality check for the projects.

- Won Innovation Challenge during training period, company received design patent for the design
- Worked as volunteer for "CRY" NGO, contributed towards Right to Education
- Raised money for women empowerment for OXFAM, walking 100km in 29 hours
- German A-1 level language proficiency



## Archit Bisht

25 Years

**Graduate Institute:** DIT, School of Engineering

**Degree:** B.Tech, Information Technology

**Work Ex:** 39 months

**Company:** Accenture Services Pvt Ltd



Archit has worked at Accenture Services Pvt Ltd, and was an all-round performer for the organisation, where he excelled at his tasks using his analytical skills, which were further augmented by his people skills. He is hardworking and believes that the outcome of any task undertaken depends on how you approach the tasks and the level energy you put into it. Apart from his work, his integrity and morals have also been appreciated by his peers and seniors. Loves to work for social causes. He is an ardent sports fan and likes to learn new and different things to expand his skill set.

- Organized various inter-city PPA events for Accenture
- Won the Team ACE award at Accenture for exceptional performance
- Won Regional Level Debate at Rotaract, Delhi in 2014



## Cherishma Duggina

24 Years

**Graduate Institute:** Jawaharlal Nehru Technological University, Kakinada

**Degree:** B.Tech, Computer Science

**Work Ex:** 34 months

**Company:** Tata Consultancy Services



Cherishma worked as a Test Analyst in Tata Consultancy Services. She is hardworking and perseverant. She has been consistent in both academics and work. She is always keen to learn new and different things. She is an avid reader.

- Represented JNTU at 13th All India Inter-University National Integration Youth Camp held by Foundation for Amity and National Solidarity
- Received Best Team award for outstanding contribution to organisation twice while working in TCS.
- Certified Tester from International Software Testing Qualifications Board
- Appointed as member of the organizing committee of Computer Science Club, JNTU





## Jiten C

25 Years

**Graduate Institute:** Bangalore Institute of Technology

**Degree:** B.E, Civil Engineering

**Work Ex:** 33 months

**Company:** IBM India Pvt Ltd



Jiten is a determined and hard working person. He has worked as an associate system engineer at IBM India Pvt Ltd. His good analytical, problem solving and communication skills have helped him perform well at work. He thinks out of the box and is eager to learn new things. He loves playing sports such as Cricket, Football, Swimming and Volleyball.

- Captained college cricket team
- Winners of VTU Inter-Collegiate Cricket Competition South zone(2011)
- Appreciated by clients at work for quick and out of the box thinking.
- Runners of VTU Inter-Collegiate Cricket Competition South zone(2013)



## Kaushik Kamal Boruah

26 Years

**Graduate Institute:** Manipal Institute of Technology

**Degree:** B.E, Mechanical Engineering

**Work Ex:** 33 months

**Company:** IBM India Pvt. Ltd.



Kaushik has worked as a System Analyst for IBM India Pvt. Ltd. assisting in the analysis, evaluation and forecasting of incentive generation of 44k global sales employees for the internal client IBM in the retail domain. His strong business acumen, analytical, interpersonal and team working skills have helped him to efficiently plan, develop and deploy project and test management methodologies. Besides his technical abilities, Kaushik is passionate about football, cricket, dance and is a keen investor in Equity Markets.

- Two-time recipient of IBM's Manager Choice Award from the IBM Kolkata Location Head, for demonstrating IBM's internal practices in 2015.
- Received the IBM 'Deep Skill' award for supporting strategic solutions and emerging skills in 2014.
- Was a member of the Sharenet Core Team which organized the IBM Account Sharenet 2015.
- Received Scholarship of Merit from Oil India Ltd. for securing 100% in Mathematics, Class 10.



## Narender S

26 Years

**Graduate Institute:** Rajalakshmi Engineering College- Anna University

**Degree:** B.E, Electrical and Electronics Engineering

**Work Ex:** 35 months

**Company:** L&T Construction



Narender has worked as Assistant Manager in L&T Construction where he handled planning and coordination activities of substation projects. He is a recipient of L&T's Build India Scholarship. He is a sincere and hard-working person and has maintained a consistently good academic record. He is an avid reader and likes to write poetry.

- Recipient of L&T's Build India Scholarship. Pursued M-Tech in Construction Technology from IIT Madras under the scholarship.
- Received Quality Trophy for maintaining best quality standards among all the substation projects for the year 2014-15.
- Secured 37th rank in Anna University Under Graduate Program in Electrical & Electronics Engineering.





## Nivedita C S

24 Years

**Graduate Institute:** National Institute of Technology, Tiruchirappalli

**Degree:** B.Tech, Civil Engineering

**Work Ex:** 35 months

**Company:** Hexagon Capability Center India Pvt. Ltd. (formerly known as Intergraph Consulting Pvt. Ltd.)



Nivedita has worked as Senior Software Analyst for Hexagon and contributed in various stages of development of Smart3D, an engineering design software. She is a hard working person whose sincerity and penchant for responsibility fetched her various positions of responsibility over the years. An avid reader of fiction, she also has interests in quilling and cooking.

- Was awarded "Pat on the Back" - the quarterly Best Employee Award twice at Hexagon, in 2014 and 2015.
- Head, Public Relations team, Moments'13 – the National Level Technical Symposium by Civil Engineering Department of NIT, Tiruchirappalli.
- Manager, Public Relations and Hospitality team, Pragyan – the International Techno-Management Festival of NIT, Tiruchirappalli, in 2012 and 2013.
- Manager, Tamil Lits team, Festember – the Inter College Cultural Festival of NIT, Tiruchirappalli, in 2011 and 2012.



## Pijush Bhattacharjee

26 Years

**Graduate Institute:** Assam Engineering College

**Degree:** BE, Mechanical Engineering

**Work Ex:** 33 months

**Company:** IBM India Private Limited (24 Months), Tractors India Private Limited (9 Months)



Pijush is a self-motivated person who has excellent organizational, analytical and time management skills. He has worked in the IT industry as an Application Developer with IBM and in the Automotive Industry as an Associate Sales Engineer with Tractors India Private Limited. In both the companies he had worked in client facing roles and working in different domains has broadened his skill set and groomed him professionally in client handling, project planning and team management. He plays volleyball and is also an amateur writer.

- Has received appreciation from clients for consistent performance while working in IBM.
- Has received IBM growth driven profit awards for three consecutive quarters from July 2015 to March 2016.
- Conducted workshop in college that saved nearly 10,000/- Rs. per student in course fees.



## P Sarat Chandra

25 Years

**Graduate Institute:** Madras Institute of Technology, Anna University

**Degree:** BE, Electronics and Instrumentation Engineering

**Work Ex:** 35 months

**Company:** ACC Cements



Sarat has worked as Deputy Manager in ACC Cements where he handled multiple roles that included instrumentation maintenance & projects, production planning and outbound logistics. He is highly interested in the field of automation and has good experience in the field of control loop design and DCS.

- Core organizing member of Intecho'13 a national level technical symposium of MIT
- Won and participated in several circuit design competitions.
- Represented the college in Robotics competitions at various national level technical symposiums and also started a dedicated robotics club in my college.
- Participated in events such as blood donation, organ donation and other social camps organised by Youth Red Cross of MIT





## Prateek Saraf

25 Years

**Graduate Institute:** Dayananda Sagar College of Engineering

**Degree:** B.E, Electronics and Communications Engineering

**Work Ex:** 39 months

**Company:** Aon Hewitt



Prateek has worked as a Senior Actuarial analyst with Aon Hewitt, where he was reporting to Actuaries based out of USA. He was managing end to end tasks (which included data analysis and plan valuation) for around 30-35 clients. Apart from working at Aon, Prateek also co-founded an educational startup, HomeShiksha, to provide an online platform for students to hire teachers, and expanded it to 3 cities within 6 months of inception while maintaining high level of customer satisfaction. He enjoys playing badminton and cricket, and participating in business quizzes.

- Received 2 Gold awards at Aon for delivering high quality work on two of the largest and most complex plans with obligations running into multiple billion dollars.
- Former cofounder of an educational startup, HomeShiksha, to provide an online platform for students to hire teachers



## Rohan Singh

25 Years

**Graduate Institute:** SRM University

**Degree:** B.Tech, Mechanical Engineering

**Work Ex:** 35 months

**Company:** Tata Consultancy Services



Rohan has worked in Tata Consultancy Services where his sincerity, hard work, communication skills and good technical abilities enabled him to do well in his tasks. During his working tenure, he has earned plenty of appreciations from his colleagues and clients. He is an avid reader and has great interest towards financial markets. He is also interested in the sport of Shooting.

- Morgan Stanley QAPM CIO Consultant Award
- TCS On The Spot Award for outstanding contribution
- Achieved the Highest Performance Band in TCS for the year 2015-16
- NCFM certified in 'Financial Markets: A Beginners' Module' with 99% marks



## Ravi Thakur

25 Years

**Graduate Institute:** National Institute of Technology, Jamshedpur

**Degree:** B.Tech, Production and Industrial Engineering

**Work Ex:** 35 months

**Company:** IBM, Jindal Steel and Power Limited



Ravi Thakur was an Assistant Manager in JSPL and an Associate System Engineer in IBM India Pvt. Ltd. He believes in hard work and has good analytical and communication skills. He is creative and does not hesitate to go the extra mile whenever needed. Being a gourmand, he loves cooking in his free time.

- Member of organizing committee, AIST at JSPL, Raigarh
- Certificate of Appreciation from Client (McKesson Corporation) for outstanding contribution in Disaster Recovery Exercise at IBM
- Won 2nd price in Discus Throw
- Started Production Engineering Society and served as its 1st General Secretary
- Successfully organized Sports Meet at NIT, Jamshedpur in 2012, 2013
- Awarded 1st place in two events at Ojass, Inter-college Technical Fest, 2012





## Sri Ram Prabu. K

24 Years

**Graduate Institute:** College of Engineering, Guindy

**Degree:** B.E, Mechanical Engineering

**Work Ex:** 35 months

**Company:** Hyundai Motor India Ltd



Sri Ram Prabu worked as an Assistant Manager in the Procurement division of Hyundai Motor India Ltd. His responsibilities included sourcing of components, new product development, supply chain management, quality management, investment estimation, component pricing and commercial negotiations. He has successfully completed development projects for the cars Xcent, Elite i20 and Creta with Global, Indian and joint venture organizations. He is perseverant, adventurous and always delivers his best. He is a good team player and mentor. He loves cycling and swimming.

- Received "Employee of the year 2015" award from Hyundai Motor India Managing Director for outstanding efforts in supply chain management, crisis management and cost reduction
- Vice President of Students Quality Club of Anna University and promoted quality consciousness among student community through several activities and quality circle projects
- Led the CEG Efficycle team to the national finals of Efficycle 2012 organized by Society of Automotive Engineers, India
- Secured Second prize at National level paper presentation in AARUSH'11 organized by SRM University



## Saurabh Rakheja

26 Years

**Graduate Institute:** SRM University

**Degree:** B.Tech, Electronics and Communication Engineering

**Work Ex:** 35 months

**Company:** Tata Consultancy Services Ltd.



Saurabh Rakheja has served TCS as a Performance Test Engineer in the Banking and Financial Services domain. His work involved in-depth analysis of the Credit Risk application from the very scratch, identification of any bottleneck that may pose threat to the business in future and also to provide corresponding solutions to its stakeholders. In his experience with TCS, his leadership skills, organisational skills and his perseverance has helped him in delivering quality projects under stipulated timelines. He is very diligent, solution oriented, a keen learner and a people person.

- Awarded STAR OF THE MONTH at TCS for dedication and commitment.
- Event Coordinator at "Rubaroo 2011 - National Level Cultural Fest" at SRM University
- Event Coordinator for conducting "Techno - ADS" at INNOVATE'10 - Technical Fest at SRM University



## Shivansh Namdeo

25 Years

**Graduate Institute:** Maulana Azad National Institute of Technology Bhopal

**Degree:** B.Tech, Energy Engineering

**Work Ex:** 35 months

**Company:** Tata Consultancy Services



Shivansh has worked as a System Engineer in Tata Consultancy Services for a back office reconciliation project. He is a good team player and believes in learning and sharing the knowledge. He is an environmentalist and works for causes which aim to make the planet greener and reducing carbon footprint. In his free time Shivansh enjoys solving puzzles and playing table tennis.

- Co-ordinator for 'VIRASAT', a cultural state convention organised by SPIC MACAY at NIT Bhopal in 2010
- Successfully completed project titled "Solar Wind Hybrid System" for All India young Engineers' Humanitarian Challenge organised by IEEE.
- Co-ordinator at Maffick 2013, a cultural fest organised by NIT, Bhopal





## Shameer Ahamed B

25 Years

**Graduate Institute:** Saranathan College of Engineering, Tiruchirappalli

**Degree:** B.E., Electronics and Communication Engineering

**Work Ex:** 38 months

**Company:** Infosys Limited.



Shameer is industrious and adaptable. He was with Infosys Limited as a Senior Systems Engineer where his organised and methodical approach helped him excel in all the tasks provided to him. He is adept at working under pressure and has good people skills. He is a short film maker and has won prizes at various regional and national short film competitions.

- Won 3rd place in a National level Inter-college short film competition held at NIT Trichy.
- Was presented by a Certificate of appreciation for my outstanding performance and valuable contribution at work during the FY 2015-16 by the Vice President at Infosys Limited.
- 'Passed with Merit' in Business English Certificate preliminary test conducted by the University of Cambridge.
- Presented a paper on 'Brain Fingerprinting and its applications' and won 2nd place in E Beez, a Technical symposium during UG. Represented school in various state level inter-school cultural programmes and won prizes.



## Suraj Saxena

30 Years

**Graduate Institute:** Lakshmi Narain College of Technology, Bhopal

**Degree:** B.E., Electronics and Communication Engineering

**Work Ex:** 39 months

**Company:** Accenture, National Informatics Centre



Suraj has worked in diverse sectors viz. IT, e-governance and education. He has a passion for teaching. He was part of Make a Difference organization where his work got him Volunteer Hero 2013 nomination on National Level. He was a part of Fundraising, Public Relations and Discover project teams. He is a cinephile and enjoys playing table tennis.

- Nominated for National Level iVolunteer Awards
- Won Best Fundraiser Award in Make a Difference
- Won quizzes at inter/intra college level



## Suhail Basheer

27 Years

**Graduate Institute:** College of Engineering, Trivandrum

**Degree:** B.Tech, Electrical and Electronics Engineering

**Work Ex:** 39 months

**Company:** Cognizant Technology Solutions, Chennai,  
Account General Office, Thrissur



Suhail Basheer was an auditor at CAG, Thrissur. He also worked at Cognizant Technology Solution as Programmer Analyst Trainee. He is an avid chess player and found his analytical skills useful in his job as an auditor. In his free time he enjoys playing football and follows sports related news regularly.

- Won All Kerala Inter-Collegiate Chess Championship, 2010-11
- Won Intra-University Chess Championship in 2008-09 and 2010-11





## Upendran V

24 Years

**Graduate Institute:** SASTRA University

**Degree:** B.Tech, Mechatronics Engineering

**Work Ex:** 34 months

**Company:** Hyundai Motors India Limited



Upendran was an Assistant Manager at Hyundai Motors India where he had an opportunity to execute new car projects such as Grand i10, Xcent and Santa Fe. That Experience drastically improved his planning and executing skills. He believes in core competencies such as being objective, analytical and inquisitive.

- Published 2 papers in International Journal in Robotics and Automation domain
- Listed in Dean's List during all 4 years of under graduation.
- For successfully developing a new center at Chennai, received "Bhumi Earth Award" from an NGO "BHUMI".
- Won 3rd prize in Debate Competition at Hyundai Motors India during Foundation day celebration.



## Vigneshwari C

24 Years

**Graduate Institute:** MIT, Anna University

**Degree:** B.E., Electronics and Communication Engineering

**Work Ex:** 33 months

**Company:** Aricent Technology



Vigneshwari has worked in Aricent technologies where her good organizational and communication skills helped her perform well in all the tasks. She is hardworking, dedicated and does not hesitate to go the extra mile to meet deadlines. She enjoys dancing, painting and paper quilling.

- Won WOW award as a BUG fixing champion within one year of joining in the company.
- Promoted as senior software engineer within two years of completion in the company.
- Won 3rd prize in NETCRACKER event conducted by Department of Electronics, MIT.
- Published a paper on 'Analysis of Finger Movements Using EEG Signal' in International Journal of Emerging Technology & Advanced Engineering, January 2013



## Vartul Katiyar

24 Years

**Graduate Institute:** National Institute of Technology, Jamshedpur

**Degree:** B.Tech, Computer Science and Engineering

**Work Ex:** 36 months

**Company:** Samsung Research Institute India, Bangalore



Vartul Katiyar was a Software Engineer in Samsung Research Institute India, Bangalore where he worked with people from different parts of the world. He is very hardworking and dedicated towards his work. He is self-motivated and adaptable to any environment. He enjoys playing volleyball and cricket and apart from this he enjoys watching sports, movies and TV series.

- 2 employee awards in samsung for implementing features in Samsung Browser.
- Certificate of merit with A+ from HP training institute in J2EE struts framework
- Certificate of merit with A+ from HP training institute in Network Administration- Routing and Switching
- Joint-Coordinator of Hospitality and Logistics team for Ojass 2011.





## Vizy Dahiya

29 Years

**Graduate Institute:** J C D Dental College, Sirsa

**Degree:** BDS, Dental Surgery

**Work Ex:** 39 months

**Company:** Sanjivani Physiotherapy and Dental Clinic, Rohtak Haryana;  
Armaan Dental Clinic and Smile Centre, Bhiwani, Haryana.; Amritdent, Amrit  
Charitable Society, Lakhmajra, Rohtak, Haryana.



Vizy Dahiya is an optimistic and organised person, who loves to explore new fields. She is interested in working for social causes. She is an avid reader and a music lover.

- As part of Dental Camps, delivered free treatment to rural people during graduation Internship
- Member of Amrit Charitable society for 6 months and delivered low cost efficient dental treatment to rural patients





## Anirban Ash

27 Years

**Graduate Institute:** RCC Institute of Information Technology

**Degree:** B.Tech, Computer Science and Engineering

**Work Ex:** 40 months

**Company:** Cognizant Technology Solutions



Anirban has worked in Cognizant Technology Solutions as a software developer. His analytical and communication skills have helped him to suggest and deliver innovative business solutions to the client. In recognition of his hard work he has received multiple awards from his organization. He takes interest in playing cricket and is an avid traveller.

- Received “Best Energizer” award from Cognizant Technology Solutions for all round achievement in delivery excellence, organizing events and taking part in sports.
- Received “Pat in the Back” award from Cognizant Technology Solutions for delivery excellence.
- Received “Dream Team Award” from Globsyn Skills for presenting the best project in .Net environment.
- Core member of organizing team for Annual Tech-fests in college and part of Cognizant’s Outreach team for organizing Cognizant’s CSR initiatives.



## Ashwitha Acharya

25 Years

**Graduate Institute:** SIES Graduate School of Technology, Nerul, Navi Mumbai

**Degree:** B.E., Electronics and Telecommunication

**Work Ex:** 41 months

**Company:** Tata Consultancy Services



Ashwitha Acharya has worked in TCS as a functional tester and test analyst in Banking and Finance domain. She has good analytical and time management skills which helped her excel in her work and lead projects in TCS. She is a sincere and hardworking person and is always eager to learn new things. She has maintained a consistently good academic record. Apart from this, she enjoys reading, especially fiction.

