



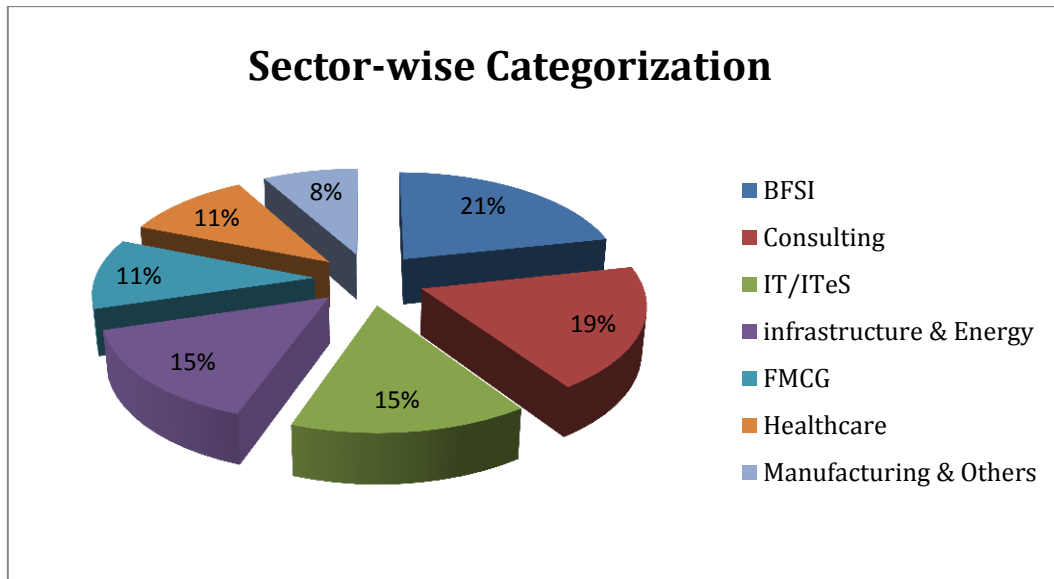
## Indian Institute of Management Tiruchirappalli

### Final Placements 2013

The Indian Institute of Management Tiruchirappalli (IIMT) is pleased to announce the successful completion of its **very first** final placement process for the students of its two-year Post Graduate Programme in Management. Notwithstanding the difficult economic environment, IIMT had a successful final placement process for the 2011-13 batch, **the largest First Batch** among all IIMs; *all 74 students who had registered for final placements have been placed*. This had been possible due to the enthusiastic and supportive recruiters who greatly valued the quality of our students and rigor of the programme. The diverse skill sets, varied experience, fresh perspectives and keenness displayed by the students were highly appreciated by the recruiters. The placement process saw a total of **59 recruiters** through a rolling process.

The students had a *good mix of profiles* to choose from, both in terms of the *broad domains* and *specific roles* like **Corporate Banking, Product Liability Management, International Sales, General Management, Operations Consulting** and **Supply Chain Planning**. Very niche roles like **CXO Recruitment Consulting, Executive Assistant to CEO** were also offered to the students. Six students opted out of the placement process to pursue specific interests in niche sectors/roles such as dental healthcare management, product management, etc. Prominent recruiters like Cognizant Business Consulting, KPMG, Perfint Healthcare, BPCL, Indian Bank and Berger Paints recruited four or more students each.

## Sector-wise Categorization:



The following lists some of the prominent recruiters who had participated in the final placement process:

**BFSI:** *ICICI Bank, YES bank, Indian Bank, Indus Valley Partners, Citrus Payments, Kotak Mahindra Bank, IFMR Rural Finance*