- Awarded ‘On the Spot’ award twice for contribution to different projects in TCS
- Secured Second prize in a Poster Presentation Competition at intra-college level in SIES
- Active member of creative team of ‘Cognition’, the annual fest in SIES
- Completed a 3 month course in Yoga from Sri Ambika Yog Kutir in 2015



## Ankur Anand

26 Years

**Graduate Institute:** KIIT University

**Degree:** B.Tech, Electronics and Telecommunications

**Work Ex:** 43 months

**Company:** Tata Steel, Aricent Group



Ankur has worked as a Manager in Information Technology at Tata Steel where he was the single point of contact for the in-house developed tool for e-procurement under material management module. This has prepared him to hone his organization skills and he works hard to consistently meet the deadlines. He has prior work Experience as Software Engineer in Aricent Group. He enjoys playing sports such as badminton, table tennis etc.

- Recognized by the IT Strategies and Governance department at Tata Steel for contribution made to excellence in knowledge sharing in 2014
- Represented Tata Steel ITS department in two consecutive annual technical exhibit





## Amit Kumar Pandey

26 Years

**Graduate Institute:** National Institute of Technology, Durgapur

**Degree:** B.Tech, Mechanical Engineering

**Work Ex:** 43 months

**Company:** Mahindra & Mahindra, Ernst & Young



Amit is a focused and people oriented individual having diverse experience in sales, marketing and consulting in the automotive industry. He has worked with Mahindra as an Area Manager, handling sales, advertising and marketing for the Automotive Division, where he used his team handling skills to achieve sales targets regularly and honed his client handling ability. He has also worked with EY's Automotive team as a Consultant, where he was part of various engagements with leading global and Indian automotive giants, helping them optimize their sales planning and processes. In his spare time, he prefers watching movies and following cricket. He can speak 5 languages including English, Hindi, Telugu, Tamil and Bengali.

- Received one of the most coveted awards "Excellerator", for Team Excellence during the period June'15-Sep'15 at Ernst & Young
- Stood 1st in the execution of BTL activities for focus brands in the East Zone in FY15 at Mahindra & Mahindra
- Served as a Placement Representative, NIT Durgapur for the Class of 2012
- Served as the President of Maths 'N' Tech Club, NIT Durgapur and organized the Knowledge Fest 'ANK', with a footfall of over 5000



## Abhimanyu Singh

28 Years

**Graduate Institute:** Indian Institute of Technology, Madras

**Degree:** Dual Degree (Btech, Mtech), Electrical Engineering

**Work Ex:** 43 months

**Company:** TVS Motor Pvt. Ltd.



Abhimanyu has worked as an Electronics Design Engineer in the R&D Division of TVS Motor Co. and successfully completed several cross departmental projects. He wants to enhance his management skills and use his industry expertise to seek more challenging roles. He has an analytical mindset and loves solving puzzles. He is a movie buff and an avid traveler. He likes playing Cricket and Tennis.

- Winner of first prize for Junkyard Wars Event at Institute Technical Festival, Shastra-2009.
- Filed an Application for a Patent for "Novel design and application of LF Antenna in security systems used for automobiles."
- Part of Printing and Advertisement team of Institute Technical festival, Shastra.
- Worked for National Service Scheme as a volunteer for 1 year in Chennai.



## Amit Kumar

26 Years

**Graduate Institute:** IIT (BHU), VARANASI

**Degree:** B.Tech, Electrical Engineering

**Work Ex:** 46 months

**Company:** Coal India Limited



Amit Kumar has worked in Coal India Limited where he improved his communication and team skills. He likes his tasks to be challenging and he works really hard to accomplish them. He has keen interest in Social Welfare activities & Teaching. He enjoys playing Table-Tennis and loves to listen music.

- An active member of a Social Welfare Organization "Navprayas - A Group of Innovative thoughts " and organized events for the organization from 2009-11





## Ankit Pincha

25 Years

**Graduate Institute:** Sardar Patel Institute of Technology

**Degree:** B.E., Information Technology

**Work Ex:** 46 months

**Company:** Manak Gems



Ankit is a sincere and hard-working person. He has good analytical and communication skills. He found this useful since a substantial part of his work experience involved communication with various stakeholders. He has diversified interests including swimming, playing chess and reading philosophy. He is also an active blood donation volunteer and has contributed to various blood donation drives.

- Selected as a Microsoft Student Partner
- Won 1st prize in inter collegiate coding competition.
- IBM DB2 certified associate.



## Abirbhav Mukherjee

27 Years

**Graduate Institute:** UIET, Panjab University, Chandigarh

**Degree:** B.E., Electrical and Electronics Engineering

**Work Ex:** 56 months

**Company:** Mitsubishi Electric (10 Months), Keihin Automotive Systems (22 Months), Cummins (24)



Abirbhav has worked as a Senior Engineer in Mitsubishi Electric, involved in project management of automotive components in the Company, for Major Automotive OEMs in India. He has rich Experience working as a team player, and acquiring skills in strategy, business development and efficient inventory management.

- Scored 99.28 Percentile in IIT-GATE 2011 Examination
- Co-authored paper on "Simulation of Dimmer Circuit for Daylight Harvesting" in Elsevier (2012)
- Secured First Position in IEEE quiz "Mr and Ms Eclectic" held in the Institute
- Secured Second Position in the Institute's Technical Quiz
- Participated in the organizing team for National Conference on 3C held in Panjab University



## Akshay Yadav

26 Years

**Graduate Institute:** Maharaja Agrasen Institute of Tech.

**Degree:** B.Tech, Computer Science

**Work Ex:** 57 months

**Company:** Sapient Consulting Pvt. Ltd., Infosys Ltd.



Akshay has worked with Sapient Consulting and Infosys as a Software Developer in the eCommerce domain for major retail clients. His hard work, analytical and communication skills helped him carve a niche for himself. He is an avid reader and loves reading both fiction and non-fiction genres. He enjoys playing badminton, cricket and keenly follows Formula1.

- Received the "You Make a Difference" award thrice, for exemplary performance at Sapient.
- Was part of the core team for Prayaas, a CSR initiative at Sapient helping the underprivileged school kids.
- Secured 2nd place in C++ challenge at Techsurge college fest.
- Secured Second Position in 'Interactions 2008' conducted by TCS, IBM among colleges in NCR





## Anitha S

26 Years

**Graduate Institute:** Pondicherry Engineering College

**Degree:** B.Tech, Computer Science and Engineering

**Work Ex:** 68 months

**Company:** Tata Consultancy Services



Anitha worked in TCS for over 5 years at Chennai and Bangalore. Right from school, she has maintained a good academic score. Her quick grasping and multi-tasking skills helped her handle an entire support project single handedly for almost 2 years. Her leadership and managerial skills were enhanced by the leadership opportunities that she grabbed during her graduation and work tenure. Her efficient communication skills helped her to build a good rapport with her clients and deliver her best.

- Awarded as the “Top Performer” of Initial Learning Programme (batch of 300 students) conducted by TCS, Chennai
- Played a crucial role in winning the “Best Performing Team” of Motorola Mobility, TCS Chennai
- Won “On Spot Award” for a process improvement in British Telecommunications, TCS Bangalore
- Won 1st Prize in “Paper Presentation” in a National Technical Symposium organized by Acharya Arts and Science College, Pondicherry



## Bala Koteswar Kolluri

25 Years

**Graduate Institute:** BITS Pilani - Hyderabad Campus

**Degree:** B.E (Hons), Electronics and Communications Engineering

**Work Ex:** 43 months

**Company:** Randstad India Limited (19 months), Oracle Financial Services Software Limited (24 months)



Bala worked for a banking software provider where he was involved in product implementation and technical support. His excellent interpersonal skills, technical prowess and client handling abilities have helped him collaborate with clients of multiple nationalities and gain valuable international exposure during his stint with Oracle.

- Received the “I-Appreciate” Award (2014) at Oracle for receiving multiple client appreciations during the implementations of Oracle’s FLEXCUBE software.
- Received a Scholarship of INR 50,000 as a part of the Central Sector Scheme of Scholarship by MHRD for exemplary performance in Class 12 Board Examinations
- Received the “We Applaud” Award (2015) at Oracle for consistently fixing the maximum number of software bugs.
- Received the J.S. Krishna Murthy Scholarship for being the School Topper in ICSE 2006 Board Examinations



## Bharat Singh

27 Years

**Graduate Institute:** Sikkim Manipal University

**Degree:** BCA, Computer Applications

**Work Ex:** 44 months

**Company:** Electronic Arts India, Kickass Games LLP



Bharat has worked as a Quality Analyst at Electronic Arts and as Managing Director at Kickass Games LLP. He has good managing, planning and communication skills. He is a hard working, conscientious and sincere person. He has a high competitive drive and has won several prizes in LAN gaming tournaments.

- Google Analytics Certified
- Google Adwords and Mobile Advertising Certified





## Bijay Krishna Nandi

26 Years

**Graduate Institute:** Veer Surrendra Sai University of Technology, Burla

**Degree:** B.Tech, Electrical Engineering

**Work Ex:** 48 months

**Company:** Jindal Stainless Ltd.



Bijay has worked as an Associate Manager and was involved in testing and commissioning of extra high tension and high tension equipment. He was also involved in Projects like Energy Monitoring System and was responsible for all the regulatory affairs of the organisation. He has a keen interest in sports and enjoys playing volleyball and basketball.

- National level player in Kabaddi and regional level player in basketball
- Was Mr. VASSAUNT 2012 for being the best student of the entire batch during graduation
- Held positions of Sports Secretary and Secretary of Electrical Engineering Society during graduation



## Dushyant

25 Years

**Graduate Institute:** National Power Training Institute E.R. Durgapur

**Degree:** B. Tech, Power Engineering

**Work Ex:** 43 months

**Company:** Development Consultants Private Limited



Dushyant has worked for DCPL, a Kolkata based engineering design firm, for three and a half years. He has good communication skills and his work profile allowed him to develop and hone his analytical skills. He is a sincere and hardworking person and has maintained a consistent and impressive academic record. He enjoys singing, reading semi-fiction, playing cricket and is a huge cinema buff

- Won Group Discussion at Inter college technical meet organised by ISTE Students' chapter, Durgapur with highest grade
- 3rd prize in Debate at annual college cultural fest
- Certificate of merit issued by WEBEL for course in CAD design with the highest grade
- Certificate of proficiency in the Mechanical Engineering from Board of Practical Training eastern region, Kolkata, issued by DCPL



## Dhiman Bhattacharyya

27 Years

**Graduate Institute:** Netaji Subhash Engineering College

**Degree:** B.Tech, Electronics and Communication Engineering

**Work Ex:** 56 months

**Company:** Tata Consultancy Services



Dhiman Bhattacharyya has worked in Tata Consultancy Services for more than four years and has bagged valuable experience as a Support Executive. He is driven by goals and likes to shoulder responsibilities with flexibility and smart work. During free time, he loves reading fiction or solving puzzles, and is up for a game of chess any time of the day.

- Led the internal housekeeping team for data warehouse
- Led the support wing of database migration project for British Telecommunications





## Dinesh Parate

31 Years

**Graduate Institute:** Indian Institute of Technology, Kharagpur

**Degree:** M.Tech, Chemical Engineering

**Work Ex:** 81 months

**Company:** JSW Steel Limited



Dinesh Parate was a procurement manager during his last assignment with JSW Steel limited which has given him a solid platform to hone his negotiation skills. Prior to that he was project manager and his drive and commitment was evident from the outstanding results he had been able to consistently deliver on projects that he had managed. He is sincere, hardworking and has a passion for quality improvement and process optimization.

- Published a paper titled 'Performance Characteristics of Dense Media Hydro Cyclone for Beneficiation of coal and 3-D CFD simulation' in International Journal of Chemical Engineering Science
- Certified Green Belt in Six Sigma
- Organiser of dance competition for 'Spandan 2007', the annual cultural fest of IIT, Nagpur



## Hridya B

25 Years

**Graduate Institute:** Amrita School of Engineering

**Degree:** B.Tech, Electrical and Electronics Engineering

**Work Ex:** 45 months

**Company:** Larsen & Toubro Hydrocarbon Engineering Ltd.



Hridya was an electrical engineer at L&T hydrocarbon engineering Ltd. She has worked in offshore and onshore EPC (Engineering, Procurement & Construction) projects. She is hardworking and her excellent communication skills proved very useful in dealing with various clients and vendors. She is an avid reader and she enjoys dancing and painting.

- Promotion to Senior Engineer in January 2016
- Involved in Detailed Engineering for the topside facilities of a Floating, Production, Storage Off loading vessel and for the fuel farm of a prominent middle eastern airport
- Member of one of the 43 teams chosen from ~400 teams for Engineer Infinite-12, the national level student project competition held in conjunction with Elecrama-12 (international exhibition of electrical and industrial electronics)
- Event Organizer for Anokha-2010 & 2011, Campus Tech fest of Amrita School of Engineering, Coimbatore



## Harish M S

25 Years

**Graduate Institute:** SSN College of Engineering, Chennai

**Degree:** B.E, Electrical and Electronics Engineering

**Work Ex:** 46 months

**Company:** HCL Technologies Ltd.



Harish has worked as a Software Test Engineer in HCL Technologies Ltd. where he was involved in black box testing on Digital TVs. He is an, adventurous and hardworking person who strongly believes in team work. He also loves dancing, trekking, biking and video editing.

- Won the first prize in the Technical Quiz conducted in the National Level Technical Symposium of E&I dept., Meacon'11 of Velammal Engineering College.
- Won the first prize in the Circuit Debugging event conducted in the National Level Technical Symposium of EEE dept., Elan'11 of S.R.R Engineering College.
- Served as the Student Co-coordinator for the PCB workshop event in Eupraxia 2K11.
- Received Livewire Award for JAS 2013 and OND 2014 in HCL Technologies.





## Hardik Uttambhai Patel

29 Years

**Graduate Institute:** Birla Vishvakarma Mahavidyalaya

**Degree:** B.E., Electrical Engineering

**Work Ex:** 52 months

**Company:** Wilhelmsen Ship Management (India) Pvt. Ltd., D'amico Ship  
Ishima India Pvt. Ltd., Desai Infrastructure Pvt. Ltd.



Hardik has worked in the capacity of Marine Electrical and Electronics Officer in Merchant Navy and as an Engineer on national level project of Nuclear Power Corporation of India Ltd. He believes in team work and has worked as a team leader in the workplace. His team comprised of people from different nationalities working on highly automated systems operating in today's era. He is a resilient traveler, a technophile and a fitness enthusiast.

- Secured first rank with 85% in pre-sea training at Coimbatore Marine College in the year 2011



## Irshad Azeez

25 Years

**Graduate Institute:** Main Campus, Cochin University of Science and Technology

**Degree:** B.Tech, Electronics and Communications Engineering

**Work Ex:** 46 months

**Company:** Tata Consultancy Services



Irshad Azeez has worked in Tata Consultancy Services as a Computer Consultant for 46 months where his hard work and time management skills enabled him to excel in his work as well as extra-curricular activities. He was instrumental in maintaining work-life balance in his team and was a part of various clubs and activities in the workplace. He loves to organize cultural and social welfare activities and enjoys working in a team.

- Received 'A' band which is the highest Band in the Appraisal Cycle 2014 of TCS
- Received 'Star of the Month Award & Best Team Award' for being best performer as an individual and with the team.
- Received 'On The Spot Award' thrice for organizing various cultural, sports and CSR activities in workplace
- Received 'Service and Commitment Award' for being a dedicated and loyal employee of TCS



## Karthik Pernati

25 Years

**Graduate Institute:** National Institute of Engineering

**Degree:** B.E, Electrical and Electronics Engineering

**Work Ex:** 42 months

**Company:** Deloitte Consulting



Karthik has worked as a Business Technology Analyst at Deloitte Consulting where his good communication and organization skills helped him perform well in all the tasks. He believes in hard work and has good analytical skills. He is always looking forward to learning new and different things. Karthik enjoys badminton, basketball and swimming.

- Won a scholarship of Rs 100,000 from Department of Science, Government of India under IEDC scheme for UG project titled 'Active Noise Cancellation System' in the year 2011-2012
- Core member of the Placement Committee at National Institute of Engineering, Mysore.
- Underwent internship at National Aerospace Laboratories, Bangalore during UG.





## Kumaresan S

25 Years

**Graduate Institute:** Jeppiaar Engineering College

**Degree:** BE, Mechanical Engineering

**Work Ex:** 43 months

**Company:** Wipro Technologies



Kumaresan has worked in the Engineering Design Services Domain at Wipro Technologies, Hyderabad where he got an opportunity to work with three different clients based out of different geographies. He is hardworking and has a positive attitude. He likes playing cricket and badminton.

- Secured 48th University rank among the affiliated colleges of Anna University, Chennai
- Received Shining Star Award for the best individual performance in a project that he was a part while working for Wipro Technologies
- Received Trail Blazers Award for the best team performance in Quarterly Excellence Awards of my business unit
- Secured school first in HSC Exam



## Midhun Benny

25 Years

**Graduate Institute:** National Institute of Technology, Calicut

**Degree:** B.Tech, Electronics & Communication Engineering

**Work Ex:** 46 months

**Company:** Reliance Industries Limited



Midhun has worked as a manager in Reliance Industries for nearly four years at a petrochemical complex. He has gained significant experience in operations and has gained exposure to many control system projects. He believes that hard work can deliver great success. He loves singing and playing badminton and football.

- Secured second Rank in State level with A+ grade in the 5th Maths Talent Search Examination(2006) conducted by the Kerala Ganitha Sastra Parishad
- Secured first in the Tableau event in the inter college cultural fest RAGAM 09' at NIT Calicut



## Mohit Pandey

27 Years

**Graduate Institute:** IET DAVV

**Degree:** B.E, Electronics & Telecommunication Engineering

**Work Ex:** 48 months

**Company:** Accenture



Mohit has worked as an ERP consultant in Accenture and his excellent performance fetched him the prestigious ACE award. He also topped Accenture's prestigious Greenfield Training Program. He has excellent communication skills. His hobbies include coin collection, reading and travelling.

- Received ACE award at Accenture in 2014
- Greenfield training topper Accenture 2012
- Runners up in inter-state sports meet in cricket representing IET DAVV in 2010-11
- Won Synapse award in Accenture for organising various events & gatherings in 2013





## Rajnish Kumar Rai

27 Years

**Graduate Institute:** Krishna Institute of Engineering and Technology, Ghaziabad, Uttar Pradesh

**Degree:** Gautam Buddha Technical University, Uttar Pradesh, Electrical and Electronics Engineering

**Work Ex:** 42 months

**Company:** ICICI Bank Ltd.



Rajnish Rai has worked as a Debt Manager in ICICI Bank Ltd. He is a sincere, hard working person and good in people management and managed BPO firms like Genpact, Intelenetglobal and Aegis Ltd as ICICI bank vendors. He never hesitates to go the extra mile to achieve his targets. He enjoys reading novels, listening to music and playing computer games.

- Certification in "Credit Card for Bankers" from Indian Institute of Bankers
- Certification in "NSDL - Depository Operations Module of NCFM" NSE's Certification in Financial markets
- Certification in "NISM - Series-V-A: Mutual Fund Distributors Certification Examination" from National Institute of Securities Markets



## Rohit Kumar

27 Years

**Graduate Institute:** NIT Karnataka Surathkal

**Degree:** B.Tech, Electrical and Electronics Engineering

**Work Ex:** 48 months

**Company:** Nirmaan Construction Company



Rohit is an honest and a hardworking person who has worked in the field of construction for the past 4 years. He has a great passion for music and also produces bass-line driven music with visual pattern drawing using logic, music theory and a good sense of music.



## Rohit Kumar Ranjan

27 Years

**Graduate Institute:** Sir M.Visvesvaraya Institute Of Technology, Bengaluru

**Degree:** B.E, Computer Science

**Work Ex:** 57 months

**Company:** Infosys Limited, EdgeVerve Systems Limited



Rohit has worked as Senior Systems Engineer for Infosys and Product Integration Engineer at EdgeVerve Systems. He worked mostly into mobile app development. He also customized Jive product for Ricoh Japan and Ricoh Asia Pacific. He has a positive thinking attitude and is adaptable to any situation. He has a keen interest in learning new technologies and exploring Indian mythology.

- Won prestigious Bravo award for the contribution to the SelfCare project in Infosys
- Won Best Team award for mobile application development. which won the best business app in Bahrain (Telecom Industry)
- Cleared first level of Intel threading competition





## Sneha Ravi

26 Years

**Graduate Institute:** KLS Gogte Institute of Technology

**Degree:** B.E., Electronics and Communication Engineering

**Work Ex:** 42 months

**Company:** Tata Consultancy Services



Sneha Ravi has worked at Tata Consultancy Services. It helped her gain insights into the workings of the professional world. She strives to achieve excellence in whatever she does. She loves to read both fiction and non-fiction and enjoys dancing and listening to music.

- Received prize for the Best Idea in the branch level yearly fest 'Winnovate'.
- Winner of the Best Idea in 'Winnovate', an annual event of American Express, conducted by TCS
- Received 'On the Spot Award' for the sincere work put in project activities which led to the successful launch of a project for the client.



## Shriram D

25 Years

**Graduate Institute:** Bhajarang Engineering College

**Degree:** B.E, Computer Science and Engineering

**Work Ex:** 42 months

**Company:** Syntel Private Limited



Shriram worked as a Software Engineer in Syntel Private Limited where he explored and utilised various opportunities which helped him improve his communication and organizational skills. He is a hard working person who doesn't hesitate to do what is required to achieve the goals. He also loves playing Football and Guitar.

- Received S.P.O.T award from Syntel in 2015 for excellence in project related activities



## Sandesh Shivaji Patil

25 Years

**Graduate Institute:** Visvesvaraya National Institute of Technology, Nagpur

**Degree:** B.Tech, Electronics and Communication Engineering

**Work Ex:** 43 months

**Company:** Hindustan Aeronautics Ltd.



Sandesh has worked with HAL as a Design Engineer where his responsibilities included modification and integration of Avionics Systems on Sukhoi-30 fighter aircraft. He was also involved in providing customer support to various IAF bases. During his stint at HAL he has developed an analytical and practical approach to problem solving. He is a hardworking, enthusiastic and a helpful person. He enjoys trekking, playing football and volunteering for NGOs.

- Received Certificate of Appreciation for exemplary performance and significant contribution at HAL, Nasik.
- Shortlisted for the 'Raksha Mantri's Award for Excellence' for Defense PSUs along with 10 other members of the team.
- Received Certificate of Appreciation for the performance in Basic Management Program at HMA, Bangalore.
- Won the 'Most Creative Volunteer' award and served as an Overall Coordinator at 'I Make A Difference' NGO, Nasik.





## Trisha Ganesh Hegde

26 Years

**Graduate Institute:** National Institute of Technology- Karnataka, Suratkal

**Degree:** B.TECH, Metallurgical and Materials Engineering

**Work Ex:** 45 months

**Company:** Wipro Technologies



Trisha was working as an Enterprise Resource Planning Consultant at WIPRO Technologies. She is a self-motivated and dedicated person who is passionate towards all the tasks she takes up. She loves reading and her favourite genres are thrillers and mysteries.

- Published a paper on study of "The impact of modifiers on the oxide films to understand the reliability of aluminum castings" in Transaction of Indian Institute of Metals, May 2014 Edition
- Awarded as Best Knowledge SPOC 2014, Wipro Technologies
- Young Achiever's Award, SAP Competency WIPRO Technologies- After Graduation
- Vice-Chair of NITK-IEEE during the year 2011-12



## Vivin. G

25 Years

**Graduate Institute:** Govenment College of Engineering, Tirunelveli

**Degree:** B. E., Computer Science

**Work Ex:** 43 months

**Company:** Tata Consultancy Services



Vivin has worked as a System Engineer in Tata Consultancy Services. His organizing skills and optimistic approach has helped him to be a star performer at work. He accomplishes his tasks with passion and hard work. He has represented his college hockey team and has won gold medal for the same.

- Placement Coordinator of college student driven placement program during graduation
- Won gold medal in Anna University Tirunelveli Inter Collegiate Hockey Tournament
- Worked as a Laptop Operator for Live Recording and Web Casting Project in critical polling station for Tamilnadu State Assembly Election 2011



## Vignesh . K

25 Years

**Graduate Institute:** Jaypee University of Engineering and Technology

**Degree:** B.Tech, Civil Engineering

**Work Ex:** 46 months

**Company:** Sobha Limited, Astrum Value Homes Pvt. Ltd. (promoted by FIRE Capital Equity Fund)



Vignesh was a senior engineer at Sobha Limited and an assistant manager at FIRE capital equity fund. He believes in hard work and has good analytical and communication skills. With his dedication and proactive efforts he bagged orders worth Rs 20 million for the concrete product division of Sobha Ltd and has prepared detailed estimates worth Rs 500 Crores for real estate projects.

- Represented the Indian Youth delegation to China, an initiative of the Ministry of Youth and Sports affairs, Govt. of India
- Played Mridangam (a Carnatic instrument) at various events and concerts including the 'Yuv Vani' segment of the All India Radio.
- As captain of college football team, have participated and won various inter university tournaments.





## Vinay M

28 Years

**Graduate Institute:** Jawaharlal Nehru National College of Engineering

**Degree:** B.E, Electronics and Communication Engineering

**Work Ex:** 76 months

**Company:** TATA Consultancy Services



Vinay worked in different domains in IT like BFS and Telecom and was involved in various roles such as Designer, Developer and Module lead. His well versed technical skills and generous attitude as a leader brought him personal success and increased the business of the organization at large. He is a creative writer, director and an actor.

- Won multiple on-spot award in the organization for the creative templates and solutions.
- State level Gold Medal in the Open Air Theater Festival.
- Won many prizes in dramatics at intra-college, inter-college and state youth festivals.
- As part of NGO, worked as lecturer in Government Degree College for six months.



# FINAL PLACEMENTS

The Indian Institute of Management Tiruchirappalli (IIMT) is pleased to announce the successful completion of final placement process for the 2014-16 batch of the two year post graduate programme

in management. All 102 students who had registered for final placements have been placed.

IIM Tiruchirappalli's intense curriculum and enriched experience prepared the students to grab coveted roles like data scientist, strategy and operation consultant, product manager etc. in the past years. Firms ranging from sectors like healthcare, consultancy, equity firms and many more turn up to IIM Tiruchirappalli in search of talent. Highlights from the last placement process were offers like Executive assistant to CEO, Business Analyst to MD along with roles being offered in APAC region.

## Marketing

Sales & marketing was one of the major choice of students as well as the recruiters at IIM Trichy, contributing 26% to the placements. Few major recruiters included Dabur, Mahindra, Berger Paints, TAFE, ICICI Prudential, Saint-Gobain, Sulekha, Ram Nath, Vodafone and Idea. The offers spanned various sectors such as FMCG, manufacturing, IT, Construction / Real Estate, energy, retail etc.

## Finance

Finance roles contributed to 16% of the final placement offers. ICICI Bank being the top recruiter in this field, offered roles like corporate banking, relationship manager, risk management and business strategy. Few other prominent recruiters included State Bank of India, Royal Bank of Scotland, IFMR, SocieteGenerale Global solutions Center, SBI Mutual funds, HDFC Life, Yes Bank.

## Consulting/Analytics

Consultancy roles dominated the final placements this year with 30% contribution. Cognizant Business Consulting, Latentview, & HCL were the major recruiters in this field offering roles across various verticals such as Retail, Manufacturing, BFSI, healthcare, IT and Logistics etc. KPMG consulting offered roles in strategy. Deloitte offered prominent consulting roles while HansaCequity, Flex, Tally Solutions, MindTree, IQR Analytics offered roles in Analytics. CTS offered the coveted role of Data scientist.

## Operations

Students received offers in various sectors such as BFSI, and IT & Logistics services, Supply chain management etc. Major recruiters included Royal Bank of Scotland, State Bank of India, TVS Logistics. Recruiters like Vodafone and Idea were from the telecom sector and American Megatrends and Furlenco were other major recruiters.

## General Management/Strategy

Mahindra GMC, L&T & HCL, CBC were few prominent recruiters for General Management and strategy role. Executive Assistant to CXO role was offered by Muthoot Home Finance India Ltd. Larsen & Toubro offered a strategy role for their infrastructure business unit. Dr. Agarwal Eye Hospitals offered lucrative roles in General Management. Frost and Sullivan offered a role overseas in Malaysia for IIM Tiruchirappalli students. Ecommerce firms like Hiveminds and Sulekha were also amongst the recruiters.

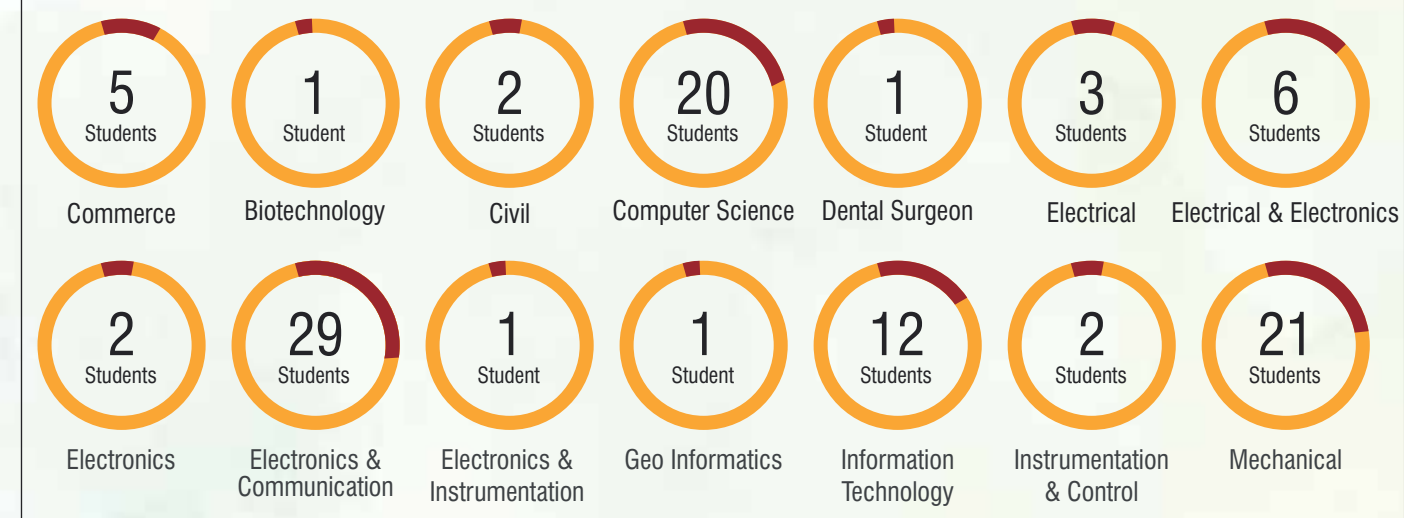
The success of the placement process each year depicts the mutual confidence of the institute and industry on each other. Also IIM Tiruchirappalli commits to provide talented managers for the corporate world and looks forward to strong corporate relations which recruiters which will continue for coming years.

## IT/ITeS and Human Resources

HCL and SAP were some of the major recruiters for IT and ITeS. Other companies offering IT Roles were Capita, MobiCasa, TVS Motors and Furlenco. Niche roles catering to the students' interest were also offered during the final placements.

# PGP 2015-17 BATCH SNAPSHOT

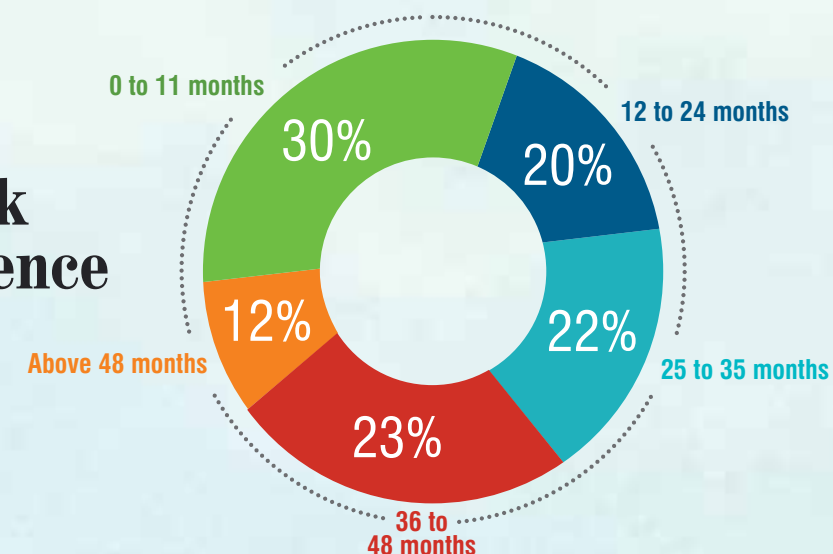
## Academic Background



## Sectoral Distribution



## Work Experience







## Akhil Vishal Chinthlagattu

20 Years

B.Tech, Computer Science and Engineering, Jawaharlal Nehru Technological University

Work Ex: Nil

Company: Bharat Matrimony

Profile: Product Manager



Akhil interned with Bharat Matrimony where he worked with the product team in Adyar, Chennai. He closely worked with the design and technical team on different platforms like Web, Android, iOS and WAP. He has been a part of releasing the new versions of App and also started different campaigns such as App on-boarding, post payment failure communication, welcome offers among others. The project included designing the campaigns to taking it live and analyzing the results. He got to work on technologies like R, Google Analytics, CrazyEgg, etc.

- Created a website "www.medakstreets.in" for promoting tourism of Medak District, Telangana. It was featured in Deccan Chronicle and Hans India
- Secured AIR 282 (Top 1%) in National IT Aptitude test, conducted by NIIT
- Participated in the Pre ILP program in the telecom domain conducted by TCS
- Led a technical team in Summer Internship at Daksha E-informatics (www.dakshah.co.in)



## A. Putoukho

25 Years

B.E. Computer Science, Delhi College of Engineering

Work Ex: Nil

Company: Walkers Organization of Management Strategist (WOMS) India

Profile: Marketing



Putoukho interned with WOMS India, which is a Sambalpur based organization having specialties in soft skill training and other HR based Consulting. He conducted marketing activities across Bhubaneswar, Odisha, conducting research and developing strategies for client acquisition, while indulging with potential clients all over the city. Also he was involved in making strategies for improving the digital presence of WOMS India on social media front.

- Participated in NE business summit 2015, organized by ministry of DONER
- Winner of community football championship
- Volunteer/organizer of various programs by NSUD, PNTMD and PBCD



## Aditi Debbarma

22 Years

B.Tech, Computer science and engineering, UPTU

Work Ex: NIL

Company: RBEI (Robert Bosch)

Profile: Marketing



Aditi interned with Robert Bosch where she had to do a market analysis of the Smart Home segment for their new startup BeZirk and design a market strategy. BeZirk is an IoT middleware based on ubiquitous personal computing, which focuses on contextual awareness based personalization. She had to study the whole market of smart home mainly focused on lighting control segment and HVAC, research on their market players, components and technology used based on different geographical area.

- Won first prize in an inter school Computer exhibition held at Assam
- Won first prize in a painting competition held in Encore, Inter College technical and Cultural fest of IET Lucknow
- Won first prize in a group collage making competition held in Encore, Inter College technical and Cultural fest of IET Lucknow





## Akshay Jain

24 Years

B.Tech, Civil, S.V. National Institute of Technology, Surat

Work Ex: Nil

Company: Trident hotels

Profile: Finance



Akshay interned in the finance department at Trident Hotels where his responsibilities comprised of working with the Materials and Accounts department. He managed the daily operations for the materials department which is responsible for procuring and maintaining inventory of the daily material requirements. He then worked in the Accounts department where he worked on the financial statements maintained at the hotel.

- Coordinator in Infrastructure committee of Annual Cultural Fest of College
- Training from Larsen and Toubro in Power plant Construction
- Training from Cube Constructions Ltd. in construction of residential Building



## Aman Shriprakash Joshi

24 Years

B.tech. Electrical & Electronics Visvesvaraya National Institute of Technology, Nagpur

Work Ex: Nil

Company: Bajaj Allianz Life Insurance Co.

Profile: Finance



Aman Joshi interned with Bajaj Allianz Life Insurance Co. where he worked with the Finance team in Pune. He was responsible for reviewing and recommending improvements in the Cost Allocation Process performed by the team. Costs were allocated to cost objects - products and distribution channels to analyze their relative cost performances. An analysis of cost efficiency helped the organization identify certain products which were generating higher profits relative to expenditure. Costs for under-performing products that could be controlled were identified. His work was well received as it also resulted in substantial time-saving and the recommendations were forwarded to Senior Management. He also worked on the reliability and accuracy of financial statements during his tenure at the organization.

- Successfully completed a project on 'Online Detection of Inter-turn Faults in Power Transformers'
- All India Rank 6012 in the All India Engineering Entrance Exam-2010
- Secured admission in New York University for MS in Electrical Engineering programme
- Was a part of the Organizing Team for the Yearly Alumni Reunion 2011-12 at NIT Nagpur



## Anuj B Shah

24 Years

B.Tech Computer Science GPREC (JNTU)

Work Ex: 8 months, Accenture

Company: Taj Hotels

Profile: Sales and Marketing



Anuj interned with Taj group of hotels where he was involved in marketing activities across Hyderabad. Working in a mature and competitive hospitality industry Anuj was involved in the marketing and sales activities of the Taj Banjara hotel for which he designed sales and marketing strategies after a detailed market analysis and meetings with clients.

- Cleared CFA Level II in June 2016
- Secured All India 41 rank in FLIP National Challenge a certification on Finance and Banking Fundamentals
- Attended the 'Financial Modelling Workshop' conducted by Edupristine
- Successfully cleared the Financial Literacy test conducted by 'Youth Money Olympiad'





## Ambady J S

23 Years

B.Tech. Mechanical Engineering College of Engineering Trivandrum, University of Kerala

Work Ex: 9 months, Oracle Financial Services Software

Company: TAFE

Profile: Sales and Marketing



Ambady JS worked with TAFE in the Sales and Marketing function where he was involved in the dealer level sales planning for the states of Bihar, Chhattisgarh and Maharashtra. He helped in creating a framework for understanding the business snapshot of dealerships spread across these states and came up with a design for annual action plan tailored to focus on individual dealerships. This was used for sales planning and performance assessment of dealers as well as sales team based on the parameters specified by the organization. He also developed a template for the allocation of funds for different promotional activities. In addition, he also did a market analysis on the growth drivers in the tractor industry in the upcoming financial year.

- Awarded "Outstanding" grade for a project titled "Design and Fabrication of Solar Powered Vapour Adsorption Cooling System" as part of the university curriculum
- Awarded with 0.1% percentile certificate from CBSE for Physics in AISSCE (12th Standard) examination, 2010
- Worked as Programme Coordinator, Drishti 2013 (Inter-Collegiate Technical Festival), College of Engineering Trivandrum
- Worked as member of Innovation Centre, College of Engineering Trivandrum and collaborated with the college authorities in organising events



## Anubhav Dutta

24 Years

B.Tech, Information Technology, Indian Institute of Information Technology, Allahabad

Work Ex: 12 months, Info Edge (India) Ltd.