**Consulting:** *Cognizant Business Consulting, KPMG, Vernalis, IQR Consulting, Hunt Partners*

**IT/ITeS:** *Wipro, Meritus Global, Commonfloor, Ameex Technologies, CSS Corp, Thinksoft*

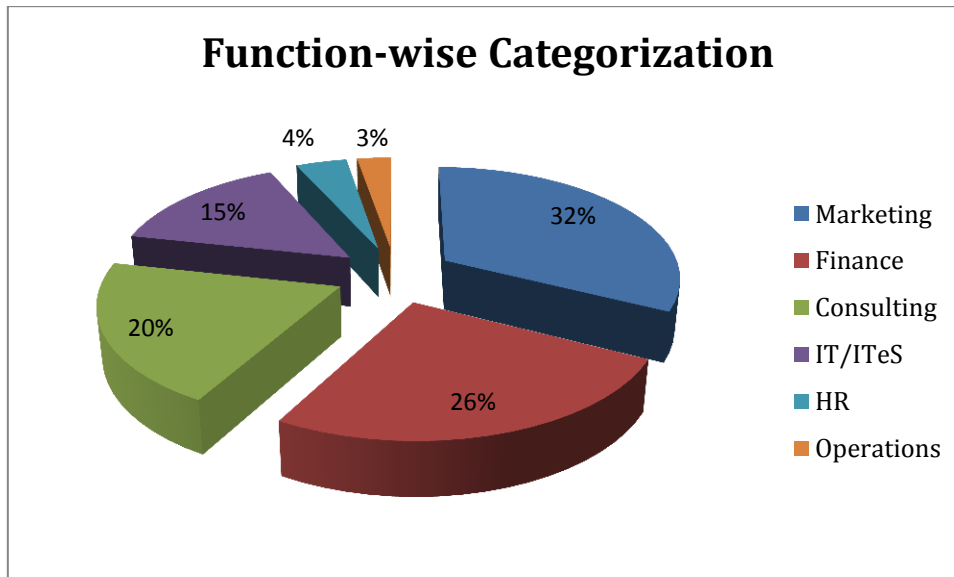
**Infrastructure & Energy:** *Sterling and Wilson, Gamesa Corporation, Tata Power, BPCL, HPCL*

**FMCG:** *Kellogg India, Berger Paints, Kaleesuwari Refinery*

**Healthcare:** *Ranbaxy, Dr. Reddy's Labs, Perfint Healthcare*

**Manufacturing & Others:** *Mahindra GMC, Flextronics, Sanmar Group, TAFE*

## Function-wise Categorization:



### Marketing:

Continuing with what was seen during summer placements; Marketing emerged as the forte of IIM Tiruchirappalli. Various roles in *Sales*, *B2B Sales*, *International Marketing*, etc. were offered. The offers spanned different sectors including FMCG, Infrastructure, Healthcare and BFSI. Some major recruiters include *Ranbaxy*, *Dr. Reddy's Lab*, *Berger Paints*, *HPCL*, *BPCL*, *Perfint Healthcare*, *Gamesa* and *TAFE*.

### Finance:

*ICICI Bank*, *YES Bank*, *Indian Bank*, *Indus Valley Partners*, *Kotak Mahindra Bank*, *Tata Power*, *Citrus Payments* and *IFMR* were some of the prominent recruiters who recruited students for roles in Finance. *ICICI Bank* and *YES Bank* offered *Corporate Banking*, *Kotak Mahindra Bank* offered *Wealth Management*. Other profiles offered included *Corporate Finance*, *Rural Finance*, *Risk Management* and *Project Finance*.

### Consulting & Analytics:

*Cognizant Business Consulting* and *KPMG* recruited majority of students in this function placing them in diverse verticals like Manufacturing, BFSI, Retail & IT Consulting. *Flextronics*, *Vernalis* & *IQR Consulting* offered *Business Analytics* profiles.

**IT/ITes:**

The significant percentage of students with work experience in Information Technology helped attract several companies for this function including *Ameex Technologies, Wipro, Common Floor, Meritus Global, Thinksoft* and *CSS Corp.* The roles offered include **Program Manager, Business Development, Business Process Consultant** and **Business Analyst**.

**Human Resources:**

Students interested in HR profiles were hand-picked for interesting roles such as **Performance Management, Employee Engagement** and **Recruitment**. *Perfint Healthcare, Tata Power* and *Hunt Partners* were the prominent recruiters in this function.

**Operations:**

*Mahindra & Mahindra* and *Kellogg* recruited students for roles in **Supply Chain Management**.

**Placement Summary Statistics:**

Number of students in the batch	80
Number of students registered for final placements	74
Number of students placed	74
Number of recruiters who participated in the process	59
Total number of offers made	76
Number of Pre-Placement Offers (PPOs)	5
Minimum annual compensation (in Rs. Lakhs)	6.04
Average annual compensation (in Rs. Lakhs)	10.92
Median annual compensation (in Rs. Lakhs)	11.50
Maximum annual compensation (in Rs. Lakhs)	18.25

**Function-wise Annual Compensation (in Rs. Lakhs):**

	Consulting & Analytics	Finance	HR	IT/ITes	Marketing	Operations
Minimum	7.50	6.50	6.50	6.50	6.04	13.51
Average	10.75	10.59	10.30	11.06	10.90	15.88
Maximum	13.00	17.33	15.40	15.60	17.33	18.25

### **A Milestone**

Being the very first Final Placements for IIM Tiruchirappalli, this happens to be a major milestone in the history of this institute. This further upholds the confidence placed in the institute by the corporate world and heralds another step in the institute's journey towards becoming one of the best management institutes in the country. IIM Tiruchirappalli hence reaffirms its commitment to provide talented and outstanding managers and looks forward to building lasting and rewarding relationships with the industry. We, at IIM Tiruchirappalli, take this opportunity to invite corporates from every sector to visit us and find bright talent to build a lasting and fruitful partnership for the future.

### **Godwin Tennyson, Ph.D.**

Chairperson

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