Company: ICICI Bank

Profile: Finance



Anubhav interned with ICICI bank as part of the Strategic Solutions Group in Mumbai. He was responsible scoping of the offshore shipping market and understanding impact of oil prices on the industry. His project involved establishing the linkage between oil prices and offshore charter rates and defining parameters to identify revival signals. He also had to do an evaluation of the key offshore shipping companies

- Won first prize in Director's Cut, a documentary film making competition at the cultural fest of IIIT Allahabad
- Co-ordinator Matrix, Systems & Analytics Club, IIM Trichy
- Received employee of the month for implementing CV usage tracking for downloaded resumes, April 2015
- President of Sarasva, the literary club of IIIT Allahabad



## Baibhav Nigam

24 Years

B.Com (Hons.), Banking and Insurance, Banaras Hindu University

Work Ex: 12 months, National Federation of Farmers' Procurement, Processing & Retailing Cooperatives of India Ltd.

Company: Taj Vivanta

Profile: Human Resources



Baibhav interned as an assistant to the HR manager performing and assisting across a variety of managerial functions. He did a project based on the challenges faced by the HR department in the hotel industry and provided recommendations on the basis of his project findings.

- Owns and operates a trading firm 'Vaibhav Traders'
- Organized training programmes to empower youth and women with an aim to create self-employment
- Class representative at college for two years





## Doppani Sravya

24 Years

B.Tech.Electronics and Communication Engineering, Sardar Vallabhbhai National Institute of Technology

Work Ex: Nil

Company: Dabur India Limited

Profile: Sales and Marketing



Sravya interned in the FMCG sector with Dabur India Limited where she had to work with both the Sales and Marketing divisions of the firm for 1 month each. Her sales stint revolved around designing a strategy for improving the bill cuts and lines of the salesmen, where she identified the various loopholes in the systemic functioning of the sales team through extensive market work and proposed solutions for the same. She also designed a new incentive structure resulting in both significant cost- savings to the firm and enhanced marginal benefit for salesmen to improve their bill cuts and lines. Her marketing stint involved working in the hair care segment where she had to develop a launch strategy for two new products. She had to design their packaging, decide pricing and channels/states where they should be launched. She also had to devise trade promotion and media strategies for the products.

- Selected for representing her school in Australian National Chemistry Quiz by Royal Australian Chemical Institute
- Executive Member of SVNIT IEEE Student Chapter
- Women Secretary and Member of Student Council for the academic year 2016-17
- Core Member, TEDx committee for the academic year 2015-2016



## Dhvanil Zaveri

25 Years

B.E., Mechanical, University of Mumbai

Work Ex: 8 months, Poly PlastChemi Plants Pvt. Ltd.

Company: TVS Motors

Profile: Sales



Dhvanil worked as a Project Trainee with the company's Insurance Division. His project involved understanding in detail the two-wheeler insurance industry in detail and recommend a strategy to help increase insurance renewals for TVS Motors. He analyzed all the stakeholders in the process to identify any inefficiencies that may have crept into the system which could be potentially ironed out to help increase market penetration and recommended the improvement opportunities in his final report.

- Core member of External Relations Committee at IIM Trichy
- National Finalist at IIM Trichy's Explorica Flagship event conducted by E-Cell
- Co-authored a paper on 'Optimising Hydram' Performance By Using Variable Stroke Waste Valve
- Won Governors Gold Medal at Hiranandani Foundation School for performance in Std X board exams



## Gaurav Survase

25 Years

B.Sc. Biotechnology Fergusson College Pune (University of Pune)

Work Ex: Nil

Company: QUA Nutrition - Signature Nutrition Clinic

Profile: Strategy



Gaurav interned with QUA Nutrition- Signature Nutrition Clinic as a Business Strategist at their Corporate Head Office in Bangalore. He worked in the Sports Nutrition Division and designed Marketing and Sales strategies for the organisation after meeting Elite Coaches and Ranked Players across different sports. He also had the task of conducting seminars in Sports Academies to propagate the importance of Sports Nutrition and Gene Testing in Sports, where he directly interacted with athletes and their families.

- Qualified NET Examination for Lectureship with AIR 39
- Member of one of the three finalist teams in SAMAADHAN, a National Level Social Entrepreneurship B-Plan Contest organised by IIM Raipur
- Member of the first place winning group in Slash: Battle of the Bands in Sanskriti 2015 at IIM Trichy
- School Topper in SSC Board Exam





## Kham Aim Chakhap

24 Years

B.E. Electrical Engineering, Assam Engineering College, Guwahati University

Work Ex: Nil

Company: Lokusdesign

Profile: Marketing



Kham interned as a Market Researcher with Lokusdesign, Pune, where she researched and analysed the concepts and frameworks of Design Thinking and blended them with traditional marketing methods to evaluate the Travel industry. Her work involved conducting in-depth interviews with respondents across multiple sectors and industries to perceive existing trends and patterns in Business Travel. She further diagnosed problems faced by employees, analysed opportunities and came up with viable implementable solutions. Also, she assimilated knowledge of Packaging and Communication strategies of company and gained first-hand experience of company transformation from a packaging and design firm to a design consulting firm.

- Successfully completed final year project on Simulation of Improved Differential Protection of Transformers using Simulink blocks in Matlab
- Represented Assam in Inter-State Table Tennis championship held at Chennai, Tamil Nadu & also won prizes in different state level competitions
- 1st in Basketball Tournament held in Assam Engineering College in 2013
- Cleared NCC Certificate 'A' examination held under authority of Ministry of Defence, Government of India



## Karan Baldev Singh

23 Years

B.E. Electronics and telecommunication, Mumbai University

Work Ex: Nil

Company: Tata Power

Profile: Finance



Karan interned in the Corporate Treasury and Investment Relations faction of Tata Power. His project relates to developing a Sustainable financing model for an energy project. He was involved in implementing short term fund raising instruments and fund management with respect to trade finance. He was also involved in implementing valuation model for derivatives with respect to Forex and Risk Management. This enabled him to gain valuable experience on the Bloomberg platform.

- Secured 1st and 2nd place in inter-collegiate sports quiz in YUDH 2012 and YUDH 2013
- Secured 2nd place in 'Sold Out' in RUBIX 2012, a festival organized by Computer Society of India
- Representing IIM Trichy at ESSCA, Budapest as a part of the International Student Exchange Program in 2016
- Gold Medal Winner in Hockey at Sangram 2015



## Kaushik Nath

23 Years

B.E, Electrical Engineering, Indian Institute of Engineering Science and Technology, Shibpur

Work Ex: Nil

Company: Prequate Consultants Pvt. Ltd.

Profile: Finance



Kaushik interned with Prequate Consultants, where he was involved in providing financial and consulting services for early stage start-ups. He worked with early stage start-up clients helping develop business model, financial model, and valuation for the start-ups. He also worked on developing investor memorandum for these start-ups which would be required by the clients for pitching to investors for the purpose of raising funds for business growth. Furthermore, he also worked on a coveted database of seed-funded growth stage start-ups, whereby he helped identify prospective clients for the employer through detailed analysis of the business model, financial performance, industry outlook and market potential for the selected start-ups.

- Represented IIM Trichy in the Regional round of the RBI Policy Challenge 2016
- Cleared FRM Level 1 in May 2016. FRM Level 2 Candidate
- National Winners at LaRascasse
- Sports Management Strategy Competition, flagship event conducted by DoMS, IIT Madras.





## Nitin Chandra

23 Years

B.Tech, Mechanical, IIITD&M Jabalpur

Work Ex: Nil

Company: Flex

Profile: Marketing



Nitin interned with Flex where he was involved with building thought leadership on potential of emerging technologies for the company. Working with global strategy and marketing team for his internship, Nitin was focused on building road-map for the implementation of Internet of Things (IoT) strategies in the space of Retail and Automotive. He has contributed with his inputs and analysis on international strategy, market and technology assessment, competitive landscape building, and forecasting.

- Certificate of Merit for being part of Director's Merit List (2016)
- Cleared the Finance and Banking Fundamentals certification exam conducted by FLIP with AIR 47 and 80% score (2015)
- Winner of Bronze, in Badminton, at inter-IIM sports meet Sangram (2015)
- Selected for student exchange program, Kizuna, sponsored by Japan International Cooperation Centre (2013)



## Pratik Kailas Chavan

23 Years

B.E. MECHANICAL, University of Mumbai

Work Ex: Nil

Company: TAFE

Profile: Marketing



Pratik interned with TAFE, where he was involved in analyzing existing market for higher HP tractors and also identifying new opportunities for higher HP tractor industry. Under this project, he travelled across major part of Maharashtra to understand the usage pattern of higher HP tractors in various districts. This project also involved analysis of commercial applications of higher HP tractors apart from agricultural usage.

- Won 1st prize in national level 'Design Your Flight' competition organized by AERO 360
- Won 1st prize in 'Contraption' an intercollege festival
- Successfully organized an event 'Junkyard Wars' as an event head in intercollege fest
- Got 6th rank in university of mumbai, B.E. Mech 2015.



## Palash Nayak Gaunekar

22 Years

B.Tech, Computer Science, NIT Goa

Work Ex: NIL

Company: ESAF Microfinance

Profile: Finance



Palash interned with ESAF Microfinance where he was involved in devising a retail assets strategy for the Individual and Business Loan Products as a part of the loan products for the new Small Finance Bank(SFB), ESAF was setting up. He was responsible for undertaking a market research to assess the market potential for these niche and predominantly unsecured loan products, benchmarking the industry, identifying the market potential and subsequently coming up with recommendations and strategies for the loan products. He undertook the project under the direct supervision of ESAF's Top Management. His work was well appreciated and his recommendations have been incorporated in the offerings as a part of the phase-1 product roll out of the SFB.

- Director's Merit List for being Batch Topper in PGP First Year at IIM Trichy
- Cleared CFA Level 2 in June 2016 and CFA Level 1 in Dec 2015, being selected for CFA Level 2 scholarship by CFA Institute
- Selected to represent IIM Trichy at zonal finals for CFA Research Challenge 2016-17
- Selected in National Top 50 for Bloomberg Internship Challenge 2016





## Rounak Bapna

24 Years

B.Com, Finance, Marketing, Business Studies, MLSU, Udaipur

Work Ex: Nil

Company: HSBC Electronic Data Processing India Pvt Ltd

Profile: Investment Banker (Finance)



Rounak interned with HSBC Electronic Data Processing India Private Limited where he was part of the Strategy Transaction Group (Investment Banking arm of HSBC) in Bangalore. He was responsible for preparing company profiles, transaction comparables, trading comparables, company valuation statements for the purpose of merger and acquisition, restructuring and other financial structuring. He worked for various top notch companies in region of Europe and Asia Pacific which helped HSBC to pitch better to the clients.

- Cleared CA CPT & IPCC first attempt
- Underwent 3 years of training programme (CA Articleship) under the guidance of CA Sunil Talati (ex-president of ICAI)
- Cleared CA Final (1st Group) in November 2014
- District & State Level Cricket Player at Inter-School Level
- Played International Club Cricket in Bhutan, was awarded the District Medal for same by District Collectorate, Rajsamand



## Ritesh Verma

23 Years

B.Tech. Mechanical, MJRP University

Work Ex: NIL

Company: RBL Bank

Profile: Finance



Ritesh was part of the Retail Assets team where he dealt with the DSAs (Direct Selling Agents). His project was about the cost optimization of this channel by analyzing the performance of each agency during the entire year for different products and propose the changes in their payout rates. Additionally, he reviewed the whole empanelment and payout process of this channel and give recommendations for speeding up the whole process.

- Successfully completed a project on 'Solar air-condition'
- Qualified GATE 2014 in M.E.
- Among Top 1 percentile in CAT 2014
- Top scorer in Phy. Ed. in 12th board in school



## Shreyance Dugar

22 Years

B. Tech. Mechanical and Automation, Amity University

Work Ex: Nil

Company: Crestpoint Consultants Pvt. Ltd.

Profile: Consulting



Crestpoint Consultants Pvt. Ltd. has been providing training solutions to professionals from various organizations since the last 22 years. With a vision to thrive in a business that is changing more rapidly than ever before, Shreyance worked to understand the changes in the industry and the skill set required by professionals in order to succeed in the IT industry. He also created two pilot modules for the training solution programme.

- Done summer internship in Piaggio Vehicles Pvt. Ltd. where he worked on paint shop process optimization
- Successfully a project on a mechanism to avoid inebriated driving
- Club Coordinator of FinvesT- The finance and investments club of IIM Trichy





## Shilanand Vaibhav Dhan

24 Years

B.Com, Marketing, St. Xavier's Calcutta

Work Ex: NIL

Company: ESAF MICROFINANCE

Profile: Marketing



Shilanand was involved in development of a Business models for the Farmer Producer Company. This required intensive Primary and Secondary research about the different inputs needed by the farmers during harvest and evaluate the retail side of the farm produce so that the farmer gets maximum price for their produce. He ran a primary and secondary research for the Scope of Agricultural Loan for which he approached farmers and interacted with them directly to know their needs/expectations and the difficulties faced by them with the existing scenario in this sector. He also approached various banks in this sector to get an idea about their current offerings and provided evaluated available options.

- Participated in the deliberations of a two day Intentional Conference 'St. Xavier's Global Earth Summit'
- Successfully undertook market research to determine product positioning for 'Spring gauges for heavy vehicles' during his internship



## Saumil Dave

25 Years

B.E. Electronics University of Mumbai

Work Ex: 6 months, Accenture

Company: IndusInd Bank Limited

Profile: Finance



Saumil interned with IndusInd Bank Limited where he worked with the Credit Department (Commercial Banking Group) in Mumbai. He reported to the Head-Credit (Commercial Banking Group) and was responsible for performing an independent analysis of the Gems & Jewelry Industry of India and assisting Senior Credit Analysts with his findings. He also performed an independent peer comparison of three different types of clientele, Retailers, Manufacturers and players which have presence across Supply Chain on the basis of a comprehensive set of business and financial parameters in addition to identifying the key risks and mitigants involved. His findings and recommendations were instrumental in the assessment of factors that influence the credit-worthiness of borrowers in this industry.

- Placement Representative of IIM Tiruchirappalli, 2015-17
- Represented the institute and the country at the Asia Pacific round of the CFA Research Challenge 2015 - 16 at Chicago, USA
- Successfully passed seven modules of NCFM (NSE's Certification in Financial Markets)
- Awarded NCMP (NSE Certified Market Professional) Level-2



## Sathiya Singh V

23 Years

B.Tech, Mechanical IIT Kanpur

Work Ex: 12 months, Trident Group

Company: NOVONOUS

Profile: Market Research



Sathiya worked with NOVONOUS, a Bangalore-based company which offers market research, knowledge management and business intelligence services. He did syndicated market research to understand the market outlook of two industries in global level and one industry in national level. The market research involved questionnaire design, secondary data collection, high degree of primary research through telephonic interviews and in-depth face-to-face interviews of experts with rich Experience in the industry, data analysis and their validation, and presentation of the findings in the form of well-structured reports.

- Designed and fabricated a robot which picks up suitcases from the ground, mounts it and navigates from one place to another
- Co-Lead of Chassis Team, IITK Motorsports – responsible for chassis and components' design and optimization in CAD software; Pioneer team of the institute to build a Formula Race Car
- Won third prize in Designathon 2012, a 24 hour CAD design competition, organized by SAE IIT Kanpur
- Internship at TATA ELXSI, Trivandrum: designed a rear spoiler mechanism with 3 degrees of freedom for a car





## Satwik Addepalli

23 Years

B.Tech, Computer Science, VIT University

Work Ex: 12 months, Sapient Consulting Private Limited

Company: Dabur International Ltd.

Profile: Marketing



Satwik interned with Dabur where he was involved in defining the strategy for the company to enter the affordable personal care category. After performing a thorough market and competitor analysis he designed marketing and sales strategies for the segment. He was also involved in planning the promotional and distribution strategies for the same and also worked on projecting the P&L for the upcoming years in the segment

- Placement Representative of IIM Tiruchirappalli, 2015-17
- National Winners of "Armageddon", flagship strategic competition organised by IIM Ahmedabad
- National Finalists in the marketing event 'Buzzar' conducted by DoMS-IIT Madras
- Research work on Game Theory-"Strategy to win", analyzed various strategies and designed algorithms



## Varra Siva Chetan Reddy

22 Years

B.Tech, Mechanical IIT Mandi

Work Ex: Nil

Company: Illumine Industries

Profile: Finance



Siva Chetan worked with Illumine Industries in the finance department where he performed a cost-benefit analysis on new product development the company was trying to launch which focuses on Residential PV systems design and concluded the financial in-feasibility of the project. He also developed an Excel model for the day to day operations which helped them track the expenses and status of new projects undertaken by the company

- Selected for B.Stat program by Indian Statistical Institute - Kolkata in 2011
- Project on Human Resource calculation using M.O.S.T. in Mahindra, Zahirabad during Dec 2013- Jan 2014
- Among the top 1% in JEE 2011 Finalist of Football Tournament during 2012-2013 academic year



## Vigneshwar P

25 Years

B.Tech, Mechanical, National Institute of Technology, Calicut

Work Ex: NIL

Company: L&T Shipbuilding

Profile: HR



Vigneshwar conducted a detailed analysis of exit interview and criteria for job satisfaction pertaining to each designation, were identified, during the course of the internship. In addition, training and employee development metrics were developed for competency mapping across all functions and departments. This task was done on site at the Kattupalli shipyard. Finally, planning and devising of a skill matrix for the HR dashboard was completed inclusive of a skill inventory and its progress in the course of the organization.

- Successfully completed a B.Tech project on 'Evaluation and testing of AA6111 aluminum alloy metal matrix composite with SiO<sub>2</sub> and MnO<sub>2</sub> nano-particles'
- In-plant training internship at Bharat Petroleum Corporation Limited, Kochi Refinery
- Industrial training program in Industrial engineering corporation, Ernakulam
- Contributor and volunteer for Help Age India.





## Abhishek Dhok

22 Years

B.E. (Electronics & Communication), UIT-RGPV, Bhopal

Work Ex: NIL

Company: Sadyogi Technology Services Private Limited

Profile: Marketing



Abhishek interned with Sadyogi Technology Services, where he was engaged in enhancing the company's marketing activities and its presence across Bhubaneswar, Odisha. In the emerging market of Bhubaneswar, Abhishek was involved in a market research to understand the IT needs of companies operating in different sectors, for which he designed a detailed market analysis and met numerous potential clients. Abhishek's research helped Sadyogi Team to create more reliable applications and marketing strategies. He also worked to increase the digital presence of the company where he learned about the recent digital trends followed by different companies operational in various sectors.

- Training from DrmzTech System Pvt Ltd in Embedded Systems
- Received first prize in "Best out of Waste" a competition conducted by BHE Vikram High School
- Received second prize in the Environmental quiz conducted by Nature Club
- Awarded Mr. Rhythm in Rhythm-The Cultural fest of IIM-Tiruchirappalli



## Amit Singh Tolia

25 Years

B.Sc., Hospitality & Hotel Administration, IHM Mumbai

Work Ex: 8 months, Regus.

Company: iTiffin

Profile: Marketing



Amit interned with iTiffin where he worked with the "New Product Launch Strategies and Execution" team. His project mainly comprised of chalking out plans to start volume production, execute marketing activities, develop needed documentation, manage activities related to purchasing. He was involved in building relationships with dieticians and fitness centres in order to increase the sales of the company's products. He was also responsible for promoting the product at various events, including one such event at Snap Fitness.

- Successfully completed Live Project with Ethica Insurance Consultants.
- Represented IIM Trichy at INQUIZZITE, HR QUIZ organized by CII.
- Completed Rajya Puraskar in Scouts and attended the P.Rashtrapati Puraskar Camp.



## Paras Ram Meena

23 Years

B.Tech (Electronics and Communication), NIT Sikkim

Work Ex: 0

Company: TVS MOTORS PVT LTD

Profile: Marketing



Paras was working in Network development department of TVS Motor Company. He was given a project on Authorized Main Dealership which is based out of Vizag. In this project, he had to improve the dealership viability by increasing counter sales and reducing overheads. To achieve this he employed various methodologies including market survey, sample data collection, interview etc. of two Wheeler customers. At the end of his study, he provided recommendations based on study to improve viability.

- Received an overall department rank 3 & belonged to the top 10% of the students in NIT, Sikkim
- Worked as a Secretary in Electronics and Communication society ANUV RAT of NIT Sikkim
- Worked as a Representative from October, 2013 to May 2014 in ECE society ANUV RAT of NIT Sikkim
- Appointed as Executive Member of Training and placement cell, NIT Sikkim batch (2011-15)





## Prem Kishor

25 Years

B.E, Computer Science, Sant Longowal Institute of Engineering and Technology, Longowal

Work Ex: 0 months

Company: MyDeals247.com

Profile: Marketing



Prem Kishor interned at MyDeals247.com as a market researcher. He was responsible for assisting in the partnership with Metro. During the course of his internship, he was responsible for optimizing the company's e-commerce website and also for data collection of potential clients. He also assisted other employees with content marketing.

- Won 1st prize in software model making at a national level technical festival 'Techfest' in 2010 and 2011
- Completed a basic training on programming languages and web development (PHP and JSP)
- Worked as a coordinator of web management with the college computer society



## Rajeev Varma MV

23 Years

B.Tech Electronics and Communication, GITAM Institute Of Technology, GITAM University

Work Ex: 0

Company: Tripura Foundation

Profile: Marketing



Rajeev interned with Tripura Foundation in developing a business plan for the company's products in Pune. Working in an industry which is still underdeveloped and has a huge potential for growth, Rajeev worked on the product development and the marketing plan after numerous meetings with clients. He worked with the sales team in order to meet clients and understand their requirements to develop the product line for the company. He was also involved in analyzing the operations of the projects.

- Winner of the "Armageddon" event organised by the Consult Club of IIM Ahmedabad.
- Flip Certification in "Finance and Banking Fundamentals" (2015)
- Part of the Gold Medal winning Hockey team at "Sangram", Inter-IIM Sports Meet
- Secured second position in the "Virtual Stock Market" event of GUSAC Carnival 2.0.



## Saurabh Bose

24 Years

B.Tech Mechanical Engg, Jamia Millia Islamia University

Work Ex: 0

Company: Ogilvy and Mather

Profile: Marketing



Saurabh interned with OgilvyOne, digital marketing division of Ogilvy & Mather. Saurabh worked in the account management team which handled one of the world's most luxurious automobile brands as its client in digital marketing. He worked to draw social media strategy for the company which would give it an edge on the digital platform over its competitors. As part of the project, Saurabh did competitor analysis of various brands and their activities on digital platform.

- Completed summer internship at Air India Ltd. and NTPC at UG level
- School topper of Science and Maths in Class 10th boards
- 1st runners up of Mahindra General Quest held at college
- General Secretary of Society of Automobile Engineering (SAE Jamia) in undergraduate level.





## Aravindha Kumar Babu R

24 Years

B.E Computer Science and Engineering, Anna University

Work Ex: Wipro Technologies (24 months)

Company: ESAF Microfinance

Profile: Finance and strategy



Aravindha Kumar Babu interned with ESAF Microfinance, an MFI that recently obtained license from RBI to setup a small finance bank. He was a part of SFB (small finance bank) transformation team and worked under the direct supervision of ESAF's top management. He played an important role in framing education finance strategy and also in developing various categories of loan products for educational institutions. As a part of his project he performed an in-depth secondary research and primary research to identify the untapped market segment which can be targeted. He also shortlisted a group of educational institutes for pilot study by the firm.

- Cleared CFA Level 1 exam in June 2016
- Won the "Best Manager" event in ZEST, a national level b-school fest conducted by MOP Vaishnava College for Women
- Cleared Flip (Banking Fundamentals), Six Sigma - Green belt (by KPMG) and BEC – Preliminary (by University of Cambridge) certification exams
- Secured 2nd Topper award in PRP (Project Readiness Programme) in Data Warehousing and Business Intelligence domain conducted at WIPRO



## Aroop Sanyal

26 Years

B.E. Mechanical , Birla Institute of Technology, Mesra

Work Ex: Blue Star Limited, 24 months

Company: Fidelity Management and Research

Profile: HR analytics



Aroop was involved with two projects during his internship with Fidelity Investments. First project was based on personality segmentation wherein secondary research was to be done on tools such as MBTI, Belbins team roles tests, etc. Then a similar survey was to be created and administered on the basis of the focus groups and interviews conducted. Finally a clusters analysis would be done to segment different personality types.

The second part involved competitor analysis using verbatim comments from Glass door. This entailed using the glass door data to create an impression of the organization on social media. His findings & recommendations were later presented in front of the Business Leadership Team.

- National Winners at LaRascasse - Sports Management Strategy Competition, flagship event conducted by DoMS, IIT Madras
- Led the braking team during BAJA 2011, where we experimented with a single rear Caliper to reduce the weight of our ATV
- Successfully completed a "Certificate Program on Capital Markets" conducted jointly with BSE Ltd and JBIMS, Mumbai
- Gained moderate proficiency in Spanish Language after completing 2 levels of the same



## Akhil Shan S

25 Years

B.Tech Computer Science and Engineering, Cochin University of Science and Technology

Work Ex: 24 Months (Broadcom India Research Pvt Ltd. 13 Aesthetix Innovations Llp 11)

Company: Astroved.com Pvt. Ltd.

Profile: Strategy



Akhil Shan served the role of a Business Development Strategist at Astroved.com Pvt Ltd as a part of his internship. The projects handled during this period were related to the business and market aspects of Astrology and Vedic Rituals. The projects include developing Marketing Plan for a B2B online service and developing the Product Mix for a B2C product. It included field work related to survey and client presentations. The key areas of work were New Product Development, Market Research, Consumer Behavior and Promotion

- P.M Foundation Scholarship for academic performance in Class 10 examination (State level)
- Secured first place in the Best Manager Competiton, held in Mar Baselious College of Engineering, Kollam.
- Worked as Faculty of Intel Learn Programme, a collaborative venture of Kerala IT Mission and Intel Education initiative.
- Worked as Guest Radio-Jockey: Handling the prime time evening Game show- 'Hello Namasthe' for the KRDA Community Ente Radio 91.2 FM





## Aritra Chaudhuri

24 Years

B.Tech Electrical and Electronics, Biju Patnaik University of Technology

Work Ex: Automatic Data Processing, 33 months

Company: Saint-Gobain

Profile: Marketing



Aritra interned with Saint-Gobain in its Glass Division, conducting a barrage of marketing activities across 7 cities in Telengana and Andhra Pradesh. He was responsible for coordinating with Retail Officers and Area Managers to improve the awareness level of the HAVP segment and scenarios for upgrade to Sun-Ban range by meeting multiple segments of influencers. He extensively travelled through multiple key markets in the region, conducting interviews of influencers to understand the market trends. He evaluated the effectiveness of existing marketing programmes and provided recommendations for their improvement. He also evaluated Consumer Buying Behavior, Consumer Decision Making Process and identified factors that lead to Willingness to Pay.

- Core member of External Relations Committee at IIM Trichy.
- Winner at National B-School competition at IFMR's Impetus
- National Finalist at IIM Rohtak's Marketing Ace and IIM Trichy's Explorica Competitions
- Selected as one of the Microsoft Student Partners representing the city and conducted the citywide Microsoft DreamSparkYatra event in the year 2011



## Dwarampudi Sivasudheer Kumarreddy

24 Years

B.Tech Computer Science and Engineering, JNTU

Work Ex: 24 months (Kpr Fertilisers Ltd 10, Wipro Technologies 14)

Company: Innoserv Solutions Pvt Ltd

Profile: Marketing



Sudheer interned with Innoserv solutions as a Product Evangelist where he was involved in a niche role of reinventing the company's most celebrated product, ASMA. He was responsible for conducting research on Adoption of Social Media in Academia. He reached out to across 1000 top professors of the country as a part of his survey. He was involved in discussions with top companies in the education industry and successfully procured sponsorships & advertisements for the ASMA report. He appended the report with several riveting new features which impressed hard core academicians. He also introduced a web portal for ASMA where all colleges can discuss on the impact of social media on education. All these developments culminated in the delivery of the 3rd edition of the report, which was well received by the education world and added to the success of the product

- Won a 2nd place in a Sudoku event held among all the college students during college Sports and Culture day.
- Won an award for Best Project Team in the organisation for completing all the projects well within deadlines.



## Keshav Pasari

23 Years

B.E Information Technology, Sardar Patel Institute of Technology

Work Ex: Shree Krishna Foods and Juices 24 months

Company: Kellogg

Profile: Sales & Marketing



Keshav interned with Kellogg's where his task was to analyze and improve the promotional activities of Kellogg's in Modern Trade. Keshav analysed the ongoing campaign of Chocos (with Pokemon) and its efficacy on buyers and non-buyers through ethnography and consumer interviews across 28 outlets and in Mumbai. He also improved the in-store execution of on-pack promotions by implementing his strategy based on his findings (across Mumbai). Keshav further planned and executed different price offs, bundled promotions and piggybacking on the variants of Corn Flakes to see which strategy worked best. He also ran an activity to measure the stock turn ratio of Pringles in secondary visibility by changing parameters. He ran an A/B test for the new Special K product and analysed the all India data of Kellogg's promotions in modern trade.

- National Winner of CFA Institute Research Challenge 2015 and went on to participate in the Asia-Pacific Finals in Chicago, US.
- Recipient of the Future Business Leader award, competing with 25 countries and 14,000 Participants at the CIMA Global Business Challenge, sponsored by Barclay's at Warsaw, Poland in the year 2015. Selected as the best individual participant at the world finals of CIMA Global business challenge held in Warsaw, Poland in 2015 by Barclays. Conferred with the 'Future Business Leader' award defeating 14000 participants from 25 countries.
- Director's Merit List holder, Rank 1 in term three at IIM Trichy 2015-16
- Represented India as its ambassador in the Seeds of Peace International Conflict Resolution Program held in the United States of America in 2008 for public speaking and dialogues.





## Kush Maloo

25 Years

B.E Electronics & Telecommunication, Institute Of Engineering and Technology, DAVV

Work Ex: Wipro Technologies 24 months

Company: Prequate Consultants

Profile: Finance



Kush interned with Prequate Consultants where he worked with early stage start-up as a financial consultant. He helped the client in developing their business model, made their financial model and came up with their valuation. He also helped in preparing an investor memorandum for the client, which they would need for the purpose of raising funds. In addition, he was given the task to analyze seed funded start-ups from a very refined & coveted database and determine which of them could be the potential clients for his employer. He worked on a presentation on the topic 'Going Global', which focused on giving clients a strategic overview for expanding their businesses globally. He also helped in determining the market potential for a client in expanding to South Africa.

- Worked as a volunteer for 5 months with an NGO- Door Step School in Pune while working with Wipro
- Core member of the Organising Committee of Kaleidoscope, 2012(Annual cultural Fest of IET-DAVV)
- Participated in Enduro, a robotics event, held at Techfest, 2009 IIT Bombay



## Moningi Jayaram

23 Years

B.Tech Electronics and Communication, NIT Nagpur

Work Ex: Geometric Ltd 19 months

Company: RBL

Profile: Credit Analyst



Jayaram interned with Agri Business team in the corporate Agri vertical of the bank where his task was to analyze the financial statements of companies that requested cash credit, term loan and other banking facilities. He also analyzed the industries of those companies to get insights about industry profitability and company's sustainability. He also prepared IPAs for those proposals which is essential to the loan sanction process.

- Jayaram received MHRD scholarship for getting 97.7% in Intermediate examination.
- He secured 68th rank in EAMCET-2009 exam which is equivalent to 99.98 percentile
- Has completed of CFA level 2 certification
- Received green belt certification in lean six sigma by KPMG



## Mayank Mani

25 Years

B.Tech (Hons.) Electronics & Communication Engineering, National Institute of Technology, Jamshedpur

Work Ex: Samsung India Electronics Pvt. Limited 23 months

Company: Saint-Gobain

Profile: Market Research & Strategy



Mayank interned at Saint-Gobain in a Market Research & Strategy profile. The aim of the project was to create marketing strategy for 'Sunban', Saint Gobain's flagship product by doing market research covering 4 states- Karnataka, Maharashtra, M.P & Chhattisgarh through a series of in depth interviews and shadowing of fabricators. He initiated digital marketing platform for 'Sunban' products and was adjudged the "Best Intern" during the course of project. It was a very fulfilling opportunity requiring travelling to 16 cities and complete independence in choosing your travel dates, places and modes. The internship gave an Experience of the market forces that come in the field requiring the application of different concepts learned across Marketing, Research in Marketing & Strategy.

- Finalist at the Pepsi Apprentice Challenge, a National Level Marketing Challenge organized by Pepsi Co. in the year 2016
- Presented Research paper titled PON: Emerging trends and advances in flow scheduling WDM PON at International Conference for Electrical and Electronics Engineers, 2012 held at Nagpur
- Won 2nd Position in 4x100 m relay race in Annual Athletics Meet, 2011 at NIT Jamshedpur
- Selected as International Exchange Student at EMLYON Business School, France from IIM Trichy





## Mukesh V

26 Years

B.Tech Electrical & Electronics, National Institute of Technology, Tiruchirappalli

Work Ex: LatentView Analytics 29 months

Company: Tripura Foundations

Profile: Strategy & Analytics



Mukesh interned at Tripura Foundations, a NGO which is planning to launch an educational product in schools to raise capital for its charitable activities. As part of this internship, he was involved in developing promotion strategies for the product. Also, he defined metrics on which student's academic & behavioural progress could be measured and developed a working model dashboard which can be used as a supplement to pitch to prospective schools

- "AN ENHANCED METHOD OF SEGMENTING THE RETAIL MARKET BASED ON STORE IMAGES USING ARTIFICIAL NEURAL NETWORKS"-in Athenaeum 2012 – BIM, Trichy
- Certificate of Merit - Top 0.1% of successful candidates in Mathematics, Class X, CBSE
- Member of winning team KICKOFF - Football Tournament, September 2013
- Member of Printing & Design Committee Currents 2010- Technical Symposium of EEE department, NIT-Trichy



## Nishant Shah

25 Years

B.E. Electronics, University of Mumbai

Work Ex: 13 months (Shantilal C. Mehta 3, Paras Investments 7 HEICO Pvt. Ltd 3)

Company: RBL Bank (erstwhile Ratnakar Bank Ltd.)

Profile: Treasury: FX - Sales



Nishant interned at RBL Bank and worked with the FX - Sales Team in the Treasury. He was responsible for gauging the current customer service levels of the Treasury & Trade Finance Department and identify those areas where the clients had an issue during transactions with the departments. He also performed a post analysis of operational efficiency of the Trade Finance department and suggest recommendations to enhance customer interactions. He also helped design the reporting system of the Treasury to give information in real time. Nishant also worked with the newly created India Startup Club at RBL Bank.

- National Winners at LaRascasse - Sports Management Strategy Competition, flagship event conducted by DoMS, IIT Madras.
- Qualified for the Zonal Rounds of the CFA Institute Research Challenge 2016-17, representing IIM Trichy
- Participated in the zonal rounds of Robotryst-2012, a national level robotics championship, conducted by the Entrepreneurship Cell of IIT Kharagpur along with Robosapiens India in September 2011.
- Passed CFA Level 1 in June 2016. CFA Level 2 Candidate



## Naveen I

24 Years

B.E. Mechanical, Anna University

Work Ex: Rane Engine Valve Ltd. 23 months

Company: Mahindra & Mahindra

Profile: Operations and Strategy



Naveen interned with Mahindra & Mahindra, where he was the sole candidate from among the new IIMs to be inducted into the coveted GMC (General Management Cadre) role. As part of the programme, he was involved in formulating a post GST strategy for the Logistics sector of Mahindra. During the course of his project, he visited various customers of Mahindra logistics across India, and understood their changes in strategy post GST nationalization in India, and proposed a roadmap and action plan, answering the central question, "What Mahindra Logistics needs to do to be GST ready?"

- Placement Representative of IIM Tiruchirappalli, 2015-17
- Secured an overall rank of 27 from among 6597 candidates graduated in the degree of Bachelor of Engineering in Mechanical Engineering from among the non-autonomous affiliated institutes to Anna University.
- Represented IIM Trichy at the Regional Round of RBI Policy Challenge 2015-16
- IIM Trichy Campus Ambassador – SCNext India, 2015-17"





## Parth Tawde

25 Years

B.E. Electronics and Telecommunication, Mumbai University

Work Ex: Vijan Bharti (Tech for Seva) 21 months

Company: Shoppers Stop Limited

Profile: Digital Marketing and Strategy



ParthTawde interned with Shoppers Stop Limited where he was part of the E-Commerce team implementing the company's Omni channel strategy. He developed and executed various strategies towards achieving accelerated growth for the newly launched Shoppers Stop App. He did intensive research on App Store Optimization (ASO) techniques and how they can be leveraged, A/B testing of Ad Networks and suggestions for future collaboration, identification of Top Referral Sources like blogs, influencers who fit with the brand image of Shoppers Stop and also contacting various App Retention providers to deal with the leaks in app downloads like uninstalls, customer engagement. He also worked on leveraging the existing base of brick and mortar stores, brand value and other resources to achieve the targeted growth. The implementations brought about excellent results earning him numerous accolades not only from the entire E-Commerce team but also the Head HR and Managing Director.

- Placement Representative of IIM Tiruchirappalli 2015-17
- Certified Green belt in Lean Six Sigma by KPMG 2015
- Secretary of RGIT IETE Student Forum (RGIT ISF) in 2013
- Core Member of Rajiv Gandhi Alumni Association (RGAA) 2012



## Pradeep Kumar Meena

26 Years

B.Tech Mechanical Engineering, NIT-Surat

Work Ex: General Motors India Pvt. Ltd. 29 months

Company: TAFE

Profile: Marketing



Pradeep interned with TAFE where he was involved in driving the company's marketing activities across Telangana. Working in the highly competitive tractor market of Telangana, Pradeep was responsible for designing sales and marketing strategies for higher HP segment after conducting a detailed market analysis and meetings with the stakeholders. He also worked in sync with the dealer management team to identify and eliminate the sales side operational inefficiencies existing at the dealer end.

- Cleared written examination for national defense academy during year 2007.
- Secured all India rank 73 in Trade Mogul competition in the year 2011 organised by Futures First.

Selected for national level under-19 cricket sports meet organised by KendriyaVidyalaya.



## Rubal Bagde

26 Years

B.Tech Computer Science Engg, Visvesvaraya National Institute of Technology, Nagpur

Work Ex: Bizsense Solutions Pvt Ltd, 23 months

Company: L&T

Profile: Human Resources



Rubal was involved in improvement of the Recruitment process for the Graduate Engineer Trainee. During her internship span she worked on competency modelling which involved in depth interviews of HR, GETs and employees of L&T. In her project she proposed the updated competency dictionary, a competency model for the GETs and also provided recommendations on the basis of the research.

- 3rd prize in Carrom, Badminton and Basketball in Inter IIM Sports Meet, Sangram, 2015.
- Core member of External Relations Committee at IIM Trichy
- Received a letter of appreciation for her contribution towards developing recruitment training modules, creating training videos, recruitment test papers and organising Bizsense annual events.
- Received green belt certification in lean six sigma by KPMG





## Rajat Kedia

25 Years

B.Tech Electronics and Communications, West Bengal University of Technology

Work Ex: Capgemini India Pvt Ltd 24 months

Company: ICICI Bank Ltd

Profile: Finance/ NCA



Rajat interned with the ICICI Bank where he worked closely with the SMEAG Eastern Markets team in Kolkata. He was responsible for finding new areas in Mining sector where the Bank could park their investment and provided a full analysis of the sector and the market. As part of the project he interacted with the CXO's of all major Eastern mining companies and provided new avenues to the bank for investment. He also provided banks with a list of prospective clients, did their project appraisal and complete credit analysis for the New Client Acquisition team which included risk, exposure, meeting with the stakeholders and creating complete credit note for the client. His work was well appreciated during the strategy meet of the bank and his recommendations have been forwarded to the senior management team for the implementation.

- Awarded Merit Card for academic excellence in Class 11th
- 13 Merit cards for Academic Excellence (Top 3 Ranks) till Class 12th Board Examination
- Qualified for the Zonal Rounds of the CFA Institute Research Challenge 2016-17, representing IIM Trichy.
- Finalist at the Pepsi Apprentice Challenge, a National Level Marketing Challenge organized by Pepsi Co. in the year 2016.



## Rahul Das

27 Years

B Tech Computer Science And Engineering, NERIST Arunachal Pradesh

Work Ex: 26 months (Bank of Baroda 23 months, State Bank of India 3 months)

Company: World Bank

Profile: Finance



Rahul is interning with the World Bank Group as part of the Structured Financial Instruments team in Chennai. His tasks included reviewing various processes performed by the team and suggest improvements. He was also doing a feasibility study on the implementation of the suggested improvements and whether the turnaround time for the processes could be reduced by automation. His recommendations for two of the processes he worked at, were implemented by the team.

- Received Dr B.R Ambedkar Memorial Award for commendable performance in the H.S examination in 2007
- Contributed as a volunteer in SHRISTI 2011, which is the annual techno- management fest of NERIST.
- Attended the National Integration Camp held in 2006 at Aizawl, Mizoram under NCC Directorate North Eastern Region.
- Participated in the North East Spring School on Graphs: Theory, Algorithms and Applications organised by the Indian Statistical Institute (ISI), Kolkata and NERIST.



## Rahul Singh

27 Years

B.E. Information Technology, Manipal Institute of Technology, Manipal

Work Ex: IBM India Pvt. Ltd. 30 months

Company: YES Bank

Profile: Marketing



Rahul interned with YES Bank where he was involved in doing a marketing research on the issues faced by the sales representative of Savings Account in Retail Banking. He was able to suggest a comprehensive sales plan and changes in the incentive structure. He additionally provided insights into the Net Relationship Value of customers through analytics in tableau.

- Received the Tata Steel Millennium Scholarship for pursuing studies in Manipal Institute of Technology, Manipal.
- Certificate of Completion of Web Designing Workshop organised by IEEE Manipal.
- Certificate in Network Management from Nettech Institute.
- Received the GBS GD SPARK Award for Eminence & Excellence 2014 for demonstrating IBM practices of putting client first.





## Sushant Anand

25 Years

B.Tech Instrumentation and Control, National Institute of Technology Trichy

Work Ex: HSBC 24 months

Company: National Commodities and Derivatives Exchange (NCDEX)

Profile: Risk Management



Sushant interned with NCDEX where he worked with the Risk team in Mumbai. He developed a strategy of operational risk management for the organization. He was also responsible for reviewing and recommending improvements in activities performed by the team. His work was well received as it had potential for substantial improvement of the risk infrastructure of the organization and the recommendations have been taken up for implementation.

- Head (Publicity) of ConnectNIT which is a TEQIP funded World Bank project.
- Achieved AIR-652 (97.69 percentile) in GATE-2013.
- In the top 5 candidates among the finalist of Icon – 8, FMS New Delhi's flagship management event.
- Head (publicity) of Connect NIT which provides a common platform for all NITs for knowledge and resource sharing.



## SAMBATH T

26 Years

B.E Geo Informatics College of Engineering, Guindy, Anna University

Work Ex: 31 months (Tamil Nadu State Remote Sensing Application Center 8 months, Punjab National Bank 23 months)

Company: ESAF Microfinance

Profile: Finance



Sambath interned with ESAF Micro Finance – who recently got clearance from RBI to operate as Small Finance Bank. Sambath was part of the research team that worked on formulating various schemes of credit offerings and diverse services which can be provided to ESAF SFB customers. He was responsible for evaluating and recommending the scope of providing assisted e-commerce to existing customer segment. His work was well received as it has the potential to attract larger customer base and the recommendations have been forwarded to senior management to explore the possibility of implementation.

- Projects team member of Kurukshetra'10, annual tech fest of his college
- Project on determining the solar potential of the Guindy Campus of Anna University using GIS
- Member, logistics team for KURUKSHETRA'11.
- Participated in personality and character development programme National Sports Organisation.



## Toshan Kumar Singh

26 Years

B.Com Accounting, Jai Hind College, University of Mumbai

Work Ex: 31 months (The Royal Bank of Scotland 12 months, Sanjay Rajiv & Co. 19 months)

Company: Danaher Corporation

Profile: Human Resources



Toshan worked at Danaher Corporation in their corporate HR team based in Mumbai. He was responsible in setting up their Internal Job Posting (IJP) process from scratch in order to build a better pipeline for open positions within their 30+ operating companies and also to increase opportunities for internal associates. As an additional project he was also in charge of putting together a Campus Engagement Calendar which included Guest lectures, Corporate Presentations, Workshops, and Recruitment for Summer Interns and Final Placements

- Scored 710 in GMAT on 16th Dec 2012(92 Percentile)
- Placed 2nd in City Montessori Intra-School Cricket Competition
- Completed Business Management orientation course to the satisfaction of the Board of Studies, The Institute of Chartered Accountants, India on 03/12/2009





## Venkatramanan S

24 Years

B.E (Hons) Electrical and Electronics, Birla Institute of Technology and Science, Pilani

Work Ex: Harman International India Pvt. Ltd, 21 months

Company: International Organization of Securities Commissions (IOSCO)

Profile: Finance & Economics



Venkatramanan interned with the International Organization of Securities Commissions (IOSCO) which is an association of organisations that regulate the world's securities and futures markets, where he worked with the Committee on Regulation of Secondary Markets. During this period, Venkatramanan actively contributed to IOSCO's work on corporate bond market liquidity. In particular, he analyzed various metrics to test the sensitivity of liquidity to different parameters. He also performed an analysis of the liquidity metrics used in an FSB (Financial Stability Board) study and provided recommendations.

- Awarded Director's Merit List Award for being in the top 5% of the batch at the end of first year
- Cleared the FLIP National Challenge in 'Finance and Banking Fundamentals' with a National Rank of 14.
- Topper of the courses on 'Financial Accounting' and 'Microeconomics'
- Core Member of the Sports Committee in IIM Tiruchirappalli, also part of the Football and Lawn Tennis teams in IIM Tiruchirappalli



## Vinit Arun Gaikwad

26 Years

B.E Electronics & Communication, RKNEC, Nagpur University

Work Ex: Serco 21 months

Company: Babajob

Profile: Operations



Vinit interned with Babajob to improve the operational systems, processes and policies in support of organizations, assist better management reporting, information flow among the different business. He helped in Increasing the effectiveness and efficiency of Support Services through improvements in each function as well as coordination and communication across support and business functions. He even Aided in monitoring performance and implementing improvements in the business operation along with developing strategic plans for operational activity and implemented the same for optimizing operations.

- Secured First class in MS-CIT, a state level talent search exam held on knowledge of Information Technology.
- Active member of Prize Distributing committee of college for 'Technovision'

Organizing member of Cultural Event 'Pratishruthi' 2009 and 2011"



## Vivek S

25 Years

B.E Mechanical, Anna University

Work Ex: Infosys Limited, 25 months

Company: Fidelity Investments

Profile: Analytics



Vivek worked with Fidelity Investments in the Business Analytics and Research area. He worked in the Digital Analytics domain where he analyzed Fidelity's digital channels in the Workplace Investing (WI) area vis-à-vis its competitors. He analyzed the behaviour of end-users across all digital channels on desktop and mobile devices. He conducted Reviews and Fall out analysis that helped him identify the major pain points of end users on mobile devices. Based on his analysis, he provided recommendations to improve mobile Experience, drive mobile device adoption and increase customer engagement.

- Core member of External Relations Committee at IIM Trichy.
- Undertook feasibility study to ascertain the demand potential for setting up of an Industrial Estate by the Tamil Nadu Small Industries Development Corporation (TANSIDCO)
- Undertook a Market Research project for Peepal Software Solutions, Bangalore
- Led a team of 22 members at BAJA SAE India 2012





## Vijay Krishna Moka

26 Years

B.Tech Mechanical National Institute of Technology, Rourkela

Work Ex: Infosys Ltd. 31 months

Company: TAFE

Profile: Sales



Vijay as an intern was assigned project on Market research which aimed to capture the shift in agricultural implements over the years and trend analysis of crops , factors influencing those shift, technical issues faced by customers and dealers approach towards customers and sales and their awareness about product. He submitted a complete report on crop cycle and data collected based on 5 point rating scale of Brand perception on Company among customers and other stake holders., crop and HP information in various regions in and around Karnataka and recommendations were given based on the same.

- IBM certified developer In Message broker and message queue
- Project on estimation of calorific value of a biomass using regression analysis
- Volunteer in Society of Automotive Engineers, Rourkela edition.





## Aritra Banerjee

26 Years

B.Tech. Computer Science, West Bengal University of Technology

Work Ex: 35 Months, Accenture

Company: Deloitte

Profile: Consulting



Aritra interned with Deloitte, where he worked in the Order-to-Cash (O2C) work-streams as part of the Supply Chain business transformation project for a US-based technological firm. He was involved in requirements gathering and in designing/ re-engineering end-to-end business processes, resulting in improved efficiency and cost savings for the client. He performed fit-gap analysis between current state (As-Is) and future state (To-Be) business processes, designed O2C business processes as per industry standards and best practices, along with a good understanding of its integration with the finance business functions (such as Accounts Receivables).

- Director's Merit List holder, Rank 1 in term two and three at IIM Trichy 2015-16.
- Filed a Technology Design Patent idea with United States Patents and Trademarks Office (USPTO).
- Accenture Celebrates Excellence (ACE) Award in "Numero Uno" category in 2014 for contribution to delivery excellence.
- First Prize in "Impetus"- the flagship business event of IFMR, Chennai and National Finalist in Marketing Ace, IIM Rohtak



## Alok Kumar Nanda

27 Years

B.Tech. Electrical Engineering, Veer Surendra Sai University of Technology

Work Ex: 36 Months, Russula Automation and Engineering Solutions India Pvt. Ltd.

Company: Deloitte Consulting India Private Limited

Profile: Consulting



Alok interned with Deloitte Consulting India Private Limited where his role was that of a functional consultant. The primary objective was to provide delivery of specific capability in Technology Consulting by understanding the business of the client and their key business issues. It also required him to layout the Business requirements of the client and map the client Business into ERP/CRM product by configuring the client business processes in Oracle EBS. His responsibilities included configuration and implementation of the General Ledger, Account Receivables in the Order to Cash Cycle and Account Payables in the Procure to Pay Cycle.

- Part of the Indian Youth Delegation to China organized by Ministry of Youth Affairs and Sports, Government of India and Government of China
- Member of University Environment Club
- 1st Prize in General Quiz, 2011
- Member of department football team in University



## Anand K

27 Years

B.E. Mechanical Engineering, PSG College of Technology (affiliated to Anna University)

Work Ex: 36 Months, Godrej & Boyce Mfg. Co. Ltd. (12 months), Nagabhusanam Associates (24 months)

Company: Ram Nath & Co

Profile: Marketing



Anand interned with Ram Nath & Co where he was involved with company's Nright nutrition division. He helped with business development by conducting marketing research across Trichy and proposed sales and marketing strategies after a detailed market analysis and numerous meetings with users. He also helped analyze and improve modes of marketing communication.

- Underwent In-plant training at TVS rubber
- Received certificate of excellence water rocketry competition held at IIT Delhi
- First place in handball in intra college event





## Ashutosh Kumar

30 Years

B.Tech. Information Technology, Academy Of Technology (West Bengal University of Technology)

Work Ex: 36 Months, Infosys Limited (26 months), Cognate IT Services (4 months), Datamatics Global Services Ltd. (6 months)

Company: Innoserv Solutions Pvt. Ltd.

Profile: Product Evangelist



Ashutosh interned with InnoServ Solutions as product evangelist where he was given the responsibility of investors outreach. He helped the organization shape up with its cloud based multi-layered software product targeting the education industry. His responsibilities included, designing the product according to the need of the colleges and students in higher education segment. His previous Experience of Dynamics CRM came handy for his internship project.

Investors outreach for the same software product was a challenging task for him but he successfully came over it and reached out to hundreds of Angel investors, PEs, VC firms, accelerators and incubators and eventually set appointment with 6 big VCs in the country. His responsibilities included preparing the pitch documents and business plans.

- Played KHO-KHO at national games and sports meet JNV Samiti
- Led the winning team of KHO-KHO at cluster and regional levels
- Final year project on online attendance report and assignment submission system.
- Underwent a 6 week industrial training on J2EE in 2009.



## Dinesh J

25 Years

B.E. Mechanical Engineering, PSG College of Technology (Anna University)

Work Ex: 35 Months, Tata Power Limited

Company: FCB ULKA

Profile: Consulting



Dinesh interned with FCB ULKA where he worked with the client servicing team. He analyzed an Indian apparel giant in competitive context which also involved understanding the socio-cultural, technological and other trends. He did numerous store visits and conducted in-depth interviews (Store managers & customers) to collect data and know how the brand was being perceived. The exhilarating part of the job was in distilling data into insights and brand & communication ideas. The final output was a holistic marketing solution

- Won first prize in paper presentation competition conducted in Kriya '11 by, PSG College of Technology
- Coordinated the 'Struct' event in Technowitz '11, an intra-college technical event conducted by The Institution of Engineers
- Gained Experience of working in JSW steel limited during summer training in 2010
- Served as a NSS Volunteer for two years



## Fahim Bin Basheer

25 Years

B.Tech. Electronics and Communication Engineering, NIT Calicut

Work Ex: 36 Months, Verizon Data Services India Limited

Company: YES Bank

Profile: Strategy



Fahim worked with the ATM and BNA team of YES Bank. He worked on analyzing the transactions and profitability of ATM and BNAs with the objective of suggesting the strategy for improving the profitability. His work involved market research, data analytics, forecasting to devise a clear-cut strategy to improve the transactions and improve profits from this channel.

- Co-authored an IEEE conference paper on Automated Vehicle Accident Alert System (AVAAS)
- Placed among top 0.50 percentile of candidates in AIEEE
- Received an ovation award for excellent performance at work in 2014
- Won awards at the club level at Toastmasters Olympia





## Hari Kishan Sudheer

26 Years

B.Tech. Electronics & Communications Engineering, JNTU Kakinada

Work Ex: 39 Months, Infosys Limited

Company: Flex

Profile: Treasury: Market Research



Sudheer interned with Flex where he was involved with building thought leadership on potential of emerging technologies for the company. Working with global strategy and marketing team for his internship, Sudheer was focused on researching Commoditization of Technology in the Global Market. He was also focused on building the road-map for the implementation of IP Video Surveillance Technology across various sectors. He has contributed with his inputs and analysis on international strategy, market and technology assessment, competitive landscape building, and forecast for the technology industries.

- Awarded for Outstanding Performance and Valuable Contribution during FY 2014-15 by Infosys Ltd.
- Recognized as Best Project for Techruit Technologies on "Hiring Challenges of Start-ups"
- Certified in KPMG's Lean Six Sigma Green Belt Certification
- Awarded First Prize in Technical Paper Presentation during IEEE Vizag Zonal Congress Presentation



## Krishna Murari

26 Years

B.Tech. Computer Science & Engineering, Sastra University

Work Ex: 33 Months, Tata Consultancy Services

Company: Robert Bosch

Profile: Sales & Marketing



Krishna interned with Robert Bosch where he was involved with exploring the market opportunities for an IoT based product. He was also responsible for preparing the strategies to take the product to the customers. The work involved analyzing the technology, competitors and effectiveness of the product in the current market scenario. He was also involved in numerous meetings with the clients to explain the product and gather feedback.

- Award for contribution in a difficult operation in a module at TCS
- Secured 1st position in "India Quiz" and "All Iz Well" in KurukSastra'12
- Secured 1st position "Mahan Bharat" in CarpeDiem'11
- Received Certificate of Merit in Young Scientist Talent Search conducted by Uniglobal Technologies and Sri Chaitanya in 2004



## Kaushik Kumar P M

25 Years

B.Tech. Electronics and Communication Engineering, VIT University

Work Ex: 35 Months, Aptean

Company: Shoppers Stop

Profile: Digital Marketing and Strategy



Kaushik Kumar interned with Shoppers Stop Limited where he was part of the E-Commerce team implementing the company's Omni channel strategy. He developed and executed various strategies towards achieving accelerated growth for the newly launched Shoppers Stop App. He did intensive research on App Store Optimization (ASO) techniques and how they can be leveraged. Through his suggestions the app was ranked at 42nd in a period of two weeks after introduction. A/B testing of Ad Networks and suggestions for future collaboration. Identification of Top Referral Sources like blogs, influencers who fit with the brand image of Shoppers Stop and also contacting various App Retention providers to deal with the leaks in app downloads like uninstalls, customer engagement. He also worked on leveraging the existing base of brick and mortar stores, brand value and other resources to achieve the targeted growth. The implementations brought about excellent results earning him numerous accolades not only from the entire E-Commerce team but also the Head HR and Managing Director.

- Solely responsible for design and implementation of a Task Control which is being used by the different products within the company
- Lead a newly formed team, and mentored the juniors within one year of joining the organization.
- Green Belt Certification in Six Sigma organised by KPMG
- Secretary of the Fest Committee and Student Council Member





## Krishnan C

25 Years

B.Tech. Electronics and Communication Engineering, University of Calicut

Work Ex: 35 Months, RCKR Software Private Limited

Company: Ogilvy & Mather

Profile: Market Research & Digital Marketing



Krishnan interned with Ogilvy and Mather's digital marketing division OgilvyOne in Bangalore. He was involved in analyzing and developing new social content opportunities for clients like Amazon India, Signature and Dr. Reddy's. He conducted research on multiple topics like video virality to decode virality parameters, social media content and competitor analysis for digital first media.

- Secured First Rank in both Term 1 and Term 2 PGP 15-17 Batch at IIM Trichy.
- Selected for student exchange to EMLYON Business School (Top 3 Business School in France, Top 100 in Global MBA).
- Awarded Six Sigma Green Belt Certification as part of KPMG's Lean Six Sigma Green Belt Training program.
- Won numerous robotics competitions in national technical events conducted by engineering colleges across Kerala.



## Mrigendra Sinha

28 Years

B.Tech. Electronics and Communication Engineering, Uttar Pradesh Technical University

Work Ex: 34 Months, Precision Calibration and Services Pvt. Ltd.

Company: Taj Deccan

Profile: HR



Mrigendra worked on a project which was evaluating and developing the level of employee engagement in the organization. He was responsible for carrying out activities which could enhance the engagement of employees in the organization. Depending upon the results of the study, he would recommend useful measures to be carried out in the organization at end of this project for appropriate results. Apart from the project, he helped HR department carry out activities related to employee development successfully in the premises.

- Promoted to Deputy Technical Manager in a year based on performance
- Member of decoration and hospitality committee in cultural program (INNOVATION) at college
- Won Silver & Bronze Medals in U.P. State Boxing competitions in different categories
- Secured 2nd position at school Basketball competition



## Priyanshu Nishad

25 Years

B.Tech. Information Technology, Hindustan College of Science and Technology & Uttar Pradesh Technical University

Work Ex: 36 Months, Amdocs Development Centre India

Company: Lokus Design

Profile: Marketing



Lokus Design is a Design Consulting company. During Priyanshu's internship, he used Design Thinking approach to study about the Packaged Water Industry. During the research, he studied the entire value chain for Packaged Water bottle and identified key areas where brands can create an identity for themselves. He also developed innovative solutions which can be used by organization to pitch to prospective client.

- Participated various running event including a half-marathon
- Secured 3rd position in Cluster 4 Table Tennis Tournament for CBSE affiliated schools
- Awarded 2nd prize in General quiz in Techkriti 2006 (Technology Festival organised by IIT Kanpur)
- Finalist at the Pepsi Apprentice Challenge, a National Level Marketing Challenge organized by Pepsi Co. in the year 2016





## Rakesh Kumar M

26 Years

B.E. Electronics and Instrumentation Engineering, (Anna University)

Work Ex: 35 Months, VI Solutions

Company: AstroVed.com Pvt Ltd.

Profile: Business Development Strategist



Rakesh Kumar M interned with AstroVed.com Pvt Ltd., - an ecommerce astrology service provider, where he was involved in business development. He was working hand-in-hand with Research and Development, Marketing and IT divisions to understand the products, services, operations of the company and was instrumental in the design and development of a product line with new diversified products and services. He also analyzed the competitors and the current market trends and redesigned the existing marketing strategies. He was also involved in the design and implementation of various online and offline marketing activities of the company.

- University Rank in Electronics and Instrumentation Engineering
- Published a paper, "Optimizing H.264/AVC video compression using Haar DWT over DCT" in International Journal of Image Processing and Applications
- Best Essay Entry from IIM Trichy on "Inclusion matters: access and empowerment for people of all abilities" by Accessible India Campaign (Sugamya Bharat Abhiyaan), Govt of India
- Curriculum Design panel member for "Image Processing and Applications" at BMS College of Engineering, Bangalore



## Raju Komaravalli

25 Years

B.Tech. Electronics and Communication Engineering, Jawaharlal Nehru Technological University Kakinada

Work Ex: 38 Months, Tata Consultancy Services

Company: RBL bank

Profile: Agri Risk - Risk Management



Raju has interned with RBL Bank, which is based in Mumbai, where he worked with the Agri Risk team. He was responsible for recommending strategies to improve Agricultural Loans by reducing risks associated with it. He was also responsible to create strategies to attract small and marginal farmers sector. He identified different strategies for the same which were well received by management.

- Awarded ONGC scholarship during Graduation
- Secured distinction in B. Tech.
- Presented a Paper presentation on Robotics usage in Military in Genispar'09, National level technical symposium conducted by PottiSriramulu College of Engineering and Technology
- Got second place in MONO ACTION inter college completion conducted by Rangaraya Medical College



## Sabyasachi Sahu

26 Years

B.Tech. Computer Science & Engineering, Veer Surendra Sai University Of Technology

Work Ex: 35 Months, Tata Consultancy Services

Company: Cognizant Technology Services Corp

Profile: Consulting



Sabyasachi interned with CBC, the strategy and consulting arm of Cognizant Technology Solutions Corp. As a part of the AVM consulting team, he analysed trends in the application landscape surfacing across different verticals, and the probable challenges in addressing them. He also suggested a roadmap and framework for addressing digital transformation along with recommending prospective solutions from a managed services perspective. His work was well received because of its coverage and the possibilities of incorporating recommendations into existing offerings.

- Awarded "Star Performer of the Learner Group" for exemplary performance and contribution to the team
- Represented IIM Trichy in the Regional Round of the RBI Policy Challenge 2016
- Secured meritorious grade in "Intellectual Property Rights and Information Technology in the Internet Age" conducted by Indian Law Institute, 2015
- Co-authored two technical papers which were published in national and international journals





## Sandeep V

24 Years

B.Tech. Mechanical Engineering, VIT University

Work Ex: 35 Months, Deeyem CNC Machining Pvt. Ltd. (9 months), Cognizant Technology Solutions (15 months), Yuno Packaging Pvt. Ltd. (8 months)

Company: Ogilvy & Mather

Profile: Client Servicing & Account planning



Sandeep interned with Ogilvy & Mather, one of the biggest marketing and communications companies in the world. He was a part of the client servicing department, working closely with the FMCG giant, Hindustan Unilever Limited in their new campaign for Dove India. He was handling Dove's digital presence for the campaign. He helped set up the client's new E-commerce portal. He also gained key insights into account planning and implementation during his stint at the organization.

- Secured 2nd place in the 'Nautica' event in Gravitas '10 (National level technical symposium organized by VIT University)
- Organized the International Cultural Festival Riviera hosted by VIT University
- Headed the Pro-show committee in GRAVITAS '11 (national level technical symposium)
- Received a certificate of appreciation for his contribution to the organizing committee for the International Conference on Advances in Mechanical and Building Sciences (ICAMB'09)



## Supreme Koustuv Bhoi

26 Years

B.Tech. Computer Science and Engineering, College of Engineering and Technology

Work Ex: 35 Months, Tata Steel

Company: Tata Tubes

Profile: Operations



Koustuv interned with Tata Tubes Strategic Business Unit where he was involved in Projects undertaken by Supply Chain Department for ABP 2017. He analyzed and formulate the strategy to implement On-Time In-Full (OTIF) which is a sophisticated SCM tool for "Tata Structura" the structural and architectural tubes of Tata Tubes. He optimized the Retail Management System designed for "Tata Pipes" which will enhance the replenishment for Commercial Tubes and maintenance of retail network across the country, taking all the EPA(External Processing Agents)s into consideration. He also audited to calculate the tangible benefits from the IT system "TataLogicheck", implemented to regulate freight weight deviation.

- Optimization of Material Allocator Algorithm resulted in saving of 63 lac for TATA Steel
- Actively involved in the Data Analytics and Factory planner project for the green field project of Tata Steel (KalingaNagar plant)
- Core member of the Order Management System and Supply Capacity Planning for the flat products area in Tata Steel
- Completed basic module of Supply Chain Management by The Supply Chain Academy



## Tanay Rusheel Pindi

25 Years

B.E. Electronics and Communication Engineering, College of Engineering Guindy (Anna University)

Work Ex: 35 Months, Accenture Services Private Limited (25 months), Lab Electronics (10 months)

Company: Vopec Pharmaceuticals

Profile: Strategy, Operations and Marketing



Tanay Rusheel interned with Vopec Pharmaceuticals where he was involved in designing Strategy, Operations management and planning Marketing ventures across Australia, the Middle East and the United States. He reported directly to the CEO & the Director and had numerous meetings with foreign & Indian clients regarding business development. He was responsible for working on a business proposal which had a potential \$10 Million funding opportunity. He also designed content and venture capital strategies for the organization with support from his mentors.

- Placement Representative of IIM Tiruchirappalli, 2015-17
- Team ranked among the top 5% of the country's brightest minds with a massive participation of 1500 teams in Pepsico Apprentice 2016
- Appreciated by the Corporation and the Collectorate of Tiruchirappalli for a successful project on plastic awareness in Tiruchirappalli in 2016
- Appreciated by the Ministry of Finance, Government of India by the Honourable Union Minister of State in writing for display of professionalism and determination to work during his work with Lab Electronics in 2014





## Arpit Saurabh

26 Years

B. Tech. Information Technology, West Bengal University of Technology

Work Ex: 42 months, Cognizant Technology Solutions

Company: Babajob

Profile: Business Operations



Arpit interned with Babajob, a formal entry-level focused employment company, where he worked with the Structured Product and Recruitment Support Executive team in Bengaluru. He was responsible for reviewing and recommending improvements in activities performed by the teams. He also performed post-analysis and pilot testing of operational efficiency recommendations suggested for the team during an earlier review. His work was well-received as it resulted in substantial increase in number of campaign closure and the recommendations have been forwarded to senior management to explore possibility of company-wide implementation

- Completed global certification in CSA (Certified System Architect), CSSA (Certified Senior System Architect) and CCA (Certified CPM Architect) provided by the Pegasystems Inc. Professional Certification Program
- Certified in Business Writing and Telephone Etiquette by Brainbench, a PreVisor company.
- Participated in the event Code Combat organized by IEEE at Tech-fest of Haldia Institute of Technology
- Won gold certificate for completing 108 'Surya Namaskars' in Yogathanchallenge organised by The Art of Living foundation



## Arijeet Majumdar

28 Years

B. E. Electronics and Tele-Communication Engineering, Bengal Engineering and Science University, Shibpur

Work Ex: 43 months, Cognizant Technology Solutions

Company: Royal Bank of Scotland

Profile: Operations



Arijeet worked on 'HC Reporting' i.e. Head Count Reporting. He worked at MD's office in RBS India (Mumbai) and his task in this project was to restructure the whole head count reporting system and automate the entire process. His project's objective was to track and compare the head count with the forecasted head count number of all the employees who work for RBS India across different location, those who left the organisation, those who have newly joined the organisation on monthly, quarterly and half-yearly basis and prepare reports for the Managing Director of RBS India.

- Selected for student exchange programme while pursuing under graduation and undertook summer project for a period of 20 days at Queen's University Belfast.
- Awarded scholarship for scaling National Talent Search Examination-2005 from National Council of Educational Research and Training (NCERT).
- Achieved 'SangeetVisharad' diploma degree from 'Pracheen Kala Kendra Chandigarh' in 'RabindraSangeet'.
- Captain of the university football team. Got multiple certificates for securing various positions in Football, sports and athletics in university level.
- Won certificates in Quiz competitions held by Govt. of West Bengal and National Council of Science Museums (Govt. of India)



## Abhishek Gupta

26 Years

BE , information technology, BIT mesra

Work Ex: Infosys 49 months

Company: Bajaj Allianz Life Insurance Co.

Profile: Data analytics



Abhishek worked with Bajaj Allianz Life insurance co. (BALIC) in the Customer service/ Data analytics domain at head office in Pune. His project included a thorough analysis of the insurance products with respect to different parameters like channel, region, premium, type of products etc. This helped them improve the existing analytics models currently in operation. He also recommended new avenues and the road ahead for analytics in BALIC as per the existing projects and the current trend in the industry both locally and globally.

- Design Secretary of the Music Club at BIT mesra
- Awarded the OTSA award at Infosys for high technical aptitude
- Finalist – SurSamraat 2009 , held at BIT mesra
- Runner Up, Jhankar singing competition held at BIT mesra





## Ankith Passi Ramesh

28 Years

B. Tech. Mechanical, Vidya Jyothi Institute of Technology, JNTU-Hyderabad

Work Ex: 52 months, Infosys Limited

Company: Astroved Private Limited

Profile: Business Operations Strategist



Ankit Passi interned with Astroved Private limited as Business Operations Strategist. He worked with the IT department to identify irregularities in business operations and standard operating processes. He was responsible for performing assessments of existing IT processes and provide recommendations for the issues identified during such assessments. The role also involved utilizing statistical studies to develop solutions for design and development team based on business requirements

- Awarded "Associate of the Month" at CYIENT limited (formerly Infotech Enterprises Ltd.), for contribution towards "ITAR compliance" project and also awarded "Outstanding Team Performance," for contribution towards development of "Global Export compliance training module."
- Participated and presented a paper at National level workshop on "New Trends in FEM."
- Successfully completed a project at "Central Institute of Tool Design (CITD- a Govt. of India Society-Ministry of Micro, Small & Medium Enterprises)," on "Designing and Manufacturing of Knuckle Joint using AutoCAD and CNC programming."
- Conducted a research on "Growth in agriculture sector and need for second green revolution in India"



## Arnab Debnath

28 Years

B. Tech. Electronics and Communication, North Eastern Regional Institute of Science and Technology

Work Ex: 55 months, Tata Teleservices Limited

Company: ESAF Microfinance & Investments (P) Ltd

Profile: Strategy



Arnab interned with ESAF Microfinance where he was involved in devising Education Finance Strategy as a part of the Transformation projects of ESAF from Microfinance to Small Finance Bank (SFB). He was responsible for undertaking primary and secondary research for Market assessment, evaluating existing offerings, and competition benchmarking. He subsequently came up with a roadmap and strategy for Credit offerings & other Credit Plus services for primary & secondary education, coaching and skill development institutions. He undertook the project under the direct supervision of ESAF's top Management and his recommendations were incorporated in the offerings as a part of the phase-1 product rollout of the SFB.

- Certificates of appreciation for achieving 100% compliance in TTSL NLD code audit, migration of GSM CRBTserver with necessary redundancy routing and successfully shifting of BSNL L1 OCB POI traffic
- Won first prize in 2010 and 2nd prize in 2007 in Advertisement competition in College festival.
- Won 2nd Prize in Quiz competition in 2007 and 3rd in 2009 in college cultural festival.
- Won 2nd Prize Robotics competition in college Technical Festival in 2008



## Anirudh Jain

30 Years

B. Tech. Electronics and communication, MNIT Jaipur

Work Ex: 56 months, Capgemini

Company: ESAF microfinance

Profile: Market research



Anirudh worked at ESAF where his role comprised primarily of market research about the evaluation of the market for assisted E-commerce Strategy and the viability of E-commerce as a potential option for investment by ESAF. He gauged the consumer's comfort level with E-commerce as a platform and the items he is willing to purchase using the online platform.

- Awarded second prize in essay competition conducted by Ministry of Civil Aviation on Silver Jubilee celebration of inception of PawanHans.
- Got second prize in International Poetry Competition conducted by Poesisonline
- Helped in organising and participated in the 4th national poet's meet jointly conducted by Poetry Society of India and Poesisonline.
- Successfully completed Fresher Learning Program in Capgemini where coursework included Domain concepts in Testing, Banking and Capital Markets.





## Anand J S

28 Years

B. Tech. Electronics and Communication, CUSAT

Work Ex: 56 months, BSNL

Company: ESAF MICROFINANCE

Profile: RETAIL ASSETS STRATEGY-MICRO HOUSING



Anand was involved in a project with ESAF where he developed a Retail Assets portfolio strategy for ESAF Small Finance Bank (SFB) with a focus on Micro Housing. It included a market assessment, existing offerings and competition benchmarking, identifying the key gaps, constraints and risks from a supply side perspective and prevalent mitigation strategies. He also worked on mapping the key Experience of the customer segment and identifying key factors that would create a positive lasting relationship.

- Scored 91% in the annual performance scorecard in BSNL
- Elected as college union member consecutively for two years.
- Worked as asst. college magazine editor and later took over as chief college magazine editor
- Selected for the student exchange programme to IAE-AIX Marseille Graduate School of Management (France)



## B Narasimha Naik

26 Years

B. E. Electronics & Communication Engineering, Chaitanya Bharathi Institute of Technology, Osmania University

Work Ex: 41 months, Igate Global Solutions

Company: Trident Hotels

Profile: Finance



Narasimha interned with Trident hotel in the finance department which handles accounts and materials department. He got to Experience how the hotel industry works and handles their daily financial operations. He had the opportunity to work in both accounts and material departments. His work in the Accounts department allowed him to look after receivables, payables, F&B controls and conduct their audits. In the Materials department he managed the inventory (material) required for all the departments in the hotel to be operational.

- Member of the MAD project which in association with the Trichy Collectorate and Municipal Corporation was involved in reducing plastic consumption
- 2nd prize in paper presentation on Electronic Voting Machine which is economical and less time consuming etc in Kshetragn 2010, a national level technical symposium held at Gitam University.
- Represented IIM Trichy in basketball and cricket in Sangram'15
- Organizer of an event in Synapse'10 a national level technical symposium of the ECE department during graduation and volunteered for the same in 2009



## Digvijay Singh

28 Years

B. Tech. Civil Engineering, NIT WARANGAL

Work Ex: 57 months, Kony

Company: Cognizant

Profile: Business Consulting



Digvijay interned with the healthcare business consulting unit of Cognizant. The unit was responsible for making healthcare business propositions to the Payer, Provider and PBMs with respect to building the technological gaps. As part of the healthcare consulting, Digvijay worked on building an assessment framework for the On-Demand Services readiness for mid and small sized Payers in the US healthcare insurance industry.

- Awarded "best team award" for supporting a segment of apps deployed on the iStore and Google Play Store.
- Awarded individual "certificate of excellence" for providing technical assistance to the Citibank North America & Southwest Airlines smart phone application live on the app stores.
- 1st prize, short film making, 1st prize in short skit and 3rd prize in stand-up comedy, national level cultural festival
- Oracle Certified Professional, Java SE 6 Programmer





## Greeshma Singh

26 Years

B.B.A. Bangalore University

Work Ex: 46 months, Northern Trust

Company: Ogilvy & Mather

Profile: Marketing & advertising



Greeshma interned with the digital and social division of O&M. Her project involved analyzing the smartphone market in India and identifying the appropriate advertising channel and content for a foreign client. Apart from this she was also involved in research on marketing to millennials, ongoing campaign research, developing social content for clients and assisted in product launch campaigns.

- Core member of External Relations Committee at IIM Trichy
- Pursuing CISI- IAQ having completed 2 modules.
- Participated and won prizes at several national level inter college events, highlight being the finalist at Tata crucible-Bangalore-2011.
- Was part of the toastmasters club during under graduation



## Harmeet Singh

27 Years

B. Tech. Computer Science, B.K. Birla Institute of Engineering and Technology

Work Ex: 44 months, Oracle Financial Services Software Limited

Company: Astroved Private Limited

Profile: Product Management Role



Harmeet was responsible for planning and execution of different stages of Product Development and commercializing an Idea into a Product (Mobile Application). He identified the market opportunities and devise the strategies and budget for the same. From requirement gathering, design, development, testing , delivery of the prototypes he played a key role in initiating, coordinating and assisting with the implementation methods with the help of proof of concepts , prototypes, marketing plan by working closely with the functional teams. He came up with the first version of the mobile application and set the roadmap for the future releases.

- Placement Representative of IIM Tiruchirappalli, 2015-17
- Recommended by a Professor of Computer Science Department, King Mongkut's University of Technology, Thonburi, Thailand for the completion of a web-based application development project titled "Hotel Reservation System using Java Swings". The project is an evidence of my intellect and industrious nature.
- Employee of the month for March 2014 for excellent contribution and delivery of the module which reduced the overall time of the project by 20%.
- Presented with Spot award for refactoring, testing and delivering the code based on client's changed requirements and outstanding contribution.



## Karthik C

27 Years

B. E. Electrical and Electronics, Easwari Engineering College, Anna University

Work Ex: 44 months, Mu Sigma Business Solutions Pvt Ltd

Company: Fidelity Investments

Profile: Analytics



Karthik worked with the analytics arm of Fidelity Investments, who are responsible for helping the business make data driven decisions. His project focused on understanding the impact caused by aging investor US population on the advisors who work with Fidelity. With bulk of the earning class of US in their 60s, and very less Gen X clients to replace them, the future for the advisors looks bleak. Karthik was responsible to quantify this impact, and also list down the advisors who are under immediate and maximum threat and come up with a set of recommendations to help them win over their current crisis.

- Awarded the 'Impact Award' (given only to the top employees who have contributed immensely) for bringing structure across multiple transitions to enable scale
- Presented 'Spot Award' for exceptional work in developing a Pricing tool for a leading US retailer
- Attended In plant training at 'Megawin Switchgear' Salem and understood the manufacturing process and activities in various shops like Load break switch, PCVCB, USS and relays
- Was a part of the leadership team at Mu Sigma and assisted in refining existing processes at the account and organization level





## Pratikantham Siva Rohit

26 Years

B. Tech. Information Technology, Sastra University

Work Ex: 42 months, TATA Consultancy Services Ltd.

Company: FCB Ulka

Profile: Marketing and Strategy



Rohit interned with FCB Ulka group where he worked on a two wheeler project. He was involved in planning and strategy phases of the scooter campaign of a reputed client. He helped in market research, analyzing consumer preferences and involved in campaign brief drafting. He got the opportunity to learn the new Age marketing philosophies and contributed to the new campaign by coming up with an emotional equity to the brand by connecting social issues with functional benefits of the product. He was also involved in strategy phase of two other campaigns where he contributed by understanding consumer preferences and its analysis.

- Co-winner of Campus round in Youth Money Olympiad 2015-16 (National Competition to test Personal Finance proficiency)
- FLIP Certified Professional in Finance and Banking Fundamentals (India) in 2015
- Part of TCS Performance testing- Centre of Excellence team and received Certificate of appreciation from Sweden telecom giant for reducing the code development time by 66%
- Represented IIM Trichy in Chess at Sangram, 2015



## Pranjal Kohre

27 Years

B. E. Information Technology, Devi Ahilya Vishwavidyalaya

Work Ex: 48 months, Accenture Services Pvt. Ltd.

Company: FCB Ulka

Profile: Strategic planning



Pranjal did his internship at FCB Ulka which is the fourth largest advertising, communications and brand consulting group in India and a part of the IPG worldwide network – one of the largest marketing services and communications group in the world. The job presented an opportunity to build insights and knowledge, and explore one's creativity. His role involved analyzing the client's business in their competitive context. It involved understanding socio-cultural, technological trends - a major part of the work required distilling data into insights and brand and communication ideas. The end product was 'holistic marketing solutions'.

- Received Stellar Award in the month of Dec 2014 and Star of the Month Award for the month of July 2012 for outstanding contributions to work.
- Won project level TT singles & doubles competition in the year 2011 and District level singles winner in TT and Badminton competition in 2006-07.
- Participated in Himalayan adventure & trekking expedition club in the year 2008, did a number of adventurous activities, attained a height of 13050 feet and got A+ grade in the same.
- Played the role of Vice-Captain in the cricket team that took part in Accenture premiere league competition in 2013.



## P Vijay Kumar

28 Years

B. Tech. Computer Science, St. Martin's Engineering College - JNTU Hyderabad

Work Ex: 54 months, Cognizant Technology Solutions

Company: Babajob Services Pvt Ltd

Profile: Business Operations Intern



Vijay Kumar was involved in the identification of the challenges faced by a Recruitment Support Executive (RSE) and came up with idea of forming pilot team which can make work process simpler and improve customer fulfillment in a more efficient manner. His recommendations were well received by the top management and implemented to enhance customer interactions.

- Certified Diploma in Software Testing by QAI Global Institute
- Certified in Lean Six Sigma Green Belt by KPMG – 2015
- Certificate of Completion by TutorVista for Online Tutoring in Mathematics up to Higher Grade (9th to 12th) grade.
- Awarded Certificate by Delhi Association of Mathematics Teachers for participating in National Mathematics Olympiad Contest A-Level in 2002





## Prem Prakash S

29 Years

B. B.A. Management, Annamalai University

Work Ex: 63 months, Wipro Technologies

Company: Tide Water Oil Co. (India) Ltd

Profile: Market Research



Prem interned with Tide Water Oil Co. (India) Ltd, a leading engine oil manufacturer under the brand Veedol. His work involved a market research project conducted across India on brand equity study of their engine oil brand Veedol. The project involved conducting primary and secondary research on various stakeholders of the engine oil industry including retailers, mechanics and consumers to learn about category understanding, consumer behavior, their brand standing versus competition, brand equity and market opportunities. Based on his research and field observation analysis, he came up with recommendations on brand positioning and key communication strategies for Tide water Oil to follow in the Southern Region of India.

- Basic Aircraft Maintenance Engineering License (BAMEL) holder for Aircraft Electrical systems and Instrument systems (Avionics), issued by Directorate General of Civil Aviation (DGCA), India.
- Volunteered as the Kanini Project co-ordinator for Bhumi NGO, Trichy.
- Aircraft Maintenance Engineering (AME) - Avionics stream (3 Year Professional Qualification)
- Won the 'Change maker of the Year 2014' Award from Bhumi NGO for excellent contribution as a Volunteer.



## Raktim Choudhury

27 Years

B. Tech. Electronics and Communication, Netaji Subhas engineering College, West Bengal University of Technology

Work Ex: 43 months, Tata Consultancy Services Limited

Company: Sulekha.com

Profile: Marketing



Raktim worked as a Category Manager for Online Home Services category of Sulekha.com which aims to be a Local Services marketplace. He worked in tandem with the Design, Customer Support and Sales teams to better understand the User thought process while availing home services from online platforms. He held meetings with several Businesses providing Home Services to understand their business model and operational challenges. Based on these findings, he worked with the Product Team to come up with implementable features for the platform that would help Service Providers execute their day-to-day operations with ease and improve communication between the Customer & Service Provider.

- Placement Representative of IIM Tiruchirappalli, 2015-17
- Project Leader for OTM (Oracle Transportation Manager) implementation in GE Healthcare business. Responsible for training and grooming new resources in the OTM technology.
- Appointed as project leader for expertise in Oracle Transportation Manager tool and helping TCS win several projects on the same technology.
- Also worked as part of the extended pre-sales team, designing solutions for RFPs floated by GE Healthcare for OTM related projects



## Rushin P

28 Years

B. Tech. Computer Science, NIT CALICUT

Work Ex: 49 months, TIME Pvt Ltd.

Company: Tripura Foundation

Profile: Sales and Marketing



Rushin interned with Tripura Foundation where he was involved in driving the company's sales and marketing activities. He generated ideas for demand creation. He designed effective marketing collateral and organized a promotional activities in Pune. He also negotiated with vendors to obtain better prices. Through field sales he developed sales strategies and attracted new clients. He successfully evaluated customer needs and build productive relationships. In Tripura Foundation he had the opportunity to do Institutional sales with Maharashtra state Government Educational Department and Private schools in Pune.

- In T.I.M.E Pvt Ltd he was responsible for sales and marketing of college level educational products. He managed a team of 6 covering a catchment of 40 institutes.
- Business Development Live project - Creating International Business Plan for AIAI and marketing strategy.
- Executive of Infrastructure committee during TATHVA'07 conducted by National Institute of Technology, Calicut.
- KPMG Lean Six Sigma Green Belt Certification (2015)





## Rohan Srivastava

28 Years

B. Tech. Electrical and Electronics Engineering, Uttar Pradesh Technical University

Work Ex: 56 months, Wipro Technologies

Company: WOMS India

Profile: Marketing



Rohan interned with Walkers Organisation of Management Strategists (WOMS, India) where he was involved in finding out potential market for WOMS in Odisha. What should WOMS do to retain its existing clients and the strategy to acquire new clients? The whole project was mainly focused in Bhubaneswar and nearby area. His project involved a market research process of systematic methodology for informing business decisions. It was an organized effort to gather information about target markets and customers. After a detailed market analysis and numerous meetings with clients he designed sales and marketing strategies for WOMS India for the new potential customers discovered. He also worked on enhancing digital presence of WOMS on social media helping them with the ideas to improve on digital marketing front.

- IBM certified websphereportal factory developer.
- Took part in several beat boxing performances.



## Rahul Kumar Verma

31 Years

B. Tech. Mechanical Engineering, IIT Guwahati

Work Ex: 57 months, Engineers India Limited

Company: Edu Aspire Pvt Ltd.

Profile: Market Research and Product Development



Rahul worked at Edu Aspire Pvt Ltd to assist in the incubation of the startup in field of Digital Education. The program was a hybrid of MOOC & Experiential Self Learning Platform. He conducted global research, gauged the market size and conducted a feasibility study to recognize the players in the market. He also took part in the concept, design, roadmap for the startup along with working on the financial aspects of the company's future projections. Additionally, he worked on the product in order to add inputs for the design, features and User Experience.

- Qualified one of India's Most reputed IIT JEE exam with AIR-1670.
- Attended the Robo patrol program in 2005 at IIT Guwahati



## Satyam Sachan

26 Years

B. Tech. Information Technology, Noida Institute of Engineering & Technology (Uttar Pradesh Technical University)

Work Ex: 40 months, HCL Technologies

Company: Ogilvy & Mather

Profile: Marketing



Satyam interned with Ogilvy & Mather where he worked on setting up content strategy for different websites of Dabur products. He worked with client servicing team where he used to directly interact with client on daily basis. He also did market research for a water purifier brand and prepared their strategy to launch their product in India

- Won First Prize in long jump at District level
- Won First Prize in wrestling at State level
- Won First Prize in wrestling at 40 KG section at School level
- Participated in various national level competitions such as the National level submission Wrestling Tournament.





## Sumitro Ghosh

27 Years

B. Tech. Computer Science & Engineering, Government College of Engineering & Ceramic Technology, Kolkata & West Bengal University of Technology

Work Ex: 41 months, Cognizant Technology Solutions

Company: Flex

Profile: Advance Business Analytics



Sumitro interned with Flex in the Advanced Analytics Team where he was involved with Big Data Analytics Research. He worked on implementation of Big Data Analytics in Flex, understanding the business requirement, developing statistical models and inferring the output to help drive the business. He has contributed on torque analytics project, which improves the operations efficiency of the assembly line of the manufacturing unit using predictive analytics. Sumitro has also provided his inputs in the domain of Machine Learning as to how it is revolutionizing business into smart business.

- Placement Representative of IIM Tiruchirappalli, 2015-17
- National Winners at LaRascasse - Sports Management Strategy Competition, flagship event conducted by DoMS, IIT Madras.
- Won the Microsoft Imagine Cup 2011 Software Design (India) 2nd Prize
- Won the Rainmaker (EAD R&R Q3 2014 Awards) by Cognizant Technology Solutions



## Subhankar Ghosh

27 Years

B. Tech. Electronics and Communication, TECHNO INDIA/ West Bengal University of Technology

Work Ex: 42 months, Tata Consultancy Services Ltd.

Company: Babajob.com

Profile: Business Operations Intern



Subhankar interned with Babajob.com where he worked as Business Operations Intern in Bangalore. He was responsible for reviewing and recommending improvements in activities performed by the team and increasing client satisfaction. He also got the opportunity to present his work in front of the CEO and senior management of the company. His work was well received and the recommendations have been explored for possible implementation in the product development.

- National Finalist, Cogitate – case study competition organised by operations club of IIM Raipur.
- Winner – 'Tradynol Quiz' Competition – an intra college case study competition by IIMT on Sugamaya Bharat Abhiyan.
- Won the 'On the Spot' award in TCS a total of 4 times for individual excellence and providing quality deliverable.
- Certified in KPMG's Lean Six Sigma Green Belt Certification



## Subhash Mohan

27 Years

B. Tech. Computer Science, Amity School of engineering and technology, Delhi & Guru Gobind Singh Indraprastha University, Delhi

Work Ex: 43 months, Wipro Technologies

Company: Royal Bank of Scotland

Profile: Operations



Subhash worked as an operations consultant for the "Webchat" process of RBS. His aim was to come up with a strategy to improve the customer satisfaction score and the Net Promoter Score for RBS in the banking industry. He made use of Data Analytics to decipher findings out of the huge data about the process he was given as input. Subhash ended up providing short term and long term recommendations for RBS in order to improve their Customer Satisfaction Score and Net Promoter Score.

- Received an award of merit from IOCL (Indian Oil Corporation Limited) for a good performance in tenth boards
- Has been an acting team leader in a team of 7 members during tenure at Amadeus Labs Pvt Ltd.
- Was among the first 6 to travel to France to gain the knowledge required for starting the new team that was being formed in Bangalore.
- Organized a quiz competition in Amitech 09 (Amity School of Engineering and Technology Cultural Fest) called "Rock Your Brain"





## S V D R Sankar Kovvali

26 Years

M.Tech. Manufacturing Management, BITS-Pilani

Work Ex: 46 months, NTPC Ltd

Company: SEA Fund

Profile: Finance



SankarKovvali worked with SEA Fund, an Angel Fund in Bengaluru. As part of the two month internship, he tracked various deals by company, sector, deal stage, amount invested, valuation, investors' angel or fund. He mapped them with the potential buyers to know the exit routes. He tracked the deals of various fund houses and angel investors. He analyzed INSEAD alum database to mine for prospective LPs. He prepared a quarterly reporting format by an angel fund as per SEBI guidelines, Investor reporting format, and due diligence checklist.

- Awarded as one of the Outstanding employees in NTPC Ltd. for the year 2014.
- Successfully passed CFA Level 1
- Lean Six Sigma Green belt certified
- Flip certification in Financial and Banking fundamentals (India)"



## Sunil Kumar

29 Years

B. Tech. Electronics & Communication Engineering, Dehradun Institute Of Technology/ Uttarakhand Technical University

Work Ex: 47 months, Infosys Limited

Company: SEA FUND

Profile: Finance



Sunil interned with SEA FUND where he was responsible for preparing investment and fund raising strategies. This included analyzing investment deals in chosen sectors, tracking angel investors and fund houses etc. He was responsible for preparing Investor reporting metrics, reporting formats and agenda best suited to SEA fund. He also suggested the mode of engagement with key LPs for fund raising, fund strategy etc. He was involved in preparing reports on due diligence, SEBI regulations, corporate governance, and global best practices for VCF. He was also the part of the organizing team of the event PITCHTHON.

- Got FSI INSTA award, a certificate of appreciation in recognition of outstanding performance as a team player.
- FLIP certified in Finance and Banking Fundamentals
- Cleared the Lean Six Sigma Green Belt certification
- Passed Level 1 of the CFA Program



## S Naveen Raghavendra Reddy

27 Years

B. Tech. Information Technology, Indian Institute of Information Technology

Work Ex: 50 months, Accenture

Company: Bajaj Allianz

Profile: Finance



Naveen interned with Bajaj Allianz Insurance and worked with the Finance department team in Pune. He was responsible for reviewing and recommending improvements in Planning Process activities performed by the team. He also suggested solutions to enhance the existing capabilities and features in MIS applications pertaining to the Finance department. He also performed a thorough post-analysis of recommendations suggested for the team during review. His MIS recommendations were well received as it resulted in enhanced functionality, substantial time-saving and the recommendations were forwarded to company senior hierarchy to evaluate the possibility of implementation of these recommended solutions.

- Cleared CFA Level I
- Certified in Business Analytics by Manipal Global Edge and Jigsaw Academy
- Application Developer certified by Massachusetts Institute of Technology and Accenture Technology Academy
- Secured a rank of 4259 in IIT-JEE held in 2006





## Sushil Babu

32 Years

B.D.S Dental Surgeon, N.T.R University of health sciences

Work Ex: 58 months, Sharada Dental Clinic

Company: Vopec Pharma

Profile: Marketing Strategist



Dr.SushilBabu interned with VOPEC pharmaceuticals directly under the supervision and for the Director of the company with the diverse roles and responsibilities such as analyzing data to figure out the best way to promote their products and to obtain new customers. The data included population group statistics, the economy and advertising methods. Researching the products assigned to him to promote, and the targeted group for their promotion. Diverse roles provided to him made sure that, one day he was walking up the streets to observe the group, work with a team the next day and work to design promotion materials and the next to it, to organize the project so it will conform to the budget. In addition to this research and design, he was also responsible for establishing and managing a marketing and advertising budget for a particular client.

- Been an active sports enthusiast and participant at both school and college levels, and has also participated in many extracurricular activities from poetry to extempore
- Had own practice and was the owner as well as the dental surgeon and cosmetic dentist.
- Posses excellent communication skills and professional with a lot of work Experience in dealing with people, communicating with groups, taking up roles of responsibility and fulfilling individual goals.



## Ulkrisht Sidharthan

27 Years

B. E. Information Technology, Vivekanand Education Society's Institute of Technology, Mumbai University

Work Ex: 45 months, Citius IT Solutions Pvt. Ltd.

Company: Bajaj Allianz Life Insurance Co.

Profile: Summer Intern - Agency Sales Strategy



Ulkrisht interned with Bajaj Allianz Life Insurance Co. as an Agency Sales Strategy Consultant. He was assigned with the task to devise strategies to implement in the Training department of the Sales Managers and Insurance Consultants. He also came up with a detailed analysis of the Insurance sector and the areas of improvement for Bajaj compared to its competitors and provided necessary recommendations for improvements.

- Endowed with the prestigious 'Societe Generale Global Solution Centre Talent Scholarship' for the academic year 2015-17
- Gave a Seminar on Software Testing to B.E. (INFT) students at V.E.S.I.T., Mumbai in 2014
- Gave a career guidance session to 'Teach for India' students in 2014
- Secured 2nd rank (Silver Medal) in School in SSC exams in 2005



## Vignesh K

26 Years

B. Tech. Instrumentation and Control, National Institute of Technology, Tiruchirappalli

Work Ex: 43 months, Think And Learn Pvt. Ltd.

Company: Cognizant Business Consulting

Profile: Analytics and Information Management



Vignesh interned with CBC where he worked with Analytics and Information Management Team in Chennai. He conducted Sentiment Analytics to analyze the sentiments of customers from social media pages (Facebook, Twitter, Yelp) of Quick Service Restaurants. He developed model using Microsoft Azure Machine Learning to derive the sentiments of reviews. Extracted information based on the reviews and classify (Multi- Label Classification) them into relevant categories. He analysed the sentiments based on categories and extracted themes (Feature Extraction) based on important key words used in the QSR industry. He analysed the success or failure of product based on the sentiments of the customers in social media pages

- Got selected in top 3 best interns among 50 interns from top B-schools and won Second Runner up Title, B'Hive Best Project Competition, Cognizant B'Hive Summer Internship Program 2016.
- President, Student Council and General Secretary, IIM Tiruchirappalli for the academic years 2015-2017.
- Overall Coordinator, PRAGYAN 2011, ISO 9001 & 20121 certified International Level Techno-Management Festival of NIT Tiruchirappalli.
- Organisation Head, FESTEMBER 2010, National Level Inter-College Cultural Festival of NIT Tiruchirappalli





## Vishal Narsinghani

26 Years

B. E. Electronics and Telecommunication, Thadomal Shahani Engineering College, Mumbai University

Work Ex: 45 months, Accenture Services Pvt. Ltd

Company: Flex

Profile: Analytics



Vishal interned with Flex in the Advanced Analytics Team where he worked on developing statistical models and inferring the output to help drive the business. He contributed to Torque Analytics project to improve the operational efficiency of the assembly line through predictive analytics. Vishal was also involved with Big Data Analytics research and implementation. He provided his inputs in the domain of Text Mining to derive high quality information from text.

- Held position of Public Relation Officer in the Institution of Electronics and Telecommunication Engineers Committee, ThadomalShahaniEngg. College during the academic year 2008-09.
- Won 1st position in Logitrixcompetition at event CARMA organised by The Management Society, ThadomalShahani Engineering College in 2009.
- Conducted Autocad workshop in the academic year 2009-10 for I.E.T.E Committee, ThadomalShahaniEngg. College.
- Conducted Robotics Level - 1 workshop in the academic year 2008-09 for I.E.T.E Committee, ThadomalShahaniEngg. College.



## Aniket Phadnis

26 Years

BE Electronics & Communication Engineering, Rajiv Gandhi Technical University

Work Ex: 46 months (Infosys Ltd 34 months, Interglobe Technologies 12 months)

Company: Last Mile Consultants

Profile: IT consulting



Aniket Phadnis worked as a Summer Intern for Last Mile Consultants which provides services in the area of test consultation and trainings. He was responsible for scaling the service offerings of the company and pitch them to prospective clients as a collateral. The primary objective was to create a complete set of IT audit service for various phases of delivery in a client-vendor engagement such as Release Readiness, Transformation/Transition & Delivery assurance. The areas covered by him throughout his project were IT Risk assessment & Gap analysis.

- Represented IIM Trichy at the Regional round of RBI Policy Challenge 2016
- Awarded certificate of merit from CBSE for being in top 0.1% of students in SSC Exam in 2005
- Awarded certificate of appreciation at Interglobe for contribution to the automation coverage
- Participated and organized in workshops in the field of solar robotics in college



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